

## Annexure C (REVISED): Eligibility Criteria

(on company letter head)

SN	Eligibility Criteria	Documents to be Submitted
1	The bidder must be a registered legal entity in India.	Copy of the Certificate of Incorporation issued by Registrar of Companies and full address of the registered office, attested by authorized signatory.
2	The bidder should be registered for Goods and Services Tax.	Copy of GSTIN Certificate attested by authorized signatory
3	The bidder should have valid PAN.	Copy of PAN Card attested by authorized signatory
4	The bidder should have a dedicated security practice in operation for over 5 years.	Declaration by the bidder on company letter head signed by authorized signatory
5	The Bidder must have an annual turnover of minimum Rs. 100 Crores per annum during the last 03 (three) financial years preceding the date of this RFP	Annual audited Profit & Loss Statement for last three financial years, certified by the auditor and attested by authorized signatory of the bidder.
6	The Bidder should have recorded a Profit Before Tax in any of 02 (two) years out of the last 03 (three) financial years preceding the date of this RFP.	Annual audited Profit & Loss statement of the firm of last three financial years, certified by the auditor and attested by authorized signatory of the bidder
7	The Bidder should have minimum of 3 years of experience in supplying, installing and maintaining web and email gateway solutions successfully in 2 organisations in PSU/Government/Private/BFSI Sector.	The bidder should submit details as per format under Annexure E along copies of the Letter of acceptance (LoA)/work order/ contract and completion certificate confirming relevant experience. Self certification of Bidder mentioning date of implementation to be submitted
8	The bidder should have supplied, installed and be maintaining the web and email gateway solutions successfully running in any organization in India with minimum 5000 users each (Web and Email Gateway). The project should be live as on the date of RFP.	Documentary Proof to be submitted as per Annexure E along copies of the Letter of acceptance (LoA)/work order/ contract, completion certificate confirming relevant experience and current status. Self certification of Bidder mentioning date of implementation and reference letter from client stating live status of project to be submitted .
9	The bidder should have authorised partnerships with the solution/ technology providers of Email and Web securities for the solutions and hardware proposed. The bidder shall submit duly filled and signed Manufacturer Authorization form (MAF) and declaration about back-to-back support from respective OEMs proposed as part of their bid.	Bidder to submit MAF for each solution and hardware proposed, as per Annexure H on company letter head of OEM duly filled and signed by the authorized signatory of the bidder.

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10	The bidder should provide all the 3 solutions of the same OEM	Declaration on the Letter head of the OEM of the products countersigned by the authorized signatory of the bidder.
11	The bidder should have atleast 3 resources certified for security standards such as CISA / CISM / CISSP / CEH or similar certification. The certificate should be valid / renewed as on the date of RFP.	List of resources with following details to be provided on company letter head: Name Designation Years of experience Certification name Certification number Validity of Certification  Certification copies to be attached. (In addition bidder and OEM also to provide details as per Annexure W)
12	The bidder should have minimum 50 number of L1 and L2 Engineers on roll as on date of submission of bid.	Certificate from bidder (Annexure W)
13	The bidder should have presence in Mumbai and Bangalore.	Self-declaration by the bidder on their letter head signed by authorized signatory of the bidder
14	The proposed email gateway solution should be of enterprise class, commercially available and have a version history and future roadmap for next 5 years.	Declaration from OEM on letter head to be submitted countersigned by the authorized signatory of the bidder
15	The proposed web gateway solution should be of enterprise class, commercially available and have a version history and future roadmap for next 5 years.	Declaration from OEM on letter head to be submitted countersigned by the authorized signatory of the bidder
16	The bidder and the proposed OEM should have support centres in India with availability of 24 * 7 onsite /telephonic/ remote support.	Declaration by bidder and OEM on company letter head duly signed by the authorized signatory of the bidder and OEM.
17	The bidder should not have been barred from participating in bids by LIC for breach of ethical conduct or fraudulent practices as on the date of release of this RFP.	Self-declaration / Undertaking by the bidder on their letter head duly signed by authorized signatory of bidder.
18	The Bidder should not have been blacklisted by Government of India / RBI / SEBI / IRDAI valid as on the date of this RFP.  However, such blacklisting will be null and void for the purpose of bidding in this RFP, if the bidder has obtained stay order in any court of India.	Declaration on company letter head duly signed by the authorized signatory of the bidder.
19	The bidder should have the following valid certificates: ISO 9001/ CMMi Level 3 (or higher)	Latest certificates to be provided valid on the last date Bid submission attested by authorized signatory of the bidder.

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20	Power of Attorney/Board resolution or Authorization, duly authorizing the authorized signatory to act on behalf of the Bidder for all legal and financial matters pertaining to this Bid and the resulting contract, if any.	Declaration on company letter head duly signed by the authorized signatory of the bidder.
21	The OEM product for email gateway should have been successfully running in minimum two organizations in India for minimum 25000 users in each organization in the last 3 financial years. The project should be live as on the date of RFP.	Documentary Proof to be submitted alongwith Annexure Y signed by authorized signatory of the bidder. OEM certification required for reference of cloud deployment specifying that the cited cloud deployment has same features and the project is live as on date of the RFP.
22	The OEM product for web gateway should have been successfully running in minimum two organizations in India for minimum 25000 users in each organization in the last 3 financial years. The project should be live as on the date of RFP.	Documentary Proof to be submitted alongwith Annexure Y signed by the authorized signatory of the bidder. OEM certification required for reference of cloud deployment specifying that the cited cloud deployment has same features and the project is live as on date of the RFP.
23	The Proposed web/email gateway solution should feature in the Gartner's 'Leaders/Challengers' Quadrant, in the last published report, for Secured web and email Gateway. (This condition is not applicable to Indian OEMs.)	Latest Gartner report published after January 2024, to be submitted.

**Note:**

1. Bidder must comply with the above-mentioned criteria. Non-compliance to any of the criteria may entail rejection of the bid. LIC reserves the right to verify/evaluate the claims made by the bidder independently. Any misrepresentation will entail rejection of the offer.
2. Evidence to be submitted for each eligibility criteria should be part of the same response document. Proper naming and indexing should be done to avoid any ambiguity.
1. The bidder who successfully qualifies in the eligibility criteria, only their technical bids will be subsequently opened for further evaluation. Wherever, the dates are not specifically mentioned or implied in the RFP, the same should be taken as the date of this RFP.

Authorized Signatory of the bidder

Name:

Designation:

Date:

Place:

Seal of the company