



भारतीय जीवन बीमा निगम  
LIFE INSURANCE CORPORATION OF INDIA

MKTG./CLIA DEPT., CENTRAL OFFICE, 'YOGAKSHEMA', JEEVAN BIMA MARG,  
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Ref: CO/CLIA /E-Tender/Pre-Bid/2024-25

15.04.2024

**E-Tender for arranging Educational Tour of CLIAs and COs of  
LIC of India at Bali from 27.05.2024 to 30.05.2024  
(Minutes of Pre-Bid Meeting for Bali Tour held on 15.04.2024)  
Tender No. MKTG CLIA/01/2024-25**

**Participants:-**

Shri P.C. Paikray	Executive Director (Mktg/CLIA)
Smt. B. Swornalatha	Secretary( CLIA)
Shri Harish Meghani	Asst. Secy (CLIA)
Smt. Ragini Shrikhande	AO(CLIA)
Shri Harshal Karkhanis	Representative of Dook Travels Pvt. Ltd.
Ms. Jayeeta Paul	Representative of Neptune Tours & Travels Pvt. Ltd.
Shri Nilay Gaur	Representative of Oravel Stays (OYO)
Shri Sumit Kamat	Representative of Make My Trip
Shri Pankaj Nimkar	Representative of Travel Exotic Pvt. Ltd.
Shri Sadan Chaturvedi	Representative of Neem Holidays
Shri Vivek Shrivastava	Representative of Zenith Leisure Holidays
Shri Mahendra Ingale	Representative of Kesari MICE
Shri Ravi Kiran	Representative of One Plus Holidays

Following are the points discussed /queries raised by the Tour Operators and Clarifications / Modifications thereon;

- 1) **Splitting of Group**– Total No. of Pax are 210 (+/- 20% Variation) as per Tender Document. In the Financial Bids, we have given Departure Hubs as under.

**Bali** – Ex-Mumbai (20), EX-Delhi(94), Ex-Kolkata(65) & Ex-Hyderabad(31)

Tour Operators have suggested splitting of Group into Two groups for Delhi & Kolkata Hub as both the groups are quite big in numbers and there may be airlines issue while booking the ticket for a big group on a single day. They have suggested that one group to start on 27.05.2024 and another on 28.05.2024 i.e. Tour period of one Group will be from 27.05.2024 to 30.05.2024 and for other Group from 28.05.2024 to 31.05.2024.

For other Hubs i.e. except Delhi & Kolkata, there are no issues with the existing date.

**Clarification /Modification:-**

It has been decided to split the participants of Delhi & Kolkata Hubs into two Groups each. Subsequently the Hubwise modified participants are given below .

1st Group: 27.05.2024- Ex-Mumbai (20), EX-Delhi (49), Ex-Kolkata (37) & Ex-Hyderabad (31) = 137  
2nd Group : 28.05.2024 - EX-Delhi(45), Ex-Kolkata (28) = 73

As per the Tender condition, above pax will be subject to +/- 20% variation.

Accordingly revised Tour dates will be as under.

1st Group – From 27.05.2024 to 30.05.2024  
2nd Group - From 28.05.2024 to 31.05.2024

- 2) **Place of Conference** – As per Tender documents, arrangement has to be made for half day conference preferably on Day-1, for which conference hall and necessary logistics will have to be arranged.

Tour Operators have raised the queries whether Conference should be conducted in the same hotel where the stay arrangements will be made or whether the same can be conducted at any other place. They also needed clarification for the timing of the Corporation i.e. Morning or Afternoon.

**Clarification /Modification:-**

Conference of all the participants together i.e. both the groups has to be arranged at a convenient place, date & time so that all the participants have equal opportunity to visit all the places mentioned in the itinerary. It should have proper arrangement with all the necessary logistics.

Sd/-

Executive Director (Mktg/CLIA)