FORM L-5 - COMMISSION SCHEDULE COMMISSION EXPENSES

(Amount in Rs. Crore)

| PARTICULARS | For the Quarter ended June 30, 2025 | Upto the Quarter ended June 30, 2025 | For the Quarter ended June 30, 2024 | Upto the Quarter ended June 30, 2024 |
|--|-------------------------------------|---|-------------------------------------|--------------------------------------|
| | 2025 | 2025 | 2024 | 2024 |
| Commission | | | | |
| Direct – First year premiums | 1,743.37 | 1,743.37 | 2,074.25 | 2,074.2 |
| - Renewal premiums | 3,081.95 | | 2,917.57 | 2,917.5 |
| Single premiums | 124.25 | | 98.25 | 98.2 |
| Gross Commission | 4,949.57 | 4,949.57 | 5,090.07 | 5,090.0 |
| Add: Commission on Re-insurance Accepted | - | - | - | |
| Less: Commission on Re-insurance Ceded | - | - | - | |
| Net Commission | 4,949.57 | 4,949.57 | 5,090.07 | 5,090.0 |
| Rewards * | - | - | - | |
| TOTAL | 4,949.57 | 4,949.57 | 5,090.07 | 5,090.0 |
| Channel wise break-up of | , | • | • | • |
| Commission and Rewards (Excluding Reinsurance commission): | | | | |
| Individual agents | 4,887.78 | 4,887.78 | 5,036.91 | 5,036.9 |
| Corporate Agents-Bank/FII/HFC | 26.30 | | 25.39 | 25.3 |
| Corporate Agents-Others | 3.56 | | 4.84 | 4.8 |
| Brokers | 2.24 | | 1.37 | 1.3 |
| Micro Agents | 17.22 | 17.22 | 7.18 | 7.1 |
| Direct Business-Online** | - | - | - | |
| Direct Business-Others | _ | - | - | |
| Common Service Centre (CSC) | 3.99 | 3.99 | 9.81 | 9.8 |
| Web Aggregators | - | - | - | |
| IMF (Insurance Marketing Firm) | 8.47 | 8.47 | 4.54 | 4.5 |
| Point of Sale (Direct) POSLI | 0.01 | 0.01 | 0.03 | 0.0 |
| Others | - | - | - | 0.0 |
| Commission and Rewards on | | | | |
| (Excluding Reinsurance) | 4,949.57 | 4,949.57 | 5,090.07 | 5,090.07 |
| Business written : | .,5 :5:57 | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 2,000.00 | 2,550.07 |
| In India | 4,943.51 | 4,943.51 | 5,084.76 | 5,084.76 |
| Outside India | 6.06 | 6.06 | 5.31 | 5.3 |

Note:-

^{*} To comply with the IRDAI (Actuarial, finance and Investment Functions of Insurers) Regulations, 2024, Rewards has been regrouped under respective line of commission under Schedule 2.

^{**} Commission on Business procured through Company website