

Revised Commercial bid format

Bidder Name	CSP	Service
		All Set of Cloud Services - Discount % over list price of CSP
		Managed Services as percentage of monthly bill

Cloud Resource consumption - Discount % over list price of CSP		Marketplace Consumption - Discount % over list price of CSP	
Rates for No Commitment	Rates for 1 Year Commitment	Rates for No Commitment	Rates for 1 Year Commitment