

Brief Description of Procurement	Request for Proposal (RFP) for Selection of SDK Based Runtime Application Self - Protection (RASP) & API Security Solution for LIC Mobile Applications as SaaS
Bid Reference	LIC/CO/IT/PORTAL/2024-25/RFP/RASP dated 04.10.2024
Date and Time of Pre-Bid Meeting	10 th October, 2024 (Thursday) at 11.00 Hrs.
Venue of Pre-Bid Meeting	Hosted virtually at LIC of India, Central Office, IT/SD Department, 2nd Floor, South Wing, Jeevan Seva Annexe Building, S. V. Road, Santacruz (W), Mumbai, Maharashtra – 400054.

The following officials of LIC of India were present in the pre-bid meeting:

1. Mr. Swaminathan Rajan, Secretary, IT/DT
2. Mr. Yashwant Sharma, AAO, IT/DT

Proceeding of the pre-bid meeting is as follows:

- At the outset, AAO, IT/DT made a briefing about the purpose of the pre-bid meeting. Thereafter, prospective bidders were requested to put up their queries related to the tender document and were responded by Secretary, IT/DT.

The responses to queries sought from prospective bidders in e-mail and those asked during the meeting have been compiled as annexure Pre-bid Queries.

The Bidders' following representatives have attended the pre-bid meeting:

#	Name of the Organization	Names of the Representatives
1	M/s Cyfuture India Pvt Ltd	Ms. Khushboo Shah
2	M/s Inspirisys Solutions Limited	Mr. Ravindra Sanas
3	M/s Orient Technologies Ltd	Mr. Suraj
4	M/s Protectt.ai Labs Pvt Ltd	Mr. Nitin Gupta, Mr. Ankur Gupta
5	M/s SISL Infotech Pvt. Ltd	Mr. Rohit Jalali

Annexure_Pre_Bid_Queries

Clarifications in regards to queries / suggestions received for
RFP Document for Selection of SDK Based Runtime Application Self - Protection (RASP) & API Security Solution
for LIC Mobile Applications as SaaS
Ref: LIC/CO/IT/PORTAL/2024-25/RFP/RASP/ dated 04.10.2024

#	Para / Clause under Reference as per RFP Document	Content of Para / Clause under Reference as per RFP Document	Query / Suggestions	Response
1	6.2 : Option to extend project duration and scope Page No. 30	LIC may also avail services for additional mobile application and users as per business requirements.	Commercials are not defined in RFP for onboarding of additional Mobile Applications.	LIC may also avail services for additional mobile application and users as per business requirements on mutually agreed terms, conditions and Price Negotiations by LIC.
2	6.11.2 : Rights in Vendor's Pre-existing IPR Page No. 34	Except as may be otherwise explicitly agreed to in a statement of services, upon payment in full, the Vendor should grant LIC a non-exclusive, perpetual, fully paid-up license to use the pre-existing work in the form delivered to LIC as a part of the service or deliverables only for its internal business operations.	The solution to be provided under this RFP operates on the subscription model. Therefore, even if full payment is made, the vendor cannot grant a perpetual or fully paid-up license.	Refer Corrigendum 1.

#	Para / Clause under Reference as per RFP Document	Content of Para / Clause under Reference as per RFP Document	Query / Suggestions	Response
3	6.13.2 (a) : Payment Terms & Condition Page No. 36	Payment for the actual transactions will be made quarterly in arrears for actual no of Active Annual Users.	It is unclear how users will be tracked in subsequent quarters, as payments are made quarterly but the count is based on annual active users.	Please be guided by the RFP Document and Revised Annexure H: Indicative Commercial Bid (Refer to Corrigendum 1)
4	6.13.2 (b) Payment Terms & Condition Page No. 36	Payment for the one time Implementation, Configuration & Training items (Item 2 and 3) will be upon the Successful deployment and post 30 day of go live of application.	The Bidder Suggests: <ul style="list-style-type: none"> Payment for line #2 to be made upon the successful deployment. Payment for line #3 to be made post 30 days of Go Live of Application 	Line Item 2 is now Line Item 5 and Line Item 3 is now divided in Line Item 3 and Line Item 4. For Details, Please refer Revised Annexure H: Indicative Commercial Bid (Refer to Corrigendum 1) .
5	6.13.2 (i) Payment Terms & Condition Page No. 37	** Addition of Extra Clause **	Bidder seeks to add below mentioned Clause: LIC will calculate the active users" for each mobile application on a quarterly basis and will share the data with the successful supplier/vendor within 5 days after the quarter ends.	LIC will verify the actual number of Annual Active Users for each mobile application on a quarterly basis within three (3) weeks after the Pro-forma Invoice is raised by the vendor.
6	6.16: Liability Page 41	The aggregate liability of the Supplier/vendor to LIC, whether under the Contract, in tort or otherwise, shall not exceed the total Contract Price	The aggregate liability of the Supplier/vendor to LIC, whether under the Contract, in tort or otherwise, shall not exceed the Average Annual Contract Value	Please be guided by the RFP Document.

#	Para / Clause under Reference as per RFP Document	Content of Para / Clause under Reference as per RFP Document	Query / Suggestions	Response
7	Annexure E: Eligibility Criteria Table A: Point no 8 Page 67	The Solution is to be provisioned as Software as a Service on MEITY Empanelled Data Center. There should be no requirement / dependency on procurement of License for any Proprietary Commercial Software, Licensed Database or Framework) for deployment at LIC.	Bidder seeks clarification on this point	Please refer to the Document in the link : https://www.meity.gov.in/writereaddata/files/CSPs_Details_210624.pdf
8	Annexure E: Eligibility Criteria Table A: Point no 4 (Additional Eligibility for OEM/OSD) Page 69	The OEM must provide reference of 5 active BFSI clients in India (out of which 2 must be Insurance Companies) using the RASP solution and 1 active BFSI Client must be with a minimum of 10 Million Active users . (LIC Reserves the right to verify the reference for satisfactory performance)	Bidder requests to mandate the Bidder's Purchase Order (at least 2 references) from the BFSI sector, instead of OEM references. While experience in such Cyber Security projects is essential, LIC typically requires references from both the bidder and the OEM	Please be guided by the RFP Document.

SECRETARY (IT/SD)