



भारतीय जीवन बीमा निगम  
LIFE INSURANCE CORPORATION OF INDIA

MKTG./CLIA DEPT., CENTRAL OFFICE, 'YOGAKSHEMA', JEEVAN BIMA MARG,  
MUMBAI- 400 021, TEL: 22855980, 66598094. e-mail: [co\\_clia@licindia.com](mailto:co_clia@licindia.com)

Ref: CO/CLIA /E-Tender/Pre-Bid/2024-25

11.07.2024

**E-Tender for arranging Educational Tour of CLIAs and COs of LIC of India at Bali .**  
**(Minutes of Pre-Bid Meeting for Bali Tour held on 11.07.2024)**

**Tender No. MKTG CLIA/02/2024-25**

**Participants:-**

Smt. B. Swornalatha	Secretary (CLIA)
Smt. Asha Kotian	Asst. Secy (CLIA)
Smt. Ragini Shrikhande	AO(CLIA)
Shri Harshal Karkhanis	Representative of Dook Travels Pvt. Ltd.
Ms. Jayeeta Paul & Shri Sadan Chaturvedi	Representative of Neptune Tours & Travels Pvt. Ltd.
Shri Sunny Singh	Representative of OYO Rooms
Shri Sumit Kamat	Representative of Make My Trip
Shri Shreejesh Acharya	Representative of Travel Exotic Pvt. Ltd.
Shri Mustquin	Representative from Akbar Holidays Pvt. Ltd.

Following are the points discussed /queries raised by the Tour Operators and Clarifications / Modifications thereon;

- 1) **Hubs**– Total No. of Pax are 210 (+/- 20% Variation) as per Tender Document. In the Financial Bids, we have given Departure Hubs as under.

**Bali** – Ex-Mumbai (20), EX-Delhi(94), Ex-Kolkata(65) & Ex-Hyderabad(31)

Tour Operators have suggested that instead of Hyderabad Hub, we may add Bengaluru Hub or Chennai Hub as direct flights are available from Bengaluru and the tickets availability will be better from Chennai .

**Clarification /Modification:-**

**It has been decided to replace Hyderabad Hub with Bengaluru Hub or Chennai Hub. The Travels will have to confirm the same at the time of conveying the booking details.**

**Revised Hubs will be as under.**

**Bali – Ex-Mumbai (20), EX-Delhi (94), Ex-Kolkata (65) & Ex- Bengaluru or Ex-Chennai(31)**

- 2) **Itinerary** – We have mentioned Tanjung Benoa : Watersports in the Itinerary. Tour Operators required clarification whether there will be any fixed rides required for Participants or whether the rides will be decided by the participants at their cost.

**Clarification /Modification:-**

**The Tour Operator may provide Minimum 2 rides to the participants.**

- 3) **Exact dates of Travel** - Since we have mentioned the travel period from 23.08.2024 to 06.09.2024 (Any 4 Days / 3 Nights), the issue of the exact date of Travel is discussed with the Tour Operators. They have opined that it is possible for them to inform the exact date of Travel within 2 Days from the finalization of contract.

**Clarification/ Modification:-**

**The lowest Bidder has to give the exact date of travel with Booking details by 24.07.2024 afternoon.**

- 4) **Flights** – The Clause regarding the flights in the Financial Bid is as under.

“ Non stop / one stop / shortest connecting flights (for departure as well as arrival). The proposed flight should provide meals on board and should arrive at Bali preferably in the early morning hours. Return flight should depart preferably in the evening / night from Bali. “

Tour operators required clarification regarding evening / night departure for return flight on 4<sup>th</sup> day of the Tour.

**Clarification/ Modification:-**

**The Tour operator should arrange for flight that will arrive by forenoon on the first day and depart by evening / night on the fourth day, as per our tender conditions so that all the destinations are covered properly.**

Sd/-  
Secretary (CLIA)