



Indian Embedded Value(IEV) as at 31st March 2022



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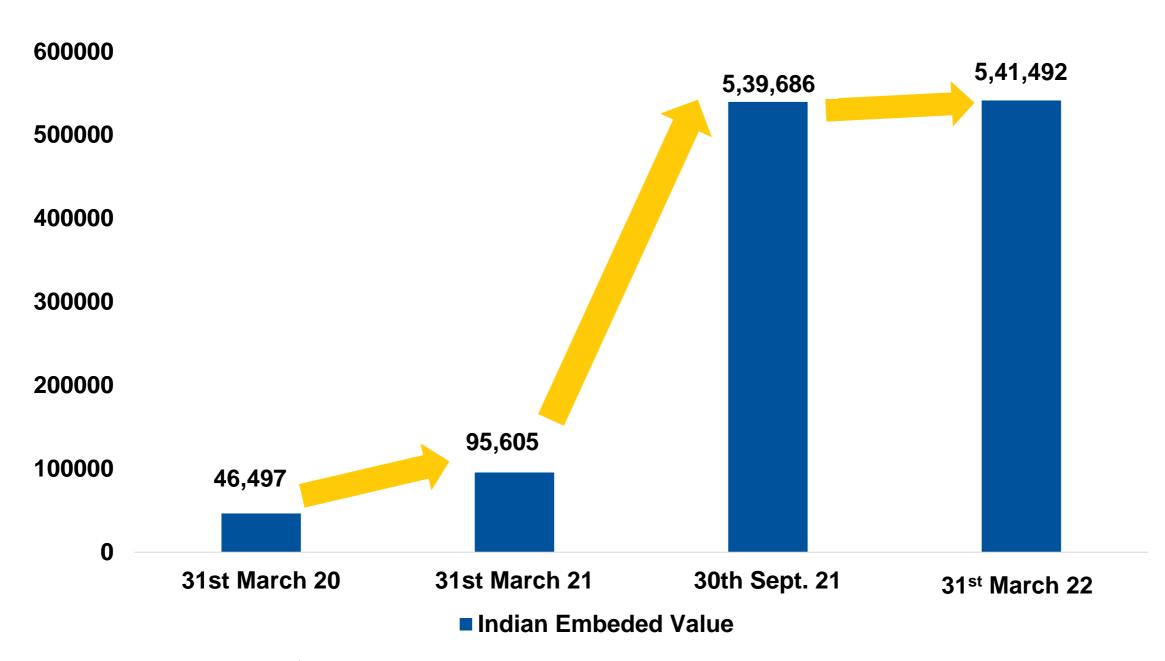


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Indian Embedded Value (IEV)

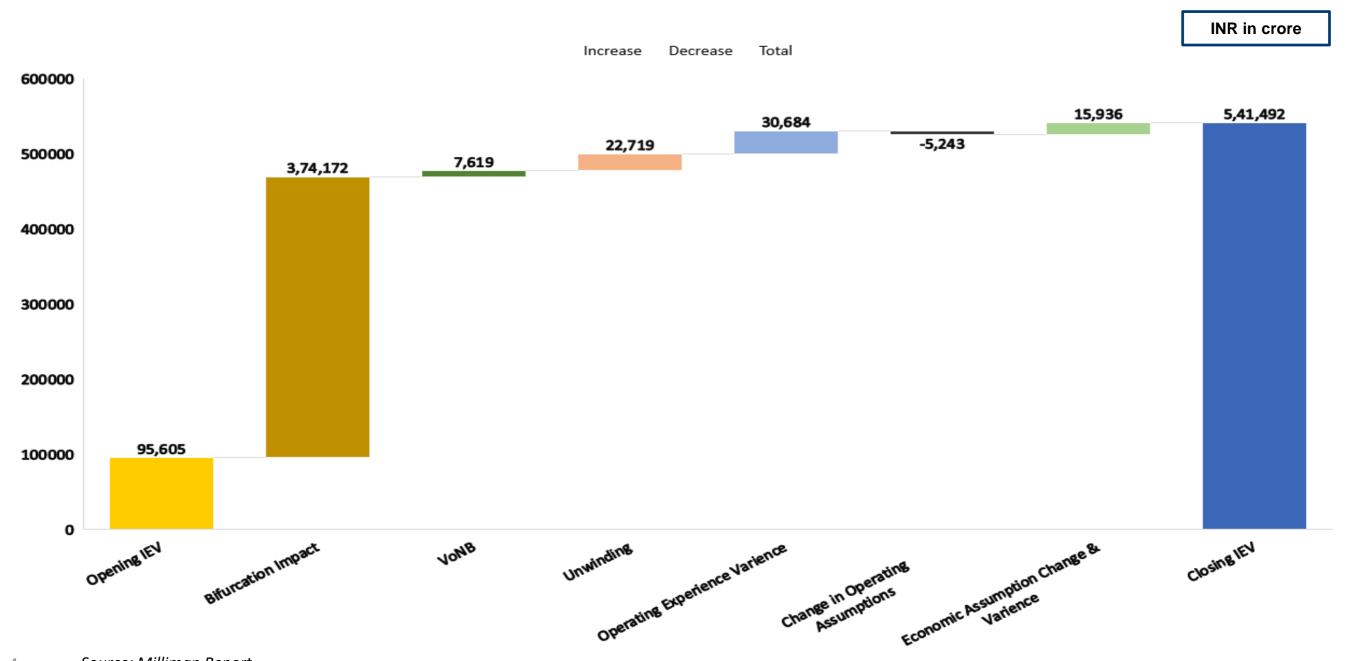


INR in Crore



Indian Embedded Value (IEV) Walk – March 2021 to March 2022





Build up of Embedded Value



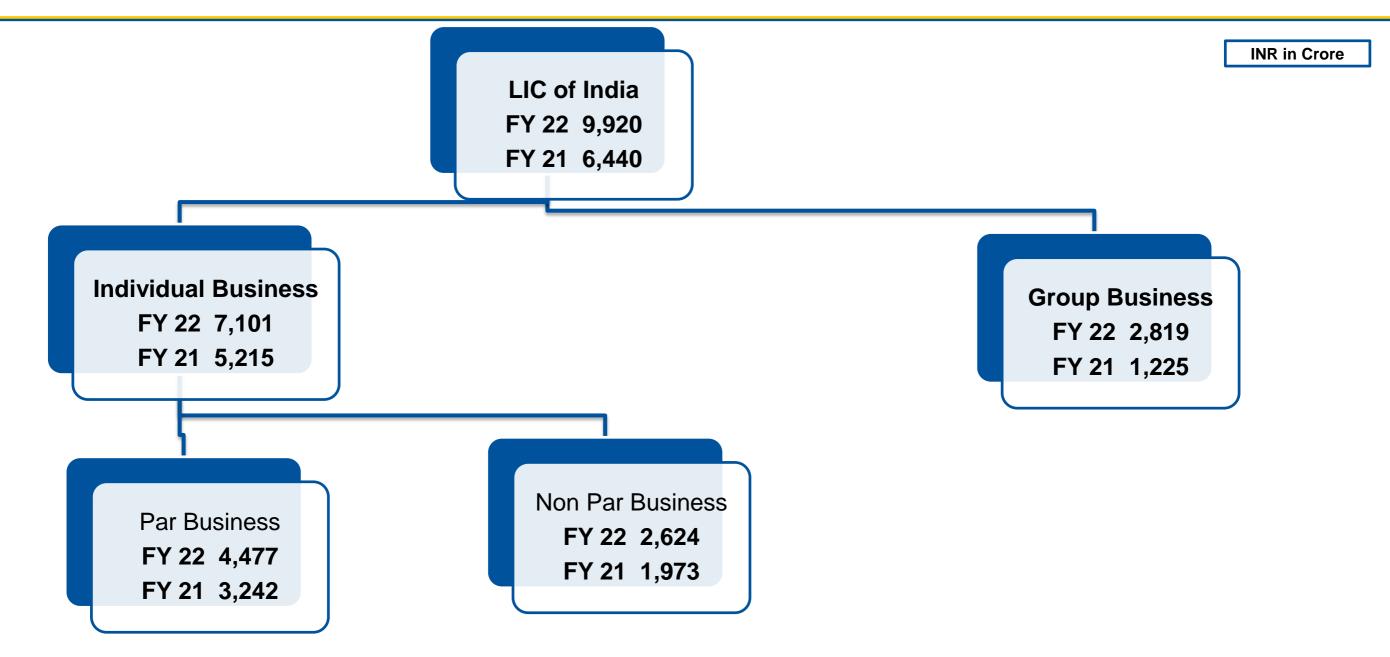
INR in Crore

| Components | March 2021 | March 2022 |
|---|------------|------------|
| A. Free surplus (FS) | 6,361 | 10,527 |
| B. Required Capital (RC) | - | - |
| C. Adjusted Net Worth (ANW) (C=A+B) | 6,361 | 10,527 |
| D. Present value of future profits (PVFP) | 1,04,772 | 5,47,724 |
| E. Time Value of financial options and guarantees (TVFOG) | (1,596) | (2,076) |
| F. Frictional Cost of required capital (FC) | (149) | - |
| G. Cost of residual non-hedgeable risks (CRNHR) | (13,782) | (14,682) |
| H. Value of in-force (VIF) Business (H=D+E+F+G) | 89,245 | 5,30,966 |
| I. Indian embedded value (IEV) (I=C+H) | 95,605 | 5,41,492 |

⁵ Source: Milliman Report. Figures may not add up due to rounding.

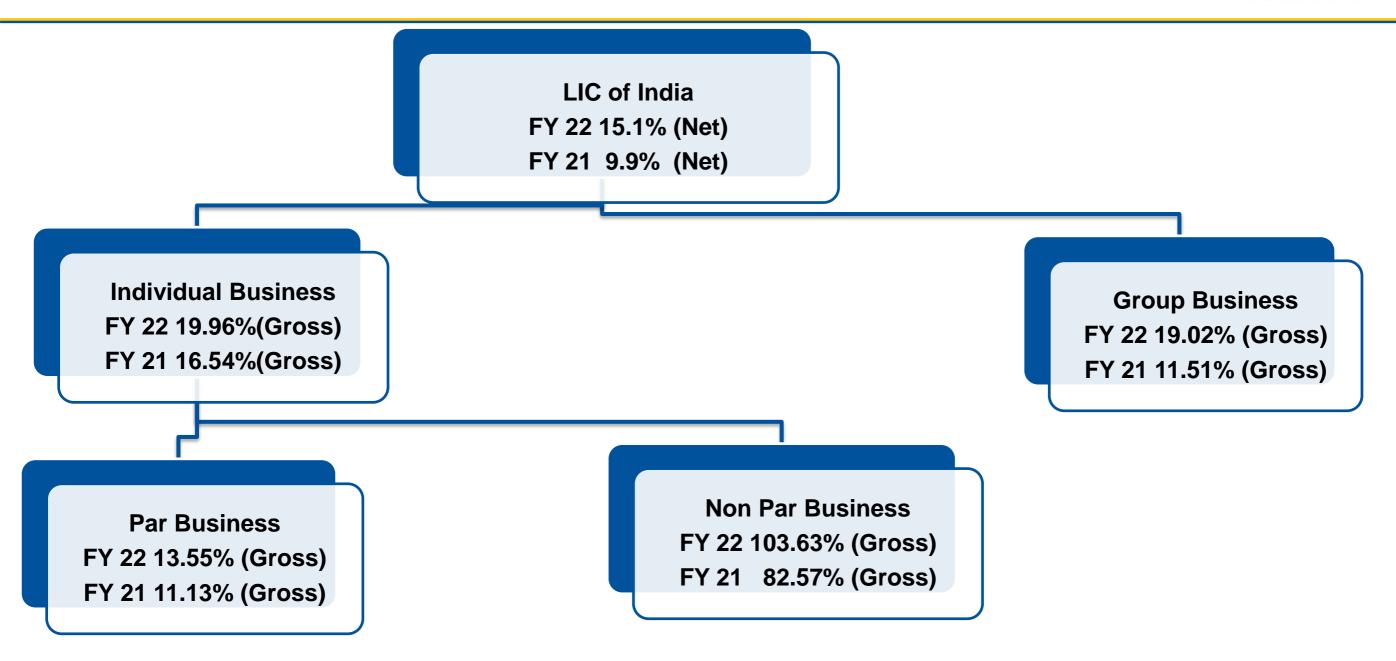
Value of New Business (VNB) - Before TVFOG, FC and CRNHR





Value of New Business (VNB) Margin





Analysis of Movement in IEV



| Components | FY 2022 (INR in Crore) |
|---|------------------------|
| Opening IEV | 95,605 |
| Bifurcation Impact | 3,74,172 |
| Expected return on Existing Business | |
| At Reference Rate | 4,742 |
| At Expected 'real – world' return in excess of Reference rate | 17,977 |
| Operating assumptions change | (5,243) |
| VoNB added during the period | 7,619 |
| Operating Experience Variance- Persistency | 146 |
| Operating Experience Variance- Expenses | 195 |
| Operating Experience Variance- Mortality and Morbidity | (527) |
| Newly Modelled Plans | 14,299 |
| Operating Experience Variance- Others | 16,571 |
| IEV Operating Earnings (EVOP) | 55,779 |
| Economic Assumptions Changes and economic variances | 15,936 |
| IEV Total Earnings | 71,715 |
| Closing IEV | 5,41,492 |

Sensitivity Analysis



| Sensitivity – Scenarios | | Change in Indian Embedded Value | Change in New Business Margin (Percent) |
|-------------------------|---|------------------------------------|--|
| For the Year End | For the Year End | | 3/2022 |
| Base results (IN | R in Crore) | 5,41,492 | 15.1% |
| Reference rates | An increase of 100 bps in the reference rates | (0.4%) | 1.8% |
| | A decrease of 100 bps in the reference rates | (0.3%) | (4.7%) |
| Acquisition expenses | 10% increase in acquisition expenses | Not applicable | (0.3%) |
| | 10% decrease in acquisition expenses | Not applicable | 0.3% |
| Maintenance expenses | 10% increase in maintenance expenses | (0.4%) | (0.6%) |
| | 10% decrease in maintenance expenses | 0.4% | 0.5% |
| Persistency | 10% increase in discontinuance rates | (0.2%) | (0.5%) |
| | 10% decrease in discontinuance rates | 0.2% | 0.5% |
| Mortality/ Morbidity | 5% increase in the mortality/ morbidity rates | 0.0% | (0.1%) |
| | 5% decrease in the mortality/ morbidity rates | 0.0% | 0.1% |
| Taxation | Assumed tax rate increased to 34.94% | (24.3%) | (4.8%) |
| Fauity | Equity values decrease by 10% | (6.5%) | (0.4%) |

9 Source: Milliman Report

Annualised Premium Equivalent (APE)



APE Product Mix

INR in Crore

| Segment | FY 2021 | FY 2022 | Year On Year Growth |
|--------------------|---------|---------|---------------------|
| Individual Par | 29,134 | 33,040 | 13.41% |
| Individual Non Par | 2,389 | 2,532 | 5.99% |
| Group | 10,647 | 14,818 | 39.18% |
| Total APE | 42,170 | 50,390 | 19.49% |

Return on Embedded Value (ROEV)¹



| | | INR in Crore |
|---------------------------------|--------|--------------|
| | FY 21 | FY 22 |
| Opening IEV | 46,497 | 95,605 |
| Bifurcation Impact | - | 3,74,172 |
| EV operating earnings (EVOP) | 17,151 | 55,779 |
| Return on Embedded Value (ROEV) | 36.9% | 11.9% |
| 36.90% | | |
| | 11.90% | |
| FY 21 | FY22 | |



Thank You

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