

**Central Office, Marketing Department:**

3<sup>rd</sup> Floor, Yogakshema Building, West Wing, Jeevan Bima Marg, Nariman Point, Mumbai 400 021.

Ref: Mktg./Oprns/Pre\_Bid\_11.07.2024

Date: 11.07.2024

**Minutes of Pre- Bid Meeting with Tour operators for Japan Tour held on 11.07.2024 at 4<sup>th</sup> Floor, East Wing, LIC of India, Yogakshema, Nariman Point, Mumbai 400021.**

**Participants :-**

Shri. R. Sudhakar	Executive Director (Mktg/PD) & CMO
Shri R.K. Chaudhury	Chief (Marketing/Oprns)
Shri Nikhil Jain	Secretary (Mktg/Oprns)
Shri. Ravindra Khonde	Asst. Secretary (Mktg/Oprns)
Shri Sachin Bodas	AO (Mktg/Oprns)
Shri Jayaviknesh	AO (Mktg/Oprns)
Shri Mahendra Ingale	Representative From Kesari MICE D/O Kesari Tours
Shri Gopal Agarwal	Representative From Neem Holidays
Shri Manish Agarwal	Representative From Neem Holidays
Smt Jayeeta Biswas	Representative From Neptune Holidays Pvt. Ltd.
Shri Sadan Chaturvedi	Representative From Neptune Holidays Pvt. Ltd.
Shri Vivek Shrivastava	Representative From Zenith Holidays Pvt. Ltd.
Shri Mustaqim Shaikh	Representative From Akbar Holidays Pvt. Ltd.
Shri Sunny Singh	Representative From Oyo Rooms
Shri Harshal Karkhanis	Representative From Dook Travels
Shri Prathamesh Pol	Representative From SOTC Travel

**Points Discussed :**

**Travel Dates and Hubs -**

- 1) It is informed by the Tour Operators that the flights are available from India to Japan from limited Hubs, so it is decided in the pre bid meeting to keep only 2 Hubs viz Mumbai & Delhi.
- 2) It was informed to tour operators that the no. of passengers would now be 107 (+/- 20% variations)
- 3) Tour Operators suggested the changes in itinerary. Tour operators informed that flight from Japan to India in the evening are extremely limited and availability is doubtful. They, therefore, suggested that the departure flight from Japan, evening flight may not be possible.



भारतीय जीवन बीमा निगम  
LIFE INSURANCE CORPORATION OF INDIA

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Date: 31.10.2023

4) Tour Operator also suggested the change in hotel category from 5 Star to 4 Star minimum as the cost of 5 Star hotels in Japan on substantially higher side and 4 Star category hotels in Japan are quite good and decent. We noted the suggestions.

5) Except for above, the tour operators did not raise any point on the other contents of the Tender document of Japan.

**6) It was informed that their concern will be considered and Clarifications/Modifications, on the above point will be provided on our website [www.licindia.in/tenders](http://www.licindia.in/tenders) and <http://www.tenderwizard.com/LIC>**