## Revised Annexure D: Technical Scoring

SN	Technical Evaluation Criteria – Parameters	Maximum Score
1	<ul> <li>Annual turnover during the last 03 (three) years preceding the date of this RFP.</li> <li>Greater than INR 900 Crore -&gt; 5 Marks</li> <li>Greater than INR 750 Crore up to INR 900 Crores -&gt; 3 Marks</li> <li>Greater than INR 500 Crore up to INR 750 Crores -&gt; 2 Marks</li> </ul>	05
	(Annual audited balance sheet to be provided as evidence)	
2	The bidder should have relevant and similar security operation center / security solutions (excluding MSSP / Shared SOC Center delivery model) implementation/operational experience in PSU/Government/Private/BFSI Sector from the date of issuance of RFP.	
	<ul> <li>Greater than 7 Years -&gt; 5 Marks</li> <li>Greater than 5 Years up to 7 Years -&gt; 3 Marks</li> <li>Greater than 3 Years up to 5 Years -&gt; 2 Marks</li> </ul>	05
	(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	
3	The Bidder during the last 7 years preceding to the date of this RFP, must have supplied/ implemented and supported/ maintained in-scope solutions (minimum 4 out of 9 in single Purchase Order) related to this RFP to PSU/ Government/ Private/ BFSI Sector across different locations in India.	
	<ul> <li>Every Additional reference -&gt; 5 Marks subject to maximum of 15 marks</li> <li>1 reference -&gt; 5 Marks</li> </ul>	15
	(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	
4	The Bidder during the last 7 years preceding to the date of this RFP, must have experience in PSU/ Government/ Private/ BFSI Sector Firms for setting up the SIEM OEM (excluding MSSP / Shared SOC Center delivery model) and successful running/ supporting the operations.	
	<ul> <li>Each reference of 60,000 EPS / 2897 GB per day and above -&gt; 5 Marks</li> <li>Each reference of 50,000 EPS / 2414 GB per day and above -&gt; 4 Marks</li> <li>Each reference of 40,000 EPS / 1931 GB per day and above -&gt; 3 Marks</li> <li>Each reference of 30,000 EPS / 1448 GB per day and above -&gt; 2 Marks</li> </ul>	15
	Maximum of three references to be provided and subject to maximum of 15 marks. (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	

SN	Technical Evaluation Criteria – Parameters	Maximum Score
5	<ul> <li>The proposed OEM product for SIEM, during the last 5 years preceding to the date of this RFP:</li> <li>Each reference of 60,000 EPS/2897 GB per day and above with minimum 400 branches/offices distributed across India/globally -&gt; 5 Marks</li> <li>Each reference of 50,000 EPS/2414 GB per day and above with minimum 300 branches/offices distributed across India/globally -&gt; 4 Marks</li> <li>Each reference of 40,000 EPS/1931 GB per day and above with minimum 200 branches/offices distributed across India/globally -&gt; 3 Marks</li> <li>Each reference of 30,000 EPS/1448 GB per day and above with minimum 100 branches/offices distributed across India/globally -&gt; 2 Marks</li> <li>Maximum of three references to be provided and subject to maximum of 15 marks. (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)</li> </ul>	15
6	The Bidder during the last 07 (seven) years preceding to the date of this RFP, must have supplied/ implemented and supported/ maintained UEBA/ NDR/ NBAD/ PCAP solutions to clients in the PSU/ Government/ Private/ BFSI Sector Firms:  • More than 2 references -> 5 marks • 2 references -> 2 Marks  (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	05
7	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported EDR solution to clients in the PSU/Government/ Private/ BFSI Sector Firms in India for a minimum endpoint count of:  • Greater than or equal to 15000 endpoints -> 15 Marks • Greater than or equal to 10000 endpoints -> 10 Marks • Greater than or equal to 5000 endpoints -> 5 Marks  (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	15
8	The bidder must have IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CISSP/ OSCP/ CEH/ CISA/ CISM.  • Every Additional 10 Resources -> 2 Marks subject to maximum of 10 marks  • 30 Resources -> 4 Marks  (Supporting Document: Undertaking on bidder letter head needs to submit along with certification details and relevant evidence)	10

SN	Technical Evaluation Criteria – Parameters	Maximum Score
9	Presentation to be made by the Bidder on understanding of LIC's requirements and proposed methodology including but not limited to:  • Understanding of the objectives of the project: The extent to which the Bidder's approach and work plan respond to the objectives indicated in the Statement/Scope of Work  • Ease of transition, implementation and rollout  • Ease of integration with existing & new log sources spread across multiple locations  • Experience and expertise in implementation of similar projects of same size  • Monitoring, Incident, Response & Remediation Capabilities  • Implementation strategy to ensure minimum False positives  • Project Governance and Proposed Team structure, their expertise and certifications.  (60 Minutes presentation and demonstration of solutions functionalities)	15
	Total	100

**Note:** Bidder can submit references of the entities from which it has been demerged, prior to the date of demerger, provided the line of business has been transferred to the demerged bidder entity, if applicable.

Authorized Signatory of the bidder	
Name:	
Designation:	
Date:	
Place:	
Seal of the company	