

Title of Procurement	Request for Proposal (RFP) for Selection of SDK Based Runtime Application Self - Protection (RASP) & API Security Solution for LIC Mobile Applications as SaaS
Reference No.	LIC/CO/IT/PORTAL/2024-25/RFP/RASP dated 04.10.2024

Please take note of the following corrigendum:

#	Para / Clause under Reference as per RFP Document	Content of Para / Clause under Reference as per RFP Document	Revised Clause / Additional Clause
1	6.11.2: Rights in Vendor's Pre-existing IPR Page No. 34	Except as may be otherwise explicitly agreed to in a statement of services, upon payment in full, the Vendor should grant LIC a non-exclusive, perpetual, fully paid-up license to use the pre-existing work in the form delivered to LIC as a part of the service or deliverables only for its internal business operations.	The mentioned paragraph stands deleted. However, all other paragraphs within point 6.11.2 remain unchanged.
2	6.13.2(a) : Payment Terms & Conditions Page No. 36	Payment for the actual transactions will be made quarterly in arrears for actual no of Active Annual Users.	Payment will be based on the actual number of annual active users i.e. Line Item No. 1 (Revised Indicative Commercial Bid - Annexure H) on quarterly basis in arrears. LIC may also avail services for additional mobile application and users as per business requirements on mutually agreed terms, conditions and Price Negotiations by LIC.
3	6.13.2(b) : Payment Terms & Conditions Page No. 36	Payment for the one time Implementation, Configuration & Training items (Item 2 and 3) will be upon the Successful deployment and post 30 day of go live of application.	Payment for the API Security i.e. Line Item No. 2 (Revised Indicative Commercial Bid - Annexure H) will be done on a quarterly basis in arrears. Production Support Cost i.e. Line Item No. 3 (Revised Indicative Commercial Bid - Annexure H) will be on a quarterly basis, in arrears.

#	Para / Clause under Reference as per RFP Document	Content of Para / Clause under Reference as per RFP Document	Revised Clause / Additional Clause																						
			<p>Payment for the One Time Comprehensive OEM Training i.e. Line Item No. 4 (Revised Indicative Commercial Bid - Annexure H) - upon successful completion of the training.</p> <p>The One-Time Implementation, SDK Integration, and Setup Cost i.e. Line Item No. 5 (Revised Indicative Commercial Bid - Annexure H) will be paid based on actuals, in arrears as per following table after Two weeks post Production Sign Off and Go Live :</p> <table border="1"> <thead> <tr> <th>Activity</th> <th>Payment %</th> </tr> </thead> <tbody> <tr><td>1st App</td><td>20%</td></tr> <tr><td>2nd App</td><td>20%</td></tr> <tr><td>3rd App</td><td>7.50%</td></tr> <tr><td>4th App</td><td>7.50%</td></tr> <tr><td>5th App</td><td>7.50%</td></tr> <tr><td>6th App</td><td>7.50%</td></tr> <tr><td>7th App</td><td>7.50%</td></tr> <tr><td>8th App</td><td>7.50%</td></tr> <tr><td>9th App</td><td>7.50%</td></tr> <tr><td>10th App</td><td>7.50%</td></tr> </tbody> </table>	Activity	Payment %	1st App	20%	2nd App	20%	3rd App	7.50%	4th App	7.50%	5th App	7.50%	6th App	7.50%	7th App	7.50%	8th App	7.50%	9th App	7.50%	10th App	7.50%
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4	6.13.2 (i) Payment Terms & Condition	** Addition of Extra Clause **	LIC will verify the actual number of Annual Active Users for each mobile application on a quarterly basis within three (3) weeks after the Pro-forma Invoice is raised by the vendor.																						

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REVISED ANNEXURE H: INDICATIVE COMMERCIAL BID

(To be submitted on the Bidder's letter head)

Request for Proposal Selection of SDK Based Runtime Application Self - Protection (RASP) & API Security Solution for LIC Mobile Applications as SaaS (Ref: LIC/CO/IT/PORTAL/2024-25/RFP/RASP dated 27.09.2024)

Name of The Bidder :			
S. No.	Products / Services	Total Annual Cost (exclusive of GST)	Total Cost for 3 Years (exclusive of GST)
1.	Mobile App based RASP Security Solution - Annual SaaS based Subscription License for up to 10 Mobile Applications and up to 1 Crore Cumulative Annual Active Users (AAU)* with Cloud Hosting.		
2.	API Security (No restriction on the number of sessions/users/APIs for the configured applications.)		
3.	Production Support for Android, iOS & RASP Portal as per SLA (Including 24*7 Application Support and Mobile App new version launch support)		
S. No.	Products / Services	Total Cost (exclusive of GST)	
4.	One Time Comprehensive OEM Training Cost (OEM Training , Solution Integration and Advance Training, Dashboard Usage and Reporting)		
5.	Implementation , SDK Integration and Setup Cost (For 10 Apps)		
Total Cost of Ownership			
Total Cost of Ownership in Words			

- GST will be payable as applicable.
- **Annual Active User (AAU)** on the LIC Mobile Application refers to a unique user, typically identified by a unique user ID, who opens or interacts with the app on a device at least once during the year. Each user is only counted once, regardless of how many times they interact with the app over the year. Repeated interactions by the same user are not double-counted, ensuring an accurate count of distinct users engaging with the app annually.
- No minimum number of users is guaranteed by LIC. No of users mentioned in this RFP and its subsequent corrigendum/corrigenda is indicative only and not guaranteed. **Payment will be based on the actual number of annual active users i.e. Line Item No. 1 on quarterly basis**

in arrears. LIC may also avail services for additional mobile application and users as per business requirements on mutually agreed terms, conditions and Price Negotiations by LIC.

- d. **Payment for the API Security (Line Item No. 2) will be made on a quarterly basis in arrears.** (**Note – There will be no restriction on the number of sessions/users/APIs for the configured applications)
- e. **Payment for the Production Support Cost (Line Item No. 3) will be made on a quarterly basis, in arrears.**
- f. **Payment for the One Time Comprehensive OEM Training (Line Item 4) after successful completion of training.**
- g. **The Implementation, SDK Integration, and Setup Cost (Line Item No. 5) will be paid based on actuals, in arrears as per following table after Two weeks post Production Sign Off and Go Live:**

Activity	Payment %
1st App	20%
2nd App	20%
3rd App	7.50%
4th App	7.50%
5th App	7.50%
6th App	7.50%
7th App	7.50%
8th App	7.50%
9th App	7.50%
10th App	7.50%

- h. **Total Cost of Ownership is defined as:
 Total Cost for 3 Years (Item No 1, 2, 3) + Total Cost (Item No.4, 5).**
- i. We understand that LIC reserves the right not to procure services for any or all the items at its discretion. LIC also reserve the right to procure the services from multiple services provides as per its discretion and in the interest of LIC. Mentioned quantity/transaction is indicative only and any payment would be purely on the actual transactions. We understand that LIC reserve the right to negotiate with the bidder whose proposal has been ranked as the best value bid on the basis of Technical and Financial Evaluation to the proposed Project before the award of the contract.
- j. LIC will verify the actual number of Annual Active Users for each mobile application on a quarterly basis within three (3) weeks after the Pro-forma Invoice is raised by the vendor.

We also take note of the following:

- a. If the cost for any line item is indicated as zero then it will be assumed by LIC that the said item is provided to LIC without any cost.
- b. All prices to be in Indian Rupee (INR) only. Prices quoted by the Bidder should be inclusive of all taxes, duties, levies etc. except GST which will be paid extra at actuals.
- c. Payment will be after TDS and GST under TDS (if applicable) as per income tax rules.

- d. LIC may at its discretion require the replacement of the onsite resource if the services are not found satisfactory.
- e. We agree to abide by the Bid and the rates quoted therein for the orders awarded by the LIC up to the period prescribed in the Bid which shall remain binding upon us. Until a formal contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

We undertake, if our Bid is accepted, that service mentioned as per the items proposed for, will be provided as specified in the Scope of Work, Schedule of Requirements / purchase orders issued. If our Bid is accepted, we will provide the guarantee of a sum equivalent to prescribed amount, for the due performance of the Contract in the form prescribed by the LIC.

We agree to abide by the Bid and the rates quoted therein for the orders awarded by the LIC up to the period prescribed in the Bid which shall remain binding upon us. Until a formal contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".

We understand that you are not bound to accept the lowest or any Bid you may receive.

Dated at this..... Day of.....2024.

(Authorised Signatory)

(Name, Designation, seal of the company)

Duly authorized to sign Bid for and on behalf of the company

Mobile No/Email ID

Company Name and Seal.

(Secretary, IT/SD)