				Life Insurance Corporation of India – RFP/Tender for onboarding System Integr	ator (SI) to Implement Network Security Tools - Response to Pre-bid Queries (LIC-CO/IT-BPR/NW/RFP/2023-20	
S.No.	RFP Section	Sub-Section	Pg No	RFP Clause	Bidder Query	LIC Response
1 -		-	Additional point (must have)	The SSLO devices should be STIP compliant.	STIP compliance is part of Common Criteria (CC) that provides a common set of requirements for the security functionality of fI products and the assurance measures to be applied to the IT products during a security evaluation. Does LIC require the SSLO device to be STIP compliant?	Please be guided by the RFP
2 -		-	Additional Query		Kindly confirm the total number of applications to be considered for onboarded on SSLO during the deployment phase.	Please be guided by the RFP
Т	Annexure F - Technical Compliance	API GW	13	The solution should provide features to Convert between different data formats (e.g., JSON to XML).	We request LIC to reconsider older protocol supports like XML is an outdated API protocol, also JSON to XML translation will introduce good amount of latency and in future, it will introduce more troubleshooting point, which requires high skill to understand and resolve.  We hereby request LIC to kindly change this point as:  "The solution should provide seamless integration with additional package to Convert between different data formats (e.g., JSON to XML) without adding overheads API-GW solution."	API Gateway and Security Solution has been removed from the scope of this RFP
Т	Annexure F - Technical Compliance	API GW	19	The proposed solution should facilitate seamless SOAP to REST transformation, enabling interoperability by translating SOAP-based requests into RESTful API calls, promoting modern integration practices.	We request LIC to reconsider older protocol supports like SOAP is XML based outdated API protocol, also SOAP (XML) to REST (JSON) translation will introduce good amount of latency and in future, it will introduce more troubleshooting point, which requires high skill to understand and resolve.  We hereby request LIC to kindly change this point as:  "The proposed solution should seamless integration with additional package to translate SOAP to REST, enabling interoperability by translating SOAP-based requests into RESTful API calls as and when required without adding overheads API-GW solution, promoting modern integration practices".	API Gateway and Security Solution has been removed from the scope of this RFP
Т	Annexure F - Technical Compliance	API GW	20	The solution should be designed to facilitate a developer organization by providing comprehensive tools, documentation, and support for efficient development.		API Gateway and Security Solution has been removed from the scope of this RFP
Т	Annexure F - Technical Compliance	API GW	31	The API gateway should implement streaming APIs using compatible protocols like WebSocket, WebSub, or serversent events.		API Gateway and Security Solution has been removed from the scope of this RFP
т	Annexure F - Technical Compliance	WAF Technical specs DC- DR	17	The proposed solution must support 10 Gbps of WAF throughput with minimum 128GB RAM. In case any OEM/bidder has WAF and load balancer in same appliance then the total 17 throughput should at least be 200Gbps with minimum 192GB RAM or more.  The bidder must provide evidence of throughput through publicly available documents at OEM websites prior to the date of RFP.	We request LIC to clarify the requirement of 10 Gbps WAF, is this HTTP or HTTPs throughput ? The difference is that when WAF devices does decryption as is the rightly the ask of the RFP it should publish numbers for HTTPs and not HTTP on the Public datasheet.	WAF throughput must meet a minimum of 10Gbps as outlined in the datasheet, specifically for HTTPS traffic. However, if the term "WAF throughput" is not explicitly stated in the datasheet, then the Layer 7 throughput should be 200Gbps or higher for HTTPS traffic.
Т	Annexure F - Technical Compliance	WAF Technical specs DC- DR	19	The Proposed WAF should support 10 Gbps of WAF throughput and minimum 30000 RSA Per SEC (2048 BIT)/ECC.	when WAF devices does decryption as it is rightly asked in the RFP it should publish numbers for HTTPs and not HTTP	WAF throughput, as stated in the datasheet, must reach 10Gbps, specifically for HTTPS traffic. However, if the term "WAF throughput" is not explicitly stated in the datasheet, then the L7 throughput should be 200Gbps or higher for HTTPS traffic.
Т	Annexure F - Technical Compliance	WAF Technical specs DC- DR	98	The solution should be able to block even the most advanced bots that try to emulate standard client behaviour and pretend to be web browsers.		The WAF must be deployed on-premises as a hardware appliance, equipped with the capability to detect bots directly on the device. However, for more sophisticated bots, the WAF must include a feature to conduct additional inspectior in the cloud, utilizing the same license. The integration between the WAF and the cloud-based bot engine must be seamless, ensuring that only header information is transmitted to the cloud-based bot for inspection, while the payload remains within the WAF and is not sent to the cloud-based bot engine.
Т	Annexure F - Technical Compliance	WAF Technical specs DC-	98	The solution should be able to block even the most advanced bots that try to emulate standard client behaviour and pretend to be web browsers.	We request LIC to clarify if 1M transactions/day would suffice the requirement for licensing of BOT solution.	Please be guided by the RFP
Т	Annexure F - Technical Compliance	WAF Technical specs DC- DR	108	The system should provide the ability to apply the following actions against traffic classified as BOT:  1. Blocking 2. Monitoring 3. Displaying a Captcha 4. Identify 5. Delay	We request LIC to remove the delay clause, as mitigation action it is not recommended to allow any kind of malicious actor to access the website, delaying will not help to protect against web scraping and data leakages.  We request LIC to revise the clause as below: The system should provide the ability to apply the following actions against traffic classified as BOT:  1. Blocking 2. Monitoring 3. Displaying a Captcha 4. Identify	Please be guided by the RFP
Т	Annexure F - Technical Compliance	WAF Technical specs DC- DR	111	Part of the product should be a flexible reporting system that can generate detailed views, including:  1. Applied actions on the timeline 2. Number of solved/unsolved captcha 3. The performance of ML models 4. The incidence of customer anomalies 5. Ratio of bad bot/good bot/human traffic 6. Endpoints with the highest number of requests.	We request LIC to delete ask of performance of ML models and number of solved captcha the end goal of an anti-bot solution should be to offer granule visibility into device types, geolocations of attackers, fingerprints of attackers, % of humans vs Bots & blocked vs Allowed transactions etc.  We request LIC to modify clause as below: Part of the product should be a flexible reporting system that can generate detailed views, including: 1. Applied actions on the timeline 2. The incidence of customer anomalies 3. Ratio of bad bot/good bot/human traffic 4. Endpoints with the highest number of requests.	Please be guided by the RFP
Т	Annexure F - Technical Compliance	WAF Technical specs DC- DR	114	The solution must have inbuilt bypass segments to ensure that fail open in case of hardware failure	We request LIC to delete this clause and to consider the ramifications of hardware bypass and to run application exposed to security threats during run time. LIC is investing in high availability devices with aggressive RMA SLA's hence we recommend using HA failover capabilities so that even during failure of devices or software the application can still be protected	Please be guided by the RFP

Annexure F -	WAF	115	The proposed WAF appliance MUST NOT USE Hypervisors. The appliance must be a purpose built WAF with its own	We request LIC to delete this clause, as each OEM has different engineering architecture, moreover without	Please be guided by the RFP
Technical	Technical		custom specialised hardened OS integrated with the hardware. It must not have any Virtualisation components in the	hypervisor LIC will lose the ability to create vWAF's for micro segmentation and ease of operations.	
Compliance	specs DC-		hardware.	Virtualization offers below benefits:	
	DR			1. Micro segmentation	
				2. control on usage of resources	
				3. OS upgrades without affecting other tenants	
				4. if LIC wishes to emulate the bare metal functions just create single large tenant with all resources.	
				There is no known advantage of running without hypervisors and this ask seems irrelevant	
Annexure F -	WAF	17	The proposed solution must support 10 Gbps of WAF throughput with minimum 128GB RAM. In case any OEM/bidder		WAF throughput must meet a minimum of 10Gbps as outlined in the datasheet, specifically for HTTPS traffic. How
Technical	Technical		has WAF and load balancer in same appliance then the total L7 throughput should at least be 200Gbps with minimum	when WAF devices does decryption as is the rightly the ask of the RFP it should publish numbers for HTTPs and not	if the term "WAF throughput" is not explicitly stated in the datasheet, then the Layer 7 throughput should be 200
Compliance	specs NDR		192GB RAM or more.	HTTP on the Public datasheet.	or higher for HTTPS traffic.
			The bidder must provide evidence of throughput through publicly available documents at OEM websites prior to the date of RFP		
Annexure F -	WAF	19		We request LIC to clarify the requirement of 10 Gbps WAF, is this HTTP or HTTPs throughput ? The difference is that	Please be guided by the RFP
Technical	Technical			when WAF devices does decryption as it is rightly asked in the RFP it should publish numbers for HTTPs and not HTTP	
Compliance	specs NDR			on the datasheet	
Annexure F -	WAF	86		We request LIC to remove this point as WASC is outdated consortium the release was 12 years back. OWASP top 10	Please refer to the revised "Annexure F"
Technical	Technical	00	The solution must protect system against wrote view seeding view of the solution.	should be considered instead as it covers the latest attack types.	The second of th
Compliance	specs NDR			Should be considered instead as it extens the intest attack types.	
Annexure F -	WAF	ne	The solution should be able to block even the most advanced bots that try to emulate standard client behaviour and	We request LIC to clarify if 1M transactions/day would suffice the requirement for licensing of BOT solution.	Please be guided by the RFP
	Technical	50		we request the to claim, it in transactions, day would suffice the requirement for incensing of BOT solution.	riease be guided by the Krr
Technical			pretend to be web browsers.		
Compliance	specs NDR	400	The control of the control of the control of the following state of the control of the control of the following state of the control of	Maria and the control of the control	Place has the the PPP
Annexure F -	WAF	108		We request LIC to remove the delay clause, as mitigation action it is not recommended to allow any kind of malicious	Please be guided by the RFP
Technical	Technical		1. Blocking	actor to access the website, delaying will not help to protect against web scraping and data leakages.	
Compliance	specs NDR			We request LIC to revise the clause as below:	
	1		3. Displaying a Captcha	The system should provide the ability to apply the following actions against traffic classified as BOT:	
			4. Identify	1. Blocking	
			5. Delay	2. Monitoring	
				3. Displaying a Captcha	
				4. Identify	
Annexure F -	WAF	111		We request LIC to delete ask of performance of ML models and number of solved captcha the end goal of an anti-bot	Please be guided by the RFP
Technical	Technical		1. Applied actions on the timeline	solution should be to offer granule visibility into device types, geolocations of attackers, fingerprints of attackers, % of	
Compliance	specs NDR		2. Number of solved/unsolved captcha	humans vs Bots & blocked vs Allowed transactions etc.	
			3. The performance of ML models	We request LIC to modify clause as below:	
			4. The incidence of customer anomalies	Part of the product should be a flexible reporting system that can generate detailed views, including:	
			5. Ratio of bad bot/good bot/human traffic	1. Applied actions on the timeline	
			6. Endpoints with the highest number of requests.	2. The incidence of customer anomalies	
				3. Ratio of bad bot/good bot/human traffic	
				4. Endpoints with the highest number of requests.	
Annexure F -	WAF	114	The solution must have inbuilt bypass segments to ensure that fail open in case of hardware failure	We request LIC to delete this clause and to consider the ramifications of hardware bypass and to run application	Please be guided by the RFP
Technical	Technical			exposed to security threats during run time. LIC is investing in high availability devices with aggressive RMA SLA's	
Compliance	specs NDR			hence we recommend using HA failover capabilities so that even during failure of devices or software the application	
Compilance	specs NDIN			can still be protected	
Annexure F -	WAF	115	The proposed WAF appliance MUST NOT USE Hypervisors. The appliance must be a purpose built WAF with its own	We request LIC to delete this clause, as each OEM has different engineering architecture, moreover without	Please be guided by the RFP
Technical	Technical	113		hypervisor LIC will lose the ability to create vWAF's for micro segmentation and ease of operations.	Trease be guided by the NT
			hardware.		
Compliance	specs NDR		nardware.	Virtualization offers below benefits:	
				1. Micro segmentation	
				2. control on usage of resources	
				3. OS upgrades without affecting other tenants	
				<ol> <li>if LIC wishes to emulate the bare metal functions just create single large tenant with all resources.</li> </ol>	
				There is no known advantage of running without hypervisors and this ask seems irrelevant	
Onsite Support	III. SSL Off	Page 58		Request LIC to relax this clause, the entire industry is focusing on consolidation of vendors/services to avoid multiple	Please be guided by the RFP
Services:	Loader			tools sprawl. The management and day-2 activity including patching and operations becomes easy if single OEM can	
1	1			cater to multiple solutions. Following are the benefits of single OEM having consolidation across products	
1	1			No need for separate skills sets of people on WAF and SSLO	
1	1			2. Single ownership with one OEM - less people to co-ordinate	
	1			max interoperability between SSLO and WAF - no surprises for technical interoperability	
	1			This clause is restrictive and will not allow vendors like Citrix, Radware, Array to participate for WAF and SSLO	
				This closes is restrictive and will not allow verticors like citris, nauware, Array to participate for WAF allu SSLO	
		47		Show that it is the UTTD of the character.	WATER AND
Annexure F -	WAF	17	The proposed solution must support 10 Gbps of WAF throughput with minimum 128GB RAM. In case any OEM/bidder	Please clarity, is this HTTP or HTTPs throughput ?	WAF throughput must meet a minimum of 10Gbps as outlined in the datasheet, specifically for HTTPS traffic. Ho
Technical	Technical		has WAF and load balancer in same appliance then the total L7 throughput should at least be 200Gbps with minimum		if the term "WAF throughput" is not explicitly stated in the datasheet, then the Layer 7 throughput should be 20
Compliance	specs DC-		192GB RAM or more.		or higher for HTTPS traffic.
	DR		The bidder must provide evidence of throughput through publicly available documents at OEM websites prior to the		
	WAF	19	date of RFP  The Proposed WAF should support 10 Gbps of WAF throughput and minimum 30000 RSA Per SEC (2048 BIT)/ECC.	Please clarify, is this HTTP or HTTPs throughput ?	Please be guided by the RFP
	Technical	1.7	The Proposed WAR Should support to Gops of WAR throughput and minimum 30000 KSA PER SEC (2048 BH)/ECC.	riease ciarry, is this milir of miles throughput?	riease be guided by tile NPP
	LLechnical				
Technical				I control of the cont	1
Annexure F - Technical Compliance	specs DC-				
Technical		19		Quantity of WAF gateways and Management systems are not mentioned in Annexure R Bill of Quantity	Please refer to the revised "Annexure G"

27 Section H	Annexure F,		For access via CLI (console, telnet, SSH) WBM and Web Services (HTTPS) users can be authentcated via RADIUS, TACACS+ or via local tabel of authorized users.	Request to modify the clause as "For access via CLI (console, telnet, SSH) WBM and Web Services (HTTPS) users can be authentcated via RADIUS/TACACS+ / via local table of authorized users."	Please refer to the revised "Annexure F"
28 Section H	Annexure F, 86		The solution must protect system against WASC Wec Security Attack classification.	Request to modify the clasue as "The solution must protect system against WASC Wec Security Attack classification or OWASP top 10."	Please refer to the revised "Annexure F"
29 Compliance			The CASB Solution must have HTTP/2 support from day 1.	This is Web Security (SWG) feature. It is requested to remove this clause.	Please refer to the revised "Annexure F"
30 Compliance			The CASB Solution must have 99% uptime SLA	Considering business applications access via Cloud Service provider, SLA's for Cloud Vendor has to high. Our request to consider 99.999% uptime SLA instead of 99%	Please refer to the revised "Annexure F"
31 Compliance			The solution must have Web IPS (Signatures) to protect against targeted user-agent threats	This is SWG feature and not CASB feature. CASB is meant to protect SaaS applications and not vulnerabilities. This need SWG license consideration. Kindly relax the point.	Please refer to the revised "Annexure F"
32 Annexure F -	NAC	65	The Proposed solution must have atleast 64GB RAM	Different Solution have various RAM requirement, for such a large requirement (1,27,000 endpoints), 64GB RAM may	A minimum of 64GB RAM is required . However , the bidders may size it more as per the requirement .
Technical Compliance	Technical Specificatio			cause overall solution performance related issues. Request you to modify the clause as "The Proposed solution must have appropriate RAM so the overall solution will provide optimal performance across LIC network."	
		67	The Proposed solution should provide comprehensive visibility of the network by automatically discovering,	LIC need 1,27,000 enpoint devices licenses and corresponding Hardware from day 1 and LIC will add additinoal	The hardware has to be sized for 1,60,000 devices from day one . However , LIC may place the purchase order for the
Technical Compliance	Technical Specificatio		classifyting, and enforcing policy for the endpoints connected to the network and must have capacity to enable the appropriate services for the total 1,27,000 endpoint devices scalable to 1,60,000 devices	Licenses and Hardware as and when require to meet the scalability of 1,60,000 devices, Does our understanding is correct?	licenses in a staggered manner.
34 Annexure F -	NAC	68	The Proposed solution should support on-demand Health-check of the hardware nodes	NAC solution must support out of box monitoring dashboard for all NAC HW like CPU load , Device HDD , Device	Please be guided by the RFP
Technical Compliance	Technical Specificatio			managed endpoints , Total Memory , Appliance traffic etc. Does our understanding is correct?	
35 Annexure F -	NAC	74	The Proposed Solution must support agent based and Agent less based approach	The NAC solution should support agentbased and agentless mode to achieve all feature & functionality which includes	Please be guided by the RFP
Technical Compliance	Technical Specificatio			device visibility , Authentication , classification , Posture accessment , Remediations , Control and Automation, Does our understanding is correct?	
36 Annexure H: Manufacturer's	n	121	(OEM) certify that, the equipments being sold would not be declared End of Support (EoS) in the next 6Years and that (OEM) shall supply suitable substitute in case EoS of equipments. Also (OEM) certifies	Requesting LIC to change the no of years from 6 years to 5 years only for EOS and also from Support point of view.	Please refer to the revised "Annexure H"
Authorization Form (MAF)			and that the products being sold would be covered under Warranty / Support and support will be available for next six years (five years initially and one year if extension is provided) from the date of installation at LIC of India.	Most of the securuty solution "appliance" life is not more than 5 years. Hence request you to limit the years to 5 only.	
37 Additional			Solution should provide visibility of all IP addressable devices including IP Phone, IP Camera , IP Printers , IP Scanners	Requesting LIC to consider the point since LIC will have ~30% IOT devices which will not support traditional	Please refer to the revised "Annexure F"
Points			etc IoT (IP Printer , IP Scanner , IP Phone , IP camera etc) Risk Assessment such as	authentication method (such as Radius/Dot1X). It is not a good idea to only depend on 802.1x/MAC address bypass.	
			Detect Unsecure (TCP/UDP port open (For example IP camera having Telnet Port open etc) Detect IOT's devices using factory default or Weak/common credentials for SNMP/SSH/TELNET.	This is a bad practice since it does not guard against MAC spoofing and other aspects such as hardware changes. Also MAC address repository should be uptodate at any point in time to meet security aspect.	
38 Additional Points			The NAC solution should support agentless mode to achieve all feature & functionality which includes device visibility, Authentication, classification, Posture accessment, Remediations, Control and Automation	It is important to have all the option & help for faster deployment & flexibility to choose the option as require based on type of devices where agent option is not feasible.	Please be guided by the RFP
39 Additional Points			Solution must support various controls based on compliance requirement like Move to Quarantine VLAN , endpoint ACL/Port ACL/Switch Port block , WLAN block etc via SNMP , CLI based integration with Switches & WLC.	NAC solution must support for various blocking option, according to LIC current environment and future request decision will be made during deployment.	Please be guided by the RFP
40 Additional Points			NAC Solution must identify application change on the endpoint , Host Name change , OS change , Change in shared folder , User change etc & take the control and notification action automatically based on the LIC policy	NAC solution must detect the changes in the endpoints which will helps the LIC to know the actual changes on the endpoint and accordingly LIC can take/modify their compliance for better security.	Please be guided by the RFP
41 Additional Points			NAC solution must support out of box monitoring dashboard for all NAC HW like CPU load , Device HDD , Device managed endpoints , Total Memory , Appliance traffic etc	Since in the RFP it is mentioned LIC is providing the HW for NAC deployment, it is important to know the usage/performance of the HW where NAC solution is deployed this dasboard helps the L1/L2 resource to get alert on the resource consumption and take precautionary measure if their is any Indications/abnormalities.	Please be guided by the RFP
42 Additional Points			Solution Must provide complete device visibility , compliance check , Remediation , blocking and Integration with other security solutions. features for the devices which are not supporting 802.1X Architecture. Proposed solution must achieve the same capability without deploying agent on Windows, MAC Book , Linux, IP Phone , IP camera , IP Printer , IP Scanner etc.	LIC have 100% infrastructure which may not capable to handle full 802.1x capability. It is important for any solution to provide full capability to support existing infrastructure to restrict the non-complient/Rough/Non-LIC endpoint. It will help in faster deployement cycle which ruslt in decreasing overall TCO.	Please be guided by the RFP
				Gartner 2021 Recommendation  Pursue a preconnect or postconnect authentication approach. The preconnect authentication approach can be thought of as a "guilty until proven innocent" model ("default deny"), whereas post connect authentication can be considered an "innocent until proven guilty" model ("default allow").	
				Preconnect = 802.1x (Fail close) Postconnect = non-802.1x (Fail Safe)	
43 Additional Points			Solution Must support Non-802.1X Architecture to integratw with existing network infrastructure without the need of any hardware and software upgrades required for 802.1X deployment. Proposed solution must integrate with exisiting Switches/Wireless via SNMP/SSH parameter to block/Isolate the devices.		Please be guided by the RFP
44 Additional Points			The solution should integrate with VM infrastructure to provide out of the box visibility to Virtual Machine properties such as Boot Time, Virtual Machine Hardware, Virtual Machine is Orphan, Virtual Machine Peripheral Devices info, Virtual Machine Port Group, Virtual Machine Power State, Virtual Machine Usage CPU (one thousandth), Virtual Machine Usage Network I/O (KBps), etc.	LIC must have enterprise datacenter deployed over virtual infrastructure. It is always recommend to have detailed perview of all such devices under NAC to avoid any security non-compliance & help in inproving the LIC security.	Please be guided by the RFP
			Solution must support multiple auto-remediation methods on Vmware vSpehere like Power On Virtual machine , Power-Off Virtual machine , Reboot Virtual machine , Suspend Virtual machine , Install/Upgrade VM tool based on policy		

45	Additional Points			Solution should provide visibility of all IP addressable devices including IP Phone, IP Camera , IP Printers , IP Scanners etc.  IOT (IP Printer , IP Scanner , IP Phone , IP camera etc) compliance : The solution should be able to identify all network devices such as  - Unsecure (TCP/UDP port open (For example IP camera having Telnet Port open etc)  - IOT's devices using factory default or Weak/common credentials for SNMP/SSH/TELNET.	LLC will have ~30% IOT devices which will not support traditional authentication method (such as Radius/DotLX). It is not a good idea to only depend on MAC address whitelist. This is a bad practice since it does not guard against MAC spoofing and other aspects such as hardware changes. Also MAC address repository should be uptodate at any point in time to meet security aspect.  Gartner 2021 Recommendation  Gain visibility into on-premises infrastructure-connected devices with the goal of implementing access policies These devices include commonly used ones like workstations, laptops, printers,IP phones, IP cameras, access points, and IoT devices like OT, medical and building automation devices. Often, this motivation is driven by audit findings or an overall security strategy requiring authentication of all devices on a network.	Please refer to the revised "Annexure F"
	Additional Points			The proposed solution must receive the SIEM data to take policy-based response actions such as quarantining or blocking potentially compromised or noncompliant devices, depending on the severity of the violation information received from SIEM. For example, SIEM detects, via firewall log correlation, a targeted denial of service (DoS) attack, it can direct proposed solution to have the the firewall automatically block the source of the attack to prevent further disruption of service to the application(s) on the network.	Gartner 2021 Recommendation  Enable interoperability with other security solutions. This can be achieved in two ways: customization through open APIs or the use of built-in integration. NAC solutions increasingly feature anomaly detection capability to detect infected endpoints and MAC spoofing attempts on a network. However, integration with other security tools creates a better overall security context for an organization, which can be used to respond automatically to infected endpoints by quarantining them and thus preventing the spread of malware.	Please refer to the revised "Annexure F"
	Additional				Please share total number of Network/L2-L3 devices i.e. Switches , Routers , Access Points , WLC , Firewall etc.	The details shall be shared with the successful bidder
	Query Additional Points			Proof of Concept (POC) in Live environment The LIC at its discretion may ask for the Proof-of-Concept/Value (POC/POV) of the proposed solution in the production set up with the bidders whose bids are technically qualified.  1. The LIC will provide a couple of week's time for conducting POC/POV at LIC's production environment for the	Live Proof of Concept (POC) is important for Network Access Control (NAC) projects for several reasons:  1. Validation of Functionality: It allows LIC to validate that the proposed NAC solution works as intended in their specific environment. This ensures that the solution meets the LIC's requirements and effectively addresses the security needs.	Please refer to the revised "Technical Bid Evaluation"
				solution proposed in the tender.  2. The LIC may raise certain clarifications during evaluation and the respective bidder should provide the response as per timelines stipulated from time to time without which the bid will be treated as incomplete and may be rejected.  3. Failing to comply with the requirements of the LIC as mentioned in the Tender document or if the solution does not fit into the LIC's production setup due to any third party dependencies etc. then the bid will be treated as incomplete and may be rejected.	Identification of Challenges: Live POC helps identify any potential challenges or issues that may arise during deployment or operation. This allows for troubleshooting and fine-tuning before full implementation, minimizing	
49	-	-	-	•		On Prem Solution is required
50	Annexure F - Technical Compliance	NAC Technical Specificatio	65	The Proposed solution must have atleast 64GB RAM	Different Solution have various RAM requirement, for such a large requirement (1,27,000 endpoints), 64GB RAM may cause overall solution performance related issues. Request you to modify the clause as "The Proposed solution must have appropriate RAM so the overall solution will provide optimal performance across LIC network."	A minimum of 64GB RAM is required . However , the bidders may size it more as per the requirement .
	Annexure F - Technical Compliance	NAC Technical Specificatio n	67	The Proposed solution should provide comprehensive visibility of the network by automatically discovering, dassifyting, and enforcing policy for the endpoints connected to the network and must have capacity to enable the appropriate services for the total 1,27,000 endpoint devices scalable to 1,60,000 devices	LIC need 1,27,000 enpoint devices licenses and corresponding Hardware from day 1 and LIC will add additinoal Licenses and Hardware as and when require to meet the scalability of 1,60,000 devices, Does our understanding is correct?	The hardware has to be sized for 1,60,000 devices from day one . However , LIC may place the purchase order for the licenses in a staggered manner.
	Annexure F - Technical Compliance	NAC Technical Specificatio n	68	The Proposed solution should support on-demand Health-check of the hardware nodes	NAC solution must support out of box monitoring dashboard for all NAC HW like CPU load , Device HDD , Device managed endpoints , Total Memory , Appliance traffic etc. Does our understanding is correct?	Please be guided by the RFP
53	Annexure F - Technical Compliance	NAC Technical Specificatio n	74	The Proposed Solution must support agent based and Agent less based approach	The NAC solution should support agentbased and agentless mode to achieve all feature & functionality which includes device visibility , Authentication, classification , Posture accessment , Remediations , Control and Automation, Does our understanding is correct?	Please be guided by the RFP
	Annexure H: Manufacturer': Authorization Form (MAF)	5	121	(OEM) certify that, the equipments being sold would not be declared End of Support (EoS) in the next 6Years and that(OEM) shall supply suitable substitute in case EoS of equipments. Also(OEM) certifies that the products being sold would be covered under Warranty / Support and support will be available for next six years (five years initially and one year if extension is provided) from the date of installation at LIC of India.	Requesting LIC to change the no of years from 6 years to 5 years only for EOS and also from Support point of view.  Most of the securuty solution "appliance" life is not more than 5 years. Hence request you to limit the years to 5 only.	Please refer to the revised "Annexure H"
	Additional Points			Solution should provide visibility of all IP addressable devices including IP Phone, IP Camera , IP Printers , IP Scanners etc IoT (IP Printer , IP Scanner , IP Phone , IP camera etc) Risk Assessment such as  — Detect Unsecure (TCP/UDP port open (For example IP camera having Telnet Port open etc)  — Detect IOT's devices using factory default or Weak/common credentials for SNMP/SSH/TELNET.	Requesting LIC to consider the point since LIC will have ~30% IOT devices which will not support traditional authentication method (such as Radius/Dot1X). It is not a good idea to only depend on 802.1x/MAC address bypass. This is a bad practice since it does not guard against MAC spoofing and other aspects such as hardware changes. Also MAC address repository should be uptodate at any point in time to meet security aspect.	Please refer to the revised "Annexure F"
	Additional Points			The NAC solution should support agentless mode to achieve all feature & functionality which includes device visibility, Authentication, classification, Posture accessment, Remediations, Control and Automation	on type of devices where agent option is not feasible.	Please be guided by the RFP
	Additional Points			Solution must support various controls based on compliance requirement like Move to Quarantine VLAN , endpoint ACL/Port ACL/Switch Port block , WLAN block etc via SNMP , CLI based integration with Switches & WLC.	NAC solution must support for various blocking option, according to LIC current environment and future request decision will be made during deployment.	Please be guided by the RFP
58	Additional Points			NAC Solution must identify application change on the endpoint, Host Name change, OS change, Change in shared folder, User change etc & take the control and notification action automatically based on the LIC policy	NAC solution must detect the changes in the endpoints which will helps the LIC to know the actual changes on the endpoint and accordingly LIC can take/modify their compliance for better security.	Please be guided by the RFP

9 Additional Points		NAC solution must support out of box monitoring dashboard for all NAC HW like CPU load , Device HDD , Device managed endpoints , Total Memory , Appliance traffic etc	Since in the RFP it is mentioned LIC is providing the HW for NAC deployment, it is important to know the usage/performance of the HW where NAC solution is deployed this dasboard helps the LI/LZ resource to get alert on the resource consumption and take precautionary measure if their is any Indications/abnormalities.	Please be guided by the RFP
O Additional Points		Solution Must provide complete device visibility , compliance check , Remediation , blocking and integration with other security solutions. Features for the devices which are not supporting 802.1X Architecture. Proposed solution must achieve the same capability without deploying agent on Windows, MAC Book , Linux, IP Phone , IP camera , IP Printer , IP Scanner etc.	provide full capability to support existing infrastructure to restrict the non-complient/Rough/Non-LIC endpoint. It will	Please be guided by the RFP
1 Additional Points		Solution Must support Non-802.1X Architecture to integratw with existing network infrastructure without the need of any hardware and software upgrades required for 802.1X deployment. Proposed solution must integrate with exisiting Switches/Wireless via SNMP/SSH parameter to block/Isolate the devices.		Please be guided by the RFP
2 Additional Points		The solution should integrate with VM infrastructure to provide out of the box visibility to Virtual Machine properties such as Boot Time, Virtual Machine Hardware, Virtual Machine is Orphan, Virtual Machine Peripheral Devices info, Virtual Machine Poterson, Virtual Machine Poterson, Virtual Machine Usage CPU (one thousandth), Virtual Machine Usage Network I/O (KBps), etc.  Solution must support multiple auto-remediation methods on Vmware vSpehere like Power On Virtual machine , Power-Off Virtual machine , Reboot Virtual machine , Suspend Virtual machine , Install/Upgrade VM tool based on	LIC must have enterprise datacenter deployed over virtual infrastructure. It is always recommend to have detailed perview of all such devices under NAC to avoid any security non-compliance & help in inproving the LIC security.	Please be guided by the RFP
3 Additional Points		policy  Solution should provide visibility of all IP addressable devices including IP Phone, IP Camera, IP Printers, IP Scanners etc.  Iof (IP Printer, IP Scanner, IP Phone, IP camera etc) compliance: The solution should be able to identify all network devices such as  - Unsecure (TCP/UDP port open (For example IP camera having Telnet Port open etc)  - IOT's devices using factory default or Weak/common credentials for SNMP/SSH/TELNET.	LIC will have ~30% IOT devices which will not support traditional authentication method (such as Radius/Dot1X). It is not a good idea to only depend on MAC address whitelist. This is a bad practice since it does not guard against MAC spoofing and other aspects such as hardware changes. Also MAC address repository should be uptodate at any point in time to meet security aspect.  Gartner 2021 Recommendation Gain visibility into on-premises infrastructure-connected devices with the goal of implementing access policies These devices include commonly used ones like workstations, laptops, printers, IP phones, IP cameras, access points, and IoT devices like OT, medical and building authentiation devices. Often, this motivation is driven by audit findings or an overall security strategy requiring authentication of all devices on a network.	
Additional Points		The proposed solution must receive the SIEM data to take policy-based response actions such as quarantining or blocking potentially compromised or noncompliant devices, depending on the severity of the violation information received from SIEM. For example, SIEM detects, via firewall log correlation, a targeted denial of service (DoS) attack, it can direct proposed solution to have the the firewall automatically block the source of the attack to prevent further disruption of service to the application(s) on the network.	Gartner 2021 Recommendation  Enable interoperability with other security solutions. This can be achieved in two ways: customization through open APIs or the use of built-in integration. NAC solutions increasingly feature anomaly detection capability to detect infected endpoints and MAC spoofing attempts on a network. However, integration with other security tools creates a better overall security context for an organization, which can be used to respond automatically to infected endpoints by quarantining them and thus preventing the spread of malware.	Please refer to the revised "Annexure F"
5 Additional			Please share total number of Network/L2-L3 devices i.e. Switches , Routers , Access Points , WLC , Firewall etc.	The details shall be shared with the successful bidder
Query 6 Additional Points		Proof of Concept (POC) in Live environment The LIC at its discretion may ask for the Proof-of-Concept/Value (POC/POV) of the proposed solution in the production set up with the bidders whose bids are technically qualified.  1. The LIC will provide a couple of week's time for conducting POC/POV at LIC's production environment for the solution proposed in the tender.  2. The LIC may raise certain clarifications during evaluation and the respective bidder should provide the response as per timelines stipulated from time to time without which the bid will be treated as incomplete and may be rejected.  3. Falling to comply with the requirements of the LIC as mentioned in the Tender document or if the solution does not fit into the LIC's production setup due to any third party dependencies etc. then the bid will be treated as incomplete and may be rejected.	Live Proof of Concept (POC) is important for Network Access Control (NAC) projects for several reasons:  1. Validation of Functionality: It allows LIC to validate that the proposed NAC solution works as intended in their specific environment. This ensures that the solution meets the LIC's requirements and effectively addresses the security needs.  2. Identification of Challenges: Live POC helps identify any potential challenges or issues that may arise during deployment or operation. This allows for troubleshooting and fine-tuning before full implementation, minimizing disruptions and optimizing performance.  3. Risk Mitigation: Live POC allows organizations to assess the risks associated with implementing a new NAC solution in LIC environment before committing to a full rollout. This proactive approach helps mitigate potential security vulnerabilities and operational risks.  Conducting a live POC for a NAC project helps ensure successful deployment, minimize risks, and optimize the solution to meet the organization's specific requirements.	
Scope of t Services 3	Implementa tion - point 3	The bidder is responsible for determining the appropriate hardware sizing. LIC will supply the server, rack space, and cooling. The bidder is also responsible for furnishing any other necessary hardware or equipment to ensure smooth integration of all the in-scope solutions. As per LIC's requirement, the successful bidder of the project shall be ready to shift, occasionally, the equipment from one place to other, uninstall and reinstall all the equipment without any additional cost to LIC.		Please be guided by the RFP
Scope of t Services 3	Implementa 52 tion - point 3 - Optimizing & Deployment Validation:	Fine tuning of the solutions to be done based on the criteria defined in Technical Specification of each solution and should assure a false positive rate not more than 10 % after 1 year for all solutions/services.	Please share the criteria/parameters that will be considered to assure false positive rate not more than 10% after 1 year for all solutions/services	The details shall be shared with the succesful bidder, after mutual discussion.

	Section E:	Training &	54	Training & Certification	Kindly confirm the following -	Please refer to the revised "Section E: Scope of Services"
9	Scope of	Certification			- no of participants for the training	
9	Services	<u>                                     </u>			- Can the training be done online or it has to be done at onsite at LIC premises?	
70 2	2. Detailed	I. General	63	The bidder / System Integrator shall engage the services of respective OEMs for plan, design, and implementation of	Our understanding is bidder has to leverage OEM PS services to do the end to end implementation. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen		the solution. The OEM(s) must deploy subject matter experts with experience in designing and implementation of the		
		ts		respective tool in enterprise environments.		
74	a Baratta I	L Comment	63			Physic has a Maddle the pro-
	2. Detailed	I. General	63	The bidder should consider the detailed technical specifications as stated in the Annexure E while proposing for the	Our understanding is LIC will provide the underlying infra, hypervisor, OS and db, passive components . Kindly confirm	Please be guided by the KFP
13	Scope of Work	Requiremen		solution. Bidder needs to provide complete end to end solution including applicable appliances, software, necessary		
		ts		accessories, active and passive components for efficient functioning of the proposed solution.		
72	2. Detailed	I. General	63	ii. Integration of each solution with other in scope solutions and other Network and Security solutions currently	Kindly share the details and the use cases for integration of existing network and security solutions (model no, OEM,	Please be guided by the RFP
9	Scope of Work	Requiremen		deployed in the environment as decided by the LIC.	technology) deployed for integration with the proposed solution	
	·	ts				
73	2. Detailed	I. General	63	All the solutions should be seamlessly integrated with the LIC"s NTP solution and must be compatible with any	Please confirm which NTP solution is currently used by LIC	The details shall be shared with the successful bidder
	Scope of Work	Requiremen	05	provided NTP version	The second secon	The details shall be shalled with the saccessful shade.
15	scope of work	. Requirement		provided in F version		
		ts .				
	2. Detailed	I. General	64	The bidder is required to undertake the migration of historical logs spanning a one-year duration from all existing	Our understanding is the solutions required as part of the RFP are new solutions and there are no existing solution and	Only the logs of WAF are to be migrated .
	Scope of Work	Requiremen		solutions to new setup. This action is intended to enhance the security posture and to comply with the audit	hence there is no migration that needs to be done. Please confirm	
		ts		requirements		
75	2. Detailed	III. Network	65	The vendor must provide the solution that must be compatible with our network infrastructure, supporting integration	Please share the OEM, model and version details of switches, routers and firewall used at LIC	The details shall be shared with the successful bidder
9	Scope of Work	Access		with our existing switches, routers, and firewalls		
		Control				
		(NAC)				
		(IVAC)				
70	- B	CURRORT	or.		Trade Land	
	5. Resource		85		Our undertsanding is bidder needs to propose a ITSM tool. If yes, please share the sizing details, technical	Please refer to the revised "Section E: Scope of Services"
ļ	Deployment	PROCESS		tickets as well as to post important reports in the web-sites for higher official of LIC. The site has to be updated	specifications and sow for the same	
		REQUIREME		regularly by the on-site Personnel		
		NT:				
77 6	6. Project	b. NAC	87	Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item	Request you to consider the delivery timelines as below -	Please refer to the revised "Section E: Scope of Services"
	Timelines	1 1		shall be taken as date of delivery for all items T + 5 Weeks= D	• • • • • • • • • • • • • • • • • • • •	
- 1	rimeimes			Shall be taken as date of delivery for all items 1 + 5 weeks- b	-T + 12 weeks = D	
70	C Desirat	- 551 04	00	Delivery of all the agricultural transport of the bill of materials for each solution in some Color (LP) and (LP) are		Near refer to the revised "Casting C. Casta of Casting"
/8	5. Project		88	Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item	Request you to consider the delivery timelines as below -	Please refer to the revised "Section E: Scope of Services"
Į1	Timelines	loader		shall be taken as date of delivery for all items T + 5 Weeks= D		
					- T + 12 weeks = D	
79	6. Project	d. WAF	88	Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item	Request you to consider the delivery timelines as below -	Please refer to the revised "Section E: Scope of Services"
Į1	Timelines			shall be taken as date of delivery for all items T + 5 Weeks= D		
					- T + 12 weeks = D	
80 6	6. Project	e. Mobile	88	Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item	Request you to consider the delivery timelines as below -	Please refer to the revised "Section E: Scope of Services"
	Timelines	Device		shall be taken as date of delivery for all items T + 5 Weeks= D		
	rimeimes			Sital be taken as date of delivery for all items. • 1 + 3 weeks- D	- T + 12 weeks = D	
		Manageme			- 1 + 12 weeks = D	
		nt				
81 6				Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item	Request you to consider the delivery timelines as below -	API Gateway and Security Solution has been removed from the scope of this RFP
	6. Project		89			
	5. Project Timelines	Gateway,	89	shall be taken as date of delivery for all items T + 5 Weeks= D		
			89		-T + 12 weeks = D	
		Gateway,	89		-T + 12 weeks = D	
		Gateway, Manageme	89		-T + 12 weeks = D	
1	Timelines	Gateway, Manageme nt and Security	89	shall be taken as date of delivery for all items T + 5 Weeks= D		Please refer to the revised "Section E: Scope of Services"
82 6	Timelines  6. Project	Gateway, Manageme nt and Security g. Virtual	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item	- T + 12 weeks = D  Request you to consider the delivery timelines as below -	Please refer to the revised "Section E: Scope of Services"
82 6	Timelines	Gateway, Manageme nt and Security g. Virtual Desktop	89	shall be taken as date of delivery for all items T + 5 Weeks= D	Request you to consider the delivery timelines as below -	Please refer to the revised "Section E: Scope of Services"
82 6	Timelines  6. Project	Gateway, Manageme nt and Security g. Virtual Desktop Interface	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item		Please refer to the revised "Section E: Scope of Services"
82 6	Timelines 5. Project Timelines	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI)	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D	Request you to consider the delivery timelines as below T + 12 weeks = D	
82 6	5. Project Timelines	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter:	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API	Request you to consider the delivery timelines as below -	Please refer to the revised "Section E: Scope of Services"  Please be guided by the RFP
82 6	5. Project Timelines Key Performance	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D	Request you to consider the delivery timelines as below T + 12 weeks = D	
82 6	5. Project Timelines	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API	Request you to consider the delivery timelines as below T + 12 weeks = D	
82 6	5. Project Timelines Key Performance	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.	Request you to consider the delivery timelines as below T + 12 weeks = D	
82 6 7	5. Project Timelines Key Performance Indicators (KPI):	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.	Request you to consider the delivery timelines as belowT + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm	Please be guided by the RFP
82 6 3 83 1 8	5. Project Timelines  Key Performance Indicators (KPI):	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period Parameter:	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention	Request you to consider the delivery timelines as below T + 12 weeks = D	
82 6 3 83 I	5. Project Fimelines  Key Performance Indicators (KPI): Key Performance	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period Parameter: Backup	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.	Request you to consider the delivery timelines as belowT + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm	Please be guided by the RFP
82 6 3 83 I	5. Project Timelines  Key Performance Indicators (KPI):	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period Parameter: Backup	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention	Request you to consider the delivery timelines as belowT + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm	Please be guided by the RFP
82 6 83 1 84 1	5. Project Firmelines Key Performance Indicators (KPI): Key Performance Indicators (KPI):	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period Parameter: Backup : Frequency	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.  Target Service Level: Daily incremental and Weekly Full Backup	Request you to consider the delivery timelines as belowT + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm  Our understanding is LIC will provide the backup solution to ensure recoverability. Kindly confirm	Please be guided by the RFP  Please refer to the revised "Section E: Scope of Services"
82 6 83 1 84 1	5. Project Fimelines  Key Performance Indicators (KPI): Key Performance	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period Parameter: Backup	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.  Target Service Level: Daily Incremental and Weekly Full Backup  CASB solution should support minimum of 25 users from day 1 with 5 year subscription/license/support and should	Request you to consider the delivery timelines as below T + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm  Our understanding is LIC will provide the backup solution to ensure recoverability. Kindly confirm  Page 70 section 3 sizing requirements mentions 1000 roaming users whereas this point mentions 25 users from day 1.	Please be guided by the RFP  Please refer to the revised "Section E: Scope of Services"
82 6 83 1 84 1	5. Project Firmelines Key Performance Indicators (KPI): Key Performance Indicators (KPI):	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period Parameter: Backup : Frequency	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.  Target Service Level: Daily incremental and Weekly Full Backup	Request you to consider the delivery timelines as belowT + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm  Our understanding is LIC will provide the backup solution to ensure recoverability. Kindly confirm	Please be guided by the RFP  Please refer to the revised "Section E: Scope of Services"
82 6 83 1 84 1	5. Project Firmelines Key Performance Indicators (KPI): Key Performance Indicators (KPI):	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data : Retention Period Parameter: Backup : Frequency	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.  Target Service Level: Daily Incremental and Weekly Full Backup  CASB solution should support minimum of 25 users from day 1 with 5 year subscription/license/support and should	Request you to consider the delivery timelines as below T + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm  Our understanding is LIC will provide the backup solution to ensure recoverability. Kindly confirm  Page 70 section 3 sizing requirements mentions 1000 roaming users whereas this point mentions 25 users from day 1.	Please be guided by the RFP  Please refer to the revised "Section E: Scope of Services"
82 6 83 1 84 1 84 1 85 7	5. Project Timelines  Key Performance Indicators (KPI):  Key Performance Indicators (KPI): Annexure F	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data Retention Period Parameter: Backup: Frequency	94	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.  Target Service Level: Daily Incremental and Weekly Full Backup  CASB solution should support minimum of 25 users from day 1 with 5 year subscription/license/support and should have flexibility to scale as per future requirements with additional software/subscription license	Request you to consider the delivery timelines as belowT + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm  Our understanding is LIC will provide the backup solution to ensure recoverability. Kindly confirm  Page 70 section 3 sizing requirements mentions 1000 roaming users whereas this point mentions 25 users from day 1. Kindly clarify what is the exact count to be considered for sizing and licensing	Please be guided by the RFP  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Annexure F"
82 6 83 1 84 1 85 7	5. Project Timelines  Key Performance Indicators (KPI): We Performance Indicators (KPI): Annexure F  Annexure C:	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data Retention Period Parameter: Backup: Frequency	89	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.  Target Service Level: Daily Incremental and Weekly Full Backup  CASB solution should support minimum of 25 users from day 1 with 5 year subscription/license/support and should have flexibility to scale as port future requirements with additional software/subscription license  The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	Request you to consider the delivery timelines as belowT + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm  Our understanding is LIC will provide the backup solution to ensure recoverability. Kindly confirm  Page 70 section 3 sizing requirements mentions 1000 roaming users whereas this point mentions 25 users from day 1. Kindly clarify what is the exact count to be considered for sizing and licensing	Please be guided by the RFP  Please refer to the revised "Section E: Scope of Services"
82 6 83 1 84 1 85 7	5. Project Timelines  Key Performance Indicators (KPI): Key Performance Indicators (KPI): Annexure F	Gateway, Manageme nt and Security g. Virtual Desktop Interface (VDI) Parameter: Data Retention Period Parameter: Backup: Frequency	94	shall be taken as date of delivery for all items T + 5 Weeks= D  Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items T + 5 Weeks= D  Definition: The duration logs and data are retained within the CASB / NAC / WAF / SSL off loader/MDM/VDI/API Gateway, Management and Security before rotation or archiving.  Target Service Level: 3 months, 1 year retention  Definition: How often data should be backed up to ensure recoverability.  Target Service Level: Daily Incremental and Weekly Full Backup  CASB solution should support minimum of 25 users from day 1 with 5 year subscription/license/support and should have flexibility to scale as per future requirements with additional software/subscription license  The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government /	Request you to consider the delivery timelines as below T + 12 weeks = D  Our understanding is LIC will provide the storage and archival for log retention. Kindly confirm  Our understanding is LIC will provide the backup solution to ensure recoverability. Kindly confirm  Page 70 section 3 sizing requirements mentions 1000 roaming users whereas this point mentions 25 users from day 1. Kindly clarify what is the exact count to be considered for sizing and licensing  Request you to amend the clause as below -	Please be guided by the RFP  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Annexure F"
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88	Annexure C: Eligibility Criteria	point 9	113	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Considering this is a new technology that is being adopted by organizations and some of the private firms may not have more than 500 branches. Hence request you to amend the clause as below -  The bidder during the last 7 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 01 (one) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
89	Annexure D: Technical Scoring	point 2	115	The bidder should have relevant implementation and operational experience for in scope tools to PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.  © Greater than 7 Years > 10 Marks © Greater than 5 Years up to 7 Years > 7 Marks © Greater than 5 Years up to 5 Years > 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Request you to amend the clause as below -  The bidder should have relevant implementation and operational experience for 3 out of 7 in scope tools to PSU/Government/Private/BFSI Sector Firms across different locations in India.  B Greater than 7 Years > 10 Marks  G Greater than 5 Years up to 7 Years > 7 Marks  G Greater than 5 Years up to 7 Years > 5 Marks  Greater than 3 Years up to 5 Years > 5 Marks  (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"
	Annexure D: Technical Scoring	point 3	115	NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  ② 2 references of 65000 IP Addresses and above -> 10 Marks ③ 2 references of 50000 IP Addresses and above -> 7 Marks ③ 2 references of 25000 IP Addresses and above -> 5 Marks		Please refer to the revised "Annexure D"
91	Annexure D: Technical Scoring	point 4	115	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported WAF solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  0.3 references and above -> 10 Marks 0.2 references and above -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Request you to amend the clause as below -  The Bidder during the last 7 years preceding to the date of this RFP, must have supplied, implemented and supported WAF solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  2 a references and above - 10 Marks  2 references and above -> 5 Marks  (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"
92	Annexure D: Technical Scoring	point 5	115	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported SSL Offloader solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  3 3 references and above -> 10 Marks 2 2 references and above -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Request you to amend the clause as below -  The Bidder during the last 7 years preceding to the date of this RFP, must have supplied, implemented and supported SSL Offloader solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  2 references and above - 3 to Marks  3 references -> 5 Marks  (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"
93	Annexure D: Technical Scoring	point 6	116	MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  8 2 references of 10000 users and above > 10 Marks  2 2 references of 5000 users and above > 5 Marks	Request you to amend the clause as below -  The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  81 reference of 5000 users and above > 10 Marks  81 reference of fess than 5000 users >> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"
94	Annexure D: Technical Scoring	point 7	116	with invoices and/or Certificate of completion of the work)	Request you to amend the clause as below -  The bidder/OEM must have supplied, installed, implemented, and managed the API Gateway, Management and Security solution for a minimum of 500 APIs in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India 24 references >> 10 Marks 22 references >> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"
95	Annexure D: Technical Scoring	point 8	116	The bidder must have supplied, installed, implemented, and managed the CASB solutions for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India 8 4 references > 5 Marks 8 2 references > 2 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Request you to amend the clause as below -  The bidder/OEM must have supplied, installed, implemented, and managed the CASB solutions for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India  24 references -> 5 Marks 22 references -> 2 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"

96	Annexure D: Technical Scoring	point 9	116	The bidder must have supplied, installed, implemented, and managed the VDI solution for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India 84 references -> 5 Marks 82 references -> 2 Marks	Request you to amend the clause as below -  The bidder/OEM must have supplied, installed, implemented, and managed the VDI solution for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in	Please refer to the revised "Annexure D"
				a Z retreences - > Z Marks [Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	India ② 4 references -> 5 Marks	
					8.2 references -> 2 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	
97	Annexure D: Technical	point 10	116	The bidder must have IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CISSP / OSCP / CEH / CCNP / CISA / CISM / OEM Level Certification.	Request you to amend the clause as below -	Please refer to the revised "Annexure D"
	Scoring			Every Additional 5 Resources -> 2 Marks subject to maximum of 10 marks	The bidder must have IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CISSP / OSCP / CEH / CCNP / CISA / CISM / OEM Level Certification.	
				15 Resources -> 5 Marks	Every Additional 3 Resources -> 2 Marks subject to maximum of 10 marks	
				(Supporting Document: Undertaking on bidder letter head needs to submit along with certification details and relevant evidence)	(Supporting Document: Undertaking on bidder letter head needs to submit along with certification details and relevant	
98	Annexure F -	NAC	74	The Proposed Solution must support agent based and Agent less based approach	evidence) The NAC solution should support agentbased and agentless mode to achieve all feature & functionality which includes	Please be guided by the RFP
	Technical Compliance	Technical Specificatio			device visibility , Authentication, classification , Posture accessment , Remediations , Control and Automation, Does our understanding is correct?	
99	Annexure H: Manufacturer's		121	(OEM) certify that, the equipments being sold would not be declared End of Support (EoS) in the next 6Years and that (OEM) shall supply suitable substitute in case EoS of equipments. Also (OEM) certifies	Requesting LIC to change the no of years from 6 years to 5 years only for EOS and also from Support point of view.	Please refer to the revised "Annexure H"
	Authorization Form (MAF)	5		that the products being sold would be covered under Warranty / Support and support will be available for next six years (five years initially and one year if extension is provided) from the date of installation at LIC of India.	Most of the securuty solution "appliance" life is not more than 5 years. Hence request you to limit the years to 5 only.	
100	Section C	Anexxure R	19		Quantity of WAF gateways and Management systems are not mentioned in Annexure R Bill of Quantity	Please refer to the revised "Section E: Scope of Services" and revised "Annexure G"
101	Annexure F - Technical	API GW	13	The solution should provide features to Convert between different data formats (e.g., JSON to XML).	We request LIC to reconsider older protocol supports like XML is an outdated API protocol, also JSON to XML translation will introduce good amount of latency and in future, it will introduce more troubleshooting point, which	API Gateway and Security Solution has been removed from the scope of this RFP
	Compliance				requires high skill to understand and resolve.  We hereby request LIC to kindly change this point as:	
					"The solution should should provide seamless integration with additional package to Convert between different data formats (e.g., JSON to XML) without adding overheads API-GW solution."	
102	Annexure F - Technical	API GW	19	The proposed solution should facilitate seamless SOAP to REST transformation, enabling interoperability by translating SOAP-based requests into RESTful API calls, promoting modern integration practices.	We request LIC to reconsider older protocol supports like SOAP is XML based outdated API protocol, also SOAP (XML) to REST (JSON) translation will introduce good amount of latency and in future, it will introduce more troubleshooting	API Gateway and Security Solution has been removed from the scope of this RFP
	Compliance				point, which requires high skill to understand and resolve.  We hereby request LIC to kindly change this point as:	
					"The proposed solution should seamless integration with additional package to translate SOAP to REST, enabling	
					interoperability by translating SOAP-based requests into RESTful API calls as and when required without adding overheads API-GW solution, promoting modern integration practices".	
103	Annexure F - Technical	API GW	20	The solution should be designed to facilitate a developer organization by providing comprehensive tools, documentation, and support for efficient development.	We request LIC to consider that the mentioned features are getting fulfilled with development tools, not by API gateway, introducing it on API GW will increase overhead and it force developer to restrict themselves to limited	API Gateway and Security Solution has been removed from the scope of this RFP
	Compliance				features available on such tool.  We request LIC to change this clause as:	
					"The solution should be designed to facilitate to integrate it with developer organization by providing compatibility with multiple tools and support for efficient development with the Security of authentication, authorization, payload	
					sanitization and WAF signature inspection"	
104	Annexure F - Technical	API GW	31	The API gateway should implement streaming APIs using compatible protocols like WebSocket, WebSub, or server- sent events.	We request LIC to kindly change this clause as webSub is a protocol usually used to push content by many websites, including all blogs served by Blogger and WordPress.com news sites. This use case seems to be irrelevant to LIC.	API Gateway and Security Solution has been removed from the scope of this RFP
	Compliance				Recommended revised clause: "The API gateway should implement streaming APIs using compatible protocols like WebSocket and server-sent events	
					and support WebSub via plugins/packages."	
105	-	-	Additional	Kindly confirm the total number of applications to be considered for onboarded on SSLO during the deployment phase.	-	Please be guided by the RFP
106	Annexure F -	NAC	Excel sheet-1	LIC has a heterogeneous network environment comprising of network devices of various OEM and models. The	Please let us know that all the network devices in LIC environment are supporting IEEE RADIUS authentication,	Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to
	Technical Compliance	Technical Specificatio n > Point		proposed solution should support all the network make and model devices without requesting LIC for any changes in terms of any hardware and software	RADIUS CoA, downloadable ACL, Dynamic ACL and Dynamic VLAN assignment, Multi-Session authentication and multi- domain authentication for policy enforcement on the network device.	the succesful bidder .
107	Annexure F -	no. 13 NAC	Excel sheet-1	The Solution should be compatible with the existing network environment of the LIC and any future procurement	Please let us know that all the existing network environment in LIC are supporting IEEE RADIUS authentication,	Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to
	Technical Compliance	Technical Specificatio			RADIUS CoA, downloadable ACL, Dynamic ACL and Dynamic VLAN assignment, Multi-Session authentication and multi-domain authentication for policy enforcement on the network device	the succesful bidder .
		n > Point no. 14			Same protocol should be supported in future procurement network device as well.	
					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
108	Annexure F -	NAC	Excel sheet-1	The proposed solution should support importing endpoints from a comma-separated values (CSV) file in which the list	Request is to change this clause to	Please refer to the revised "Annexure F"
	Technical Compliance	Technical Specificatio		of endpoints appears with the MAC address and the endpoint profiling policy details separated by a comma.	The proposed solution should support importing endpoints from a comma-separated values (CSV) file in which the list	
		n > Point no. 46			of endpoints appears with the MAC address and the endpoint profiling policy details separated by a comma or should support importing of endpoints using XML/API.	
					If Device details information is stored as an XML file, which can be password protected. administrator will enter the same secret key to import the device into the NAC server.	
				•		

109	Annexure F -	NAC	Excel sheet-1	The vendor is responsible to ensure that the solutions and operations comply with information security policies and	Please let us know that GDPR compliance or NDPP certification is also applicable for this compliance clause.	Please refer to the revised "Annexure F"
	Fechnical	Technical		industry leading standards (such as ISO 27001, etc.) and any applicable laws and regulations (such as IRDAI, DPDP Act		
"	Compliance	Specificatio		etc.)		
		n > Point no. 69				
110	Deteiled		63	The annion and any time are ideal about a second space, and analytic to effect on another 10% and	In the circumstate of MAC, the advised to refer Took Construction of C7 to which executions "Total of 127000	Discoursefeate the society (Continue to Consent Consider) and society (Assessment II)
	2. Detailed		63	The services and solutions provided should possess modularity and scalability to effectively meet the LIC's needs	In the sizing requirements for NAC, its advised to refer Tech Specs, point 67 towhich mentions "Total of 127000	Please refer to the revised "Section E: Scope of Services" and revised "Annexure F"
1	Scope of Work	Requiremen		throughout the five-year contract period. Over the 5-year contract period, bidder may consider an increase of 50% in the number of devices or solutions to be monitored when determining system specifications.	endpoint devices and scalable to 160000 devices"	
		LS		the number of devices of solutions to be monitored when determining system specimentoris.	above is only 26% and doesnt align with this clause. with 50% increase the scalability ask has to be 191000, Request	
					this be clarified so the ambiguity doesnt hold	
111	2. Detailed	I. General	63	The bidder / System Integrator shall engage the services of respective OEMs for plan, design, and implementation of	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen	05	the solution. The OEM(s) must deploy subject matter experts with experience in designing and implementation of the	nequest this semicaned as selecti	reduction to the related Section 2. Steppe of Services
	cope of work	ts		respective tool in enterprise environments.	The bidder / System Integrator shall engage the services of respective OEMs / OEM certified Partner for plan, design,	
		_			and implementation of the solution. The OEM(s) must deploy subject matter experts with experience in designing and	
					implementation of the respective tool in enterprise environments.	
112	2. Detailed	I. General	63	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance,	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen		and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution		·
		ts		for detection of threats for enhanced protection of LIC's infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s)/ OEM certified Partener has end to end responsibility for plan, design,	
					implementation, maintenance, and adoption of the total solution leveraging the behavior modelling and predictive	
					analysis capabilities of the solution for detection of threats for enhanced protection of LIC's infrastructure during the	
					tenure of this project.	
	2. Detailed	I. General	63		Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
!	Scope of Work	Requiremen		out by resources from the OEM as decided by LIC at the time of implementation. The bidder"s resources can be		
		ts		leveraged; however, the overall responsibility of the implementation shall be with OEM.	The bidder shall ensure that the configuration, implementation, and testing of the solution components to be carried	
					out by resources from the OEM / OEM certified Partner as decided by LIC at the time of implementation. The bidder"s	
					resources can be leveraged; however, the overall responsibility of the implementation shall be with OEM / OEMs	
					certified Partner.	
	2. Detailed		63	The bidder shall also engage the services of the respective OEMs for post implementation audit, validation, and	Request this be modified as below	Please be guided by the RFP
	Scope of Work	Requiremen		certification by the OEM that the solution has been implemented as per the plan & design provided by them.		
		ts			The bidder shall also engage the services of the respective OEMs / OEMs Certified Partner for post implementation	
					audit, validation, and certification by the OEM that the solution has been implemented as per the plan & design	
44-	S 5 - 1 - 2 - 2		c2	The health and desired and an additional and additional additional and additional	provided by them.	No. 10 Control of the Control of
	2. Detailed	ocnerai	63	The bidder and OEM services team shall conduct a workshop with all the departments of LIC to gather the inputs in	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen		relation to solution requirement with respect to the baselining and scoping of the components including the items listed below:	The hidder and OEM / OEMs certified Partner conject took shall analyst a smaller as with all the discussion of the	
		LS		listed below.	The bidder and OEM / OEMs certified Partner services team shall conduct a workshop with all the departments of LIC	
					to gather the inputs in relation to solution requirement with respect to the baselining and scoping of the components including the items listed below:	
116	2. Detailed	I. General	63	The bidder and OEM services team shall submit a Requirement Gathering Document and a detailed Design Document		Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen		based on the requirements gathering exercise.	nequest this be mounted as selow	rease refer to the revised Section E. Scope of Services
ľ	pc 01 4401K	ts		and an area of the state of the	The bidder and OEM/OEM certified Partner services team shall submit a Requirement Gathering Document and a	
		1.5			detailed Design Document based on the requirements gathering exercise.	
117	2. Detailed	I. General	64	The vendor should arrange for a comprehensive deployment audit done by OEM after completion of initial	Request this be changed as	Please be guided by the RFP
	Scope of Work	Requiremen		deployment and at the end of the first and second year of initial deployment. The audit would be base lined against		
		ts		SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment against installation.	The vendor should arrange for a comprehensive deployment audit done by OEM / OEMs certified partner after	
					completion of initial deployment and at the end of the first and second year of initial deployment. The audit would be	
					base lined against SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment	
					against installation.	
	2. Detailed	ocnera	64	All solutions must have the capacity to accommodate a yearly project growth rate of up to 20%. The upfront quotation		Please refer to the revised "Section E: Scope of Services" and revised "Annexure F"
:	Scope of Work	Requiremen		for all licenses should be transparent and also include a breakdown of charges for additional licenses, considering the	endpoint devices and scalable to 160000 devices"	
		ts		anticipated 20% YoY project growth.		
					With 20% YoY growth, the scalability ask should be 263000, Request this be clarified so the ambiguity doesnt hold	
					and also we inlcude the right breakdown of charges for the additional licenses as ked in this clause	
44-		L 111.0	07	A Bull of dillihous to a superior and the billion of the superior and the	Book and the book and the book	No. of the state o
	5. Project	b. NAC	87	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last	Request this be changed to below	Please refer to the revised "Section E: Scope of Services"
	Timelines			item shall be taken as date of delivery for all items= T + 5 Weeks= D	2 Delivery of all the agriculture and in the bill of most cold for such as the cold for the cold	
					2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D	
120	Annexure F:	NAC #67	119	67. The Proposed solution should provide comprehensive visiblity of the network by automatically discovering ,	Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and	The details shall be shared with the successful hidder
	Fechnical	.4AC#0/		classifying and enforcing policy for endpoints connected to the network and must have capacity to support the	160000 devices in future	The details shall be shalled with the successful bluder
l l	Compliance			appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices	200000 denoes in lature	
	piidiice					
121	Annexure F:	NAC #69	119	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies	while we are ISO27001 complied , DPDP act is not fully mature and may take some time to freeze, we request LIC to	Please refer to the revised "Annexure F"
	Technical			and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP	remove this and also share the IRDAI Laws and regulations Document to check for compliance	
	Compliance			Act etc)	· · · · · · · · · · · · · · · · · · ·	
122	Annexure F:	NAC #13	119	13. LIC has a hetrogenious network environment comparising network devices of various OEM and models. The	The Network devices should support IEEE 802.1x and Radius COA standards to support NAC.Request if the Netwook	Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to
	Technical			proposed	devices Make and model be shared , we can thoroughly check and approprriately respond.	the succesful bidder .
	Compliance			solution should support all the network make and model devices without requesting LIC for any changes in terms of		
				any		
				hardware and software		
123	Annexure F:	NAC #14	119	The Solution should be compatilbe with the existing network environment of the LIC and any future procurement		Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to
ŀ	Fechnical				in future to have support for IEEE 802.1x and Radius COA standards	the succesful bidder .
	Compliance					
- 1		1	119	75 The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access	Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as	Please be guided by the RFP
124	Annexure F:	NAC #14	113			· ·
	Technical .	NAC #14	113	control in	2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports	
		NAC #14	115	control in the last published report. This clause will not be applicable for OEMs qualifying under make in India category	2019 , request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports may be considered	

	т.				
125	Annexure H: N/A	121	_ (OEM) certify that, the equipments being sold would not be <b>declared</b> End of Support (EoS) in the next 6Years	Request this be rephrased as below since the declaration of End of support and actual EOS of the product is 2 different	Please refer to the revised "Annexure H"
	Manufacturer's			interpretations	
	Authorization			_ (OEM) certify that, the equipments being sold would not be End of Support (EoS) in the next 6Years	
	Form (MAF)			_ (Ocivi) Certify that, the equipments being sold would not be lend of Support (EoS) in the next byears	
126	Compliance		The CASB Solution must have HTTP/2 support from day 1.	This is Web Security (SWG) feature. It is requested to remove this clause.	Please refer to the revised "Annexure F"
	Compliance		The CASB Solution must have 99% uptime SLA	Considering business applications access via Cloud Service provider, SLA's for Cloud Vendor has to high. Our request to	
				consider 99.999% uptime SLA instead of 99%	
128	Compliance		The solution must have Web IPS (Signatures) to protect against targeted user-agent threats	This is SWG feature and not CASB feature. CASB is meant to protect SaaS applications and not vulnerabilities. This need	Please refer to the revised "Annexure F"
	·			SWG license consideration. Kindly relax the point.	
129	22. Patent	34	In no event shall LIC be liable for any indirect, incidental or consequential damage or liability, under or in connection	We propose to make this clause mutual.	Please be guided by the RFP
	Rights and		with or arising out of this RFP, or out of any subsequent agreement relating to any hardware, software and services		
	other litigation		delivered. For this purpose, it would be immaterial how such liability may arise, provided that the claims against		
	costs:		customers, users and service providers of LIC are considered as a direct claim		
120	33. Limitation	27	Except in cases of criminal negligence or wilful misconduct, and in the case of infringement pursuant to Conditions of	Please clarify infringement in what context. Conditions of Contract Clause in a capitalised term which is not defined in	Please be guided by the RFP
	of Liability	3/	Contract Clause, the vendor shall not be liable to LIC, whether in contract or otherwise, for any indirect or	the RFP. Hence is it not possible to have a clear interpretation of this clause. Please confirm what all is proposed to be	Please be guided by the KPP
	Of Elability		consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this	kept out of Limit of Liability cap and for what is the Bidder supposed to bear Indirect Liability.	
			exclusion shall not apply to any obligation of the bidder to pay liquidated damages to LIC; and the aggregate liability of	kept out of chille of clability cap and for what is the bloder supposed to bear maneet clability.	
			the bidder to LIC, whether under the Contract, in tort or otherwise, shall not exceed the total value of purchase	Also repair and replacement of equipment terms will be as per the terms provided by the OEM. NTT does not	
			order(s) issued to the bidder provided that this limitation shall not apply to the cost of repairing or replacing defective	manufacture any equipment.	
			equipment.		
131	36. A.	38	Against all actions, proceedings, claims, demands, costs and expenses which may be made against LIC by a third party	Slight Modification Requested:- Against all actions, proceedings, claims, demands, costs and expenses which may be	Please be guided by the RFP
	Indemnifying		arising out of the sale of vendor's services to LIC.	made against LIC by a third party arising out of the sale of vendor's services to LIC as a result of breach of the terms	
	LIC			and conditions of the RFP by the Vendor.	
			Against all demands or responsibilities arising from accidents or loss of life as a result of vendor's negligence.	Against all demands or responsibilities arising from accidents or loss of life as a result of vendor's gross negligence.	
122	46. Award and d)	42	Within 14 working days of receipt of the Contract Form, the successful vendor shall sign and date the Contract and	If there are any additional terms other than the ones mentioned in the RFP, it will be subject to review and acceptance	Disease has avaided by the DCD
132	Signing of Bid	42	return it to LIC.	by the Vendor.	Please be guided by the KPP
	Contract		return t to bic.	by the vendor.	
133	7. Intellectual	99	Entire clause on Intellectual Property Rights	For NTTI services, these services are non-exclusive and hence there shall be no transfer of IPRs. For OEM/ OSD	Please be guided by the RFP
	Property Rights			products/ services transfer of IPRs shall be as per the terms offered by the OEM/ OSD. Warranties on IPRs on	······································
				equipment shall be as per the terms provided by the OEM. There should not be any warranties on IPRs for services.	
				, , , , , , , , , , , , , , , , , , , ,	
134	3. Activity Earnest	11	EMD to be submitted of Rs. 2 Crores	Rs. 2 Crores is a very high value of EMD. Kindly request LIC to keep EMD in range of 2% of estimated budget of RFP.	Please be guided by the RFP
	Schedule Money				
	Deposit				
135	Commercial Bid			The total value (Column M) does not multiply the price with quantity provided. Kindly request LIC to rectify the	Please refer to the revised "Annexure G"
426	Format	24	And the Control of th	commercial format and re-share.	Plant of Control of the Control of t
136	9. Pricing,	24	c) Prices once fixed will be valid throughout the entire contract period. The Vendor should not, under any	Taxes, Duties (including Custom Duty), Levies etc are not within bidder's control. Hence the bidder requests LIC to	Please refer to the revised "Pricing, Billing, Duties and Taxes" and revised "Period of Validity of Bids"
	Billing, Duties and Taxes		circumstances, request for an increase in the prices once prices are approved by LIC. No price variation relating to increases in Government levies/ taxes/ cess/ customs duty & excise duty including any newly introduced taxes shall be	allow for price revision to the extent of revision in any of these factors by Honourable Government.	
	and raxes		nermitted.		
137	12. Evaluation	28	p) Computation Methodology for rating bidders on 'Technical plus Commercial basis':	Since LIC is evaluating the bids on basis of Technical & Commercial with 70:30 weightage, then kindly request LIC to	Please be guided by the RFP
10,	process for		processing states of teamer particular states and teamer particular states.	request for a final price submission alongwith technical proposal to shorten the timeline for evaluation.	
	selection of		g) There would be a weightage of 70% to the technical score and 30% for the final Commercial price quoted by the		
	bidder		bidder at the end of online reverse auction.	This similar evaluation methodology is used by RBI & SEBI in their bids.	
				,	
			r) It would be normalized as under for each bidder: -		
			Total Score (up to 3 decimals) = {(T x 0.7) / Thigh} + {(LLow x 0.3) / L}		
	25. Placing of	35	a) The Central Office of LIC at Mumbai will place orders (either in full or in phases) with successful bidder for	The prices are dependant on Taxes, Duties (including Custom Duty), Levies, OEM List Prices, OEM Discounting, USD-	Please refer to the revised "Pricing, Billing, Duties and Taxes" and revised "Period of Validity of Bids"
	Orders and		deliverables under this RFP at any time during the validity period of this tender.	INR exchange rate etc. These factors are not within bidder's control and hence we request LIC to allow for price	
	Making			revision on mutually agreeable basis for any subsequent additional order after the 1st PO.	
	Payments		b) LIC reserves the right to place repeat orders for additional services/ reassessment on the same terms & conditions		
4.5.5	FF 14	46	during the validity of the contract.	Approximately and the second s	Phone has a State the PER
139	55. Varying the I. Variations	46	I. Variations proposed by LIC –	25% is a very high percentage for scope change to be factored for Services, Appliances and Licenses. Kindly request LIC	Please de guided by the KFP
	Services proposed by LIC		LIC reserves the right to initiate any change in the scope of contract. Vendors must factor in a maximum of 25% scope	to provide Change Requests for additional requirement so that the bidder can provide a best possible price during evaluation.	
	by LiC		changes within the services, appliances, licenses, etc. cost to be quoted in the commercial bid. Any change in the scope beyond this 25% will be informed to the vendor in writing.	Evaluation.	
140	7. Service Level	90	Penalty due to delay of 0.2% of total PO value per day.	0.2% of penalty per day is very high value. Kindly request LIC to levy penalty of 0.2% of penalty per week of the	Please refer to the revised Service Level Agreements (SLAs) & Penalties
140	Agreements	50	Charles and to delay or orgon or total i o value per day.	lundelivered value of materials.	The sale refer to the resisco service bever Agreements (SDAs) & renaines
	(SLAs) &			undervered value of materials.	
	Penalties				
141	7. Service Level Penalty	96	The total penalty for onsite support shall not exceed 100% of the quarterly charges payable for onsite support for	Kindly request LIC to cap the penalty at 10% of quarterly payable for onsite support.	Please be guided by the RFP
	Agreements Caps		reasons other than absence.	* * * * * * * * * * * * * * * * * * *	• ' '
	(SLAs) &				
	Penalties				

1/12	Section G:		104	The payment terms defined in RFP are as below:	Kindly request LIC to revise the payment terms as below as per industry standards:	Please refer to the revised "Payment Terms & Conditions"
142	Payment Term	ns	104	o Delivery – 30%	o Delivery – 70%	Trease refer to the revised Trayment remis & conditions
	& Condition			o Installation & Integration – 40%	o Installation & Integration – 20%	
				o After Go-Live – 25%	o After Go-Live – 5%	
				o Training – 5%	o Training – 5%	
143	Section H	Annexure C-	112	The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization)	Considering Bidder's capability to manage the long term sustainability and financial health and manage the Critical	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
		Eligibility		during the last 03 (three) years preceding the date of this RFP or	network deployment we request LIC to modify clause as below :	
		Criteria #3		The hidden should have made anoth (hefers too) in our of the O2 (three) and of last OF (first) financial consequences	Bider should have made profit (before tax) in <b>all the last three</b> financial years preceding the date of this RFP and	
				The bidder should have made profit (before tax) in any of the 03 (three) out of last 05 (five) financial years preceding the date of this RFP and should be having	should be having positive networth for the last 03 (three) financial years preceding to the date of this RFP.	
				positive net worth for the last 03 (three) financial years preceding to the date of this RFP.		
144	Section H	Annexure C-	112	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	CASB is a relatively newer technology solution. Request LIC to remove clause as below	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
		Eligibility		the Cloud Access Service Broker (CASB) to at least 02(two organisations in PSU/Government/Private/BFSI Sector Firms		
		Criteria #9		with more than 500 branches across different locations in India.	Please modify clause as	
					The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	
					the Web Proxy/ Web Security Gateway/CASB to at least02 (two)organisations in PSU/Government/Private/BFSI Sector Firms	
					Sector Firms	
145	Section H	Annexure D-	115	The bidder should have relevant implementation and operational experience for in scope tools to	Request LIC to clarify if bidder experience for 3 Or 4 out of 7 inscope tools Is being evaluated in this criteria for	Please refer to the revised "Annexure D"
		Technical		PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	technical scoring.	
		Criteria #2				
				•Greater than 7 Years -> 10 Marks		
				•Greater than 5 Years up to 7 Years -> 7 Marks		
				•Greater than 3 Years up to 5 Years -> 5 Marks		
		1		(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter		
				along with invoices and/or Certificate of completion of the work)		
		1		· · · · · · · · · · · · · · · · · · ·		
146	Section H	Annexure D-	115	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported	Request LIC to modify clause as below :	Please refer to the revised "Annexure D"
		Technical		NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across		
		Criteria #3		different locations in India for minimum of:	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported	
				■ references of 65000 IP Addresses and above -> 10 Marks	NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:	
		1		■ 2 references of 65000 IP Addresses and above -> 10 Marks  ■ 2 references of 50000 IP Addresses and above -> 7 Marks	uniferent locations in mula for minimum or:	
		1		• 2 references of 25000 IP Addresses and above -> 7 Marks	■ references of 55000 IP Addresses and above -> 10 Marks	
					• ☑ references of 40000 IP Addresses and above -> 7 Marks	
				(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	• ☑ references of 25000 IP Addresses and above -> 5 Marks	
				with invoices and/or Certificate of completion of the work)		
					(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	
147	Section H	Annexure D-	116	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported	with invoices and/or Certificate of completion of the work)  Request you to modify clause as below:	Please refer to the revised "Annexure D"
147	Section H	Technical	110	MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported	Flease felet to the revised. Affilexure D
		Criteria #6		different locations in India for minimum of:	MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	
					different locations in India for minimum of:	
		1		• 2 references of 10000 users and above -> 10 Marks		
		1		■2 references of 5000 users and above -> 5 Marks	1 reference of 20000 users and above->10 Marks  • Treferences of 10000 users and above -> 5 Marks	
				(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	• If references of 10000 users and above -> 5 Marks • If references of 5000 users and above -> 3 Marks	
				with invoices and/or Certificate of	- # references of 5000 daets diffid dbuve -> 5 fixed kS	
		1		completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	
		1			with invoices and/or Certificate of	
					completion of the work)	
148	Section H	Annexure D-	116	The bidder must have supplied, installed, implemented, and managed the API Gateway, Management and Security	The bidder must have supplied, installed, implemented, and managed the API Gateway, Management and Security	Please refer to the revised "Annexure D"
		Technical		solution for a minimum of 500 APIs in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches	solution for a minimum of 50 APIs in the PSU/Government/Private/BFSI Sector Firms.	
		Criteria #7		across different locations in India	■ references and above -> 10 Marks	
				●를 references -> 10 Marks	• It reference -> 5 Marks	
		1		• I references -> 5 Marks		
		1			Atleast one reference should support 1000 Transactions per second.	
				(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along		
				with invoices and/or Certificate of completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	
					with invoices and/or Certificate of completion of the work)	
		1				
149	Section H	Annexure D-	116	The bidder must have supplied, installed, implemented, and managed the CASB solutions for a minimum of 100 users	CASR is a relatively newer technology solution. Request LIC to remove clause as below	Please refer to the revised "Annexure D"
143	200001111	Technical		in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India	OR	
		Criteria #8			Please modify clause as	
1		1		• III references -> 5 Marks	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	
				•☑ references -> 2 Marks	the Web Proxy/ Web Security Gateway/CASB to at least02 (two)organisations in PSU/Government/Private/BFSI	
					Sector Firms	
				(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	•i2 or More references -> 5 Marks	
		1		with invoices and/or Certificate of completion of the work)	●型 or More reterences -> 5 Marks ●面 references -> 2 Marks	
<u> </u>	1	-		<u> </u>	with the court of the state of	1

150 Section H	Annexure D- Technical	115	The bidder must have supplied, installed, implemented, and managed the VDI solution for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India	The bidder must have supplied, installed, implemented, and managed the VDI solution for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India	Please refer to the revised "Annexure D"
	Criteria #9		•■ references -> 5 Marks		
			• 2 references -> 2 Marks	• 2 references and above -> 10 Marks • 12 reference -> 5 Marks	
			(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	
	Implementa tion SLA	90	Delay in Submission of HLD and LLD beyond 6 weeks from Date of Issue of Purchase order	Request to modify clause: Delay in Submission of HLD and LLD beyond 8 weeks from Date of Issue of Purchase order	Please refer to the revised Service Level Agreements (SLAs) & Penalties
	Implementa tion SLA	90	Penalty is on total deal value	Request to consider penalty as % of delayed deliverable	Please refer to the revised Service Level Agreements (SLAs) & Penalties
153 7	Implementa tion SLA	93	Parameter : Uptime - penalty of 0.25% of total PO value per week of delay or part of thereof	Request to consider penalty as a % of 0.25% of quarterly support value	Please refer to the revised Service Level Agreements (SLAs) & Penalties
154 7	Implementa tion SLA	93 to 96	Penalty is on total deal value	Request Penalty to be aligned to be quarterly invoice value	Please refer to the revised Service Level Agreements (SLAs) & Penalties
	Implementa tion SLA	96	The total penalty for delivery & installation shall not exceed 10% of the PO value	Request penalty to be capped to total value of delayed deliverable.	Please refer to the revised Service Level Agreements (SLAs) & Penalties
156 7	Implementa tion SLA	96	The total penalty for onsite support shall not exceed 100% total quarterly charges	Request penalty to be changed to "The total penalty should not exceed 10% of quarterly invoice value.	Please be guided by the RFP
157 Section E		69	The proposed API Gateway, Management and Security solution should provide real time analytical insights and data.	The Solution can provide user login and session statistics and this can be published to any advanced SIEM for further analysis. Request LIC to confirm this understanding on insights and data.	API Gateway and Security Solution has been removed from the scope of this RFP
158 Annexure F	Annexure F		The solution should achieve and maintain compliance with industry standards, such as PCI DSS, and provide detailed reporting for audit purposes.	AWe understand compliance and encryption to PCI -DSS standards will also be undertaken at the API Creation Activity/End point stage.	API Gateway and Security Solution has been removed from the scope of this RFP
159 Annexure F	Annexure F	API Technical Specifications	The solution should provide automated discovery of backend services and APIs.	We understand this is a feature of WAF solution, hence kindly remove this compliance parameter under API Technical Specifications	API Gateway and Security Solution has been removed from the scope of this RFP
	Scope of Work		All solutions must have the capacity to accommodate a yearly project growth rate of up to 20%. The upfront quotation for all licenses should be transparent and also include a breakdown of charges for additional licenses, considering the anticipated 20% YOY project growth.	Request LIC to clarify the Scalability over 5 Year period .	Please refer to the revised "Section E: Scope of Services" and revised "Annexure F"
161 Section E	Service Level Uptime	92	f the LIC's firewall system uptime for any of the three locations is below 99.9% calculated on monthly basis.	Request LIC to clarify the uptime mention of the "Firewall System" here.	Please refer to the revised Service Level Agreements (SLAs) & Penalties
Deployment				UC to include the following floor limit of resource cost .  L1 Resource/Security Analyst - 8 Lacs Per annum L2 Resource/ Security Analyst - 10 Lacs per annum L3 Resource/ Solurtion Analyst- 15 Lacs Per annum	
163 Section H	Annexure F,		The solution must protect system against WASC Wec Security Attack classification.	PM - 20 Lacs Per annum  Request to modify the clasue as "The solution must protect system against WASC Wec Security Attack classification or  OWASP top 10."	Please refer to the revised "Annexure F"
164	Annexure F	Additional point (must	The SSLO devices should be STIP compliant.	STIP compliance is part of Common Criteria (CC) that provides a common set of requirements for the security functionality of IT products and the assurance measures to be applied to the IT products during a security evaluation.	Please be guided by the RFP
165 -	Annexure F		Kindly confirm the total number of applications to be considered for onboarded on SSLO during the deployment phase.	Does LIC require the SSLO device to be STIP compliant?	Please be guided by the RFP
Scope of Work	VII. API Gateway, Manageme nt and	query 68	VII	What are the backend systems with which the API Gateway needs to integrte with? Are there backend systems with published APIs available today within LIC? Can you give a list of systems to be integrated with?	API Gateway and Security Solution has been removed from the scope of this RFP
Scope of Work	Security VII. API Gateway, Manageme nt and	68	VII	Who are the External/Internal users or consumers of the APIs and the API Gateway?	API Gateway and Security Solution has been removed from the scope of this RFP
Scope of Work	Gateway, Manageme nt and	68	VII	How are the APIs being accessed today?	API Gateway and Security Solution has been removed from the scope of this RFP
Scope of Work	Security VII. API Gateway, Manageme nt and	68	VII	Are there plans to monetize APIs? If so, are there any business plans?	API Gateway and Security Solution has been removed from the scope of this RFP
170 2. Detailed Scope of Work	Security VII. API Gateway, Manageme nt and Security	68	VII	Is there a requirement for an internal/external facing Developer Portal for APIs?	API Gateway and Security Solution has been removed from the scope of this RFP

171		VII. API	68	VII	What is the average size of the payload of APIs, in KBs?	API Gateway and Security Solution has been removed from the scope of this RFP
	Scope of Work					
		Manageme				
		nt and				
470	2. Detailed	Security VII. API	68	VII	What is the TRE (as a Cart will be for a constraint of the Art Cart and Car	ANI COLOR DE CALCOLO D
		Gateway.	68	VII	What is the TPS (no. of API calls of an average payload) performance required for the API Gateway?	API Gateway and Security Solution has been removed from the scope of this RFP
	scope of work	Manageme				
		nt and				
		Security				
173	2. Detailed	VII. API	68	VII	What is the average response time required for the API GW?	API Gateway and Security Solution has been removed from the scope of this RFP
	Scope of Work	Gateway,				
		Manageme				
		nt and				
		Security				
174		KPI	95	11	Custom connectors, if required:	Please refer to the revised Service Level Agreements (SLAs) & Penalties
	Penalties				This clause requires modification. There is no detailed list of backend systems to identify whether custom connectors	
					are required or not. Without that, it is not possible to decide whether custom connectors or required or not.	
					are required or not. Without that, it is not possible to decide whether custom connectors or required or not.	
175	7. SLAs and	KPI	95	12	Device integration with CASB / NAC / WAF / SSL off loader / MDM / VDI / API Gateway, Management and Security.	Please be guided by the RFP
	Penalties				, , , , , , , , , , , , , , , , , , , ,	
					What new IT systems, applications are expected in LIC? If any of the new systems or applications in LIC are to be	
					integrated in future with the above list of solutions, then those new systems or applications should follow the	
					protocols and communication mechanisms that these solutions follow and not the other way around.	
176		NAC	Excel sheet-1	The vendor is responsible to ensure that the solutions and operations comply with information security policies and	Please let us know that GDPR compliance or NDPP certification is also applicable for this compliance clause.	Please refer to the revised "Annexure F"
	Technical	Technical		industry leading standards (such as ISO 27001, etc.) and any applicable laws and regulations (such as IRDAI, DPDP Act		
	Compliance	Specificatio n > Point		etc.)		
		no. 69				
177	Section C		34	b)The PBG should be valid for a period to cover the expected contract period of 60 months and additional 3 months	Bidder request to allow rolling BG for 12 months period of 10% of contract value. The BG will be renewed every year	Please be guided by the RFP
				after the date of expiry of the contract from the date of its submission to LIC.	till the end of contract period and additional 3 months	
178	Section C	Clause 27	35	a)Bids shall remain valid for 12 months from the last date of bid submission as prescribed by LIC, in the Activity	Bidder request to reduce bid validity to 90 days only.	Please be guided by the RFP
				Schedule. LIC shall reject a bid as non-responsive if the bid is submitted with a shorter validity period		
179	Section G	Clause 1	104	Payment Terms & Conditions	Bidder request to change the milestone as below	Please refer to the revised "Payment Terms & Conditions"
					1. 70% on delivery of SW	
					2. 20% on installation and integration	
					2. 20% on installation and integration 3. 5% on FAT	
180	Pre-Integrity		5	Sanrtions for Violations	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training	Please he guided by the RFP
	Pre-Integrity Pact		5	Sanctions for Violations	2. 20% on installation and integration 3. 5% on FAT	Please be guided by the RFP
	Pact		5	Sanctions for Violations  Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training	
	Pact		5 17		2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training  We request that this be restricted to wilful actions and with the bidder's knowledge.	
	Pact		5	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training We request that this be restricted to wilful actions and with the bidder's knowledge.  It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre-	
	Pact		5	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.  The terms and conditions for the bidders who participate in this RFP are specified in the Section named "Terms and	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training We request that this be restricted to wilful actions and with the bidder's knowledge.  It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre- bid stage. It is hence requested to permit bidders to submit their revisions, suggestions, additions etc. to the terms of the RFP as part of the bid submission. We would kindly request the following edits to be made to the clause:	
	Pact		5 17	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.  The terms and conditions for the bidders who participate in this RFP are specified in the Section named "Terms and Conditions". Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training We request that this be restricted to wilful actions and with the bidder's knowledge. It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre- bid stage. It is hence requested to permit bidders to submit their revisions, suggestions, additions etc. to the terms of the RFP as part of the bid submission. We would kindly request the following edits to be made to the clause:  "Responding to this RFP and submission of the bid by the Bidder-will be deemed as consent from the Bidder to all the-	
	Pact		5	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.  The terms and conditions for the bidders who participate in this RFP are specified in the Section named "Terms and Conditions". Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP document and the contents of the RFP along with the	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training We request that this be restricted to wilful actions and with the bidder's knowledge.  It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre- bid stage. It is hence requested to permit bidders to submit their revisions, suggestions, additions etc. to the terms of the RFP as part of the bid submission. We would kindly request the following edits to be made to the continuous of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP document and the contents of the RFP along with the Amexure(s).	
	Pact		5 17	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.  The terms and conditions for the bidders who participate in this RFP are specified in the Section named "Terms and Conditions". Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), Carifications/modifications issued, if any, will be contractually binding on the bidders. All these terms and	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training We request that this be restricted to wilful actions and with the bidder's knowledge.  It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre- bid stage. It is hence requested to permit bidders to submit their revisions, suggestions, additions etc. to the terms of the RFP as part of the bid submission. We would kindly request the following edits to be made to the clause:  "Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the- terms and conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), elarifications/modifications issued, if any, will be contractually binding on the bidders. Subject to mutual agreement	
	Pact		5 17	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.  The terms and conditions for the bidders who participate in this RFP are specified in the Section named "Terms and Conditions". Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), clarifications/modifications issued, if any, will be contractually binding on the bidders. All these terms and conditions and the contents of the RFP along with the Annexure(s), clarifications/modifications issued will form the	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training We request that this be restricted to wilful actions and with the bidder's knowledge.  It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre- bid stage. It is hence requested to permit bidders to submit their revisions, suggestions, additions etc. to the terms of the RFP as part of the bid submission. We would kindly request the following edits to be made to the clause:  "Responding to this RFP and submission of the bid by the Bidder-will be deemed as consent from the Bidder to all the- terms and-conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), elarifications/modifications issued, if any, will be contractually binding on the bidders. Subject to mutual agreement between the parties, A all these terms and conditions and the contents of the RFP along with the Annexure(s).	
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181	Pact 7		30	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.  The terms and conditions for the bidders who participate in this RFP are specified in the Section named "Terms and Conditions". Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), clarifications/imodifications issued, if any, will be contractually binding on the bidders. All these terms and conditions and the contents of the RFP along with the Annexure(s), clarifications/modifications issued will form the part of the purchase orders/any resulting contracts, to be issued to the successful bidder/s from time to time as an outcome of this RFP Process.  Violation of NDA may lead to legal action and blacklisting.  LIC may cancel any procurement under this RFP at any time without assigning any reasons whatsoever. The decision of LIC will be final in this matter.  In the event of any claim asserted by a third party of infringement of copyright, patent, trademark, or industrial design rights arising from the use of the systems or any parts thereof with relation to the Hardware deliverables, in LIC's	2. 20% on installation and integration 3. 5% on FAT 4. 5% on completion of training We request that this be restricted to wilful actions and with the bidder's knowledge.  It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre- bid stage. It is hence requested to permit bidders to submit their revisions, suggestions, additions etc. to the terms of the RFP as part of the bid submission. We would kindly request the following edits to be made to the clause:  "Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the- terms and conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), elarifications/modifications issued, if any, will be contractually binding on the bidders. Subject to mutual agreement between the parties, A call these terms and conditions and the contents of the RFP along with the Annexure(s), clarifications/modifications issued will form the part of the purchase orders/any resulting contracts, to be issued to the successful bidder/s from time to time as an outcome of this RFP Process."  We would also request similarly worded language to be amended along the same lines - such as under clause 9 and annexure A.  We cannot agree to blacklisting for breach of NDA. Please accept the below modification:  "Violation of NDA may lead to legal action and blacklisting."  We can only agree to this for matters relating to fraud and corrupt practices. We request for the same amendment to be made for clause 21(1)(b) on page 32.  We would kindly request that the clause be clarified for the following questions: a. can the procurement be cancelled at any point? - e.g after the order has been placed and the vendor has initiated progress on that front b. would there be a minimum number of days notice required for such cancellation for convenience?  We would kindly request that this be amended in a manner that would reflect that we be liable for permitted uses	Please be guided by the RFP  Please be guided by the RFP  Please be guided by the RFP

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185	22	34	In no event shall LIC be liable for any indirect, incidental, or consequential damage or liability, under or in connection with or arising out of this RFP, or out of any subsequent agreement relating to any hardware, software and services	We would request that this clause be made mutual to reflect as below:	Please be guided by the RFP
			delivered	"In no event shall HC either party be liable for any indirect, incidental, or consequential damage or liability, under or	
				in connection with or arising out of this RFP, or out of any subsequent agreement relating to any hardware, software	
				and services delivered."	
186	24 b	34	The PBG should be valid for a period to cover the expected contract period of 60 months and additional 3 months after the date of expiry of the contract from the date of its submission to LIC.	We request that the PBG period be the same as the contract period, i.e. of 60 months.	Please be guided by the RFP
187	24 g	34	The PBG may be invoked for entire amount if the vendor backs-out of his obligations as per this tender or if the fresh	We request that the clause be deleted and replaced as below:	The PBG may be invoked for entire amount, after providing a cure period of 30 days in writing, if the vendor backs-out
			PBG is not received by LIC one month prior to the expiry of the earlier PBG; apart from other actions that may be decided by LIC.	"Subject to a notice and cure period of not less than 30 days, the PBG may be invoked solely for material breaches of	of its obligations as per this tender or if the fresh PBG is not received by LIC one month prior to the expiry of the earlier PBG; apart from other actions that may be decided by LIC.
				the Contract."	
				PBG must be invoked only for material breaches and the bidder must be provided a cure period to rectify breaches	
				before PBG is invoked.	
188	24 h	34	If vendor fails to submit the required PBG within 28 days period as mentioned above, penalty of Rs.5,000/- per day (subject to maximum penalty of Rs.1,00,000/-) will be imposed. In case the selected bidder fails to submit performance	We would request that the clause be amended as follows:	Please be guided by the RFP
			bank guarantee even after the elapse of 35 days from the date of letter issued for selection as the "selected vendor",	"If vendor fails to submit the required PBG within 28 days period as mentioned above, penalty of Rs.5,000/- per day	
			LIC at its discretion, may cancel the allotment of the contract to the concerned bidder and may blacklist them.	(subject to maximum penalty of Rs.1,00,000/-) will be imposed. In case the selected bidder fails to submit	
				performance bank guarantee even after the elapse of 35 days from the date of letter issued for selection as the	
				"selected vendor", LIC at its discretion, may cancel the allotment of the contract to the concerned bidder and may	
189	24 :	35	The PBG will be invoked in full or part (to be decided by LIC) if the bidder fails to honour expected deliverables or part	blacklist them."	Please be guided by the RFP
189	24	35	as per this RFP after issuance of PO during the period of contract.	we request that the clause be amended as below:	Please be guided by the RFP
			i. The bidder fails to honour expected deliverables or part as per this RFP after issuance of PO.	"The PBG will be invoked in full or part (to be decided by LIC) in the eventuality of a material breach if the bidder	
			ii. Any legal action is taken against the bidder restricting its operations.	fails to honour expected deliverables or part as per this RFP after issuance of PO during the period of contract and	
			iii. Any action taken by statutory, legal or regulatory authorities for any breach or lapses which are directly attributable		
			to the bidder	breaches.	
			iv. LIC incurs any loss due to Vendor's negligence in carrying out the project implementation as per the agreed terms & conditions.	i. The bidder fails to honour expected deliverables or part as per this RFP after issuance of PO:	
			Conditions.	ii. Any legal action is taken against the bidder restricting its operations.	
				iii. Any action taken by statutory, legal or regulatory authorities for any breach or lapses which are directly	
				attributable to the bidder	
				iv. LIC incurs any loss due to Vendor's negligence in carrying out the project implementation as per the agreed terms-	
				& conditions.	
				We would kindly submit that the PBG must be invoked only for material breaches and the bidder must be provided a	
				cure period to rectify breaches before PBG is invoked.	
190	27 a	35	Bids shall remain valid for 12 months from the last date of bid submission as prescribed by LIC, in the Activity Schedule.		Please refer to the revised "Period of Validity of Bids"
191	27	36	The commercial offer shall be on a fixed price basis for the contact period. No upward revision in the price would be	rates for the same services fixed for a longer duration.  We would request that this clause be deleted as it becomes difficult to account for all potential change in prices (both	Please refer to the revised "Period of Validity of Bids"
191		30	considered on account of subsequent increases during the offer validity period except for GST and any other applicable		Please refer to the revised Period of Validity of Bids
			taxes.		
192	33	37	Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Conditions of Contract Clause, the vendor shall not be liable to LIC, whether in contract or otherwise, for any indirect or	We would request that the clause be amended accordingly:	Please be guided by the RFP
			consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this	"Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Conditions-	
				of Contract Clause, the vendor neither party shall not be liable to the other LHC, whether in contract or otherwise,	
			the bidder to LIC, whether under the Contract, in tort or otherwise, shall not exceed the total value of purchase	for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or business, interest	
				costs, provided that this exclusion shall not apply to any obligation of the bidder to pay liquidated damages to LIC;	
			equipment.	and the aggregate liability of <b>both the parties</b> the bidder to LIC, whether under the Contract, in tort or otherwise,	
				shall not exceed the total value of purchase order(s) issued to the bidder provided that this limitation shall not apply- to the cost of repairing or replacing defective equipment."	
				to the cost of reporting or replacing defective equipment.	
				We cannot agree to indirect and consequential damages for IPR infringement.	
				The exclusion of indirect and consequential damages must also apply to LDs.	
				Limitation of Liability must also apply to costs of repairs and replacements of defective equipment.	
193	34 a	37	The vendor shall be liable for any delay in execution or failure of their respective obligations under this agreement	We would kindly request that this clause be edited as below:	Please be guided by the RFP
-55		1-1	except for delay caused by occurrence of events beyond control of the vendor, including but not limited to natural	, square means an account of account	
			calamities, fire, explosions, floods, power shortages, acts of God, hostility, acts of public enemy, wars, riots, strikes,	"The vendor shall be liable for any delay in execution or failure of their previously agreed upon respective	
			sabotage, order/action, or regulations of government, local or other public authorities.	obligations, <b>beyond the cure period granted</b> , under this agreement except for delay caused by occurrence of events	
				beyond control of the vendor, including but not limited to natural calamities, fire, explosions, floods, power shortages,	
				acts of God, hostility, acts of public enemy, wars, riots, strikes, sabotage, order/action, or regulations of government, local or other public authorities. For clarity - such an event will not preclude LIC from its payment obligations to the	
				vendor."	
				Please accept new insertion excusing performance in case of Force Majeure situation. LIC's payment obligations not to	
194	25	38	The Mandar shall not be notified to assessed the Continue's state of the Mandar State	be covered under such excusing of performance.	Disease he aviided by the DCD
194	55 C	38	The Vendor shall not be entitled to suspend the Service(s) or the completion of the job, pending resolution of any dispute between the Parties and shall continue to render the Service(s) in accordance with the provisions of the RFP	We cannot agree to not having a right to suspend the works under the Contract if the nature of the dispute is such that it would be impractical for the works to be continued. Please accept the below modification.	Prease be guided by the KPP
			notwithstanding the existence of any dispute between the Parties or the subsistence of any arbitration or other	ne would be improcated for the works to be continued. Flease accept the below inbulification.	
			proceedings.	"c) Unless the nature of the dispute is such that it would be impractical for the Service(s) to be continued, $t \neq he$	
				Vendor shall not be entitled to suspend the Service(s) or the completion of the job, pending resolution of any dispute	
				between the Parties and shall continue to render the Service(s) in accordance with the provisions of the RFP	
				notwithstanding the existence of any dispute between the Parties or the subsistence of any arbitration or other	
				proceedings."	
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Part							
See a consistent of the property of the control of the propert	195	35	d	38	The work under contract shall continue during the Arbitration proceedings and no payment due or payable to the	We request the clause be amended as below:	Please be guided by the RFP
Mary   Section					Contractor shall be withheld on account of such proceedings.		
Part							
Section   Sect	400	26		20			Division with the tree pro-
Service Servic	196	30	A.a	38			Please be guided by the KPP
Second Part						third party arising out of the sale of vendor's services to LIC."	
Experimental interval of the second control	197	42	f	41		We request that the bidder also have a say in this and it is not a unilateral decision.	Please be guided by the RFP
success starting and interview and the starting and the s	198	47	е	43			Please be guided by the RFP
Selection of the control of the cont	199	47	k	44		We would humbly submit that by going bankrupt or insolvent, it should not preclude us from receiving payments for	Please be guided by the RFP
Near   Security   Se							
Year of the part						follows:	
Company   Comp					accrue thereafter to LIC.		
March   New Class   New Clas							
Part							
The content of the							
The protection of the protecti	200		1	New Clause	Either party may terminate this Agreement on written notice if the other fails to meet any material obligation and fails		Please be guided by the RFP
set per year, may returned to the generation and count of your fill life of significant for any count of the set of the count of the set of the						·	
system for the control or proof termination or expression of the 2-greeness will remain an effect until significant and signif							
Section   C							
Section   1							
1					apply to both parties' respective successors and permitted assigns.		
1	204	C	-	50	No	We stated a state to be at the state of the	planeter State te pro
will be a functed with the finally selected bedder.			1				
42   1   64   The vendor many provide the soldon that must be complexed with CDMP, DPMP, RDM.  42   Section F   1.d. i.	202	Jection L	1	33		We know request that this policy be shared with as beforehand so that we can ensure compliance with the same.	The details shall be shared with the successful blader
Section   F   List   27   27   28   28   29   29   29   29   29   20   20   20	203	2	II	64	The vendor must provide the solution that must be compliant with GDPR, DPDP, IRDAI.		Please be guided by the RFP
Section F   Ld vi.   27   Termination of contract and blackbisting.   We would request that the clause be amended as follows.   We would request that the clause be amended as follows.   We would request that the clause be amended as follows.   We would request that the clause be amended as follows.   We would request that the clause be amended as follows:   Termination of contract, copy right or industrial design right ashing from use of the Vendor ashing that the clause be amended as follows:   Termination of contract, copy right or industrial design right ashing from use of the Vendor ashing that the clause be amended to amended as follows:   Termination of contract and blackbisting.   Termination of contract and	204	Section F	1.d.i.	97	LIC may cancel the purchase order placed which will be conveyed to the vendor in writing.		Please be guided by the RFP
Section F   3.d vi.   37   Termination of contract and blacksizing.   We require may also be blacksized by the RFP   Tradition of contract and blacksizing in any total blacksizing of carcellation of orders due to delay in deliveracy/installations or administration of contract and blacksizing.   We require may also be blacksized by the RFP   Tradition of contract and administration of contract and administration.   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be blacksized by the RFP   We require may also be also because by manufacture and property also because by manufacture and appreciate and app					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Section F   1.6.st.   97   Termination of contract and blackisting.   New would request that the clause be amended as follows, as we submit that blackisting through the recording protecties:   "Termination of contract may be a blackisting through the protection of contract may be a blackistic to be controlled in the protein by being charged, the vendor may also be blackisticated by Life insurance Corporation of India & may not be allowed to participate in an unique time for any series to be excised by U.S.   The Vendor will incline dispute the time of a series of any series to be excised by U.S.   The Vendor will incline dispute time for some or the vendor of any third garry capture of any three or its components or modules supplied by the bladder in terms of requirements of this. BP in the protection of any third garry submitted or any subsequent receiving to a hardward as follows. Copy replicate many of any three garry submitted or any subsequent receiving to any hardward submitted or the class of the series of any hardward submitted or the class of the series of any hardward submitted or the class of the series of any hardward submitted or the class of the series of any hardward submitted or the class of the series of any hardward submitted or the class of the many in addition to its other remedies) terminate the Contract by pring the premisted and agreed upon or of only third garry submitted or the dispersal point of the series of the components or modules supplied by the bladder of any subsequent receiving to any hardward, softward and survives delivered. For third many subsequent receiving to any hardward, softward and survives delivered. For third many subsequent received throughout the classes be amended as follows, to ensure that we are alle to whatover extent points of the services of the servic						progress on that front	
Facilities of control and to delay do driver due to delay in discrete institutions or deficiency in service set., besides the control of orders due to delay in discrete institutions or deficiency in service set., besides the control of orders due to delay in discrete institutions or deficiency in service set., besides the control of orders due to delay in discrete institutions or deficiency in service set., besides the control of orders due to delay in discrete institutions of control and delayables.    100						b. would there be a minimum number of days notice ?	
Temmination of contract and debeddering.  Temmination of contract and de	205	Section F	1.d.vi.	97	Termination of contract and blacklisting.		Please be guided by the RFP
10   10   10   10   10   10   10   10						fraudulent or corrupt practices:	
10   10   10   10   10   10   10   10						"Tourisation of analysis and blooklisting "	
penalty being charged, the windor may allow be backlisted by Life Issuance Corporation of India & may not be allowed to participate in any winders for a period to be decided by the UC.  100 The Vendor will indemnify LiC against all third-party claims of infringement of patent, intellectual Property Rights, trademark, cory right or industral selection and will be allowed to the Health Bold to muse of the Vendor, a Solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of a solution or any part of the search of the solution of the any part of the search of the solution of the any part of the search of the solution of the any part of the search of the s	206	Section E	1 0	07	In case of cancellation of orders due to delay in deliveries (installations or deficiency in services etc. hesides the		Please he guided by the RED
100 The Vendor will indemnify LC against all third-party claims of Infrigement of patent, intellectual Property Right trademark, copy right or industrial design rights a ming for muse of the Vendor vill indemnify LC against all direct third-party claims of infrigement of patent, intellectual Property Rights trademark, copy right or industrial design rights a ming out of the use of any third-party software or its components or modules supplied by the bidder in terms of requirements of this RF.  100 In no event shall LC be labele for any indirect, incidental, or consequential damage or labelity, under or incomection, who in or arising out of this RFF, or out of any subsequent agreement relating to any hardware, software sortius of the party software or its components or modules supplied by the bidder in terms of requirements of this RFF.  100 If vendor falls to comply any part of the service that does not meet the specifications on three or more occasions, LC may (in addition to its other remedies) terminate the Contract by giving the Vendor visit on the soft of the special party of the service that does not meet the specifications on three or more occasions, LC may (in addition to its other remedies) terminate the Contract by giving the Vendor written notice of 35 days, ferminate the Contract by giving the Vendor written notice of 93 days, terminate the Contract by giving the Vendor resists to operation and other contract on whole or part the Vendor falls to comply any part of the service that does not ment the specifications on three or more occasions, LC may (in addition to its other remedies) terminate the Contract by giving the Vendor written notice of 93 days, terminate the Contract by giving the Vendor written notice of 45 490 days after the complete to any other remedies) terminate the Contract by giving the Vendor resists to deliver any or all of the systems within the periodical specified in Soope of Work of the RFP.  101	200	Section	1.0	,	penalty being charged, the vendor may also be blacklisted by Life Insurance Corporation of India & may not be allowed	The request that obtaining the restricted to only matters reading to node and corrupt practices.	income of the mi
trademark, copy right or industrial design rights arising from use of the Vendor a, solution or any part thereof throughout the Offices of Liq. (unding but not infinitely to the RFP). The LiC shall not be held liable for and would be absolved of any responsibility or claim/filligation arising out of the use of any third-party software or its components or modules supplied by the bidder in terms of requirements of this RFP.  The Vendor will indemity, LiC against all direct third-party claims of infiningement of patent, intellectual Property Rights, trademark, copy right or industrial design rights arising from use of the Vendor will indemity in LiC.  The LiC shall not be held isable for any underect, incidental, or consequential demage or liability, under or in connection with a party software or its components or modules supplied by the bidder of the permitted and agreed upon use of the permitted and agreed upon use of the the permitted and agreed upon use of the the permitted and agreed upon use of the th	207	7		100		We would request that this clause be amended to amended as follows:	Please be guided by the RFP
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drifter the cure period."  210 8 a 101 LIC may, at any time, by a prior written notice of 30 days, terminate the contract or reduce the scope of the Services.  We would request the notice period be extended to 60 days for cause of convenience to ensure that we are able to account and adjust for the same.  Not written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days, have been provided in writing.  In the cure period."  We would request the notice period be extended to 60 days for cause of convenience to ensure that we are able to account and adjust for the same.  We would request the notice period be extended to 60 days for cause of convenience to ensure that we are able to account and adjust for the same.  We would request the notice period be extended to 60 days for cause of convenience to ensure that we are able to account and adjust for the same.  Not writhstanding what has been stated in this RFP LIC may, without prejudice to any other remedy for breach of contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Ve							
210 8 a 101 LIC may, at any time, by a prior written notice of 30 days, terminate the contract or reduce the scope of the Services.  We would request the notice period be extended to 60 days for cause of convenience to ensure that we are able to account and adjust for the same.  Under the specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any							
211 8 101 Notwithstanding what has been stated in this RFP LC may, without prejudice to any other remedy for breach of contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to perform any other obligation(s) under the Contract.  We would request that the clause be amended as follows:  Notwithstanding what has been stated in this RFP LC may, without prejudice to any other remedy for breach of contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to "Notwithstanding what has been stated in this RFP LC may, without prejudice to any other remedy for breach of deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days have been provided in writing .  deliver any or all of the systems within the period of 30 days have been provided in writing .  deliver any or all of the systems within the period of 30 days have been provided in writing .	210	8	a	101	LIC may, at any time, by a prior written notice of 30 days, terminate the contract or reduce the scope of the Services.	We would request the notice period be extended to 60 days for cause of convenience to ensure that we are able to	Please be guided by the RFP
contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to perform any other obligation(s) under the Contract.  **Notwithstanding what has been stated in this RFP LIC may, without prejudice to any other remedy for breach of contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days have been provided in writing and the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days have been provided in writing and the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days have been provided in writing and the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days have been provided in writing and the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period of 30 days have been provided in writing and the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specifi	211	8		101	Notwithstanding what has been stated in this REPLIC may, without prejudice to any other remedy for breach of		Notwithstanding what has been stated in this REPLIC may, without prejudice to any other remedy for breach of
deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to deli		-		1			
perform any other obligation(s) under the Contract.  contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to						"Notwithstanding what has been stated in this RFP LIC may, without prejudice to any other remedy for breach of	
					perform any other obligation(s) under the Contract.		
perform any other obligation(s) under the Contract, after a cure period of 30 days and notice have been provided."							
						perform any other obligation(s) under the Contract, after a cure period of 30 days and notice have been provided."	
	ш		1	1			

212	8		101	LIC may, at any time, terminate the Contract by giving written notice to the Vendor, if the Vendor becomes bankrupt or otherwise insolvent. In this event, the termination will be without compensation to the Vendor, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to LIC. In case of termination under this clause LIC is liable to pay for all the services performed by the Vendor till the	We would humbly submit that by going bankrupt or insolvent, it should not preclude us from receiving payments for services that we have already provided and have been accepted. We would request that the clause be amended as follows:	Please be guided by the RFP
				effective date of termination.	"LIC Either party may, at any time, terminate the Contract by giving written notice to the other party Vendor, if the party Vendor becomes bankrupt or otherwise insolvent. In this event, the termination will be without compensation to the Vendor, provided that such termination will not prejudice or affect any right of action or remedy, which has accessed or will accessed that the contract of termination under this clause LIC is liable to pay for all the services	
					performed by the Vendor till the effective date of termination."	
213	8		102	The following clauses survive the termination and expiry of the contract:	We would request that other than confidentiality, protection of personal information, knowledge transfer and warranty (the last two subject to the agreed upon period, that the rest be deleted as these are not survival clauses.	Please be guided by the RFP
				a.Intellectual Property Rights. b.Indemnity. C.Insurance.		
				c.insurance. d.Confidentiality and privacy. e Protection of personal information.		
				R. Audit and access		
				i.Warranty		
	Annexure K	5	124	LIC need not prove or show grounds or reasons for the demand of a part or the full amount of guarantee.	We would kindly request that this be deleted as it would only be in good conscience that the grounds for demand be provided as well, and for it to not be arbitrary.	Please be guided by the RFP
	Annexure O		132	LIC need not prove or show grounds or reasons for the demand of a part or the full amount of guarantee.	We would kindly request that this be deleted as it would only be in good conscience that the grounds for demand be provided as well, and for it to not be arbitrary.	Please be guided by the RFP
	Annexure C: Eligibility Criteria	2	112	The Bidder must have an annual turnover of minimum Rs. 100 Crores per annum during the last 03 (three) years preceding the date of this RFP	Request you to amend to avaerage annual turnover of Rs.40 crores for 3 years	Please be guided by the RFP
217	Annexure C: Eligibility	4	112	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with	Can this be amended to 1 out of 7 solutions?	Please be guided by the RFP
	Criteria			more than 500 branches across different locations in India		
	Annexure C: Eligibility	5	112	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in	Can the IP count or branches count be reduced?	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Criteria			PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different ocations in India. The proposed OEM product for NAC should have		
				been successfully running in minimum 02 (two) organizations with minimum 500 branches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years preceding to the date of the RFP		
219	Annexure C: Eligibility	6	112	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and	Can we submit single experience details?Can you amend the branches count as well?	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Criteria			supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI		
				Sector Firms with more than 500 branches across different locations in India.		
	Annexure C: Eligibility Criteria	8	113	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more	Can this be revised to 1 organisations with the amendment in the branches count as well?	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Annexure C:	٥	113	than 500 branches across different locations in India.  The bidder during the last 5 years preceding to the date	Can this be revised to 1 organisations with the amendment in the branches count as well?	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligibility Criteria		113	of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at	can and be reflect to a organisations with the amendment in the distinct Country of the in-	The second state of the relation of the second state of the second
				least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more		
	Annexure C:	11	113	than 500 branches across different locations in India.  The bidder must have a minimum of 15 IT Security permanent professionals with experience in-scope solutions on	Please amend the count to minimum 5 resources	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligibility Criteria			their payroll with certifications such as CISSP / OSCP / CEH / CCNP / CISA / CISM / OEM Level Certification. Minimum 3 resources must have OEM Level Certification (preferably of the proposed OEM).		
223	G	Section G: Payment	104	Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC.	Please amend this to 100% after delivery of software licenses along with invoice	Please refer to the revised "Payment Terms & Conditions"
		Terms & Conditions				
224	G	Section G: Payment	104	Installation and integration, initial OEM audit and acceptance testing as per scope of work.	Please amend this to 50% advance and balance 50% on completion	Please refer to the revised "Payment Terms & Conditions"
		Terms & Conditions				
225	G	Section G: Payment Terms & Conditions	105	Payment for the Onsite Services will be done on quarterly basis at the end of each quarter	Request to amend payment terms as quarterly in advance	Please be guided by the RFP
	Annexure F - Technical Compliance VD	40	NA	The solution should be able encrypt end to end traffic from end user to network to controller/broker	Since Broker remains in LAN and connect VDI server in LAN only, the encyption requirement should be from end-point to Gateway (Hosted in DMZ). Hence requesting you to consider following modifications:	Please refer to the revised "Annexure F"
	Pointers_				Modified lines should be: The solution should be able encrypt end to end traffic from end user to network to "Gateway"	
				•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-

227	Annexure F - Technical	49	NA	The solution must support block saving and uploading of any file to any server location including user's personal desktop and my documents folders	Expectation in line is not clear, request to add specific requirement as below for clarification.	Please refer to the revised "Annexure F"
	Compliance VDI				Modified lines should be:	
	Pointers_				The solution must support block saving and uploading of any file "from end point" to any server location including	
228	Annexure F -	66	NA	The solution should have the ability to offload rendering of video and flash content to endpoint when the endpoint is	user's personal desktop and my documents folders In VDI all computing happended on server using server resource Video will also use server media player for to open	Please refer to the revised "Annexure F"
220	Technical			capable	video files. however recent adncement has decoupled colaboration tool's audio & video offloading to end-point,	Theater feller to the revised millionare i
	Compliance VDI				please modify and put colaboration tool Audio & Video. Also Flash is no more in use please remove it.	
	Pointers_					
					Modified lines should be: The solution should have the ability to offload rendering of "Teams, Zoom, Webex Voice / video" and <del>flash-content</del> to	
					endpoint when the endpoint is capable	
229	Annexure F - Technical	73	NA	The solution should support HTML5 based clientless access with printing and peripheral USB devices redirection to support e-Tokens, native printing	HTML5 based clientless can provide VDI access but browser does not have capability to redirect USB, Printer etc, hence Plugin is essential. Request to add plugin to this point.	Please refer to the revised "Annexure F"
	recnnicai Compliance VDI			Support e-rokens, native printing	mence riugin is essential, request to add plugin to this point.	
	Pointers_				Modified lines should be:	
					The solution should support HTML5 based clientless access and "plugin based" printing and peripheral USB devices	
230	Annexure F -	76	NΔ	The solution should be able to provide a launch and access to a virtual application in less than 5 seconds on LAN	redirection to support e-Tokens, native printing launch time of VDI depends on many factors, like AD, Group ploicy, printer and drive mapping it requires more times	Please refer to the revised "Anneyure F"
	Technical	, ,		environment.	than defalt desktop, 5 second login time is unachivable, please modify it to minimum 25 sec.	- Committee of the Comm
	Compliance VDI					
	Pointers_				Modified lines should be:  The colution chould be able to provide a launch and access to a virtual application in less than 5 between (35 to 50).	
					The solution should be able to provide a launch and access to a virtual application in less than 5 between (25 to 50 second) seconds on LAN environment.	
	Annexure C -		Page	The bidder during the last 5 years preceding to the date	The clause implies that the bidders should have implemented proposed OEM VDI for a minimum of 50 users to at least	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligibility criteria		113/Sr.No.8	of this RFP should have supplied, implemented and	02 (two)	
	criteria			supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and	organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different	
				Security for a minimum of 100 APIs to at least 02 (two)	locations in India	
				organisations in PSU / Government / Private / BFSI Sector	Mark Control of the West of the Control of the Cont	
				Firms with more than 500 branches across different locations in India.	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector	
					Firms with more than 500 branches across different	
					locations in India	
232	Section G -		Page 104	Point No 3 - Payment schedule table	As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered	Please refer to the revised "Payment Terms & Conditions"
	Payment		-		and invoices raised.	,
	Terms & Conditions					
	2. Detailed	I. General	63	The services and solutions provided should possess modularity and scalability to effectively meet the LIC's needs	In the sizing requirements for NAC , its advised to refer Tech Specs , point 67 towhich mentions "Total of 127000	Please refer to the revised "Section E: Scope of Services" and revised "Annexure F"
	Scope of Work	Requiremen		throughout the five-year contract period. Over the 5-year contract period, bidder may consider an increase of 50% in	endpoint devices and scalable to 160000 devices"	·
		ts		the number of devices or solutions to be monitored when determining system specifications.	above is only 26% and doesnt align with this clause. with 50% increase the scalability ask has to be 191000, Request	
					this be clarified so the ambiguity doesnt hold	
234	2. Detailed		63	The bidder / System Integrator shall engage the services of respective OEMs for plan, design, and implementation of	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen ts		the solution. The OEM(s) must deploy subject matter experts with experience in designing and implementation of the respective tool in enterprise environments.	The bidder / System Integrator shall engage the services of respective OEMs / OEM certified Partner for plan, design,	
		-			and implementation of the solution. The OEM(s) must deploy subject matter experts with experience in designing and	
					implementation of the respective tool in enterprise environments.	
	2. Detailed Scope of Work	I. General Requiremen	63	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance, and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	Scope of Work	ts		for detection of threats for enhanced protection of LIC"s infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s)/ OEM certified Partener has end to end responsibility for plan, design,	
					implementation, maintenance, and adoption of the total solution leveraging the behavior modelling and predictive	
					analysis capabilities of the solution for detection of threats for enhanced protection of LIC"s infrastructure during the tenure of this project.	
236	2. Detailed	I. General	63	The bidder shall ensure that the configuration, implementation, and testing of the solution components to be carried		Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen		out by resources from the OEM as decided by LIC at the time of implementation. The bidder"s resources can be		
		ts		leveraged; however, the overall responsibility of the implementation shall be with OEM.	The bidder shall ensure that the configuration, implementation, and testing of the solution components to be carried out by resources from the OEM / OEM certified Partner as decided by LIC at the time of implementation. The bidder"s	
					resources can be leveraged; however, the overall responsibility of the implementation shall be with OEM / OEMs	
					certified Partner.	
	2. Detailed Scope of Work		63	The bidder shall also engage the services of the respective OEMs for post implementation audit, validation, and certification by the OEM that the solution has been implemented as per the plan & design provided by them.	Request this be modified as below	Please be guided by the RFP
	acope or work	ts		recruited on by the Octor that the solution has been implemented as per the plan & design provided by them.	The bidder shall also engage the services of the respective OEMs / OEMs Certified Partner for post implementation	
		'			audit, validation, and certification by the OEM that the solution has been implemented as per the plan & design	
220	2. Detailed	I Connect	C2	The hidden and OCM and in the state that the state of the	provided by them.	Diagram of the Abenduined "Costine C. Costa of Consistent"
	2. Detailed Scope of Work		63	The bidder and OEM services team shall conduct a workshop with all the departments of LIC to gather the inputs in relation to solution requirement with respect to the baselining and scoping of the components including the items	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	.,	ts		listed below:	The bidder and OEM / OEMs certified Partner services team shall conduct a workshop with all the departments of LIC	
					to gather the inputs in relation to solution requirement with respect to the baselining and scoping of the components	
239	2. Detailed	I. General	63	The bidder and OEM services team shall submit a Requirement Gathering Document and a detailed Design Document	including the items listed below:  Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	Scope of Work	Requiremen		based on the requirements gathering exercise.		- I - I - I - I - I - I - I - I - I - I
		ts			The bidder and OEM/OEM certified Partner services team shall submit a Requirement Gathering Document and a	
		1			detailed Design Document based on the requirements gathering exercise.	

30 2. Detailed Scope of Wor	I. General k Requiremen ts	64	The vendor should arrange for a comprehensive deployment audit done by OEM after completion of initial deployment and at the end of the first and second year of initial deployment. The audit would be base lined against SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment against installation.	Request this be changed as  The vendor should arrange for a comprehensive deployment audit done by OEM / OEMs certified partner after completion of initial deployment and at the end of the first and second year of initial deployment. The audit would be base lined against SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment	Please be guided by the RFP
11 2. Detailed Scope of Wor	ocnerar	64	All solutions must have the capacity to accommodate a yearly project growth rate of up to 20%. The upfront quotation or all licenses should be transparent and also include a breakdown of charges for additional licenses, considering the anticipated 20% YoY project growth.	against installation.  In the sizing requirements for NAC , its advised to refer Tech Specs , point 67 to which mentions "Total of 127000 endpoint devices and scalable to 160000 devices"	Please refer to the revised "Section E: Scope of Services" and revised "Annexure F"
	is .		anticipated 20% for project grown.	With 20% YOY growth, the scalability ask should be 263000, Request this be clarified so the ambiguity doesnt hold and also we inlcude the right breakdown of charges for the additional licenses as ked in this clause	
4. RACI Matrix	2. Network	71	Software Implementation - OEM - A,C	Request this be changes as below	Please refer to the revised "Section E: Scope of Services"
	Access Control (NAC)			Software Implementation - OEM - C	
4. RACI Matri:	2. Network Access	71	SLA Performance -OEM- C	Request this be changes as below	Please refer to the revised "Section E: Scope of Services"
	Control (NAC)			SLA Performance -OEM- C	
14 6. Project Timelines	b. NAC	87	<ol> <li>Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D</li> </ol>	Request this be changed to below	Please refer to the revised "Section E: Scope of Services"
				2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D	
Annexure F: Technical Compliance	NAC #13	119	13. LIC has a hetrogenious network environment comparising network devices of various OEM and models. The proposed solution should support all the network make and model devices without requesting LIC for any changes in terms of any	The Network devices should support IEEE 802.1x and Radius COA standards to support NAC.Request if the Netwook devices Make and model be shared , we can thoroughly check and approprriately respond.	Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to the successful bidder.
16 Annexure F:	NAC #14	119	hardware and software  The Solution should be compatible with the existing network environment of the LIC and any future procurement	while existing network environt is addressed in #13 of the tech specs , we request LIC to procure any routers/switches	Natural Devices in UCs Natural and respond devices from different OFMC. The appropriate details shall be approised
Technical Compliance	NAC#14	119	The Solution Should be compatible with the existing fletwork environment of the Lic and any future procurement	while existing network environt is addressed in #15 or the tech specs , we request till to produce any routers/switches in future to have support for IEEE 802.1x and Radius COA standards	the successful bidder.
17 Annexure F: Technical	NAC #14	119	75 The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access	Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports	Please be guided by the RFP
Compliance			the last published report. This clause will not be applicable for OEMs qualifying under make in India category	may be considered	
Annexure H: Manufacturer Authorization	N/A	121	_(OEM) certify that, the equipments being sold would not be <b>declared</b> End of Support (EoS) in the next 6Years	Request this be rephrased as below since the declaration of End of support and actual EOS of the product is 2 different interpretations	Please refer to the revised "Annexure H"
Form (MAF)				(OEM) certify that, the equipments being sold would not be End of Support (EoS) in the next 6Years	
19 -	-	Additional point (must have)	The SSLO devices should be STIP compliant.	STIP compliance is part of Common Criteria (CC) that provides a common set of requirements for the security functionality of IT products and the assurance measures to be applied to the IT products during a security evaluation. Does LIC require the SSLO device to be STIP compliant?	Please be guided by the RFP
50 -	-	Additional	Kindly confirm the total number of applications to be considered for onboarded on SSLO during the deployment phase		Please be guided by the RFP
51 Annexure F -	API GW	query 13	The solution should provide features to Convert between different data formats (e.g., JSON to XML).	We request LIC to reconsider older protocol supports like XML is an outdated API protocol, also JSON to XML	API Gateway and Security Solution has been removed from the scope of this RFP
Technical Compliance	APIGW	15	The solution should provide reactives to Convert between different data formats (e.g., 350n to AML).	we request Lt. to reconsider older protocol supports like Awit is all outdated AP protocol, also ison to Awit translation will introduce good amount of latency and in future, it will introduce more troubleshooting point, which requires high skill to understand and resolve.  We hereby request Lt Co kindly change this point as:  "The solution should should provide seamless integration with additional package to Convert between different data formats (e.g., JSON to XMLI) without adding overheads API-GW solution."	APT Gateway and Security Solution has been removed from the scope of this APP
52 Annexure F -	API GW	19	The proposed solution should facilitate seamless SOAP to REST transformation, enabling interoperability by translating	We request LIC to reconsider older protocol supports like SOAP is XML based outdated API protocol, also SOAP (XML)	API Gateway and Security Solution has been removed from the scope of this RFP
Technical			SOAP-based requests into RESTful API calls, promoting modern integration practices.	to REST (JSON) translation will introduce good amount of latency and in future, it will introduce more troubleshooting point, which requires high skill to understand and resolve.  We hereby request LIC to kindly change this point as:  "The proposed solution should seamless integration with additional package to translate SOAP to REST, enabling	
Compliance				interoperability by translating SOAP-based requests into RESTful API calls as and when required without adding	
Compliance  3 Annexure F -	API GW	20	The solution should be designed to facilitate a developer organization by providing comprehensive tools,	Interoperability by translating SOAP-based requests into RESTul API calls as and when required without adding overheads API-GW solution, promoting modern integration practices".  We request LIC to consider that the mentioned features are getting fulfilled with development tools, not by API	API Gateway and Security Solution has been removed from the scope of this RFP
	API GW	20	The solution should be designed to facilitate a developer organization by providing comprehensive tools, documentation, and support for efficient development.	overheads API-GW solution, promoting modern integration practices".	API Gateway and Security Solution has been removed from the scope of this RFP
53 Annexure F - Technical	API GW	20		overheads API-GW solution, promoting modern integration practices".  We request LIC to consider that the mentioned features are getting fulfilled with development tools, not by API gateway, introducing it on API GW will increase overhead and it force developer to restrict themselves to limited features available on such tool.  We request LIC to change this clause as: "The solution should be designed to facilitate to integrate it with developer organization by providing compatibility with multiple tools and support for efficient development with the Security of authentication, authorization, payload	API Gateway and Security Solution has been removed from the scope of this RFP
53 Annexure F - Technical	API GW	20		overheads API-GW solution, promoting modern integration practices".  We request LIC to consider that the mentioned features are getting fulfilled with development tools, not by API gateway, introducing it on API GW will increase overhead and it force developer to restrict themselves to limited features available on such tool.  We request LIC to change this clause as:  "The solution should be designed to facilitate to integrate it with developer organization by providing compatibility	API Gateway and Security Solution has been removed from the scope of this RFP  API Gateway and Security Solution has been removed from the scope of this RFP
53 Annexure F - Technical Compliance			documentation, and support for efficient development.	overheads API-GW solution, promoting modern integration practices".  We request LIC to consider that the mentioned features are getting fulfilled with development tools, not by API gateway, introducing it on API GW will increase overhead and it force developer to restrict themselves to limited features available on such tool.  We request LIC to change this clause as:  "The solution should be designed to facilitate to integrate it with developer organization by providing compatibility with multiple tools and support for efficient development with the Security of authentication, authorization, payload sanitization and WAF signature inspection"	API Gateway and Security Solution has been removed from the scope of this RFP

55 Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	not part of ADC platform. The platform should have a minimum of 4 x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 40 vCPUs scalable to 60 vCPU's.	Query:  I. RPP has asked for Less than 2RU i.e. 1RU form factor for Propposed applaiance, which is not true for all OEM, ii. Amount of vCPU asked on same appliance depends on OEM, as every OEM have different way of working, and different size o CPU which changes the need of number of vCPUs and cannot be binding factor and due to this request to relax the specs  Hence we request to relaxy the requriement to below	Please refer to the revised "Annexure F"
			Device should be based on dedicated hardware appliance, this should be dedicated offering from the client and not part of ADC platform. The platform should have a minimum of 2 x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 16 CPU	
56 Annexure F - Technical Compliance	SSL Offloader Tech Specs	with hardware compression.	Suggestion: for the SSLO like technology having such high throughput of 146Gbps Scalable to 195G seems to be overkil Hence request to change the specs to below:	Please refer to the revised "Annexure F" .
	DC-DR		Should have minimum SSL visibility throughput of 120 Gbps from day 1 on same platform with compression capabilities .	
57 Annexure F - Technical Compliance	SSL Offloader Tech Specs		Suggestion: The asked SSL CPS/TPS in the specs seems to be overkill compared to current and future growth and specific to single OEM	Please refer to the revised "Annexure F" .
	DC-DR		Hence request to change the specs to below:  Should support minimum SSL Visibility TPS: -120 K TPS (RSA 2k keys) from day 1 on same platform	
58 Annexure F -	SSL	The SSL Solution should support minimum SSL connections:	- 70 K TPS (ECDHE-ECDSA P-256) from day 1 on same platform The Asked specs seems to be specific to single OEM	Please be guided by the RFP
Technical	Offloader	-L7 requests per second: 6.5 M from day 1 and scalable to 10.5 M on same platform	The Asked specs seems to be specific to single OEW	riease de guided by tile hrr
Compliance	Tech Specs	-L4 connections per second: 2.5 M from day 1 andscalable to 3.5 M on same platform	Hence request to change the specs to below	
	DC-DR	-L4 concurrent connections: 350M from day 1		
			The SSL Solution should support minimum SSL connections:	
			-L7 requests per second: 4M from day 1	
			-L4 connections per second: 2.5 M from day 1 -L4 concurrent connections: 180M from day 1	
59 Annexure F -	SSI	The SSL solution should have a minimum of 4x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	Request to change the specs from 4 100/40G ports to 2 100/40G	Please be guided by the RFP
Technical	Offloader	, , , , , , , , , , , , , , , , , , , ,		
Compliance	Tech Specs		Hence request to change the specs to below:	
	DC-DR		The SSL solution should have a minimum of 2x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	
60 Annexure F -	SSI	The SSL Off loader must have the minimum 40 vCPUs from day 1 and scalable to 60 vCPU's on same platform	Suggestion: Amount of vCPU, Memory and Storage Needed on same appliance depends on OEM, as every OEM have	Please be guided by the RFP
Technical	Offloader		different way of working and cannot be binding factor and due to this request to relax the specs	
Compliance	Tech Specs	Storage: 1 TB SSD		
	DC-DR		Hence request to relax the specs to below	
			The SSL Off loader must have the minimum 16 CPU on same platform	
			Memory: 192 GB DDR4	
			Storage: 500G SSD	
61 Annexure F - Technical	SSL Offloader	The proposed solution should have a 45 Gbps bulk encryption from Day 1 and scalable to 100 Gbps bulk encryption	Suggestion: Having such high SSL throughput for 100Gbps seems to be overkill	Please refer to the revised "Annexure F" .
Compliance	Tech Specs		Hence request to change the specs to below:	
	DC-DR			
			The proposed solution should have a 45 Gbps bulk encryption from Day 1	
62 Annexure F -		The SSL offloader solution must support N+1 and 1+1 inline tool redundancy for inline tools.	Feature asked seems to be clustering which is not desired feature for Network appalince due to unpredicable traffic	Please refer to the revised "Annexure F"
Technical Compliance	Offloader Tech Specs		flow and increses troobleshooting complexity	
Compliance	DC-DR		Hence reques to change the specs to below	
			The SSL offloader solution must support 1+1 inline tool redundancy for inline tools.	
	SSI		Having 1RU form factor seems to be specific to single OEM	Please refer to the revised "Annexure F"
63 Annexure F -				
Technical	Offloader	capabilities concurrently within the same 1RU rack appliance	Hance request to change the specs to helow	
	Offloader Tech Specs		Hence request to change the specs to below	
Technical	Offloader		Hence request to change the specs to below  The Solution must support both inbound SSL/TLS Protocol decryption and outbound SSL/TLS Protocol decryption	

264	Annexure F - Technical Compliance	SSL Offloader Tech Specs	infrastructure, provide security devices with visibility of SSL/TLS encrypted traffic, and maximize efficient use of that	Query: The features asked in the specs seems to be specific to perticular OEM and below technology seems not to be related to SSLO Solution	Please refer to the revised "Annexure F"
	, , , , ,	DC-DR	existing security devices, designed to easily integrate into existing architectures, and centralizes the SSL decrypt/encrypt function by delivering the latest SSL encryption technologies across the entire security infrastructure.  The SSLO device should be able to also perform URL Filtering, IP intelligence, HSM integration, Zero trust application	- Zero trust application access with SAML/Oauth with MFA - Secure web gateway (explicity proxy) functionality	
			required in future SS	Hence request to change the specs to below SSL Orchestrator should provide an all-in-one appliance solution designed specifically to optimize the SSL Infrastructure, provide security devices with visibility of SSL/TLS encrypted traffic, and maximize efficient use of that	
			ex de	existing security investment. This solution should support policy-based management and steering of traffic flows to existing security devices, designed to easily integrate into existing architectures, and centralizes the SSL Jecrypt/encrypt function by delivering the latest SSL encryption technologies across the entire security infrastructure.	
				The SSLO device should be able to also perform URL Filtering, IP intelligence, HSM integration	
265	Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	The Proposed solution must provide capabilities to obfuscate sensitive field names in an application to defeat Man-in- The- Browser Attacks on the device itself if required in future via add on licenses	This is specific to a single OEM, hence request to delete the specs	Please refer to the revised "Annexure F"
266	Annexure F - Technical Compliance	SSL Offloader Tech Specs	79 The SSL Offloader device should have the ability to support C3D The SSL Offloader device should have the ability to support C3D	This is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
267	Annexure F -	DC-DR SSL	The SSL Offloader device should be able to have flexible ICAP request or respond polcies.	This is specific to a single OEM, hence request to change the specs to below	Please refer to the revised "Annexure F"
	Technical Compliance	Offloader Tech Specs DC-DR	Enabling ICAP only for HTTP response traffic (It may be useful in some scenarios to only send HTTP response traffic to ICAP, as the vast majority of HTTP GET requests are devoid of payloads.)      Enabling ICAP only for HTTP POST request traffic (POST requests will generally always contain a payload, while GET.	The SSL Offloader device should be able to have flexible ICAP request or respond polcies.	
			requests usually will not.)  3. Enabling ICAP only for HTTP POST request and all response traffic (This rule will enable ICAP processing on POST requests, all HTTP responses, and would typically be used to filter out normally empty GET and other types of		
			requests.)  4. Enabling ICAP for specific request URL extensions and response content types (Sometimes you just need to activate ICAP for specific file type requests - request URLs that end with something like ".exe", ".sh", or ".bat", and also only scan responses of a specific MIME types (HTTP Content-Type) like "application/json" and application/executable)		
268	Annexure F - Technical	SSL Offloader	The SSL Offloader device should be able to support proxy chaining and act as a explicit forward proxy and following authentication mechanism should be covered	This is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
	Compliance	Tech Specs DC-DR	Explicit forward proxy authentication		
		DC-DR	Transparent forward proxy authentication (captive portal)     Delegate token authentication offiod     Forward proxy authentication with NTLM     Forward proxy authentication with Kerberos		
269	Annexure F - Technical	SSL Offloader	Device should be based on dedicated 1U hardware appliance, this should be dedicated offering from the client and not Qu	Query: . RFP has asked for Less than 2RU i.e. 1RU form factor for Propposed applaiance, which is not true for all OEM,	Please refer to the revised "Annexure F"
	Compliance	Tech Specs NDR	ports from day1, Processor: Minimum 24 vCPUs scalable to 36 vCPU's. di	<ol> <li>Amount of VCPU asked on same appliance depends on DEM, as every OEM have different way of working, and different size o CPU which changes the need of numbe rof vCPUs and cannot be binding factor and due to this request to relax the seer.</li> </ol>	
				to relax the specs Hence we request to relaxy the requriement to below	
			pa	Device should be based on dedicated hardware appliance, this should be dedicated offering from the client and not part of ADC platform. The platform should have a minimum of 2 x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 16 CPU	
270	Annexure F -	SSL		Suggestion: for the SSLo like technology having such high throughput of 146Gbps Scalable to 195G seems to be overkill	Please refer to the revised "Annexure F" .
	Technical Compliance	Offloader Tech Specs NDR	with hardware compression.	Hence request to change the specs to below:	
		NDK		should have minimum SSL visibility throughput of 120 Gbps from day 1 on same platform with compression capabilities .	
271	Annexure F - Technical Compliance	SSL Offloader Tech Specs		Suggestion: The asked SSL CPS/TPS in the specs seems to be overkill compared to current and future growth and specific to single OEM	Please refer to the revised "Annexure F" .
		NDR	H	Hence request to change the specs to below: Should support minimum SSL Visibilty TPS:	
			-1	120 K TPS (RSA 2k keys) from day 1 on same platform	
272	Annexure F -	SSL	The SSL Solution should support minimum SSL connections:	-70 K TPS (ECDHE-ECDSA P-256) from day 1 on same platform The Asked specs seems to be specific to single OEM	Please be guided by the RFP
	Technical Compliance	Offloader Tech Specs NDR	-L4 concurrent connections: 135M from day 1	Hence request to change the specs to below	
				The SSL Solution should support minimum SSL connections: 4.7 requests per second: 4M from day 1	
			-1	L4 connections per second: 2M from day 1	
	l	1	]-L	L4 concurrent connections: 135M from day 1	

273	Annexure F - Technical Compliance	SSL Offloader Tech Specs	н	lequest to change the specs from 4 100/40G ports to 2 100/40G	Please be guided by the RFP
		NDR	Т	The SSL solution should have a minimum of 2x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	
	Annexure F - Technical Compliance	SSL Offloader Tech Specs		suggestion: Amount of vCPU, Memory and Storage Needed on same appliance depends on OEM, as every OEM have lifferent way of working and cannot be binding factor and due to this request to relax the specs	Please be guided by the RFP
	compilaries	NDR		lence request to relax the specs to below	
			M	rhe SSL Off loader must have the minimum 16 CPU on same platform Memory: 192 GB DDR4 storage: 500G SSD	
275	Annexure F -	SSL	The proposed solution should have a 65 Gbps bulk encryption from Day 1 and scalable to 85 Gbps bulk encryption  Su	Suggestion: Having such high SSL throughput for 100Gbps seems to be overkill	Please be guided by the RFP
	Technical Compliance	Offloader Tech Specs	н	Hence request to change the specs to below:	
		NO.	TI T	The proposed solution should have a 45 Gbps bulk encryption from Day 1	
	Annexure F - Technical Compliance	SSL Offloader Tech Specs		eature asked seems to be clustering which is not desired feature for Network appalince due to unpredicable traffic low and increses troobleshooting complexity	Please refer to the revised "Annexure F"
		NDR	н	lence reques to change the specs to below	
-	_			The SSL offloader solution must support 1+1 inline tool redundancy for inline tools.	
277	Annexure F - Technical	Offloader	capabilities concurrently within the same 1RU rack appliance	Having 1RU form factor seems to be specific to single OEM	Please refer to the revised "Annexure F"
	Compliance	Tech Specs NDR		Hence request to change the specs to below	
			ca	The Solution must support both Inbound SSL/TLS Protocol decryption and outbound SSL/TLS Protocol decryption apabilities concurrently within the same appliance	
278	Annexure F - Technical	SSL Offloader	39 SSL Orchestrator should provide an all-in-one appliance solution designed specifically to optimize the SSL Q	Query:	Please refer to the revised "Annexure F"
	Compliance	Tech Specs		The features asked in the specs seems to be specific to perticular OEM and below technology seems not to be related to SSLo Solution	
	•	NDR .		- Zero trust application access with SAML/Oauth with MFA	
			decrypt/encrypt function by delivering the latest SSL encryption technologies across the entire security infrastructure.  The SSLO device should be able to also perform URL Filtering, IP intelligence, HSM integration, Zero trust application	- Secure web gateway (explicity proxy) functionality	
			access with SAML/Oauth with MFA and Secure web gateway (explicity proxy) functionality with add-on licenses if	lence request to change the specs to below	
				SSL Orchestrator should provide an all-in-one appliance solution designed specifically to optimize the SSL	
				nfrastructure, provide security devices with visibility of SSL/TLS encrypted traffic, and maximize efficient use of that existing security investment. This solution should support policy-based management and steering of traffic flows to	
			en la companya di managana	existing security devices, designed to easily integrate into existing architectures, and centralizes the SSL	
				decrypt/encrypt function by delivering the latest SSL encryption technologies across the entire security infrastructure. The SSLO device should be able to also perform URL Filtering, IP intelligence, HSM integration	
279	Annexure F -	SSL	The Proposed solution must provide capabilities to obfuscate sensitive field names in an application to defeat Man-in-	This is specific to a single OEM, hence request to delete the specs	Please refer to the revised "Annexure F"
	Technical Compliance	Offloader Tech Specs NDR	The- Browser Attacks on the device itself if required in future via add on licenses		
280	Annexure F -		79 The SSL Offloader device should have the ability to support C3D	This is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
	Technical	Offloader		· · · · · · · · · · · · · · · · · · ·	- '
	Compliance	Tech Specs NDR			
281	Annexure F -	SSL		This is specific to a single OEM, hence request to change the specs to below	Please refer to the revised "Annexure F"
	Technical Compliance	Offloader Tech Specs	<ol> <li>Enabling ICAP only for HTTP response traffic (It may be useful in some scenarios to only send HTTP response traffic to ICAP, as the vast majority of HTTP GET requests are devoid of payloads.)</li> </ol>	The SSL Offloader device should be able to have flexible ICAP request or respond polcies.	
	Compliance	NDR	2. Enabling ICAP only for HTTP POST request traffic (POST requests will generally always contain a payload, while GET	the 35c omorade device should be able to have flexible four request of respond policies.	
			requests usually will not.)		
			<ol> <li>Enabling ICAP only for HTTP POST request and all response traffic (This rule will enable ICAP processing on POST requests, all HTTP responses, and would typically be used to filter out normally empty GET and other types of</li> </ol>		
			requests.)		
			4. Enabling ICAP for specific request URL extensions and response content types (Sometimes you just need to activate ICAP for specific file type requests - request URLs that end with something like ".exe", ".sh", or ".bat", and also only		
			scan responses of a specific MIME types (HTTP Content-Type) like "application/json" and application/executable)		
282	Annexure F - Technical	SSL Offloader	The SSL Offloader device should be able to support proxy chaining and act as a explicit forward proxy and following authentication mechanism should be covered	his is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
	Compliance	Tech Specs	Explicit forward proxy authentication		
		NDR	Transparent forward proxy authentication (captive portal)     Polarita taken such estimation of flood		
			Delegate token authentication offload     Forward proxy authentication with NTLM		
			5. Forward proxy authentication with Kerberos		
283	Annexure F - Technical	WAF Technical	The solution must have inbuilt bypass segments to ensure that fail open in case of hardware failure	This is specific to a single OEM, hence request to change the specs to below	Please be guided by the RFP
	Compliance	specs DC-	THE STATE OF THE S	The solution must have inbuilt/External bypass segments to ensure that fail open in case of hardware failure	
		DR			

284	Annexure F -	WAF	114	The solution must have inbuilt bypass segments to ensure that fail open in case of hardware failure	This is specific to a single OEM, hence request to change the specs to below	Please be guided by the RFP
	Technical	Technical	114	The solution must have inbuilt bypass segments to ensure that fail open in case of hardware failure		Tiesse se guided by the NT
(	Compliance	specs NDR			The solution must have inbuilt/External bypass segments to ensure that fail open in case of hardware failure	
	6 Eligibility Criteria	Sr. No. 4	14	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	We request to revise the criteria as below: "The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 2 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector in India."	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	6 Eligibility Criteria	Sr. No. 5	14	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India. The proposed OEM product for NAC should have been successfully running in minimum 02 (two) organizations with minimum 500 branches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years preceding to the date of the RFP.	We request to revise the criteria as below: "The bidder / OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India."	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	6 Eligibility Criteria	Sr. No. 6	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	We request to revise the criteria as below: "The bidder / OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India."	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	6 Eligibility Criteria	Sr. No. 7	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	We request to revise the criteria as below: "The bidder / OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms."	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	6 Eligibility Criteria	Sr. No. 8	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.		Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	6 Eligibility Criteria	Sr. No. 9	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	We request to revise the criteria as below: "The bidder / OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India."	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	24 Performance Bank Guarantee (PBG)	a)	34	After finalization of the RFP process, the selected bidder should submit an unconditional and irrevocable Performance Bank Guarantee (from a scheduled/ nationalized Public Sector Bank acceptable to LIC and having Branches in Mumbai) equal to 10% of the Total Contract Value.		After finalization of the RFP process, the selected bidder should submit an unconditional and irrevocable Performance Bank Guarantee (from a scheduled/ nationalized Public Sector Bank acceptable to LIC and having Branches in Mumbai) equal to 5% of the Total Contract Value.
	Section G:	Sr. No. 1	104	Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 30% of Cost	We request to revise the payment clause as below:  "Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC - 70% of Cost"	Please refer to the revised "Section E: Scope of Services"
293	Section G:	Sr. No. 2	104	Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% 0f Cost	We request to revise the payment clause as below: "Installation and integration, initial OEM audit and acceptance testing as per scope of work 20% of Cost"	Please refer to the revised "Section E: Scope of Services"
294	Section G:	Sr. No. 3	104	After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% of Cost	We request to revise the payment clause as below:  "After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 5% of Cost"	Please refer to the revised "Section E: Scope of Services"
9	Section E: Scope of Services	2. Detailed Scope of Work I. General Requiremen ts	63	The services and solutions provided should possess modularity and scalability to effectively meet the LIC's needs throughout the five-year contract period. Over the 5-year contract period, bidder may consider an increase of 50% in the number of devices or solutions to be monitored when determining system specifications.	In the sizing requirements for NAC, its advised to refer Tech Specs, point 67 towhich mentions "Total of 127000 endpoint devices and scalable to 160000 devices"  above is only 26% and doesnt align with this clause. with 50% increase the scalability ask has to be 191000, Request this be clarified so the ambiguity doesnt hold	Please refer to the revised "Section E: Scope of Services" and revised "Annexure F"
	Section E: Scope of Services	2. Detailed Scope of Work I. General Requiremen ts	63	The bidder / System Integrator shall engage the services of respective OEMs for plan, design, and implementation of the solution. The OEM(s) must deploy subject matter experts with experience in designing and implementation of the respective tool in enterprise environments.	Request this be modified as below  The bidder / System Integrator shall engage the services of respective OEMs / OEM certified Partner for plan, design, and implementation of the solution. The OEM(s) must deploy subject matter experts with experience in designing and implementation of the respective tool in enterprise environments.	Please refer to the revised "Section E: Scope of Services"
	Section E: Scope of Services	2. Detailed Scope of Work I. General Requiremen ts		The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance, and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution for detection of threats for enhanced protection of LIC*s infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s)/OEM certified Partener has end to end responsibility for plan, design, implementation, maintenance, and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution for detection of threats for enhanced protection of LIC*s infrastructure during the tenure of this project.	Please refer to the revised "Section E: Scope of Services"
9	Section E: Scope of Services	2. Detailed Scope of Work I. General Requiremen ts	63	The bidder shall ensure that the configuration, implementation, and testing of the solution components to be carried out by resources from the OEM as decided by LIC at the time of implementation. The bidder"s resources can be leveraged; however, the overall responsibility of the implementation shall be with OEM.	Request this be modified as below  The bidder shall ensure that the configuration, implementation, and testing of the solution components to be carried out by resources from the OEM / OEM certified Partner as decided by LIC at the time of implementation. The bidder's resources can be leveraged; however, the overall responsibility of the implementation shall be with OEM / OEMs certified Partner.	Please refer to the revised "Section E: Scope of Services"

299 Section E:	2. Detailed 63	The bidder shall also engage the services of the respective OEMs for post implementation audit, validation, and	Request this be modified as below	Please be guided by the RFP
Scope of Services	Scope of Work	certification by the OEM that the solution has been implemented as per the plan & design provided by them.	The bidder shall also engage the services of the respective OEMs / OEMs Certified Partner for post implementation	
Services				
	I. General		audit, validation, and certification by the OEM that the solution has been implemented as per the plan & design	
	Requiremen ts		provided by them.	
300 Section E:	2. Detailed 63	The bidder and OEM services team shall conduct a workshop with all the departments of LIC to gather the inputs in	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
Scope of	Scope of	relation to solution requirement with respect to the baselining and scoping of the components including the items		
Services	Work	listed below:	The bidder and OEM / OEMs certified Partner services team shall conduct a workshop with all the departments of LIC	
	I. General		to gather the inputs in relation to solution requirement with respect to the baselining and scoping of the components	
	Requiremen ts		including the items listed below:	
301 Section E:	2. Detailed 63	The bidder and OEM services team shall submit a Requirement Gathering Document and a detailed Design Document	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
Scope of	Scope of	based on the requirements gathering exercise.		
Services	Work I. General		The bidder and OEM/OEM certified Partner services team shall submit a Requirement Gathering Document and a detailed Design Document based on the requirements gathering exercise.	
	Requiremen		detailed Design Document based on the requirements gathering exercise.	
	ts			
302 Section E:	2. Detailed 64	The vendor should arrange for a comprehensive deployment audit done by OEM after completion of initial	Request this be changed as	Please be guided by the RFP
Scope of	Scope of	deployment and at the end of the first and second year of initial deployment. The audit would be base lined against		
Services	Work	SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment against installation.	The vendor should arrange for a comprehensive deployment audit done by OEM / OEMs certified partner after	
	I. General		completion of initial deployment and at the end of the first and second year of initial deployment. The audit would be	
	Requiremen		base lined against SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment	
	ts		against installation.	
303 Section E:	2. Detailed 64	All solutions must have the capacity to accommodate a yearly project growth rate of up to 20%. The upfront quotation		Please refer to the revised "Section E: Scope of Services"
Scope of	Scope of	for all licenses should be transparent and also include a breakdown of charges for additional licenses, considering the	endpoint devices and scalable to 160000 devices"	
Services	Work I. General	anticipated 20% YoY project growth.	With 20% YoY growth, the scalability ask should be 263000, Request this be clarified so the ambiguity doesnt hold	
	Requiremen		and also we inlcude the right breakdown of charges for the additional licenses as ked in this clause	
	ts		and also we inicude the right breakdown of charges for the additional licenses as ked in this clause	
304 Section E:	4. RACI 71	2. Network Access Control (NAC)	Request this be changes as below	Please refer to the revised "Section E: Scope of Services"
Scope of	Matrix	Software Implementation - OEM - A,C		
Services			Software Implementation - OEM - C	
305 Section E:	4. RACI 71	2. Network Access Control (NAC)	Request this be changes as below	Please refer to the revised "Section E: Scope of Services"
Scope of	Matrix	SLA Performance -OEM- C		
Services	6 Project 87		SLA Performance -OEM- C	
306 Section E:	6. Project 87 Timelines	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last	Request this be changed to below	Please refer to the revised "Section E: Scope of Services"
Scope of Services	b. NAC	item shall be taken as date of delivery for all items= T + 5 Weeks= D	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last	
3ei vices	D. IVAC		item shall be taken as date of delivery for all items= T + 10 Weeks= D	
307 Section H:	Annexure F: 119	13. LIC has a hetrogenious network environment comparising network devices of various OEM and models. The	The Network devices should support IEEE 802.1x and Radius COA standards to support NAC.Request if the Netwook	Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided
Enclosures	Technical	proposed	devices Make and model be shared , we can thoroughly check and approprriately respond.	the succesful bidder .
	Compliance	solution should support all the network make and model devices without requesting LIC for any changes in terms of	, , , , , , , , , , , , , , , , , , , ,	
	NAC #13	any		
		hardware and software		
308 Section H:	Annexure F: 119	14.The Solution should be compatilbe with the existing network environment of the LIC and any future procurement	while existing network environt is addressed in #13 of the tech specs , we request LIC to procure any routers/switches	Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided
Enclosures	Technical		in future to have support for IEEE 802.1x and Radius COA standards	the succesful bidder .
	Compliance			
	NAC #14			
309 Section H:	Annexure F: 119	67. The Proposed solution should provide comprehensive visiblity of the network by automatically discovering ,		The details shall be shared with the successful bidder
Enclosures	Technical	classifying and enforcing policy for endpoints connected to the network and must have capacity to support the	160000 devices in future	
	Compliance	appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices		
	NAC #67	appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices		
	NAC #67			
310 Section H:	NAC #67  Annexure F: 119	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies	while we are ISO27001 complied , DPDP act is not fully mature and may take some time to freeze, we request LIC to	Please refer to the revised "Annexure F"
310 Section H: Enclosures	NAC #67  Annexure F: 119 Technical	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP	while we are ISO27001 complied , DPDP act is not fully mature and may take some time to freeze, we request LIC to remove this and also share the IRDAI Laws and regulations Document to check for compliance	Please refer to the revised "Annexure F"
	NAC #67  Annexure F: 119 Technical Compliance	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies		Please refer to the revised "Annexure F"
	NAC #67  Annexure F: 119 Technical	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP		Please refer to the revised "Annexure F"
Enclosures	NAC #67  Annexure F: 119 Technical Compliance NAC #69	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)	remove this and also share the IRDAI Laws and regulations Document to check for compliance	
Enclosures  311 Section H:	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as	Please refer to the revised "Annexure F"  Please be guided by the RFP
Enclosures	NAC #67  Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports	
Enclosures  311 Section H:	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical Compliance	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as	
Enclosures  311 Section H:	NAC #67  Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports	
Enclosures  311 Section H: Enclosures	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical Compliance NAC #75	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in the last published report. This clause will not be applicable for OEMs qualifying under make in India category	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports may be considered	Please be guided by the RFP
Enclosures  311 Section H: Enclosures	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical Compliance	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports	Please be guided by the RFP
Enclosures  311 Section H: Enclosures  312 Section H:	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical Compliance NAC #75	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in the last published report. This clause will not be applicable for OEMs qualifying under make in India category	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports may be considered  Request this be rephrased as below since the declaration of End of support and actual EOS of the product is 2 different interpretations	Please be guided by the RFP
Enclosures  311 Section H: Enclosures  312 Section H:	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical Compliance NAC #75  Annexure H: 121 H:	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in the last published report. This clause will not be applicable for OEMs qualifying under make in India category	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports may be considered  Request this be rephrased as below since the declaration of End of support and actual EOS of the product is 2 different	Please be guided by the RFP
Enclosures  311 Section H: Enclosures  312 Section H:	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical Compliance NAC #75  Annexure H: Manufactur er's Authorizatio	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in the last published report. This clause will not be applicable for OEMs qualifying under make in India category	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports may be considered  Request this be rephrased as below since the declaration of End of support and actual EOS of the product is 2 different interpretations	Please be guided by the RFP
311 Section H: Enclosures 312 Section H:	Annexure F: 119 Technical Compliance NAC #69  Annexure F: 119 Technical Compliance NAC #75  Annexure H: Manufactur er's	69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  75. The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in the last published report. This clause will not be applicable for OEMs qualifying under make in India category	remove this and also share the IRDAI Laws and regulations Document to check for compliance  Gartner stopped publishing these reports for NAC off late as this solution is matured well, we see the last report as 2019, request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports may be considered  Request this be rephrased as below since the declaration of End of support and actual EOS of the product is 2 different interpretations	Please be guided by the RFP

	Queries for	Section by	14	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out		Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligibility	Eligibaliyu		of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out	
	Criteria	no: 4		more than 500 branches across different locations in India.	of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms within	
					different Locationsacross in India.	
314	Section B) 6	Section B)	14,15	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out	LIC has asked for Four - in scope Solutions out of 7, in E.Criteria no.4, & from criteria No.5 to Criteria no.9 you have	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligibolity	Eligiblity		of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with	asked for 5 individual inscope solutions (No.5# NAC,No6# WAF,No.7 # MDM/SSLO, No.8.VDI/API Gateway, No.9#	
	Criteria Point 4)	Criteria		more than 500 branches across different locations in India.	CASB.)	
		No.5 to no.9			These are 5- individual solutions, Kindly confirm on 4 out of 7.	
					instead of ( 5 out of 7).	
315	Section B) 6	Section B)	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	We are requesting to remoove this Criteria, for bidder, (please keep it for Propossed OEM)	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligibolity	Eligiblity		the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector	,	<b>.</b> ,
	Criteria Point 9)			Firms with more than 500 branches across different locations in India.		
	,	No.9				
316	Section B)		14	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported	We are Proposing For-	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligiblity	Eligiblity	14	the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in	we die i Topasing Tot.	Trease refer to the revised. Affile and will find the lighting criteria
	Criteria No.5	Criteria		PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different Locations in India	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported	
	Criteria No.5	No.5		PSO/Government/Private/BPSI Sector Firms with more than 500 branches across different Locations in India	the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least One organisations in	
		NO.5				
		1			PSU/Government/Private/BFSI Sector Firms different Locations in India	
	Section B)		15		The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligiblity	Eligiblity		the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms	the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms	
	Criteria No.6	Criteria		with more than 500 branches across different locations in India.	across different locations in India.	
$\vdash \vdash$		No.6				
	Section B)	Section B)	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	WE ARE PROPOSSING FOR:-	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligiblity	Eligiblity		the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government /		
	Criteria No.7	Criteria		Private / BFSI Sector Firms with more than 500 branches across different locations in India.	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	
		No.7			the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least ONE organisations in PSU / Government /	
		1			Private / BFSI Sector Firms across different locations in India.	
319	Section B)	Section B)	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	WE ARE PROPOSSING FOR :-	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Eligiblity	Eligiblity		the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a		
	Criteria No.8	Criteria		minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported	
		No.8		than 500 branches across different locations in India.	the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a	
					minimum of 100 APIs to at least One organisations in PSU / Government / Private / BFSI Sector Firms across different	
					locations in India.	
320	Annexure F -	40	NA	The solution should be able encrypt end to end traffic from end user to network to controller/broker	Since Broker remains in LAN and connect VDI server in LAN only, the encyption requirement should be from end-point	Please refer to the revised "Anneyure F"
320	Technical	40	INA.	The solution should be able energipt and to end dame from that diserto network to controller/broker	to Gateway (Hosted in DMZ). Hence requesting you to consider following modifications:	Trease refer to the revised. Annexate r
	Compliance VDI				to Gateway (Hosted in Diviz). Hence requesting you to consider following mounications.	
	Pointers	'			Modified lines should be:	
	rolliters_				The solution should be able encrypt end to end traffic from end user to network to "Gateway"	
224		40	NA			
321	Annexure F - Technical	49	NA	The solution must support block saving and uploading of any file to any server location including user's personal	Expectation in line is not clear, request to add sepecic requirement as below for clarification.	Please refer to the revised "Annexure F"
				desktop and my documents folders	Production of the state	
	Compliance VDI				Modified lines should be:	
	Pointers_				The solution must support block saving and uploading of any file "from end point" to any server location including	
					user's personal desktop and my documents folders	
322	Annexure F -	66	NA	The solution should have the ability to offload rendering of video and flash content to endpoint when the endpoint is		Please refer to the revised "Annexure F"
l l	Technical			capable	video files. however recent adncement has decoupled colaboration tool's audio & video offloading to end-point,	
	Compliance VDI	1			please modify and put colaboration tool Audio & Video. Also Flash is no more in use please remove it.	
	Pointers_					
		1			Modified lines should be:	
					The solution should have the ability to offload rendering of "Teams, Zoom, Webex Voice / video" and <del>flash-content</del> to	
		1			endpoint when the endpoint is capable	
		1				
323	Annexure F -	73	NA	The solution should support HTML5 based clientless access with printing and peripheral USB devices redirection to	HTML5 based clientless can provide VDI access but browser does not have capability to redirect USB, Printer etc,	Please refer to the revised "Annexure F"
	Technical	1		support e-Tokens, native printing	hence Plugin is essential. Request to add plugin to this point.	
	Compliance VDI	1				
	Pointers_				Modified lines should be:	
	-				The solution should support HTML5 based clientless access and "plugin based" printing and peripheral USB devices	
		1			redirection to support e-Tokens, native printing	
324	Annexure F -	76	NA	The solution should be able to provide a launch and access to a virtual application in less than 5 seconds on LAN	launch time of VDI depends on many factors , like AD, Group ploicy, printer and drive mapping it requires more times	Please refer to the revised "Annexure F"
	Technical	1 1		environment.	than defalt desktop, 5 second login time is unachivable, please modify it to minimum 25 sec.	
	Compliance VD	ıl			and a second property of the second s	
	Pointers_	1			Modified lines should be:	
	· oitera_	1			The solution should be able to provide a launch and access to a virtual application in less than 5 between (25 to 50	
		1			second) seconds on LAN environment.	
375	Annexure C -	-	Page	The bidder during the last 5 years preceding to the date	The clause implies that the bidders should have implemented proposed OEM VDI for a minimum of 50 users to at least	Please refer to the revised "Anneyure C and Minimum Flightlity Criteria"
	Eligibility		113/Sr.No.8	of this RFP should have supplied, implemented and	102 (two)	Theose refer to the revised. Annexare e and william and Engiolity Citiena
	criteria	1	113/31.NU.8	supported the Virtual Desktop Interface (VDI) OEM for a	organisations in PSU / Government / Private / BFSI Sector	
	unella	1			Firms with more than 500 branches across different	
				minimum of 50 users / API Gateway, Management and		
				Security for a minimum of 100 APIs to at least 02 (two)	locations in India	
				organisations in PSU / Government / Private / BFSI Sector		
		1		Firms with more than 500 branches across different	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two)	
				locations in India.	organisations in PSU / Government / Private / BFSI Sector	
					Firms with more than 500 branches across different	
					locations in India	
		1				
-					· · · · · · · · · · · · · · · · · · ·	

226	ection G -		Page 104	Point No 3 - Payment schedule table	As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered	Discourage to the socied "Decrease Torons & Conditions"
	Payment		Page 104	Point No 3 - Payment schedule table	and invoices raised.	Please refer to the revised Payment Terms & Conditions
	erms &					
	Conditions					
327	i	4	14	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with	minimum 3 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
				more than 500 branches across different locations in India.	Firms with more than 500 branches across different locations in India.	
					Customer do buy directly and prefer SI for implement / support. Request to modify the same.	
328 6	i	5	14	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported	Request to modify to - The bidder during the last 5 years preceding to the date of this RFP should have implemented or	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
				the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 01 (one) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India	
				The proposed OEM product for NAC should have been successfully running in minimum 02 (two) organizations with minimum 500 branches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years preceding to the date of the RFP.	Customer do buy directly and prefer SI for implement / support. Request to modify the same.	
329		6	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Request to modify to - The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 01 (one) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
					Customer do buy directly and prefer SI for implement / support. Request to modify the same.	
330		7	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.		Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
					Customer do buy directly and prefer SI for implement / support. Request to modify the same.	
331		8	15		Request to modify to - The bidder / oem during the last 5 years preceding to the date of this RFP should have supplied,	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
				the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	implemented and supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 01 (one) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	
					Customer do buy directly and prefer SI for implement / support. Request to modify the same.	
332		9	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Request to modify to - The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 01 (one) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
					Customer do buy directly and prefer SI for implement / support. Request to modify the same.	
333	cope of Work		55	Support Process Requirement The vendor has to create separate interfaces for them/LIC administrators to carry out the minimum possible jobs, which may be changed as per the business needs ensuring compliance to LIC Security policies. There should be a provision to audit the changes done	Need clarity on the separate interface requirements. Is bidder expected to provide any tool for Incident or Change management ?	Please refer to the revised "Section E: Scope of Services"
334	scope of Work		56	to fix the accountability.  The Vendor has to provide a portal application with authentication to implement, assess	Is Biddder expected to provide any ITSM tool ? If not, need clarity on expectations from bidder.	Please refer to the revised "Section E: Scope of Services"
334 .	scope of work		30	and track various trouble-tickets to higher officials of LIC. The site has to be updated regularly by the on-site Personnel	Need clarity on portal application mentioned in the statement.	Trease refer to the revised. Section C. Scope of Services
	cope of Work		56	No telephone connection will be provided by LIC to the onsite support persons	We assume here telephone connection refers to mobile phone for the onsite resources. Kindly confirm.  We assume other logistics like seating space, desktop and other admin facilities would be provided by LIC to the onsite resources. Kindly confirm.	Logistics like seating space, desktop and other admin facilities would be provided by LIC to the onsite resources
	Onsite-support Services	NAC	58	For initial phase 24x7 number of onsite support is required later after the solution is implemented and stable the number of onsite resources for monitoring would be 8x5	What is the expected timeline for 24*7? Can we assume 8*5 support 2nd year onward?	Please refer to the revised "Section E: Scope of Services"
337		Mobile Device Manageme nt (MDM)	61	On-Site Support shall ensure logical and acceptable conclusion of all the monitoring, management, mitigation, administration, and reporting issues	What is the coverage expected for MDM onsite and remote support ?	Please be guided by the RFP
338	Detail SOW	CASB   NAC   SSLO etc	65	The vendor should offer on-site and remote training for administrators and end-users, as well as remote 8x5 technical support with on-call if required.	Need to understand purpose of this training apart from yearly training asked for each module as part of training section of the RFP document. Request to provide clarity.	Please be guided by the RFP
339	Detail SOW	CASB   NAC   SSLO etc	65	Onsite L3 support is required by LIC during the implementation phase and once the sign-off is provided by LIC the support of L3 will not be further required.	Is bidder need to factor only 11 and 12 onsite support duringt he operation post implementation sign-off? Request LIC to confirm expectation on L3 support.	Please be guided by the RFP
	3. Sizing Requirements	All Solutions	70	Sizing Parameters	I. Is HA required to be factored for all solutions? Please confirm.     What all solution among the list shared are new addition or replacement of the existing technologies?	Please refer to the revised "Section E: Scope of Services"
	i. Resource Deployment	Project Coordinator	73	Project Coordinator - count 1	I. Is Project coordinator required to be onsite?     What is the expected coverage window?	Please refer to the revised "Section E: Scope of Services"

342 5. Resource Deployment	CASB	73	CASB: The L1 resource shall be utilized in a shared mode	Need clarity how to leverage shared resource. What is "Network Resource Deployment?	Please refer to the revised "Section E: Scope of Services"
Берюуниене			from the network		
			resource deployment.		
343 5. Resource	NAC   SSLO	73-77		We undersdtand for each mentioned technology solution bidder to provision 2*L2 and 2*L1 Resources i.e 4 per	Please refer to the revised "Section E: Scope of Services"
Deployment	WAF	75-77		technology to provide 24*7 onsite support coverage. Kindly confirm if the understanding is correct.	Trease refer to the revised Section E. Scope of Services
	MDM			technology to provide 24 7 orisite support coverage. Kindly commit if the diderstanding is correct.	
	IVIDIVI				
344 5. Resource	API   VDI	78-80	L1 and L2 Resource - Solution Analyst	Kindly confirm the support coverage. Is it 8*5 support from LIC office ?	Please refer to the revised "Section E: Scope of Services"
Deployment		70 00	ET did EE resource Soldion/maryst	and years are support core uge. Site of Support roll de office.	include relief to the revised section of suppliers suppliers
	SUPPORT	85	Day-to-day maintenance of the network gateway security setup along with associated	Need Clarity on Other components to be managed by Bidder's team. Request LIC team to provide list of components	Please refer to the revised "Section E: Scope of Services"
Services	PROCESS		appliances like routers, switches, Link load balancers etc. which may be provided by LIC.	along with the scope.	
	REQUIREME		, , , , , , , , , , , , , , , , , , , ,		
	NT:				
346 Onsite Support	Remote	86	Remote (offsite) Support	Request LIC to confirm following on Remote Support Ask:	Please refer to the revised "Section E: Scope of Services"
Services	(offsite)			Remotye Support Coverage Window ?	
	Support			2. Number of Resources per technology for remote support	
				3. Scope of Remote Support Team for each technology	
347 Onsite Support	Service-	86	The selected vendor will have to post a full-time onsite Service-Delivery Manager (SDM) immediately	Is Project coordinator and Service Delivery manager Same or Bidder need to factor separate Project coordinator and	Please refer to the revised "Section E: Scope of Services"
Services	Delivery		after the signing of the Contrac	Service Deliovery Manager ?	
	and Project				
	Manageme				
	nt				
348 3. Sizing	All Solutions	70	Sizing Parameters	Reugets LIC to share the Application inventory to be onbaorded on WAF/API	Please refer to the revised "Section E: Scope of Services"
Requirements				2. Reuqest LIC to share the one time implementation scope for each technology	
349 Section C	Anexxure R	19		Quantity of WAF gateways and Management systems are not mentioned in Annexure R Bill of Quantity	Please refer to the revised "Section E: Scope of Services"
350 Section H	Annexure F,		For access via CLI (console, telnet, SSH) WBM and Web Services (HTTPS) users can be authentcated via RADIUS,	Request to modify the clause as "For access via CLI (console, telnet, SSH) WBM and Web Services (HTTPS) users can be	Please refer to the revised "Annexure F"
	10		TACACS+ or via local tabel of authorized users.	authentcated via RADIUS/TACACS+ / via local table of authorized users."	
351 Section H	Annexure F,		The solution must protect system against WASC Wec Security Attack classification.	Request to modify the clasue as "The solution must protect system against WASC Wec Security Attack classification or	Please refer to the revised "Annexure F"
	86			OWASP top 10."	
352	Compliance			The CASB Solution must have HTTP/2 support from day 1.	Please refer to the revised "Annexure F"
353	Compliance			The CASB Solution must have 99% uptime SLA	Please refer to the revised "Annexure F"
354	Compliance			The solution must have Web IPS (Signatures) to protect against targeted user-agent threats	Please refer to the revised "Annexure F"
	API GW	13		We request LIC to reconsider older protocol supports like XML is an outdated API protocol, also JSON to XML	API Gateway and Security Solution has been removed from the scope of this RFP
Technical				translation will introduce good amount of latency and in future, it will introduce more troubleshooting point, which	
Compliance				requires high skill to understand and resolve.	
				We hereby request LIC to kindly change this point as:	
				"The solution should should provide seamless integration with additional package to Convert between different data	
255 4	101 011	40		formats (e.g., JSON to XML) without adding overheads API-GW solution."	
	API GW	19	The proposed solution should facilitate seamless SOAP to REST transformation, enabling interoperability by translating		API Gateway and Security Solution has been removed from the scope of this KFP
Technical			SOAP-based requests into RESTful API calls, promoting modern integration practices.	to REST (JSON ) translation will introduce good amount of latency and in future, it will introduce more troubleshooting	
Compliance				point, which requires high skill to understand and resolve.	
				We hereby request LIC to kindly change this point as:	
				"The proposed solution should seamless integration with additional package to translate SOAP to REST, enabling interoperability by translating SOAP-based requests into RESTful API calls as and when required without adding	
				overheads API-GW solution, promoting modern integration practices".	
357 Annexure F -	API GW	20	The solution should be designed to facilitate a developer organization by providing comprehensive tools,	overheads API-GW solution, promoting modern integration practices".  We request LIC to consider that the mentioned features are getting fulfilled with development tools, not by API	API Gateway and Security Solution has been removed from the scope of this RFP
Technical	AFIGW	20	documentation, and support for efficient development.	gateway, introducing it on API GW will increase overhead and it force developer to restrict themselves to limited	Art Gateway and Security Solddon has been removed from the scope of this Kry
Compliance			aucumentation, and support for emicient development.	features available on such tool.	
Compliance				We request LIC to change this clause as:	
				"The solution should be designed to facilitate to integrate it with developer organization by providing compatibility	
				with multiple tools and support for efficient development with the Security of authentication, authorization, payload	
				sanitization and WAF signature inspection"	
358 Annexure F -	API GW	31	The API gateway should implement streaming APIs using compatible protocols like WebSocket, WebSub, or server-	We request LIC to kindly change this clause as webSub is a protocol usually used to push content by many websites,	API Gateway and Security Solution has been removed from the scope of this RFP
Technical			sent events.	including all blogs served by Blogger and WordPress.com news sites. This use case seems to be irrelevant to LIC.	
Compliance				Recommended revised clause:	
compilarice				"The API gateway should implement streaming APIs using compatible protocols like WebSocket and server-sent events	
				and support WebSub via plugins/packages."	
359		Additional	The SSLO devices should be STIP compliant.	STIP compliance is part of Common Criteria (CC) that provides a common set of requirements for the security	Please be guided by the RFP
		point (must		functionality of IT products and the assurance measures to be applied to the IT products during a security evaluation.	······································
1		have)		Does LIC require the SSLO device to be STIP compliant?	
		Additional	Kindly confirm the total number of applications to be considered for onboarded on SSLO during the deployment phase.	-	Please be guided by the RFP
360		query	principle of apprications to be considered for onbounded on socio during the deproyment prince.		
360			I .	In the sizing requirements for NAC , its advised to refer Tech Specs , point 67 towhich mentions "Total of 127000	Photo of the desired for the first of the state of the st
	I. General	63	The services and solutions provided should possess modularity and scalability to effectively meet the LIC's needs		Please refer to the revised "Section E: Scope of Services"
361 2. Detailed	I. General Requiremen	63	The services and solutions provided should possess modularity and scalability to effectively meet the LIC's needs throughout the five-year contract period. Over the 5-year contract period, bidder may consider an increase of 50% in		Please refer to the revised "Section E: Scope of Services"
	I. General Requiremen	63	throughout the five-year contract period. Over the 5-year contract period, bidder may consider an increase of 50% in	endpoint devices and scalable to 160000 devices"	Please refer to the revised "Section E: Scope of Services"
361 2. Detailed		63		endpoint devices and scalable to 160000 devices"	Please refer to the revised "Section E: Scope of Services"
361 2. Detailed		63	throughout the five-year contract period. Over the 5-year contract period, bidder may consider an increase of 50% in		Please reter to the revised "Section E: scope of Services"

362 2.						
	2. Detailed	ii Gerierai	63		Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
Sc	scope of Work	k Requiremen		the solution. The OEM(s) must deploy subject matter experts with experience in designing and implementation of the		
		ts		respective tool in enterprise environments.	The bidder / System Integrator shall engage the services of respective OEMs / OEM certified Partner for plan, design,	
					and implementation of the solution. The OEM(s) must deploy subject matter experts with experience in designing and	
262 2	2. Detailed	I. General	63	The hidder shall account that the OFM(s) has end to and account hills for also design in plantation assistances	implementation of the respective tool in enterprise environments.	Discoursefunds the series of "Costine E. Costa of Consister"
	z. Detailed Scope of Work		63	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance, and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
50	scope of work	k kequiremen		for detection of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution for detection of threats for enhanced protection of LIC's infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s)/ OEM certified Partener has end to end responsibility for plan, design,	
		LS		ior detection of threats for enhanced protection of the similastructure during the tenure of this project.	implementation, maintenance, and adoption of the total solution leveraging the behavior modelling and predictive	
					analysis capabilities of the solution for detection of threats for enhanced protection of LIC's infrastructure during the	
					tenure of this project.	
364 2	2. Detailed	I. General	63	The bidder shall ensure that the configuration, implementation, and testing of the solution components to be carried	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
	Scope of Work		03	out by resources from the OEM as decided by LIC at the time of implementation. The bidder"s resources can be	nequest this be mounted as below	Trease refer to the revised Section E. Scope of Services
	scope or worn	ts		leveraged; however, the overall responsibility of the implementation shall be with OEM.	The bidder shall ensure that the configuration, implementation, and testing of the solution components to be carried	
				, , , , , , , , , , , , , , , , , , , ,	out by resources from the OEM / OEM certified Partner as decided by LIC at the time of implementation. The bidder"s	
					resources can be leveraged; however, the overall responsibility of the implementation shall be with OEM / OEMs	
					certified Partner.	
365 2.	2. Detailed	I. General	63	The bidder shall also engage the services of the respective OEMs for post implementation audit, validation, and	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
Sc	Scope of Work	k Requiremen		certification by the OEM that the solution has been implemented as per the plan & design provided by them.		
		ts			The bidder shall also engage the services of the respective OEMs / OEMs Certified Partner for post implementation	
					audit, validation, and certification by the OEM that the solution has been implemented as per the plan & design	
					provided by them.	
366 2.	2. Detailed	I. General	63	The bidder and OEM services team shall conduct a workshop with all the departments of LIC to gather the inputs in	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
Sc	Scope of Work	k Requiremen		relation to solution requirement with respect to the baselining and scoping of the components including the items		
		ts		listed below:	The bidder and OEM / OEMs certified Partner services team shall conduct a workshop with all the departments of LIC	
					to gather the inputs in relation to solution requirement with respect to the baselining and scoping of the components	
					including the items listed below:	
	2. Detailed		63	The bidder and OEM services team shall submit a Requirement Gathering Document and a detailed Design Document	Request this be modified as below	Please refer to the revised "Section E: Scope of Services"
Sc	Scope of Work	k Requiremen		based on the requirements gathering exercise.		
		ts			The bidder and OEM/OEM certified Partner services team shall submit a Requirement Gathering Document and a	
					detailed Design Document based on the requirements gathering exercise.	
	2. Detailed		64	The vendor should arrange for a comprehensive deployment audit done by OEM after completion of initial	Request this be changed as	Please refer to the revised "Section E: Scope of Services"
Sc	Scope of Work	k Requiremen		deployment and at the end of the first and second year of initial deployment. The audit would be base lined against		
		ts		SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment against installation.	The vendor should arrange for a comprehensive deployment audit done by OEM / OEMs certified partner after	
					completion of initial deployment and at the end of the first and second year of initial deployment. The audit would be	
					base lined against SOW, deliverables, LIC Policies and industry best practices. This would be linked to the payment	
					against installation.	
	2. Detailed	ii Generai	64		In the sizing requirements for NAC , its advised to refer Tech Specs , point 67 to which mentions "Total of 127000	Please refer to the revised "Section E: Scope of Services"
Sc	Scope of Work	k Requiremen		for all licenses should be transparent and also include a breakdown of charges for additional licenses, considering the anticipated 20% YoY project growth.	endpoint devices and scalable to 160000 devices"	
		ts		anticipated 20% YoY project growth.	With 20% YoY growth, the scalability ask should be 263000, Request this be clarified so the ambiguity doesnt hold	
					and also we inloude the right breakdown of charges for the additional licenses as ked in this clause	
					and also we inicude the right breakdown of charges for the additional licenses as ked in this clause	
370 4	1 RACI Matrix	x 2 Network	71	Software Implementation - OFM - A C	Request this be changes as below	Please refer to the revised "Section E: Scope of Services"
370 4.	1. RACI Matrix	z 2. Network	71	Software Implementation - OEM - A,C	Request this be changes as below	Please refer to the revised "Section E: Scope of Services"
370 4.	1. RACI Matrix	x 2. Network Access Control	71	Software Implementation - OEM - A,C		Please refer to the revised "Section E: Scope of Services"
370 4.	1. RACI Matrix	Access Control	71	Software Implementation - OEM - A,C	Request this be changes as below  Software Implementation - OEM - C	Please refer to the revised "Section E: Scope of Services"
		Access Control (NAC)		Software Implementation - OEM - A,C  SLA Performance -OEM- C		Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
		Access Control			Software Implementation - OEM - C	·
		Access Control (NAC) x 2. Network			Software Implementation - OEM - C	·
		Access Control (NAC) x 2. Network Access			Software Implementation - OEM - C Request this be changes as below	·
371 4.		Access Control (NAC)  x 2. Network Access Control (NAC)			Software Implementation - OEM - C Request this be changes as below	·
371 4. 372 6.	1. RACI Matrix	Access Control (NAC)  x 2. Network Access Control (NAC)	71	SLA Performance -OEM- C	Software Implementation - OEM - C Request this be changes as below SLA Performance - OEM - C Request this be changed to below	Please refer to the revised "Section E: Scope of Services"
371 4. 372 6.	4. RACI Matrix 5. Project	Access Control (NAC)  x 2. Network Access Control (NAC)	71	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C	Please refer to the revised "Section E: Scope of Services"
371 4. 372 6.	4. RACI Matrix 5. Project	Access Control (NAC)  x 2. Network Access Control (NAC)	71	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last	Software Implementation - OEM - C Request this be changes as below SLA Performance - OEM - C Request this be changed to below	Please refer to the revised "Section E: Scope of Services"
371 4. 372 6. Ti	4. RACI Matrix 5. Project	Access Control (NAC)  x 2. Network Access Control (NAC)	71	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last	Software Implementation - OEM - C Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D	Please refer to the revised "Section E: Scope of Services"
371 4. 372 6. Ti	4. RACI Matrix 5. Project Fimelines	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D	Software Implementation - OEM - C Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
371 4. 372 6. Ti	4. RACI Matrix 5. Project fimelines Section G:	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40%	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows -  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC SO%	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
371 4. 372 6. Ti	4. RACI Matrix 5. Project Fimelines Section G: Payment Term	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25%	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows -  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with ILC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
371 4. 372 6. Ti	4. RACI Matrix 5. Project Fimelines Section G: Payment Term	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40%	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last tem shall be taken as date of delivery for all items. = T + 10 Weeks = D  Request to change as follows -  Delivery of Software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC - 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
371 4. 372 6. Ti	4. RACI Matrix 5. Project Fimelines Section G: Payment Term	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25%	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows -  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with ILC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
371 4. 372 6. Ti	4. RACI Matrix 5. Project Fimelines Section G: Payment Term	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25%	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last tem shall be taken as date of delivery for all items. = T + 10 Weeks = D  Request to change as follows -  Delivery of Software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC - 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
371 4.  372 6. Ti  373 Se	RACI Matrix     Project     Timelines     Section G:     Payment Term     & Conditions	Access Control (NAC)  2. Network Access Control (NAC)  b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with U.C 30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows - Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
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371 4.  372 6. Ti  373 Sep: &	RACI Matrix     Project     Timelines     Section G:     ayment Term     Conditions	Access Control (NAC)  2. Network Access Control (NAC)  b. NAC	71 87	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows - Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
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371 4.  372 6.  Ti  373 Sep.  8.	5. Project Firmelines Section G: Payment Term S. Conditions  Annexure F: Fechnical Compliance	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87 104	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows -  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  The details shall be shared with the successful bidder
371 4.  372 6. Ti  373 Sr P; &  374 Ar Tr Cr  375 Ar	4. RACI Matrix 5. Project Finelines Section G: Payment Term 8. Conditions  Annexure F: Fechnical Compliance Annexure F:	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After 60 Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices  69. The vendor is responsible to ensure that the solutions and operations comptly with information security policies	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items. = T + 10 Weeks= D  Request to change as follows - Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50% Installation and integration, initial OEM audit and acceptance testing as per scope of work 30% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future  while we are ISO27001 complied , DPDP act is not fully mature and may take some time to freeze, we request LIC to	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"
371 4.  372 6.  Ti  373 Se Pe 8.  374 Ar To Co  375 Ar To	5. Project Finelines Section G: Payment Term & Conditions  Annexure F: Technical Compliance Annexure F: Technical T	Access Control (NAC)  2. Network Access Control (NAC) b. NAC	71 87 104	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30%  Installation and integration, initial OEM audit and acceptance testing as per scope of work40%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices  69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP)	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows -  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  The details shall be shared with the successful bidder
371 4.  372 6.  171  373 Separate Separ	4. RACI Matrix 5. Project Finelines Section G: Payment Term 8. Conditions Annexure F: Fechnical Compliance Annexure F: Fechnical Compliance	Access Control (NAC)  2. Network Access Control (NAC) b. NAC  NAC #67	71 87 104 119 119	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices  69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IROAI, DPDP Act etc)	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows -  Delivery of Software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future  while we are ISO27001 complied , DPDP act is not fully mature and may take some time to freeze, we request LIC to remove this and also share the IRDAI Laws and regulations Document to check for compliance	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  The details shall be shared with the successful bidder  Please refer to the revised "Annexure F"
371 4.  372 6.  173 373 5.  174 175 175 175 175 175 175 175 175 175 175	4. RACI Matrix 5. Project Finelines Section G: Payment Term 8. Conditions Annexure F: Fechnical Compliance Annexure F: Fechnical Compliance Annexure F:	Access Control (NAC)  2. Network Access Control (NAC) b. NAC  NAC #67	71 87 104	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with ILC 30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices  69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  13. ILC has a hetrogenious network environment comparising network devices of various OEM and models. The	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks = D  Request to change as follows - Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future  while we are ISO27001 complied, DPDP act is not fully mature and may take some time to freeze, we request LIC to remove this and also share the IRDAI Laws and regulations Document to check for compliance	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  The details shall be shared with the successful bidder  Please refer to the revised "Annexure F"  Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to
371 4.  372 6.  171  373 54 A.  272  375 A.  376 A.  376 A.  471  472  473  474  474  474  474  474  474	Annexure F: Fechnical Compliance Annexure F: Fechnical Compliance Annexure F: Fechnical Compliance F:	Access Control (NAC)  2. Network Access Control (NAC) b. NAC  NAC #67	71 87 104 119 119	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices  69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as 1SO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  13. LIC has a hetrogenious network environment comparising network devices of various OEM and models. The proposed	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks= D  Request to change as follows -  Delivery of Software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future  while we are ISO27001 complied , DPDP act is not fully mature and may take some time to freeze, we request LIC to remove this and also share the IRDAI Laws and regulations Document to check for compliance	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  The details shall be shared with the successful bidder  Please refer to the revised "Annexure F"
371 4.  372 6.  171  373 54 A.  272  375 A.  376 A.  376 A.  471  472  473  474  474  474  474  474  474	4. RACI Matrix 5. Project Finelines Section G: Payment Term 8. Conditions Annexure F: Fechnical Compliance Annexure F: Fechnical Compliance Annexure F:	Access Control (NAC)  2. Network Access Control (NAC) b. NAC  NAC #67	71 87 104 119	2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with ILC 30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices  69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as ISO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  13. ILC has a hetrogenious network environment comparising network devices of various OEM and models. The	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks = D  Request to change as follows - Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future  while we are ISO27001 complied, DPDP act is not fully mature and may take some time to freeze, we request LIC to remove this and also share the IRDAI Laws and regulations Document to check for compliance	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  The details shall be shared with the successful bidder  Please refer to the revised "Annexure F"  Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to
371 4.  372 6.  171  373 54 A.  272  375 A.  376 A.  376 A.  471  472  473  474  474  474  474  474  474	Annexure F: Fechnical Compliance Annexure F: Fechnical Compliance Annexure F: Fechnical Compliance F:	Access Control (NAC)  2. Network Access Control (NAC) b. NAC  NAC #67	71 87 104 119	SLA Performance -OEM- C  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 5 Weeks= D  Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC30% Installation and integration, initial OEM audit and acceptance testing as per scope of work 40% After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25% Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  67. The Proposed solution should provide comprehensive visibility of the network by automatically discovering, classifying and enforcing policy for endpoints connected to the network and must have capacity to support the appropriate service for a total of 127000 endpoint devices and scalable to 160000 devices  69. The vendor is responsible to ensure that the solutions and operations comply with information security policies and industry leading standards (such as 1SO 27001 etc) and any applicable Laws and regulations (such as IRDAI, DPDP Act etc)  13. LIC has a hetrogenious network environment comparising network devices of various OEM and models. The proposed	Software Implementation - OEM - C  Request this be changes as below  SLA Performance - OEM - C  Request this be changed to below  2. Delivery of all the equipment as quoted in the bill of materials for each solution in-scope. Date of delivery of last item shall be taken as date of delivery for all items= T + 10 Weeks = D  Request to change as follows - Delivery of software and appliances (if any) at all designated sites of LIC for the project and signing of the contract with LIC 50%  Installation and integration, initial OEM audit and acceptance testing as per scope of work 30%  After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 15%  Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work 5%  Request the count of end user devices and the headless devices be please shared out of the asked 127000 now and 160000 devices in future  while we are ISO27001 complied, DPDP act is not fully mature and may take some time to freeze, we request LIC to remove this and also share the IRDAI Laws and regulations Document to check for compliance	Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  Please refer to the revised "Section E: Scope of Services"  The details shall be shared with the successful bidder  Please refer to the revised "Annexure F"  Network Devices in LICS Network are managed devices from different OEMS. The complete details shall be provided to

377	Annexure F: Technical Compliance	NAC #14	119	The Solution should be compatilbe with the existing network environment of the LIC and any future procurement	while existing network environt is addressed in #13 of the tech specs , we request LIC to procure any routers/switches in future to have support for IEEE 802.1x and Radius COA standards	Network Devices in LICs Network are managed devices from different OEMS. The complete details shall be provided to the successful bidder.
	Annexure F: Technical Compliance	NAC #14	119	75 The proposed NAC solution must be in the leaders quadrant in the Gartners magic quadrant for Network Access control in the last published report. This clause will not be applicable for OEMs qualifying under make in India category	Gartner stopped publishing these reports for NAC off late as this solution is matured well , we see the last report as 2019 , request LIC to confirm if the report from 2019 will hold well or let us know if alternate consulting body reports may be considered	Please be guided by the RFP
	Annexure H: Manufacturer's Authorization	N/A	121	_(OEM) certify that, the equipments being sold would not be <b>declared</b> End of Support (EoS) in the next 6Years	Request this be rephrased as below since the declaration of End of support and actual EOS of the product is 2 different interpretations	Please refer to the revised "Annexure H"
	Form (MAF)				_ (OEM) certify that, the equipments being sold would not be End of Support (EoS) in the next 6Years	
	Annexure F - Technical Compliance VDI	40	NA	The solution should be able encrypt end to end traffic from end user to network to controller/broker	Since Broker remains in LAN and connect VDI server in LAN only, the encyption requirement should be from end-point to Gateway (Hosted in DMZ). Hence requesting you to consider following modifications:	Please refer to the revised "Annexure F"
	Pointers_				Modified lines should be: The solution should be able encrypt end to end traffic from end user to network to "Gateway"	
381	Annexure F - Technical	49	NA	The solution must support block saving and uploading of any file to any server location including user's personal desktop and my documents folders	Expectation in line is not clear, request to add sepecic requirement as below for clarification.	Please refer to the revised "Annexure F"
	Compliance VDI Pointers_				Modified lines should be: The solution must support block saving and uploading of any file "from end point" to any server location including user's personal desktop and my documents folders	
	Annexure F - Technical Compliance VDI Pointers_		NA	The solution should have the ability to offload rendering of video and flash content to endpoint when the endpoint is capable	In VDI all computing happended on server using server resource Video will also use server media player for to open video files. however recent adncement has decoupled colaboration tool's audio & video offloading to end-point, please modify and put colaboration tool Audio & Video. Also Flash is no more in use please remove it.	Please refer to the revised "Annexure F"
					Modified lines should be: The solution should have the ability to offload rendering of "Teams, Zoom, Webex Voice / video" and flash content to endpoint when the endpoint is capable	
	Annexure F - Technical Compliance VDI		NA	The solution should support HTMLS based clientless access with printing and peripheral USB devices redirection to support e-Tokens, native printing	HTMLS based clientless can provide VDI access but browser does not have capability to redirect USB, Printer etc, hence Plugin is essential. Request to add plugin to this point.	Please refer to the revised "Annexure F"
	Pointers_				Modified lines should be: The solution should support HTML5 based clientless access and "plugin based" printing and peripheral USB devices redirection to support e-Tokens, native printing	
ŀ	Annexure F - Technical Compliance VDI	76	NA	The solution should be able to provide a launch and access to a virtual application in less than 5 seconds on LAN environment.	launch time of VDI depends on many factors , like AD, Group ploicy, printer and drive mapping it requires more times than defalt desktop, 5 second login time is unachivable, please modify it to minimum 25 sec.	Please refer to the revised "Annexure F"
	Pointers_				Modified lines should be: The solution should be able to provide a launch and access to a virtual application in less than 5 between (25 to 50 second) seconds on LAN environment.	
	Annexure C - Eligibility criteria		Page 113/Sr.No.8	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM for a	The clause implies that the bidders should have implemented proposed OEM VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
				minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector	Firms with more than 500 branches across different locations in India	
				Firms with more than 500 branches across different locations in India.	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India	
	Eligibility Criteria	Eligibility Criteria	14	5. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a	As multiple Pre-qualification criteria over another is narrowing participation. Hence, we request LIC to consider below clause.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
				minimum of 25,000 IP Addresses to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India. The proposed OEM product for NAC should have been	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 15,000 IP Addresses to at least 01 (two)	
				successfully running in minimum 02 (two) organizations with minimum 500 pranches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years	organisations in PSU/Government/Private/BFSI Sector Firms. The proposed OEM product for NAC should have been	
				preceding to the date of the RFP.	successfully running in minimum 02 (two) organizations with minimum 500 branches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years preceding to the date of the RFP.	
	Eligibility Criteria	Eligibility Criteria	14	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI	Request LIC to remove restriction of 500 Branches as it may not be relevantly applicable to PSU/Government  6. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
				Sector Firms with more than 500 branches across different locations in India.	supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms	

388	Eligibility	Eligibility	14	7. The bidder during the last 5 years preceding to the date	As multiple Pre-qualification criteria over another is narrowing participation. Hence, we request LIC to consider below	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Criteria	Criteria		of this RFP should have supplied, implemented and	clause.	
				supported the Mobile Device Management (MDM) / SSL		
				Offloader (SSLO) to at least 02 (two) organisations in PSU	The bidder during the last 5 years preceding to the date	
				/ Government / Private / BFSI Sector Firms with more	of this RFP should have supplied, implemented and	
				than 500 branches across different locations in India.	supported the Mobile Device Management (MDM) / SSL	
					Offloader (SSLO) to at least 01 (two) organisations in PSU	
					/ Government / Private / BFSI Sector Firms.	
380	Eligibility	Eligibility	14	8. The bidder during the last 5 years preceding to the date	Request LIC to consider below clause	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Criteria	Criteria	14	of this RFP should have supplied, implemented and	nequest the to consider below clause	Trease refer to the revised. Affine de and William English y Criteria
	Citteria	Citteria		supported the Virtual Desktop Interface (VDI) OEM for a	8. The bidder during the last 5 years preceding to the date	
				minimum of 50 users / API Gateway. Management and	of this RFP should have supplied, implemented and	
				Security for a minimum of 100 APIs to at least 02 (two)	supported the Virtual Desktop Interface (VDI) OEM for a	
				organisations in PSU / Government / Private / BFSI Sector	minimum of 50 users /API Protection & Discovery - Access Control/ API Gateway, Management and	
				Firms with more than 500 branches across different	Security for a minimum of 100 APIs to at least 02 (two)	
				locations in India	organisations in PSU / Government / Private / BFSI Sector	
					Firms	
	Eligibility	8	14	9. The bidder during the last 5 years preceding to the date	Request LIC to consider below clause	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Criteria	Criteria		of this RFP should have supplied, implemented and		
				supported the Cloud Access Service Broker (CASB) to at	9. The bidder during the last 5 years preceding to the date	
				least 02 (two) organisations in	of this RFP should have supplied, implemented and	
				PSU/Government/Private/BFSI Sector Firms with more	supported the Cloud Access Service Broker (CASB)/DLP to at	
				than 500 branches across different locations in India.	least 02 (two) organisations in	
					PSU/Government/Private/BFSI Sector Firms	
391	Eligibility	Eligibility	14	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out		Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Criteria	Criteria		of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with	supporting minimum 3 out of the 7 in-scope solutions related to this RFP to organisations in	
				more than 500 branches across different locations in India.	PSU/Government/Private/BFSI Sector Firms across different locations in India.	
				more than 500 prantines across different locations in mala.	1 30/ 30 Commence of the Sector Firms across different locations in India.	
302	Annexure D:	Annexure	115	The bidder should have relevant implementation and operational experience for in	Request you LIC to consider below technical scoring clause	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
352			113		nequest you are to consider below technical scoring clause	rease refer to the revised. Annexure Cand withinfull Eligibility Criteria
	Technical Scoring	D: Technical Scoring		scope tools to PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	The bidder should have relevant implementation and operational experience for in	
	Technical	Technical		☐ Greater than 7 Years -> 10 Marks	scope tools to PSU/Government/Private/BFSI Sector Firms	
	Evaluation	Evaluation		☐ Greater than 5 Years up to 7 Years -> 7 Marks		
	Criteria –	Criteria –		☑ Greater than 3 Years up to 5 Years -> 5 Marks	🛭 Greater than 7 Years -> 10 Marks	
	Parameters	Parameters		(Supporting Document: Bidder (SI) should provide Copy of the Purchase	🛚 Greater than 5 Years up to 7 Years -> 7 Marks	
				order/Work order/engagement letter along with invoices and/or Certificate of	🛽 Greater than 3 Years up to 5 Years -> 5 Marks	
				completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase	
					order/Work order/engagement letter along with invoices and/or Certificate of	
					completion of the work)	
393	Annexure D:	Annexure	115	3. The Bidder during the last 5 years preceding to the date of this RFP, must have	Request you LIC to consider below technical scoring clause	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Technical	D: Technical		supplied, implemented and supported NAC solution to clients in the		
	Scoring	Scoring		PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	3. The Bidder during the last 5 years preceding to the date of this RFP, must have	
	Technical	Technical		different locations in India for minimum of:	supplied, implemented and supported NAC solution to clients in the	
	Evaluation	Evaluation		2 references of 65000 IP Addresses and above -> 10 Marks	PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	
	Criteria –	Criteria –		2 references of 50000 IP Addresses and above -> 7 Marks	different locations in India for minimum of:	
	Parameters	Parameters		2 references of 25000 IP Addresses and above -> 5 Marks	2 references of 15000 IP Addresses and above -> 10 Marks	
	- drameters	r drameters		(Supporting Document: Bidder (SI) should provide Copy of the Purchase	2 references of 10000 IP Addresses and above -> 7 Marks	
				order/Work order/engagement letter along with invoices and/or Certificate of	2 references of 5000 IP Addresses and above -> 7 Marks	
				completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase	
				completion of the work)		
					order/Work order/engagement letter along with invoices and/or Certificate of	
					completion of the work)	
		1				
394	Annexure D:		115	4. The Bidder during the last 5 years preceding to the date of this RFP, must have	Request you LIC to consider below technical scoring clause	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Technical	D: Technical		supplied, implemented and supported WAF solution to clients in the		
	Scoring	Scoring		PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	4. The Bidder during the last 5 years preceding to the date of this RFP, must have	
	Technical	Technical		different locations in India for minimum of:	supplied, implemented and supported WAF solution to clients in the	
	Evaluation	Evaluation		3 references and above -> 10 Marks	PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	
	Criteria –	Criteria –		2 references and above -> 5 Marks	different locations in India for minimum of:	
	Parameters	Parameters		(Supporting Document: Bidder (SI) should provide Copy of the Purchase	· 3 references and above -> 10 Marks	
				order/Work order/engagement letter along with invoices and/or Certificate of	· 2 references and above -> 5 Marks	
				completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase	
					order/Work order/engagement letter along with invoices and/or Certificate of	
					completion of the work)	
395	Annexure D:	Annexure	115	The Bidder during the last 5 years preceding to the date of this RFP, must have	Request you LIC to consider below technical scoring clause	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
222	, willichalle D.	D: Technical		supplied, implemented and supported SSL Offloader solution to clients in the	mequest you are to consider below technical aconing clause	The sacretic to the revised. Annexare e and willing unit engionity criteria
	Tochnical				The Bidder during the last 5 years proceding to the date of this BCD asset have asset in discrete asset in the date of the BCD.	
	Technical			PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported	
	Scoring	Scoring				
	Scoring Technical	Scoring Technical		different locations in India for minimum of:	SSL Offloader/NGFW/Webproxy solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than	
	Scoring Technical Evaluation	Scoring Technical Evaluation		3 references and above -> 10 Marks	500 branches across different locations in India for minimum of:	
	Scoring Technical Evaluation Criteria –	Scoring Technical Evaluation Criteria –		© 3 references and above -> 10 Marks 2 references and above -> 5 Marks	500 branches across different locations in India for minimum of:  3 references and above -> 10 Marks	
	Scoring Technical Evaluation	Scoring Technical Evaluation		3 references and above -> 10 Marks     2 references and above -> 5 Marks     (Supporting Document: Bidder (IS) should provide Copy of the Purchase	500 branches across different locations in India for minimum of:  33 references and above > 10 Marks 72 references and above > 10 Marks	
	Scoring Technical Evaluation Criteria –	Scoring Technical Evaluation Criteria –		© 3 references and above -> 10 Marks 2 references and above -> 5 Marks	500 branches across different locations in India for minimum of:  3 references and above -> 10 Marks	
	Scoring Technical Evaluation Criteria –	Scoring Technical Evaluation Criteria –		3 references and above -> 10 Marks     2 references and above -> 5 Marks     (Supporting Document: Bidder (IS) should provide Copy of the Purchase	500 branches across different locations in India for minimum of:  33 references and above > 10 Marks 72 references and above > 10 Marks	
	Scoring Technical Evaluation Criteria –	Scoring Technical Evaluation Criteria –		☐ 3 references and above → 10 Marks 2 references and above → 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of	500 branches across different locations in India for minimum of:  3 3 references and above -> 10 Marks 2 references and above -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase	
	Scoring Technical Evaluation Criteria –	Scoring Technical Evaluation Criteria –		☐ 3 references and above → 10 Marks 2 references and above → 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of	500 branches across different locations in India for minimum of:  3 3 references and above -> 10 Marks 2 references and above -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase	

396			445	CTL POLICE CO. D. LOS CO. D. C.	In the second se	Phone for the condition of the condition
	Annexure D: Technical	Annexure D: Technical	115	6 The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported MDM solution to clients in the	Request you LIC to consider below technical scoring clause	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	Scoring	D: Technical Scoring		PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	6 The Bidder during the last 5 years preceding to the date of this RFP, must have	
		Technical		different locations in India for minimum of:	supplied, implemented and supported MDM solution to clients in the	
	Technical Evaluation	Evaluation		2 references of 10000 users and above -> 10 Marks	PSU/Government/Private/BFSI Sector Firms with more than 500 branches across	
	Criteria –	Criteria –		2 references of 10000 users and above -> 10 Marks 2 2 references of 5000 users and above -> 5 Marks	different locations in India for minimum of:	
	Parameters	Parameters		(Supporting Document: Bidder (SI) should provide Copy of the Purchase	② 2 references of 5000 users and above -> 10 Marks	
Į,	i arameters	raiameters		order/Work order/engagement letter along with invoices and/or Certificate of	18 2 references of 5000 users and above -> 10 Marks 18 2 references of 3000 users and above -> 5 Marks	
				completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase	
				completion of the work)	order/Work order/engagement letter along with invoices and/or Certificate of	
					completion of the work)	
					completion of the WOIN	
	Annexure F - Technical	40	NA	The solution should be able encrypt end to end traffic from end user to network to controller/broker	Since Broker remains in LAN and connect VDI server in LAN only, the encyption requirement should be from end-point to Gateway (Hosted in DMZ). Hence requesting you to consider following modifications:	Prease refer to the revised. Annexure F
		D.			to Gateway (Hosted in DMZ). Hence requesting you to consider following modifications:	
	Compliance VE Pointers	DI .			Modified lines should be:	
l'	. c.iitera_				The solution should be able encrypt end to end traffic from end user to network to "Gateway"	
98	Annexure F -	49	NA	The solution must support block saving and uploading of any file to any server location including user's personal	Expectation in line is not clear, request to add sepecic requirement as below for clarification.	Please refer to the revised "Annexure F"
	Technical	-		desktop and my documents folders	, , , , , , , , , , , , , , , , , , ,	
	Compliance VE	DI			Modified lines should be:	
	Pointers_				The solution must support block saving and uploading of any file "from end point" to any server location including	
	_				user's personal desktop and my documents folders	
199	Annexure F -	66	NA	The solution should have the ability to offload rendering of video and flash content to endpoint when the endpoint is	In VDI all computing happended on server using server resource Video will also use server media player for to open	Please refer to the revised "Annexure F"
1	Technical			capable	video files. however recent adncement has decoupled colaboration tool's audio & video offloading to end-point,	
	Compliance VE	DI			please modify and put colaboration tool Audio & Video. Also Flash is no more in use please remove it.	
	Pointers_					
	_				Modified lines should be:	
					The solution should have the ability to offload rendering of "Teams, Zoom, Webex Voice / video" and flash content to	
					endpoint when the endpoint is capable	
	Annexure F -	73	NA	The solution should support HTML5 based clientless access with printing and peripheral USB devices redirection to	HTML5 based clientless can provide VDI access but browser does not have capability to redirect USB, Printer etc,	Please refer to the revised "Annexure F"
	Technical			support e-Tokens, native printing	hence Plugin is essential. Request to add plugin to this point.	
	Compliance VE	DI				
	Pointers_				Modified lines should be:	
					The solution should support HTML5 based clientless access and "plugin based" printing and peripheral USB devices	
					redirection to support e-Tokens, native printing	
401	Annexure F -	76	NA	The solution should be able to provide a launch and access to a virtual application in less than 5 seconds on LAN	launch time of VDI depends on many factors , like AD, Group ploicy, printer and drive mapping it requires more times	Please refer to the revised "Annexure F"
- []	Technical			environment.	than defalt desktop, 5 second login time is unachivable, please modify it to minimum 25 sec.	
	Compliance VE	וט			PP-JP	
1	Pointers_				Modified lines should be:	
					The solution should be able to provide a launch and access to a virtual application in less than 5 between (25 to 50	
402	Annexure C -		Dago	The hidder during the last 5 years proceeding to the date	second) seconds on LAN environment.  The clause implies that the bidders should have implemented <b>proposed OEM</b> VDI for a minimum of 50 users to at least	Diagramater to the revised "Announce C and Minimum Eligibility Criteria"
	Annexure C - Eligibility		Page 113/Sr.No.8	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and	The clause implies that the bidders should have implemented <b>proposed DEM</b> VDI for a minimum of 50 users to at least 102 (fwo)	Friedse refer to the revised. Annexure Cand Minimum Engionity Criteria
	criteria		113/31.NU.6	supported the Virtual Desktop Interface (VDI) OEM for a	organisations in PSU / Government / Private / BFSI Sector	
,	Citeria		ĺ	minimum of 50 users / API Gateway, Management and	Firms with more than 500 branches across different	
	1				locations in India	
						I control of the cont
- 1				Security for a minimum of 100 APIs to at least 02 (two)	locations in mala	
				Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector		
				Security for a minimum of 100 APIs to at least 02 (two)	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector	
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				Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different	
403 \$	Section G -		Page 104	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different	Please refer to the revised "Payment Terms & Conditions"
	Section G - Payment		Page 104	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India	Please refer to the revised "Payment Terms & Conditions"
1	Payment Terms &		Page 104	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered	Please refer to the revised "Payment Terms & Conditions"
1	Payment		Page 104	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.	
1	Payment Terms &	Eligibility	Page 104	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered	Please refer to the revised "Payment Terms & Conditions"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
104	Payment Terms & Conditions	Criteria	Page 104	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.  Point No 3 - Payment schedule table	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.  LIC To accept 100% owned subsidiary experience & work orders	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
404	Payment Terms & Conditions	Criteria Eligibility		Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.  Point No 3 - Payment schedule table  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization)	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.  LIC To accept 100% owned subsidiary experience & work orders  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization)	
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404 405	Payment Terms & Conditions  Annexure C: Eligibility	Criteria Eligibility Criteria		Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.  Point No 3 - Payment schedule table  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (threel) years preceding the date of this RFP or The bidder should have made profit (before tax) in any of the 03 (three) out of last 05 (five) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.  LIC To accept 100% owned subsidiary experience & work orders  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (before tax) in any of the 02 (two) out of last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
104	Payment Terms & Conditions  Annexure C: Eligibility Criteria	Criteria Eligibility Criteria	112	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.  Point No 3 - Payment schedule table  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (Defore tax) in any of the 03 (three) out of last 05 (five) financial years preceding the date of this RFP.	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.  LIC To accept 100% owned subsidiary experience & work orders  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (before tax) in any of the 02 (two) out of last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
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404 404 405 / (405 406 / (407	Payment Terms & Conditions  Annexure C: Eligibility Criteria  Annexure C: Eligibility Criteria	Criteria  Eligibility Criteria  Eligibility Criteria	112	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.  Point No 3 - Payment schedule table  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (Defore tax) in any of the 03 (three) out of last 05 (five) financial years preceding the date of this RFP.  4. The Bidder should have made profit (Defore tax) in any of the 03 (three) out of last 05 (five) financial years preceding to the date of this RFP.  4. The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India  5. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two)	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.  LIC To accept 100% owned subsidiary experience & work orders  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (before tax) in any of the 02 (two) out of last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP.  Request to modify the clause as:  4. The Bidder or bidder's parent company (incase bidder is wholly owned subsidiary of its parent company) should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 3 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India  Request to modify the clause as:	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
404 404 405 / (405 406 / (407	Payment Terms & Conditions  Annexure C: Eligibility Criteria  Annexure C: Eligibility Criteria	Criteria  Eligibility Criteria  Eligibility Criteria  Eligibility Criteria	112	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.  Point No 3 - Payment schedule table  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (before tax) in any of the 03 (three) out of last 05 (five) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP.  4. The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSI/Ocovernment/Private/BFSI Sector Firms with more than 500 branches across different locations in India 5. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.  LIC To accept 100% owned subsidiary experience & work orders  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (before tax) in any of the 02 (two) out of last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive networth for the last 03 (three) financial years preceding to the date of this RFP and should be having positive networth for the last 03 (three) financial years preceding to the date of this RFP and should be have and the date of this RFP and the date of	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
404 404 405 / (405 406 / (407	Payment Terms & Conditions  Annexure C: Eligibility Criteria  Annexure C: Eligibility Criteria	Criteria  Eligibility Criteria  Eligibility Criteria  Eligibility Criteria	112	Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.  Point No 3 - Payment schedule table  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (Defore tax) in any of the 03 (three) out of last 05 (five) financial years preceding the date of this RFP.  4. The Bidder should have made profit (Defore tax) in any of the 03 (three) out of last 05 (five) financial years preceding to the date of this RFP.  4. The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India  5. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two)	Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.  LIC To accept 100% owned subsidiary experience & work orders  The bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP or The bidder should have made profit (before tax) in any of the 02 (two) out of last 03 (three) financial years preceding the date of this RFP and should be having positive net worth for the last 03 (three) financial years preceding the date of this RFP.  Request to modify the clause as:  4. The Bidder or bidder's parent company (incase bidder is wholly owned subsidiary of its parent company) should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 3 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India  Request to modify the clause as:	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"  Please refer to the revised "Annexure C and Minimum Eligibility Criteria"

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Annexure C: Eligibility Criteria	Eligibility Criteria	112	6. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Request to modify the clause as: 6. The bidder or BIDDER'S PARENT COMPANY during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"		
Annexure C: Eligibility Criteria	Eligibility Criteria	112	7. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Request to modify the clause as:  7. The bidder or BIDDER'S PARENT COMPANY during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDMI) / SSL Offioader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"		
Annexure C: Eligibility Criteria	Eligibility Criteria	112	8. The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Request to modify the clause as:  8. The bidder or BIDDER'S PARENT COMPANY/OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"		
Annexure C: Eligibility Criteria	Eligibility Criteria	112	9.The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	9.The bidder /OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"		
Annexure C: Eligibility Criteria	Eligibility Criteria	112	10. The bidder must have a minimum of 15 IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CISSP / OSCP / CEH / CCNP / CISA / CISM / OEM Level Certification.  Minimum 3 resources must have OEM Level Certification (preferably of the proposed OEM).	10. The bidder must have a minimum of 15 IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CISSP / OSCP / CEH / CCNP / CISA / CISM / OEM Level Certification.  Minimum 3 resources must have OEM Level Certification (preferably any or combination of the proposed OEM).	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"		
Annexure D: Technical Scoring	Annexure D: Technical Scoring	15	The bidder should have relevant implementation and operational experience for in scope tools to PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.  © Greater than 7 Years -> 10 Marks © Greater than 5 Years up to 7 Years -> 7 Marks © Greater than 5 Years up to 5 Years -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Kindly modify the clause as: The bidder or bidder's parent company/OEM should have relevant implementation and operational experience for similar SOS escurity tools to PSU/Government/Private/BFSI Sector Firms in India.  Greater than 7 Years -> 10 Marks  Greater than 5 Years up to 7 Years -> 7 Marks  Greater than 3 Years up to 5 Years -> 5 Marks  (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"		
Annexure D: Technical Scoring	Annexure D: Technical Scoring	15	NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  ② 2 references of 65000 IP Addresses and above -> 10 Marks ③ 2 references of 50000 IP Addresses and above -> 7 Marks ③ 2 references of 25000 IP Addresses and above -> 5 Marks	Request to modify the clause: The Bidder or Bidder's Parent company or OEM during the last 7 years preceding to the date of this RFP, must have supplied, implemented and supported NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms in India for minimum of:  8.2 references of 25000 IP Addresses and above -> 10 Marks  8.2 references of 10000 IP Addresses and above -> 7 Marks  8.2 references of 10000 IP Addresses and above -> 5 Marks  (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"		
Annexure D: Technical Scoring	Annexure D: Technical Scoring	15	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported WAF solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  0.3 a references and above > 10 Marks  2.2 references and above > 5 Marks  (Supporting Document: Bidder (S) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)		Please refer to the revised "Annexure D"		
Annexure D: Technical Scoring	Annexure D: Technical Scoring	115	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported SSL Offloader solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  @ 3 references and above -> 10 Marks @ 2 references and above -> 5 Marks	Kindly modify the clause as:  The bidder or bidder's parent company /OEM during the last 7 years preceding to the date of this RFP, must have supplied, implemented and supported SSL Offloader solution or extreme SSL aceleration upgrades to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  3 references and above -> 10 Marks  3 references and above -> 5 Marks	Please refer to the revised "Annexure D"		
Annexure D: Technical Scoring	Annexure D: Technical Scoring	116	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  ② 2 references of 10000 users and above -> 10 Marks ③ 2 references of 5000 users and above -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Kindly modify the clause as: The bidder or bidder's parent company /OEM during the last 7 years preceding to the date of this RFP, must have supplied, implemented and supported MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  2 references of 5000 users and above -> 10 Marks 2 references of 5000 users and above -< 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Mork order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"		
Annexure D: Technical Scoring	Annexure D: Technical Scoring	116	The bidder must have supplied, installed, implemented, and managed the API Gateway, Management and Security solution for a minimum of 500 APIs in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India 84 references > 10 Marks 82 references > 50 Marks 82 references > 50 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Kindly modify the clause as: The bidder or bidder's parent company /OEM must have supplied, installed, implemented, and managed the API Gateway, Management and Security solution for a minimum of 500 APIs in the PSU/Government/Private/BFSI Sector Firms in India 8 14 references > 10 Marks 8 2 references > 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)	Please refer to the revised "Annexure D"		

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419	Annexure D:	Annexure	116	The bidder must have supplied, installed, implemented, and managed the CASB solutions for a minimum of 100 users		Please refer to the revised "Annexure D"
	Technical	D: Technical		in the PSU/Government/Private/BFSI Sector	The bidder or bidder's parent company /OEM must have supplied, installed, implemented, and managed the CASB	
	Scoring	Scoring		Firms with more than 500 branches across different locations in India	solutions for a minimum of 100 users in the PSU/Government/Private/BFSI Sector	
	-	_		19.4 references -> 5 Marks	Firms with more than 500 branches across different locations in India	
				2 references -> 2 Marks	☐ 4 references -> 5 Marks	
				(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	2 references -> 2 Marks	
				with invoices and/or Certificate of completion of the work)	(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along	
				with invoices analysis certaincate of completion of the work)		
420	Annexure D:			The biblion of the state of the	with invoices and/or Certificate of completion of the work)	Phone of the three test like and the second
420			116	The bidder must have supplied, installed, implemented, and managed the VDI solution for a minimum of 100 users in	Kindly modify the clause as:	Please refer to the revised "Annexure D"
l'	Technical	D: Technical		the PSU/Government/Private/BFSI Sector	The bidder or bidder's parent company /OEM must have supplied, installed, implemented, and managed the VDI	
-	Scoring	Scoring		Firms with more than 500 branches across different locations in India	solution for a minimum of 100 users in the PSU/Government/Private/BFSI Sector	
				② 4 references -> 5 Marks	Firms with more than 500 branches across different locations in India	
				2 references -> 2 Marks	2 4 references -> 5 Marks	
				(Supporting Document: Bidder (SI) should provide Copy of the Purchase	2 references -> 2 Marks	
				order/Work order/engagement letter along with invoices and/or Certificate of	(Supporting Document: Bidder (SI) should provide Copy of the Purchase	
				completion of the work)	order/Work order/engagement letter along with invoices and/or Certificate of	
					completion of the work)	
421	1. Brief Scope	Planning	50	Ensure compatibility and interoperability between different security solutions.	Kindly provide the details of existing security solution to verify the compatibility and interoperability.	The details shall be shared with the successful bidder
	of Work	i idililiig	50	Ensure compatibility and interoperability between different security solutions.	kindy provide the details of existing security solution to verny the compatibility and interoperability.	The details shall be shared with the successful bluder
	Brief Scope	Compliance	F2	Dhysical County of the facilities	Visually, alaborate this as a by visual associate about the in UC associate	Disease has midded by the DED
			53	o Physical Security of the facilities	Kindly elaborate this as physical security should be in LIC scope.	Please be guided by the RFP
	of Work	with IS				
		Security				
		Policy				
	1. Brief Scope	Training &	54	Bidder shall train specified LIC employees for operational Management of the system. Training shall be provided on	Kindly provide the number of batches and size of batch for training.	Please refer to the revised "Section E: Scope of Services"
	of Work	Certification		each of the following modules to specified LIC personnel. Training shall be provided at no additional cost to LIC		
				through OEM approved Authorized agencies/faculties. All trainings have to be imparted at LIC's premises.		
424	1. Brief Scope	Mobile	59	Create, update, and delete access control rules, groups, and policies in WAF after obtaining approval.	We understand that this is related to WAF section not the MDM. Please confirm	Please refer to the revised "Section E: Scope of Services"
	of Work	Device				
		Manageme				
		nt (MDM)				
42E	Brief Scope	API	62	On-Site Support must ensure a smooth handover of these devices from current vendor in specified and declared	Kindly clarify if we need to manage existing API security gateway solution.	API Gateway and Security Solution has been removed from the scope of this RFP
			02		kindly clarify if we need to manage existing API security gateway solution.	API Gateway and Security Solution has been removed from the scope of this RPP
1	of Work	Gateway,		timelines with proper project management.		
		Manageme				
		nt and				
		Security				
426	2. Detailed	I. General	62	All the solutions should be seamlessly integrated with the LIC"s NTP solution and must be compatible with any	Request to provide existing NTP details for integration validation.	The details shall be shared with the successful bidder
	Scope of Work	Requiremen		provided NTP version.		
		ts				
427	2. Detailed	II. Cloud	65	The vendor should provide services including data loss prevention (DLP), threat detection, encryption, access control,	Kindly clarify if we need to provide DLP solution along with CASB solution.	Please be guided by the RFP
	Scope of Work	Access		and compliance monitoring.		
		Security		•		
		Broker				
		(CASB)				
420	2. Detailed	VIII. Mobile	<b>CO</b>	The vendor should deploy API Gateway, Management and Security solution within the organization's network.	We understand that this is related to API Gateway section not the MDM. Please confirm	Name of the back of the section of t
	Scope of Work		09	The venuor should deploy API Gateway, Ivanagement and Security Solution within the organization's network.	we understand that this is related to API Gateway section not the MDM. Please confirm	Please refer to the revised "Section E: Scope of Services"
	scope of work					
		Manageme				
		nt (MDM)				
	5. Resource		73		Please define the shift/ working time	Please refer to the revised "Section E: Scope of Services"
	Deployment	Coordinator				
		1				
430	5. Resource	Network	73	L2 Security Analyst – 2	We understand 2 resources required at each shift. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
	Deployment	Access		(24x7 shift) at LIC Central Office, Mumbai		· ·
	, .,	Control				
		(NAC)				
131	5. Resource		73	I1 Security Analyst – 2	We understand 2 resources required at each shift. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
-		Access	,,	(24x7 shift) at LIC Central Office, Mumbai	we understand 2 resources required at each shirt. Kindiy commit	Trease refer to the revised Section E. Scope of Services
	Deployment			(24A7 Shift) at the Central Office, Mulfillul		
		Control				
		(NAC)				
	5. Resource		74	L2 Security Analyst – 2	We understand 2 resources required at each shift. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
	Deployment	Offloader		(24x7 shift) at LIC Central Office, Mumbai		
	5. Resource	SSL	75	L1 Security Analyst – 2	We understand 2 resources required at each shift. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
	Deployment	Offloader		(24x7 shift) at LIC Central Office, Mumbai		
434	5. Resource	Web	76	L2 Security Analyst – 2	We understand 2 resources required at each shift. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
	Deployment	Application		(24x7 shift) at LIC Central Office, Mumbai		
		Firewall				
		(WAF)				
435	5. Resource		76	L1 Security Analyst – 2	We understand 2 resources required at each shift. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
	Deployment	Application		(24x7 shift) at LIC Central Office, Mumbai	2 2	The state of the s
	Depioyillelli	Firewall		(27A7 Shirty at the Central Office, Multibal		
		(WAF)	_			
	5. Resource	Mobile	77	L2 Security Analyst – 2	Please define the shift/ working time	Please refer to the revised "Section E: Scope of Services"
	Deployment	Device		(24x7 shift) at LIC Central Office, Mumbai		
		Manageme				
		nt (MDM)				

5. Resource Deployment	Mobile Device Manageme nt (MDM)	77	L1 Security Analyst – 2 (24x7 shift) at LIC Central Office, Mumbai	Please define the shift/ working time	Please refer to the revised "Section E: Scope of Services"
5. Resource Deployment	API Gateway, Manageme nt and Security	78	L2 Security Analyst – 1 (24x7 shift) at LIC Central Office, Mumbai	Please define the shift/ working time	API Gateway and Security Solution has been removed from the scope of this RFP
5. Resource Deployment	API Gateway, Manageme nt and Security	79	L1 Security Analyst – 1 (24x7 shift) at LIC Central Office, Mumbai	Please define the shift/ working time	API Gateway and Security Solution has been removed from the scope of this RFP
5. Resource Deployment	Virtual Desktop Interface (VDI)	80	L2 Security Analyst – 1 (24x7 shift) at LIC Central Office, Mumbai	Please define the shift/ working time	Please refer to the revised "Section E: Scope of Services"
5. Resource Deployment	Virtual Desktop Interface (VDI)	80	L1 Security Analyst – 1 (24x7 shift) at LIC Central Office, Mumbai	Please define the shift/ working time	Please refer to the revised "Section E: Scope of Services"
5. Resource Deployment	Remote (offsite) Support	86	The successful Bidder has to provide throughout the contract period, the services of an offsite support beyond LIC"s office hours. The roles and responsibilities of offsite support would be the same as that of onsite support as mentioned above.	Kindly clarify Remote support person need to be dedicated or shared resource	Please refer to the revised "Section E: Scope of Services"
5. Resource Deployment	Remote (offsite) Support	86	The offsite support has to monitor using the VPN setup at vendor end at vendors cost.	We understand that LIC will provide VPN access via SSL client for remote monitoring. Kindly confirm	Please refer to the revised "Section E: Scope of Services"
Annexure F - Technical Compliance VD Pointers_	40	NA	The solution should be able encrypt end to end traffic from end user to network to controller/broker	Since Broker remains in LAN and connect VDI server in LAN only, the encyption requirement should be from end-point to Gateway (Hosted in DMZ). Hence requesting you to consider following modifications:  Modified lines should be: The solution should be able encrypt end to end traffic from end user to network to "Gateway"	Please refer to the revised "Annexure F"
Annexure F - Technical Compliance VD Pointers_	49	NA	The solution must support block saving and uploading of any file to any server location including user's personal desktop and my documents folders	Expectation in line is not clear, request to add sepecic requirement as below for clarification.  Modified lines should be: The solution must support block saving and uploading of any file "from end point" to any server location including user's personal desktop and my documents folders	Please refer to the revised "Annexure F"
446 Annexure F - Technical Compliance VD Pointers_	66	NA	The solution should have the ability to offload rendering of video and flash content to endpoint when the endpoint is capable	In VDI all computing happended on server using server resource Video will also use server media player for to open video files. however recent adncement has decoupled colaboration tool's audio & video offloading to end-point, please modify and put colaboration tool Audio & Video. Also Flash is no more in use please remove it.  Modified lines should be:  The solution should have the ability to offload rendering of "Teams, Zoom, Webex Voice / video" and flash-content to endpoint when the endpoint is capable	Please refer to the revised "Annexure F"
Annexure F - Technical Compliance VD Pointers_	73	NA	The solution should support HTML5 based clientless access with printing and peripheral USB devices redirection to support e-Tokens, native printing	HTML5 based clientless can provide VDI access but browser does not have capability to redirect USB, Printer etc, hence Plugin is essential. Request to add plugin to this point.  Modified lines should be: The solution should support HTML5 based clientless access and "plugin based" printing and peripheral USB devices redirection to support e-Tokens, native printing	Please refer to the revised "Annexure F"
Annexure F - Technical Compliance VD Pointers_	76	NA	The solution should be able to provide a launch and access to a virtual application in less than 5 seconds on LAN environment.	launch time of VDI depends on many factors, like AD, Group ploicy, printer and drive mapping it requires more times than defalt desktop, 5 second login time is unachivable, please modify it to minimum 25 sec.  Modified lines should be:  The solution should be able to provide a launch and access to a virtual application in-less-than-5 between (25 to 50 second) seconds on LAN environment.	Please refer to the revised "Annexure F"
Annexure C - Eligibility criteria		Page 113/Sr.No.8	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	The clause implies that the bidders should have implemented proposed OEM VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India  Modified Clause should be "bidders should have implemented any VDI for a minimum of 50 users to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
450 Section G - Payment Terms & Conditions		Page 104	Point No 3 - Payment schedule table	As we will be supplying perpetual license at the beginning, 100% license cost should be paid once icenses are delivered and invoices raised.	Please refer to the revised "Payment Terms & Conditions"

1 Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	3 Device should be based on dedicated <2U hardware appliance, this should be dedicated offering from the client and not part of ADC platform. The platform should have a minimum of 4 x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 40 vCPUs scalable to 60 vCPU's.	Query:  i. RFP has asked for Less than 2RU i.e. 1RU form factor for Propposed applaiance, which is not true for all OEM,  ii. RFP has asked on same appliance depends on OEM, as every OEM have different way of working, and  different size o CPU which changes the need of numbe rof vCPUs and cannot be binding factor and due to this request  to relax the specs  Hence we request to relaxy the requriement to below	Please refer to the revised "Annexure F"
			Device should be based on dedicated hardware appliance, this should be dedicated offering from the client and not part of ADC platform. The platform should have a minimum of 2 x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 16 CPU	
Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	Should have minimum SSL visibility throughput of 146 Gbps from day 1 and scalable to 195 Gbps on same platform with hardware compression.	Suggestion: for the SSLo like technology having such high throughput of 146Gbps Scalable to 195G seems to be overkil Hence request to change the specs to below:	Please refer to the revised "Annexure F"
	Беък		Should have minimum SSL visibility throughput of 120 Gbps from day 1 on same platform with compression capabilities .	
Annexure F - Technical Compliance	SSL Offloader Tech Specs	5 Should support minimum SSL Visibility TPS: -260 K TPS (RSA 2k keys) from day 1 and scalable to 400 K TPS (RSA 2k Keys) on same platform -180 K TPS (ECDHE-ECDSA P-256) from day 1 andscalable to 300 K TPS (ECDHE-ECDSA P-256) on same platform	Suggestion: The asked SSL CPS/TPS in the specs seems to be overkill compared to current and future growth and specific to single OEM	Please refer to the revised "Annexure F"
	DC-DR		Hence request to change the specs to below:  Should support minimum SSL Visibility TPS: -120 K TPS (RSA 2k keys) from day 1 on same platform -70 K TPS (ROUTE-ECDSA -256) from day 1 on same platform	
4 Annexure F -	SSI	The SSL Solution should support minimum SSL connections:	The Asked specs seems to be specific to single OEM	Please be guided by the RFP
Technical	Offloader	-L7 requests per second: 6.5 M from day 1 and scalable to 10.5 M on same platform		
Compliance	Tech Specs	-L4 connections per second: 2.5 M from day 1 and scalable to 3.5 M on same platform	Hence request to change the specs to below	
	DC-DR	-L4 concurrent connections: 350M from day 1		
			The SSL Solution should support minimum SSL connections: -L7 requests per second: 4M from day 1	
			-L4 connections per second: 4M from day 1	
			-L4 concurrent connections: 180M from day 1	
5 Annexure F - Technical	SSL Offloader	The SSL solution should have a minimum of 4x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	Request to change the specs from 4 100/40G ports to 2 100/40G	Please be guided by the RFP
Compliance	Tech Specs DC-DR		Hence request to change the specs to below: The SSL solution should have a minimum of 2x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	
6 Annexure F - Technical Compliance	SSL Offloader Tech Specs	The SSL Off loader must have the minimum 40 vCPUs from day 1 and scalable to 60 vCPU's on same platform Memory: 512 GB DDR4 Storage: 1 TB SSD	Suggestion: Amount of vCPU, Memory and Storage Needed on same appliance depends on OEM, as every OEM have different way of working and cannot be binding factor and due to this request to relax the specs	Please refer to the revised "Annexure F"
,	DC-DR		Hence request to relax the specs to below	
			The SSL Off loader must have the minimum 16 CPU on same platform	
			Memory: 192 GB DDR4	
			Storage: 500G SSD	
7 Annexure F -	SSL	7 The proposed solution should have a 45 Gbps bulk encryption from Day 1 and scalable to 100 Gbps bulk encryption	Suggestion: Having such high SSL throughput for 100Gbps seems to be overkill	Please refer to the revised "Annexure F"
Technical Compliance	Offloader Tech Specs DC-DR		Hence request to change the specs to below:	
			The proposed solution should have a 45 Gbps bulk encryption from Day 1	
8 Annexure F - Technical	SSL Offloader	The SSL offloader solution must support N+1 and 1+1 inline tool redundancy for inline tools.	Feature asked seems to be clustering which is not desired feature for Network appalince due to unpredicable traffic flow and increses troobleshooting complexity	Please refer to the revised "Annexure F"
Compliance	Tech Specs DC-DR		Hence reques to change the specs to below	
9 Annexure F -	SSI	The Solution must support both Inbound SSL/TLS Protocol decryption and outbound SSL/TLS Protocol decryption	The SSL offloader solution must support 1+1 inline tool redundancy for inline tools.  Having 1RU form factor seems to be specific to single OEM	Please refer to the revised "Annexure F"
	Offloader	capabilities concurrently within the same 1RU rack appliance	Hence request to change the specs to below	niede reter to the revised. Attileauter
Technical Compliance	Tech Specs		Trence request to change the specs to below	
	Tech Specs DC-DR		The Solution must support both Inbound SSL/TLS Protocol decryption and outbound SSL/TLS Protocol decryption	

	1.	Tee.	land the second		Ter. 6
	Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	infrastructure, provide security devices with visibility of SSL/TLS encrypted traffic, and maximize efficient use of that existing security investment. This solution should support policy-based management and steering of traffic flows to existing security devices, designed to easily integrate into existing architectures, and centralizes the SSL decrypt/encrypt function by delivering the latest SSL encryption technologies across the entire security infrastructure.  The SSLO device should be able to also perform URF. littering, IP intelligence, ISM integration, 2 roor trust application access with SAML/Oauth with MFA and Secure web gateway (explicity proxy) functionality with add-on licenses if sequired in future  He can be a support of the security of the s	Query:  The features asked in the specs seems to be specific to perticular OEM and below technology seems not to be related to SSLo Solution  -Zero trust application access with SAML/Oauth with MFA -Secure web gateway (explicitly proxy) functionality  -Hence request to change the specs to below  SIO Crchestrator should provide an all-in-one appliance solution designed specifically to optimize the SSL  Infrastructure, provide security devices with visibility of SSL/TLS encrypted traffic, and maximize efficient use of that existing security investment. This solution should support policy-based management and steering of traffic flows to existing security devices, designed to easily integrate into existing architectures, and centralizes the SSL decrypt/encrypt function by delivering the latest SSL encryption technologies across the entire security infrastructure. The SSLO device should be able to also perform URL Filtering, IP intelligence, HSM integration	Please refer to the revised "Annexure F"
461	Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	The Proposed solution must provide capabilities to obfuscate sensitive field names in an application to defeat Man-in- The- Browser Attacks on the device itself if required in future via add on licenses	This is specific to a single OEM, hence request to delete the specs	Please refer to the revised "Annexure F"
462	Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	The SSL Offloader device should have the ability to support C3D  Th	This is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
463	Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	1. Enabling ICAP only for HTTP response traffic (It may be useful in some scenarios to only send HTTP response traffic	This is specific to a single OEM, hence request to change the specs to below  The SSL Offloader device should be able to have flexible ICAP request or respond polcies.	Please refer to the revised "Annexure F"
464	Annexure F - Technical Compliance	SSL Offloader Tech Specs DC-DR	The SSL Offioader device should be able to support proxy chaining and act as a explicit forward proxy and following authentication mechanism should be covered  1. Explicit forward proxy authentication  2. Transparent forward proxy authentication (captive portal)  3. Delegate token authentication offioad  4. Forward proxy authentication with NTLM  5. Forward proxy authentication with Kerberos	This is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
465	Annexure F - Technical Compliance	SSL Offloader Tech Specs NDR	Device should be based on dedicated 1U hardware appliance, this should be dedicated offering from the client and not Qt part of ADC platform. The platform should have a minimum of 4 x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 24 vCPUs scalable to 36 vCPU's.  dit to H	Query:  RFP has asked for Less than 2RU i.e. 1RU form factor for Propposed applaiance, which is not true for all OEM, i. Amount of vCPU asked on same appliance depends on OEM, as every OEM have different way of working, and different size o CPU which changes the need of numbe rof vCPUs and cannot be binding factor and due to this request or relax the specs  Hence we request to relaxy the requriement to below  Device should be based on dedicated hardware appliance, this should be dedicated offering from the client and not part of ADC platform. The platform should have a minimum of 2 x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 16 CPU	Please refer to the revised "Annexure F"
466	Annexure F - Technical Compliance	SSL Offloader Tech Specs NDR	with hardware compression.	Suggestion: for the SSLo like technology having such high throughput of 146Gbps Scalable to 195G seems to be overkill Hence request to change the specs to below: Should have minimum SSL visibility throughput of 120 Gbps from day 1 on same platform with compression capabilities.	Please refer to the revised "Annexure F"
	Annexure F - Technical Compliance	SSL Offloader Tech Specs NDR	-100 K TPS (RSA 2k keys) from day 1 and scalable to 180 K TPS (RSA 2k Keys) on same platform -75 K TPS (ECDHE-ECDSA P-256) from day 1 and scalable to 125 K TPS (ECDHE-ECDSA P-256) on same platform  H  Sh	Suggestion: The asked SSL CPS/TPS in the specs seems to be overkill compared to current and future growth and specific to single OEM  Hence request to change the specs to below:  Should support minimum SSL Visibility TPS:  120 K TPS (RSA 2k keys) from day 1 on same platform  70 K TPS (ECDHE-ECDSA P-256 from day 1 on same platform	Please be guided by the RFP
468	Annexure F - Technical Compliance	SSL Offloader Tech Specs NDR	-1.7 requests per second: 4M from day 1 and scalable to 5.5 M on same platform -1.4 connections per second: 1.5 M from day 1 andscalable to 2 M on same platform -1.4 concurrent connections: 135M from day 1  The concurrent connections: 135M from day 1	The Asked specs seems to be specific to single OEM  Hence request to change the specs to below  The SSL Solution should support minimum SSL connections:  1.7 requests per second: 4M from day 1  14 connections per second: 2M from day 1  14 concurrent connections: 135M from day 1	Please be guided by the RFP

469	Annexure F -	SSL	The SSL solution should have	a minimum of 4x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	Request to change the specs from 4 100/40G ports to 2 100/40G	Please be guided by the RFP
	Technical	Offloader			The state of the s	
	Compliance	Tech Specs NDR			Hence request to change the specs to below: The SSL solution should have a minimum of 2x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	
		NDK			The SSE solution should have a minimum of 2x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1	
470	Annexure F -	SSI	The SSL Off loader must have	the minimum 24 vCPUs from day 1 and scalable to 36 vCPU's on same platform	Suggestion: Amount of vCPU, Memory and Storage Needed on same appliance depends on OEM, as every OEM have	Please refer to the revised "Annexure F"
	Technical	Offloader	Memory: 256GB DDR4		different way of working and cannot be binding factor and <b>due to this request to relax the specs</b>	
	Compliance	Tech Specs	Storage: 1 TB SSD			
		NDR			Hence request to relax the specs to below	
					The SSL Off loader must have the minimum 16 CPU on same platform	
					Memory: 192 GB DDR4	
					Storage: 500G SSD	
471	Annexure F -	SSL	The proposed solution should	have a 65 Gbps bulk encryption from Day 1 and scalable to 85 Gbps bulk encryption	Suggestion: Having such high SSL throughput for 100Gbps seems to be overkill	Please refer to the revised "Annexure F"
4/1	Technical	Offloader	The proposed solution should	Thave a 65 daps bulk energy from Day 1 and scalable to 65 daps bulk energy from	Suggestion. Having such high size amoughput for 2000abs seems to be overtain	Trease refer to the revised. Annexare r
	Compliance	Tech Specs			Hence request to change the specs to below:	
		NDR				
					The proposed solution should have a 45 Gbps bulk encryption from Day 1	
472	Annexure F -	SSL	The SSL offloader solution mu	st support N+1 and 1+1 inline tool redundancy for inline tools.	Feature asked seems to be clustering which is not desired feature for Network appalince due to unpredicable traffic	Please refer to the revised "Annexure F"
	Technical	Offloader			flow and increses troobleshooting complexity	
	Compliance	Tech Specs				
	1	NDR			Hence reques to change the specs to below	
	1				The SSL offloader solution must support 1+1 inline tool redundancy for inline tools.	
473	Annexure F -	SSL	The Solution must support bo	th Inbound SSL/TLS Protocol decryption and outbound SSL/TLS Protocol decryption	Having 1RU form factor seems to be specific to single OEM	Please refer to the revised "Annexure F"
	Technical	Offloader		in the same 1RU rack appliance	0	MATERIAL DE LA CONTRACTION DEL CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DEL CONTRACTION DE LA C
	Compliance	Tech Specs	, , , , , , , , , , , , , , , , , , , ,	re · ·	Hence request to change the specs to below	
		NDR				
					The Solution must support both Inbound SSL/TLS Protocol decryption and outbound SSL/TLS Protocol decryption	
ļ					capabilities concurrently within the same appliance	
474	Annexure F -	SSL		de an all-in-one appliance solution designed specifically to optimize the SSL	Query:	Please refer to the revised "Annexure F"
	Technical	Offloader		ty devices with visibility of SSL/TLS encrypted traffic, and maximize efficient use of that	The features asked in the specs seems to be specific to perticular OEM and below technology seems not to be related to SSLo Solution	
	Compliance	Tech Specs NDR		This solution should support policy-based management and steering of traffic flows to gned to easily integrate into existing architectures, and centralizes the SSL	- Zero trust application access with SAML/Oauth with MFA	
		NDK		lelivering the latest SSL encryption technologies across the entire security infrastructure.	- Secure web gateway (explicity proxy) functionality	
				le to also perform URL Filtering, IP intelligence, HSM integration, Zero trust application	Secure web gateway (explicitly proxy) functionality	
				MFA and Secure web gateway (explicity proxy) functionality with add-on licenses if	Hence request to change the specs to below	
			required in future	* ,, , , , , , , ,	SSL Orchestrator should provide an all-in-one appliance solution designed specifically to optimize the SSL	
					infrastructure, provide security devices with visibility of SSL/TLS encrypted traffic, and maximize efficient use of that	
					existing security investment. This solution should support policy-based management and steering of traffic flows to	
					existing security devices, designed to easily integrate into existing architectures, and centralizes the SSL	
					decrypt/encrypt function by delivering the latest SSL encryption technologies across the entire security infrastructure. The SSLO device should be able to also perform URL Filtering, IP intelligence, HSM integration	
					The SSLO device should be able to also perform OKL Filtering, IP intelligence, inswrintegration	
475	Annexure F -	SSL	The Proposed solution must p	provide capabilities to obfuscate sensitive field names in an application to defeat Man-in-	This is specific to a single OEM, hence request to delete the specs	Please refer to the revised "Annexure F"
	Technical	Offloader		device itself if required in future via add on licenses		MATERIAL DE LA CONTRACTION DEL CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DE LA CONTRACTION DEL CONTRACTION DE LA C
	Compliance	Tech Specs		•		
		NDR				
476	Annexure F -	33L	The SSL Offloader device shou	ald have the ability to support C3D	This is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
	Technical	Offloader				
	Compliance	Tech Specs NDR				
477	Annexure F -		The SSL Offloader device shou	uld be able to have flexible ICAP request or respond polcies.	This is specific to a single OEM, hence request to change the specs to below	Please refer to the revised "Annexure F"
	Technical	Offloader		P response traffic (It may be useful in some scenarios to only send HTTP response traffic		
	Compliance	Tech Specs		of HTTP GET requests are devoid of payloads.)	The SSL Offloader device should be able to have flexible ICAP request or respond polcies.	
		NDR		P POST request traffic (POST requests will generally always contain a payload, while GET		
			requests usually will not.)			
				P POST request and all response traffic (This rule will enable ICAP processing on POST		
	1			and would typically be used to filter out normally empty GET and other types of		
	1		requests.)	11DI autorian and annual annual franchism (Compliance and Compliance and Complian		
	1			equest URL extensions and response content types (Sometimes you just need to activate lests - request URLs that end with something like ".exe", ".sh", or ".bat", and also only		
				IME types (HTTP Content-Type) like "application/json" and application/executable)		
				The state of the s		
478	Annexure F -	SSL		uld be able to support proxy chaining and act as a explicit forward proxy and following	This is specific to a single OEM, hence request to delete the specs	Please be guided by the RFP
	Technical	Offloader	authentication mechanism sh	ould be covered		
	Compliance	Tech Specs	1. Explicit forward proxy author			
		NDR		authentication (captive portal)		
			Delegate token authenticat			
			<ol> <li>Forward proxy authenticati</li> <li>Forward proxy authenticati</li> </ol>			
479	Annexure F -	WAF		on with Kerberos t bypass segments to ensure that fail open in case of hardware failure	This is specific to a single OEM, hence request to change the specs to below	Please be guided by the RFP
4,3	Technical	Technical	. Soldion must have inbuil			
	Compliance	specs DC-			The solution must have inbuilt/External bypass segments to ensure that fail open in case of hardware failure	
		DR			·	

400 4		WAF	***		The state of the s	No. 1 to 1
480 Anne: Techr		WAF Technical	114	The solution must have inbuilt bypass segments to ensure that fail open in case of hardware failure	This is specific to a single OEM, hence request to change the specs to below	Please be guided by the RFP
	oliance	specs NDR			The solution must have inbuilt/External bypass segments to ensure that fail open in case of hardware failure	
481		SSL Offloader		The solution should support minimum SSL Visibility TPS: - 260 K TPS (RSA 2k keys).   Scalable to 400 K TPS (RSA 2k keys) - 180 K TPS (ECDHE-ECDSA P-256).   Scalable to 300 K TPS (ECDHE-ECDSA P-256) on the same hardware	The RFP has requested 30,000 SSL TPS for the Web Application Firewall, which seems reasonable. The largest payment transactions interface in India has SSL TPS of no more than 50,000. Also, major organizations, like big banks, don't have	
		Tech Specs			SSL TPS exceeding 50,000. The SSL TPS requested for SSLO seems excessively high and unrealistic, leading to an	
		DC-DR			oversized requirement. We kindly request you to amend this point "The solution should support minimum SSL	
					Visibility TPS:	
					100 K TPS (RSA 2k keys).   Scalable to 150 K TPS (RSA 2k	
					keys)75 K TPS (ECDHE-ECDSA P-256).   Scalable to 100 K TPS	
					(ECDHE-ECDSA P-256) on the same hardware with license upgrade"	
482		SSL		Device should be based on dedicated <2U hardware appliance, this hsould be dedicated offering from the client and	vCPU stands for 'Virtual Central Processing Unit,' denoting a virtualized CPU assigned to a virtual machine (VM) within	Please refer to the revised "Annexure F"
		Offloader		not part ADC Platform. The Platform should have a minimum 4x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+	a virtualized environment. These logical processing units are vital for supplying computational resources to virtualized	
		Tech Specs		ports from day1, Processor: Minimum 40vCPU scalable to 60 vCPU's	environments. Notably, virtualization is not a prerequisite for SSL Offloading (SSLO). However, it's worth noting that	
		DC-DR			currently, only one OEM offers a <2U hardware appliance. Additionally, the interface and CPU requirements specified in the RFP are tailored to one OEM, potentially impeding the participation of well-known 'Make in India' OEMs.	
					Therefore, we kindly request modifying this point to: "Device should be based on dedicated hardware appliance, this	
					should be dedicated offering from the client and not part ADC Platform. The Platform should have a minimum	
					2x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 2x32Core processor"	
483		SSL			COLL stands for high-rai Costan Decoration   Date   decoration original land COLL and and the Control of the Costan Costa	Discourant to the service of "Assessment F"
465		Offloader		Device should be based on dedicated 1U hardware appliance, this hsould be dedicated offering from the client and not part ADC Platform. The Platform should have a minimum 4x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports		riease refer to the revised. Afflexure r
		Tech Specs		from day1, Processor: Minimum 24vCPU scalable to 36 vCPU's	environments. Notably, virtualization is not a prerequisite for SSL Offloading (SSLO). However, it's worth noting that	
		NDR			currently, only one OEM offers a 1U hardware appliance with this specifications. Additionally, the interface and CPU	
					requirements specified in the RFP are tailored to one OEM, potentially restrict the participation of well-known 'Make in	
					India' OEMs. Therefore, we kindly request modifying this point to: "Device should be based on dedicated hardware appliance, this should be dedicated offering from the client and not part ADC Platform. The Platform should have a	
					minimum 2x100G/40G QSFP28/QSFP+, 16x25G/10G SFP28/SFP+ ports from day1, Processor: Minimum 2x32Core	
					processor"	
484		SSL			For a 50 Gbps SSL throughput, it's possible to expect a range of approximately 10 to 50 million concurrent Layer 4 (L4)	Please be guided by the RFP
		Offloader Tech Specs		connections per second: 2.8 M.   Scalable to 3.5 M - Maximum L4 concurrent connections: 399 M	Concurrent connections. We request you to change this point to "The solution should support minimum SSL connections: - L7 requests per second: 7 M.   Scalable to 10.5 M L4 connections per second: 2.8 M.   Scalable to 3.5	
		DC-DR			M - Maximum L4 concurrent connections: 200M"	
485		SSL		The solution should be able to support proxy chaining and act as a explicit forward proxy and following authentication		Please be guided by the RFP
		Offloader		mechanism should be covered	solution. While SSLi can also operate as an explicit proxy, Authentication is not within the scope of SSLi requirements.	
		Tech Specs NDR		1.Explicit forward proxy authentication	Therefore, we request that this point be amended to: "The solution should support proxy chaining and function as an	
		NDK		Z.Transparent forward proxy authentication     Delegate token authentication offload	explicit forward proxy"	
				4. Forward proxy authentication with NTLM		
				5. Forward proxy authentication with Kerberos		
486		SSL		The solution should be able to support proxy chaining and act as a explicit forward proxy and following authentication		Please be guided by the RFP
		Offloader		mechanism should be covered	solution. While SSLi can also operate as an explicit proxy, Authentication is not within the scope of SSLi requirements.	
		Tech Specs DC-DR		Explicit forward proxy authentication     Transparent forward proxy authentication	Therefore, we request that this point be amended to: "The solution should support proxy chaining and function as an explicit forward proxy"	
				3.Delegate token authentication offload		
				4.Forward proxy authentication with NTLM		
				5.Forward proxy authentication with Kerberos		
487		SSL		SSL Offloader should support readymade templates for following security devices in service chain	SSLO supports integration with all OEMs. While having a ready-made configuration template may be a cosmetic feature looking in other Make In India OEMs, it chouldn't limit participation. Therefore, we suggest amonding this point	Please be guided by the RFP
		Offloader Tech Specs		1.checkpoint security Gateway - Layer 2 , Layer 4 & TAP 2. CISCO Firepower Threat Defence - Layer 2 & layer 3 & TAP	feature lacking in other Make In India OEMs, it shouldn't limit participation. Therefore, we suggest amending this point to: 'The SSL Offloader should support the integration of the following security devices in the security chain.	
		DC-DR		3. Fireeye NX inline - Layer 2 & TAP	1.checkpoint security Gateway - Layer 2 , Layer 4 & TAP	
				4. Gigamon inline layer 2	2. CISCO Firepower Threat Defence - Layer 2 & layer 3 & TAP	
				5. Ixia Inline Layer 2	3. Fireeye NX inline - Layer 2 & TAP	
				6. PaloAlto NGFW - Layer 3 & TP Layer 2 & TAP 7. CISCO SWA HTTP Proxy	4. Gigamon inline layer 2 5. Ixia Inline Layer 2	
				8. Forcepoint SWG HTTP Proxy	6. PaloAlto NGFW - Layer 3 & TP Layer 2 & TAP	
				9. Fortinet SWG HTTP Proxy	7. CISCO SWA HTTP Proxy	
				10. Mcfee SWG HTTP Proxy	8. Forcepoint SWG HTTP Proxy	
					9. Fortinet SWG HTTP Proxy	
					10. Mcfee SWG HTTP Proxy 11. Menlo SWG HTTP Proxy	
					11. Menio SWG HTTP Proxy  12. Digital Guardian DLP Via ICAP	
				15. SQUID ICAP	13. Mcfee DLP Via ICAP	
				16. Symantec DLP ICAP	14. OPSWAT Metadefender Via ICAP	
				17. Netscout TAP	15. SQUID ICAP	
					16. Symantec DLP ICAP 17. Netscout TAP'	
					17. Helseut FAF	
488		SSL		Solution with technical specification and size should be implemented in atleast 3 PSU's/ Private banks/ BFSI in last 3	We request you to amend this point as it restricts Make in India OEM participation"Solution with technical	Please be guided by the RFP
		Offloader		years in preceding the date of the RFP	specification and size should be implemented in atleast 1 PSU's/ Private banks/ BFSI in last 3 years in preceding the	
		Tech Specs			date of the RFP"	
		DC-DR				

489	Section C	Anexxure R	19 0	Quantity of WAF gateways and Management systems are not mentioned in Annexure R Bill of Quantity	Please refer to the revised "Section E: Scope of Services"
400	Section H	Annexure F,	For access via CLI (console, telnet, SSH) WBM and Web Services (HTTPS) users can be authentcated via RADIUS, R	Request to modify the clause as "For access via CLI (console, telnet, SSH) WBM and Web Services (HTTPS) users can be	Please refer to the revised "Anneyure E"
		10	TACACS+ or via local tabel of authorized users.	authentcated via RADIUS/ TACACS+ / via local table of authorized users."	
	Section H	Annexure F, 86		Request to modify the clasue as "The solution must protect system against WASC Wec Security Attack classification or DWASP top 10."	Please refer to the revised "Annexure F"
	Annexure F - Technical Compliance	NAC Technical Specificatio	listed in technical specification/compliance.	The NAC solution should support agentbased and agentless mode to achieve all feature & functionality which includes device visibility , Authentication , classification , Posture accessment , Remediations , Control and Automation, Does our understanding is correct?	Please be guided by the RFP
493	Additional Points		etc IoT (IP Printer , IP Scanner , IP Phone , IP camera etc) Risk Assessment such as  Detect Unsecure (TCP/UDP port open (For example IP camera having Telnet Port (Port 23) open etc)  T	Requesting LIC to consider the point since LIC will have "20% IOT devices which will not support traditional subthentication method (such as Radius/Dot1X). It is not a good idea to only depend on 802.1x/MAC address bypass. This is a bad practice since it does not guard against MAC spoofing and other aspects such as hardware changes. Also MAC address repository should be uptodate at any point in time to meet security aspect.	Please be guided by the RFP
	Additional Points		Solution must support various controls based on compliance requirement like Move to Quarantine VLAN , ACL, Switch N Port block on Wired Network (LZ Switches), It must also support WLAN block, WLAN Role change on Wireless Network d (WLC) via IEEE RFC protocols SMMP/SSH and Radius.		Please be guided by the RFP
	Additional Points		Host Name change, OS change, Change in shared folder, User change etc. & take the control and notification action automatically based on the LIC security policies.	NAC solution must detect the changes in the endpoints which will helps the LIC to know the actual changes on the endpoint and accordingly LIC can take/modify their compliance for better security.	Please be guided by the RFP
496	Additional Points		Device HDD , Device managed endpoints , Total Memory , Appliance traffic etc	Since in the RFP it is mentioned LIC is providing the HW for NAC deployment, it is important to know the usage/performance of the HW where NAC solution is deployed this dasboard helps the L1/L2 resource to get alert on the resource consumption and take precautionary measure if their is any Indications/abnormalities.	Please be guided by the RFP
	Additional Points		The LIC at its discretion may ask for the Proof-of-Concept/Value (POC/POV) of the proposed solution in the production set up with the bidders whose bids are technically qualified.  1. The LIC will provide a couple of week's time for conducting POC/ POV at LIC's production environment for the solution proposed in the tender.  2. The LIC may raise certain clarifications during evaluation and the respective bidder should provide the response as per timelines stipulated from time to time without which the bid will be treated as incomplete and may be rejected.  3. Failing to comply with the requirements of the LIC as mentioned in the Tender document or if the solution does not offit into the LIC's production setup due to any third party dependencies etc. then the bid will be treated as incomplete and may be rejected.	Live Proof of Concept (POC) is important for Network Access Control (NAC) projects for several reasons:  1. Validation of Functionality: It allows LIC to validate that the proposed NAC solution works as intended in their specific environment. This ensures that the solution meets the LIC's requirements and effectively addresses the security needs.  2. Identification of Challenges: Live POC helps identify any potential challenges or issues that may arise during deployment or operation. This allows for troubleshooting and fine-tuning before full implementation, minimizing disruptions and optimizing performance.  3. Risk Mitigation: Live POC allows organizations to assess the risks associated with implementing a new NAC solution in LIC environment before committing to a full rollout. This proactive approach helps mitigate potential security vulnerabilities and operational risks.  Conducting a live POC for a NAC project helps ensure successful deployment, minimize risks, and optimize the solution on meet the organization's specific requirements.	Please refer to the revised "Technical Bid Evaluation"
498	Annexure F - API Technical Specification		Is		API Gateway and Security Solution has been removed from the scope of this RFP
	Section E - Scope of Services - Sizin Requirements		, , ,	What is the overall transaction per second TPS requirement that will need to be supported by the Gateway Component	API Gateway and Security Solution has been removed from the scope of this RFP
	Annexure F - API Technical Specification			s API Mgmt. Solution, for the API security, expected to be preintegrated & bundled along with Security Solution like SSO, Oauth2, SAML, etc.	API Gateway and Security Solution has been removed from the scope of this RFP
	Annexure F - API Technical Specification			Does the solution requires flexibility to deploy multiple API gateways as requried & managed using Single Central API Manager at no additional cost of the APIgateway component. This could include internal and External APIs	API Gateway and Security Solution has been removed from the scope of this RFP
	Section E - Scope of Services - 1. Brief Scope of Work - Support Process Requirement			Does the solution requries automated upgrade & patching of the components and underlying platform with inplace batch and upgrade management without any downtimes.	Please be guided by the RFP
	Section E - Scope of Services - 2. Detailed Scope of Work - VII - API Gateway , Management and Security -		systems and establish technology platform for future enterprise integrations.	Does the integration platform need to be light weight, modular, with subatomic startup time, with low foorptint reusable extensions and cloud native based on latest techologies like Quarkus with OOTB Connectors and Extension to connect to existing and modern technologies.	API Gateway and Security Solution has been removed from the scope of this RFP

	Section E - Scope of Services - 7. Service Level Agreements (SLAS) & Penalties	Pg 93	2. Parameter: Uptime Definition: The percentage of time the CASB / NAC / WAF / SSL off loader/MDM//DI/API Gateway, Management and Security is expected to be operational and available. Target Service Level: 99.99% per month	Cloud Service Providers and On-prem and Gives flexibility to move the load between these as required, taking advantage of the modern container based technologies that can provide or improve the required Target Service Levels.	
505	Annexure F - API Technical Specification			Kindly confirm if the proposed solution should support microservices architecture and capable of running as container images, cloud ready.	API Gateway and Security Solution has been removed from the scope of this RFP
	Section E - Scope of Services - 2. Detailed Scope of Work - VII - API Gateway , Management and Security -	Pg 68	The vendor should provide the solution that should allow seamless integration of existing technology/application systems and establish technology platform for future enterprise integrations.	Does the solution expects the components to be cloud native containerised deployment across Hybrid Cloud on container platform?	API Gateway and Security Solution has been removed from the scope of this RFP
	Section E - Scope of Services - 2. Detailed Scope of Work - VII - API Gateway , Management and Security -	Pg 68	The vendor should provide the solution that should allow seamless integration of existing technology/application systems and establish technology platform for future enterprise integrations.	Does the solution expects the application/components deployed across Hybrid cloud (Onpremises & Public/Private Cloud) to be managed & secured with single pane of glass	API Gateway and Security Solution has been removed from the scope of this RFP
	Section E - Scope of Services - 2. Detailed Scope of Work - VII - API Gateway , Management and Security -	Pg 68	24X7 real-time monitoring uptime, availability, health performance of API Gateway, Management and Security devices with mitigation support.	As part of Enterprise Logging & Observability, is it expected functionality to have preintegrated logging & observability functionality as part of underlying platform	API Gateway and Security Solution has been removed from the scope of this RFP
509	Annexure F - API Technical Specification	Pt 28	The Solution should be built to support CI/CD.	Does the solution expect DevSecOps tools to be preintegrated & bundled as part of underlying platform and should not have any additional license/subscription cost to LIC?	API Gateway and Security Solution has been removed from the scope of this RFP
	Section E - Scope of Scryices 1. Brief Scope of Work - On-Site Support Services VII - API Gateway, Management and Security -	Pg 62	The change management of all the devices must be adhering to standards and policies of LIC.	Is there any need for automation tool for installation, patching, configuration mgmt of the components and platforms using a centralised system for all environments including DC, DR, UAT	
	3. Technical Bid	Pg 22	The bidder must supply a thorough inventory of the hardware components required for the planned implementation of the in-scope solutions. This bill of Quantity (BoQ) as per Annexure R should be itemized separately for all the environments, including DC, UAT and Disaster Recovery (DR).		Please refer to the revised "Section E: Scope of Services" and Revised "Technical Bid"
512	7	17	Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP along with its Annexure, clarifications, appendices, addenda, corrigenda issued.  The terms and conditions for the bidders who participate in this RFP are specified in the Section named "Terms and Conditions". Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the terms and conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), clarifications/modifications issued, if any, will be contractually binding on the bidders. All these terms and conditions and the contents of the RFP along with the Annexure(s), clarifications/modifications issued will form the part of the purchase orders/any resulting contracts, to be issued to the successful bidder/s from time to time as an outcome of this RFP Process.	It is submitted that certain terms of the RFP need modification and all such terms may not be discussed during the pre- bid stage. It is hence requested to permit bidders to submit their revisions, suggestions, additions etc. to the terms of the RFP as part of the bid submission. We would kindly request the following edits to be made to the clause: "Responding to this RFP and submission of the bid by the Bidder will be deemed as consent from the Bidder to all the- terms and conditions mentioned in this RFP document and the contents of the RFP along with the Annexure(s), clarifications/modifications issued will form the part of the purchase orders/any resulting contracts, to be issued to the successful bidder/s from time to time as an outcome of this RFP Process."	Please be guided by the RFP
513	15 b	30	Violation of NDA may lead to legal action and blacklisting.	We cannot agree to blacklisting for breach of NDA. Please accept the below modification:  "Violation of NDA may lead to legal action and blacklisting."	Please be guided by the RFP
				We can only agree to this for matters relating to fraud and corrupt practices. We request for the same amendment to be made for clause 21(1)(b) on page 32.	

514 19	)	g	31	LIC may cancel any procurement under this RFP at any time without assigning any reasons whatsoever. The decision of LIC will be final in this matter.	We would kindly request that the clause be clarified for the following questions:  a. can the procurement be cancelled at any point? - e.g. after the order has been placed and the vendor has initiated progress on that front  b. would all payments for procurements till such date be made?	Please be guided by the RFP
					c. would there be a minimum number of days notice required for such cancellation for convenience?	
515 22	2		33	In the event of any claim asserted by a third party of infringement of copyright, patent, trademark, or industrial design	We would kindly request that this be amended in a manner that would reflect that we be liable for permitted uses of	Please be guided by the RFP
				rights arising from the use of the systems or any parts thereof with relation to the Hardware deliverables, in LIC"s country, the Bidder will act expeditiously to extinguish such claim.	the IPR, such as below:	
				, ,,, ,, ,,	"In the event of any claim asserted by a third party of infringement of copyright, patent, trademark, or industrial	
					design rights arising from the <b>permitted and agreed upon</b> use of the systems or any parts thereof with relation to	
					the Hardware deliverables, in LIC's country, the Bidder will act expeditiously to extinguish such claim."	
516 22	2		34	In no event shall LIC be liable for any indirect, incidental, or consequential damage or liability, under or in connection	We would request that this clause be made mutual to reflect as below:	Please be guided by the RFP
				with or arising out of this RFP, or out of any subsequent agreement relating to any hardware, software and services delivered	"In no event shall <del>HC</del> either party be liable for any indirect, incidental, or consequential damage or liability, under or	
				denvered	in connection with or arising out of this RFP, or out of any subsequent agreement relating to any hardware, software	
					and services delivered."	
517 24	1	j	35	The PBG will be invoked in full or part (to be decided by LIC) if the bidder fails to honour expected deliverables or part	We request that the clause be amended as below:	Please be guided by the RFP
				as per this RFP after issuance of PO during the period of contract.  i. The bidder fails to honour expected deliverables or part as per this RFP after issuance of PO.	"The PBG will be invoked in full or part (to be decided by LIC) in the eventuality of a material breach if the bidder-	
				ii. Any legal action is taken against the bidder restricting its operations.	fails to honour expected deliverables or part as per this RFP after issuance of PO during the period of contract and	
				iii. Any action taken by statutory, legal or regulatory authorities for any breach or lapses which are directly attributable		
				to the bidder	breaches.	
				iv. LIC incurs any loss due to Vendor's negligence in carrying out the project implementation as per the agreed terms &	: The hidden fails to have a second delicerables as and to properly in DCD offer income of CC	
				conditions.	i. The bidder fails to honour expected deliverables or part as per this RFP after issuance of PO. ii. Any legal action is taken against the bidder restricting its operations.	
					iii. Any action taken by statutory, legal or regulatory authorities for any breach or lapses which are directly-	
					attributable to the bidder	
					iv. LIC incurs any loss due to Vendor's negligence in carrying out the project implementation as per the agreed terms-	
					& conditions.	
					We would kindly submit that the PBG must be invoked only for material breaches and the bidder must be provided a	
					cure period to rectify breaches before PBG is invoked.	
518 33	3		37	Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Conditions of	We would request that the clause be amended accordingly:	Please be guided by the RFP
				Contract Clause, the vendor shall not be liable to LIC, whether in contract or otherwise, for any indirect or		
				consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the bidder to pay liquidated damages to LIC; and the aggregate liability of	"Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Conditions- of Contract Clause, the vendor neither party shall not be liable to the other LIC, whether in contract or otherwise,	
				the bidder to LIC, whether under the Contract, in tort or otherwise, shall not exceed the total value of purchase	for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or business, interest	
				order(s) issued to the bidder provided that this limitation shall not apply to the cost of repairing or replacing defective	costs, provided that this exclusion shall not apply to any obligation of the bidder to pay liquidated damages to LIC;	
				equipment.	and the aggregate liability of <b>both the parties</b> the bidder to LIC, whether under the Contract, in tort or otherwise,	
					shall not exceed the total value of purchase order(s) issued to the bidder provided that this limitation shall not apply- to the cost of repairing or replacing defective equipment."	
					to the cost of repulling of replacing dejective equipment.	
					We cannot agree to indirect and consequential damages for IPR infringement.	
					The exclusion of indirect and consequential damages must also apply to LDs.	
					Limitation of Liability must also apply to costs of repairs and replacements of defective equipment.	
519 34	1	a	37		We would kindly request that this clause be edited as below:	Please be guided by the RFP
				except for delay caused by occurrence of events beyond control of the vendor, including but not limited to natural		
				calamities, fire, explosions, floods, power shortages, acts of God, hostility, acts of public enemy, wars, riots, strikes, sabotage, order/action, or regulations of government, local or other public authorities.	"Except for delays caused by occurrence of events beyond the control of the vendor, including but not limited to natural calamities, fire, explosions, floods, power shortages, acts of God, hostility, acts of public enemy, wars, riots,	
				2222000 2 222, 222	strikes, sabotage, order/action, or regulations of government, local or other public authorities, the vendor shall be	
					liable for any delay in execution or failure of their previously agreed upon respective obligations, beyond the cure	
					period granted under this agreement . For clarity - such an event will not preclude LIC from its payment obligations	
					to the vendor ."	
					Please accept new insertion excusing performance in case of Force Majeure situation. LIC's payment obligations not to	
					be covered under such excusing of performance.	
520 36	5	A.a	38	Against all actions, proceedings, claims, demands, costs and expenses which may be made against LIC by a third party	We request that the clause be amended as below to only include direct claims:	Please be guided by the RFP
				arising out of the sale of vendor's services to LIC.	"Against all <b>direct</b> actions, proceedings, claims, demands, costs and expenses which may be made against LIC by a	
		<u> </u>			third party arising out of the sale of vendor's services to LIC."	
521 42	2	f	41		We request that the bidder also have a say in this and it is not a unilateral decision.	Please be guided by the RFP
				including the pending bills and/or invoking PBG or other payment pending from the vendor, if any, under this contract.		
522 47	,	e	43	LIC may, at any time, by a prior written notice of one week, terminate the successful bidder and / or reduce the scope	We would kindly request for this time frame to be 30 days as opposed to one week in order to be able to adjust the	Please be guided by the RFP
				of the Services	requirements accordingly.	
523 Se		1	50	Please note, the below list of activities is only indicative and not an exhaustive list.	We would kindly request that the list be an exhaustive one so as to account for all the services and costs.	Please be guided by the RFP
524 Se	ection F	1.d.i.	97	LIC may cancel the purchase order placed which will be conveyed to the vendor in writing.	We would kindly request that the clause be clarified for the following questions:	Please be guided by the RFP
					a. can the procurement be cancelled at any point? - e.g after the order has been placed and the vendor has initiated progress on that front	
					b. would there be a minimum number of days notice ?	
525 Se	ection F	1.d.vi.	97	Termination of contract and blacklisting.	We would request that the clause be amended as follows, as we submit that blacklisting should be resorted to only for	Please be guided by the RFP
					fraudulent or corrupt practices:	
					"Termination of contract, and blacklisting."	
$\Box$		L	1		"Termination of contract <del>and blacklisting</del> ."	

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520	Section F	1.e	97	In case of cancellation of orders due to delay in deliveries/installations or deficiency in services etc., besides the penalty being charged, the vendor may also be blacklisted by Life Insurance Corporation of India & may not be allowed to participate in any tenders for a period to be decided by LIC.	We request that blacklisting be restricted to only matters relating to fraud and corrupt practices.	Please be guided by the RFP
527	7		100	The Vendor will indemnify LIC against all third-party claims of infringement of patent, Intellectual Property Rights,	We would request that this clause be amended to amended as follows:	Please be guided by the RFP
				trademark, copy right or industrial design rights arising from use of the Vendor "s Solution or any part thereof		
				throughout the Offices of LIC, including but not limited to the legal actions by any third party against LIC.	"The Vendor will indemnify LIC against all <b>direct</b> third-party claims of infringement of patent, Intellectual Property	
				The LIC shall not be held liable for and would be absolved of any responsibility or claim/litigation arising out of the use of any third-party software or its components or modules supplied by the bidder in terms of requirements of this RFP.	Rights, trademark, copy right or industrial design rights arising from <b>the permitted and agreed upon</b> use of the	
				or any and party solutions of the components of modules supplied by the student meeting of this time.	any third party against LIC.	
					The LIC shall not be held liable for and would be absolved of any responsibility or claim/litigation arising out of the	
					the permitted and agreed upon use of any third-party software or its components or modules supplied by the bidder	
					in terms of requirements of this RFP."	
528	7		100	In no event shall LIC be liable for any indirect, incidental, or consequential damage or liability, under or in connection	We would request that this clause be made mutual.	Please be guided by the RFP
				with or arising out of this RFP, or out of any subsequent agreement relating to any hardware, software and services		
				delivered. For this purpose, it would be immaterial how such liability may arise, provided that the claims against customers, users, and service providers of LIC are considered as a direct claim		
				customers, users, and service providers of the are considered as a direct claim		
529 8	8		101	LIC may, at any time, terminate the Contract by giving written notice to the Vendor, if the Vendor becomes bankrupt	We would humbly submit that by going bankrupt or insolvent, it should not preclude us from receiving payments for	Please be guided by the RFP
				or otherwise insolvent. In this event, the termination will be without compensation to the Vendor, provided that such	services that we have already provided and have been accepted. We would request that the clause be amended as	
				termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to	follows:	
				LIC. In case of termination under this clause LIC is liable to pay for all the services performed by the Vendor till the		
				effective date of termination.	"LIC Either party may, at any time, terminate the Contract by giving written notice to the other party Vendor, if the	
					party Vendor becomes bankrupt or otherwise insolvent. In this event, the termination will be without compensation	
					to the Vendor, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to LIC. In case of termination under this clause LIC is liable to pay for all the services	
					performed by the Vendor till the effective date of termination."	
					perjormed by the vendor an the effective date of termination.	
30 8	8		102	The following clauses survive the termination and expiry of the contract:	We would request that other than confidentiality, protection of personal information, knowledge transfer and	Please be guided by the RFP
					warranty (the last two subject to the agreed upon period), that the rest be deleted as these are not survival clauses.	
				a.Intellectual Property Rights.		
				b.Indemnity.		
				c.Insurance.		
				d.Confidentiality and privacy.		
				e.Protection of personal information.  f.Security.		
				g.Audit and access		
				h.Knowledge transfer		
				i.Warranty		
	Annexure F -	CASB	Excel Sheet -3	The proposed CASB Solution must have at least 5 x Full Compute Edge DC's / POPs / Locations in India to cater DC, DR		Please refer to the revised "Annexure F"
	Technical	Technical		and NDR scenarios.	wherever the cloud exists to get connected to our PoP , would request LIC to consider this architecture	
0	Compliance	Specificatio				
		ns			We have currently 2 PoP locations and 4 edge locations	
532	Annexure F -					Please be guided by the RFP
		CASB	Excel Sheet -3	The CASB solution must be able to integrate with on-premises AD without any exposure to inbound rules in Firewall	For on-premise AD integration we require the ADES interface and for this an inbount access rule from the firewall is	
1		CASB Technical	Excel Sheet -3	The CASB solution must be able to integrate with on-premises AD without any exposure to inbound rules in Firewall from day 1	For on-premise AD integration we require the ADFS interface and for this an inbount access rule from the firewall is required	riease be guided by the RPP
	Technical Compliance	CASB Technical Specificatio	Excel Sheet -3			Please be guided by tile RPP
(	Technical	Technical	Excel Sheet -3	from day 1	required  Would request LIC to consider and amend the clause	
(	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android,	required  Would request LIC to consider and amend the clause  Bidder requests to change this clause to *The solution must have single light weight user agent <30MB and supported	
533	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.	required  Would request LIC to consider and amend the clause  Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux"	Please be guided by the RFP
533	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns,	required  Would request LIC to consider and amend the clause  Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux"	
533	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.	required  Would request LIC to consider and amend the clause  Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux"  Bidder requests LIC to delete this cluase	Please be guided by the RFP Please be guided by the RFP
533	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.  The CASB solution should provide encryption and tokenization mechanisms to protect sensitive data stored in the	required  Would request LIC to consider and amend the clause Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux" Bidder requests LIC to delete this clusse  Bidder undertanding of the clause is the data in the SSE cloud should be encrypted when stores, hope this	Please be guided by the RFP
533 534 535	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.	required  Would request LIC to consider and amend the clause  Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux"  Bidder requests LIC to delete this cluase	Please be guided by the RFP Please be guided by the RFP
533 534 535 536	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.  The CASB solution should provide encryption and tokenization mechanisms to protect sensitive data stored in the cloud. This ensures data remains secure even if accessed by unauthorized parties.	required  Would request LIC to consider and amend the clause Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux" Bidder requests LIC to delete this clause Bidder undertanding of the clause is the data in the SSE cloud should be encrypted when stores, hope this understanding is correct	Please be guided by the RFP  Please be guided by the RFP  Please be guided by the RFP
533 534 535 536 537	Technical	Technical	Excel Sheet -3	From day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.  The CASB solution should provide encryption and tokenization mechanisms to protect sensitive data stored in the cloud. This ensures data remains secure even if accessed by unauthorized parties.  The proposed solution should have CSA STAR, CIS certifications The proposed solution must have TrustARC Privacy Certification.  The solution should also support real-time visibility for 50,000+ sanctioned and unsanctioned applications with risk	required  Would request LIC to consider and amend the clause Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux" Bidder requests LIC to delete this clause Bidder undertanding of the clause is the data in the SSE cloud should be encrypted when stores, hope this understanding is correct We support SOC2 type 2, ISO 27001, GDPR, HIPAA We support SOC2 type 2, ISO 27001, GDPR, HIPAA We support SOC9 type 1, ISO 27001, GDPR, HIPAA We support SOC9 type 2, ISO 27001, GDPR, HIPAA	Please be guided by the RFP
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533   534   535   536   537   538   539   540   541   542   543   544	Technical	Technical	Excel Sheet -3	from day 1  The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.  The CASB solution should provide encryption and tokenization mechanisms to protect sensitive data stored in the cloud. This ensures data remains secure even if accessed by unauthorized parties.  The proposed solution should have CSA STAR, CIS certifications.  The proposed solution must have TrustARC Privacy Certification.  The solution should also support real-time visibility for 50,000+ sanctioned and unsanctioned applications with risk score based on CSA and CSS Standards. The solution should be able to report the security compliances and certifications achieved by these apps  The proposed solution must be able to integrate with Organization IT Corporate Firewalls as well as any existing proxy solution for shadow IT visibility for Risk assessment of traffic from gateway devices in sniff/monitor mode.  The solution must have Web IPS (Signatures) to protect against targeted user-agent threats.  The solution must have Web IPS (Signatures) to protect against targeted user-agent threats.  The solution must be able to add manual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The solution must be able to add manual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The threat intelligence should be broad and apart from self-intelligence, the OEM should have 40+ Third Party Threat feeds to broaden the threat detection and mitigation landscape	required  Would request LIC to consider and amend the clause Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux" Bidder requests LIC to delete this clause Bidder undertanding of the clause is the data in the SSE cloud should be encrypted when stores, hope this understanding is correct  We support SOC2 type 2, ISO 27001, GDPR, HIPAA We support SOC2 type 2, ISO 27001, GDPR, HIPAA We support SOC2 type 2, ISO 27001, GDPR, HIPAA We support SOC3 type 2, ISO 27001, GDPR, HIPAA Our support soca store a support soca store a support size of the support soca store and above we can incorporate custom applications, we do not support risk scoring of applications as these are standard  Our solution is a standalone SSE solution and does not need to integrate with corporate firewall  CASB provides restricted access to application based on configured rules and hence does not need an IPS functionality Bidder requests LIC to delete the clause Bidder requests LIC to delete the clause	Please be guided by the RFP  Please refer to the revised "Annexure F"  Please refer to the revised "Annexure F"  Please be guided by the RFP
	Technical	Technical	Excel Sheet -3	The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.  The CASB solution should provide encryption and tokenization mechanisms to protect sensitive data stored in the cloud. This ensures data remains secure even if accessed by unauthorized parties.  The proposed solution should have CAS 15RA, CIS certifications  The proposed solution must have TrustARC Privacy Certification.  The solution should also support real-time visibility for 50,000+ sanctioned and unsanctioned applications with risk score based on CSA and CSS Standards. The solution should be able to report the security compliances and certifications achieved by these apps  The proposed solution must be able to integrate with Organization IT Corporate Firewalls as well as any existing proxy solution for shadow IT visibility for Risk assessment of traffic from gateway devices in sniff/monitor mode.  The solution must have Web IPS (Signatures) to protect against targeted user-agent threats.  The solution must have Web IPS (Signatures) to protect against targeted user-agent threats.  The solution must be able to add manual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The solution must be able in a damanual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The solution must be able in a damanual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The solution must be able to add manual Form self-intelligence, the OEM should have 40+ Third Party Threat feeds to broaden the threat detection and mitigation landscape  The solution must support 30+ compliance templates including GDPR, PII, PCI, PHI, source code, etc. to ensure	required  Would request LIC to consider and amend the clause  Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux"  Bidder requests LIC to delete this clause  Bidder undertanding of the clause is the data in the SSE cloud should be encrypted when stores, hope this understanding is correct  We support SOC2 type 2, ISO 27001, GDPR, HIPAA  We support SOC2 type 2, ISO 27001, GDPR, HIPAA  We support SOC3 type 2, ISO 27001, GDPR, HIPAA  We support SOC3 type 2, ISO 27001, GDPR, HIPAA  Our solution is a standalone SSE solution and does not need to integrate with corporate firewall  CASB provides restricted access to application based on configured rules and hence does not need an IPS functionality  CASB provides restricted access to application based on configured rules and hence does not need an IPS functionality  Bidder requests LIC to delete the clause  Bidder requests LIC to delete the clause as this clause is too restrictive  We support SOC2 type 2, ISO 27001, GDPR, HIPAA	Please be guided by the RFP  Please refer to the revised "Annexure F"  Please refer to the revised "Annexure F"  Please be guided by the RFP  Please be guided by the RFP
533 534 535 536 537 538 539 540 541 5542 543 544	Technical	Technical	Excel Sheet -3	The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux, iOS, Android, shared VDI environments and Chromebooks.  The proposed CASB solution must have User Behaviour Analytics (UBA) techniques to analyse user behaviour patterns, detect anomalies, and identify potential insider threats or compromised accounts.  The CASB solution should provide encryption and tokenization mechanisms to protect sensitive data stored in the cloud. This ensures data remains secure even if accessed by unauthorized parties.  The proposed solution should have CAS 15RA, CIS certifications  The proposed solution must have TrustARC Privacy Certification.  The solution should also support real-time visibility for 50,000+ sanctioned and unsanctioned applications with risk score based on CSA and CSS Standards. The solution should be able to report the security compliances and certifications achieved by these apps  The proposed solution must be able to integrate with Organization IT Corporate Firewalls as well as any existing proxy solution for shadow IT visibility for Risk assessment of traffic from gateway devices in sniff/monitor mode.  The solution must have Web IPS (Signatures) to protect against targeted user-agent threats.  The solution must have Web IPS (Signatures) to protect against targeted user-agent threats.  The solution must be able to add manual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The solution must be able in a damanual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The solution must be able in a damanual IOCs (MDS and SHA) directly from admin console in real time to minimize risk.  The solution must be able to add manual Form self-intelligence, the OEM should have 40+ Third Party Threat feeds to broaden the threat detection and mitigation landscape  The solution must support 30+ compliance templates including GDPR, PII, PCI, PHI, source code, etc. to ensure	required  Would request LIC to consider and amend the clause Bidder requests to change this clause to "The solution must have single light weight user agent <30MB and supported on Windows, MAC, Linux" Bidder requests LIC to delete this clause Bidder undertanding of the clause is the data in the SSE cloud should be encrypted when stores, hope this understanding is correct  We support SOZ type 2, ISO 27001, GDPR, HIPAA  We support SOZ type 2, ISO 27001, GDPR, HIPAA We support SOC2 type 2, ISO 27001, GDPR, HIPAA We support SOC3 type 2, ISO 27001, GDPR, HIPAA We support SOC4 store and applications, over and above we can incorporate custom applications, we do not support risk scoring of applications as these are standard  Our solution is a standalone SSE solution and does not need to integrate with corporate firewall  CASB provides restricted access to application based on configured rules and hence does not need an IPS functionality Bidder requests LIC to delete the clause Bidder requests LIC to delete the clause Bidder requests LIC to delete the clause as this clause is too restrictive	Please be guided by the RFP  Please refer to the revised "Annexure F"  Please refer to the revised "Annexure F"  Please be guided by the RFP  Please be guided by the RFP

547			The solution should have capability to provide UEBA profiling and risk score for users based on parameters like data exfiltration, locations awareness, bulk upload and download of files, bulk deletion of files, login-failures etc.	Bidder requests LIC to delete the clause	Please be guided by the RFP
548			The solution should support the capability to enforce user risk scores based access policies	Bidder requests LIC to delete the clause	Please be guided by the RFP
549			The solution must be able to enforce granular activity controls in laaS Application Category for the Public Cloud Service provider as like: Allow, Block, Send, Post, Upload, Download, View, Share, Rename, Move, Invite, Create, Delete, Start, Stop, Reboot, Shutdown, Publish, Preview, Terminate, Register, Reject, Activate, Attach, Login and Logout etc.		Please be guided by the RFP
550			The solution should have reverse proxy deployment to enforce granular context-specific access policies on unmanaged devices (BYOD) accessing corporate Applications like O365, Google Drive, Gmail etc.	Bidder requests LIC to delete the clause	Please be guided by the RFP
551			The solution should have reverse proxy deployment to enforce granular context-specific access policies on unmanaged devices (BYOD) accessing corporate Applications like O365, Google Drive, Gmail etc.	Bidder requests LIC to delete the clause	Please be guided by the RFP
552			The Solution must have DLP Capabilities and must be able to create DLP Policies based on content, keywords, patterns, exact data matches, size, upload app URLs, user group etc. and a combination of all or some of these.	Bidder requests LIC to delete the clause	Please be guided by the RFP
553			The solution must have inbuilt 2500+ DLP Identifiers.	Bidder requests LIC to delete the clause	Please be guided by the RFP
554			The solution must have inbuilt Incident Workflow Management for DLP Events.	Bidder requests LIC to delete the clause	Please be guided by the RFP
555			The proposed solution must provide incident Management Console to handle DLP incidents download original file, look at snip of the event, escalate incidents to DLP incident Manager from the same unified Management Console from day one.	Bidder requests LIC to delete the clause	Please be guided by the RFP
EI	ccexure C - ligibility riterion	112/113	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Request to change to - The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 3 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
El	ccexure C - ligibility riterion	112/113	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India. The proposed OEM product for NAC should have been successfully running in minimum 02 (two) organizations with minimum 500 branches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years preceding to the date of the RFP.	request to change to - The bidder during the last 5 years preceding to the date of this RFP should have implemented, and supported the Network Access Control (NAC) OEM to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
El	ccexure C - ligibility riterion	112/113	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Request to change to - The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
El	ccexure C - ligibility riterion	112/113	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India		Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	ccexure C -	112/113	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a	Request to change to -The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM / OR API Gateway, Management and Security for	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
	riterion		minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different	a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms	
El	ccexure C - ligibility riterion	112/113	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	EIT will request for this eligibility clause to be removed	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
Te	ccexure D - echnical coring	115/116	Annual turnover during the last 03 (three) years preceding the date of this RFP.  © Greater than INR 500 Crore -> 10 Marks © Greater than INR 300 Crore up to INR 500 Crores -> 7 Marks © Greater than INR 100 Crore up to INR 500 Crores -> 5 Marks	Request to change to - Annual turnover during the last 03 (three) years preceding the date of this RFP.  B Greater than INR 1000 Crore -> 10 Marks  B Greater than INR 500 Crore up to INR 1000 Crores -> 7 Marks  B Greater than INR 300 Crore up to INR 500 Crores -> 5 Marks	Please refer to the revised "Annexure D"
Te	ccexure D - echnical coring	115/116	The bidder should have relevant implementation and operational experience for in scope tools to PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.  © Greater than 7 Years - 3 O Marks © Greater than 5 Years up to 7 Years -> 7 Marks © Greater than 3 Years up to 5 Years -> 5 Marks	Request to change to -The bidder should have relevant implementation and operational experience for in scope tools to PSU/Government/Private/BFSI Sector  8 Greater than 7 Years - 2 10 Marks  8 Greater than 5 Years up to 7 Years -> 7 Marks  8 Greater than 3 Years up to 5 Years -> 5 Marks	Please refer to the revised "Annexure D"
Te	ccexure D - echnical coring	115/116	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  ② 2 references of 65000 IP Addresses and above -> 10 Marks ③ 2 references of 550000 IP Addresses and above -> 7 Marks ⑤ 2 references of 25000 IP Addresses and above -> 5 Marks	Request to change to -The Bidder during the last 5 years preceding to the date of this RFP, must have supplied OR implemented OR supported NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms:  2 references > 10 Marks  3 references> 7 Marks	Please refer to the revised "Annexure D"
Te	ccexure D - echnical coring	115/116		Request to change to -The Bidder during the last 5 years preceding to the date of this RFP, must have supplied OR implemented OR supported WAF solution to clients in the PSU/Government/Private/BFSI Sector Firms:  3 references and above -> 10 Marks 2 references and above -> 5 Marks	Please refer to the revised "Annexure D"
Te	ccexure D - echnical coring	115/116	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported SSL Offloader solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  3 3 references and above -> 10 Marksi 2 references and above -> 5 Marks		Please refer to the revised "Annexure D"
Te	ccexure D - echnical coring	115/116	The Bidder during the last 5 years preceding to the date of this RFP, must have supplied, implemented and supported MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:  8.2 references of 10000 users and above > 10 Marks 8.2 references of 5000 users and above > 5 Marks	Request to change to -The Bidder during the last 5 years preceding to the date of this RFP, must have supplied <b>OR</b> , implemented OR supported MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms:  21 references of 10000 users and above -> 10 Marks  21 references of 5000 users and above -> 5 Marks	Please refer to the revised "Annexure D"

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scor	nnical ing		115/116	The bidder must have supplied, installed, implemented, and managed the API Gateway, Management and Security solution for a minimum of 500 APIs in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India  34 references > 10 Marks  32 references > 5 Marks	EIT will request that the scoring criteria to be removed	Please refer to the revised "Annexure D"
	exure D - nnical ing		115/116	The bidder must have supplied, installed, implemented, and managed the CASB solutions for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India 24 references -> 5 Marks 22 references -> 2 Marks	EIT will request that the scoring criteria to be removed	Please refer to the revised "Annexure D"
	exure D - nnical ing		115/116	The bidder must have supplied, installed, implemented, and managed the VDI solution for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India 2 4 references -> 5 Marks 2 2 references -> 2 Marks	The bidder must have supplied, installed, implemented, and managed the VDI solution for a minimum of 100 users in the PSU/Government/Private/BFSI Sector Firms in India  A Reference having more than 1000 users -> 5 Marks  A Reference having more than 500 users and less than 1000 users -> 2 marks	Please refer to the revised "Annexure D"
1 6. E Crite		Point No.04	14	The Bidder should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	We kindly request you to modify the clause as follows:  The Bidder?OEM should have minimum of 3 years of experience in supplying, implementing, and supporting minimum 4 out of the 7 in-scope solutions related to this RFP to organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
72 6. E Crite		Point No.05	14/15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India. The proposed OEM product for NAC should have been successfully running in minimum 02 (two) organizations with minimum 500 branches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years preceding to the date of the RFP.	We kindly request you to modify the clause as follows:  The bidder/OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented, and supported the Network Access Control (NAC) OEM for a minimum of 25,000 IP Addresses to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India. The proposed OEM product for NAC should have been successfully running in minimum 02 (two) organizations with minimum 500 branches distributed across India of minimum 25,000 IP Addresses in the last 05 (five) years preceding to the date of the RFP.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
3 6. E Crite		Point No.06	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	We kindly request you to modify the clause as follows:  The bidder/OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Web Application Firewall (WAF) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
4 6. E Crite	igibility eria	Point No.07	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	We kindly request you to modify the clause as follows:  The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Mobile Device Management (MDM) / SSL Offloader (SSLO) to at least 02 (two) organisations in PSU / Government / Private / BFSI Sector Firms with more than 500 branches across different locations in India.	
5 6. E Crite		Point No.08	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) CBM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government /a Private / BFSI Sector Firms with more than 500 branches across different locations in India.	We kindly request you to modify the clause as follows:  The bidder/OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Virtual Desktop Interface (VDI) OEM for a minimum of 50 users / API Gateway, Management and Security for a minimum of 100 APIs to at least 02 (two) organisations in PSU / Government /a Private / BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
6 6. E Crite	igibility eria	Point No.09	15	The bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	We kindly request you to modify the clause as follows:  The bidder/OEM during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the Cloud Access Service Broker (CASB) to at least 02 (two) organisations in PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
7 6. E Crite	igibility eria	Point No.10	15	The bidder must have a minimum of 15 IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CISSP / OSCP / CEH / CCNP / CISA / CISM / OEM Level Certification. Minimum 3 resources must have OEM Level Certification (preferably of the proposed OEM).	We kindly request you to modify the clause as follows:  The bidder must have a minimum of 25 IT Security permanent professionals on their payroll with certifications.	Please refer to the revised "Annexure C and Minimum Eligibility Criteria"
'8 10. Moi (EM	ey Deposit	Point No i	25	Bidders shall submit along with the bid, EMD of INR 2,00,00,000 (Rupees Two Crores Only) in the form of unconditional and irrevocable Bank Guarantee (BG) as per the format given in Annexure O (Bank Guarantee for E.M.D.). This should be executed by a Nationalized/ Scheduled Bank acceptable to LIC.	We kindly request a reduction in the EMD amount. As a listed entity, we do not qualify for exemption and are required to pay the EMD. Consequently, we must factor this cost into our operations, ultimately leading to an increase in overall expenses. Given that this tender involves an online reverse auction process, it's crucial for us to remain competitive commercially. Therefore, we urge you to consider lowering the EMD amount. This adjustment will encourage more participation from other competitors, enhancing the competitiveness of the tender/RFP process for LIC.	