

**Central Office, Marketing Department:**

3<sup>rd</sup> Floor, Yogakshema Building, West Wing, Jeevan Bima Marg, Nariman Point, Mumbai 400 021.

Ref: Mktg./Oprns/Pre\_Bid\_17.09.2025

Date: 17.09.2025

**Minutes of Pre- Bid Meeting and Clarification based on discussions with the Tour Operators for Malaysia Tour of Marketing Officials of MBAC, held on 17.09.2025 at 4<sup>th</sup> Floor, East Wing, LIC of India, Yogakshema, Nariman Point, Mumbai 400021.**

**Participants :-**

Shri A. Chatterjee	Chief (Marketing)
Shri Sujay Dutta	Secretary (Mktg/FP)
Smt Bindhu Robert	Secretary (Mktg/Oprn)
Shri M K Mishra	Secretary (MBAC)
Shri. Ravindra Khonde	Asst. Secretary (Mktg/Oprns)
Smt Joyce Briganza	Asst. Secretary (MBAC)
Smt Rohini Shetty	AO (Mktg./FP)
Smt Anjali Kshirsagar	AO (Mktg./FP)
Shri Sachin Bodas	AO (Mktg/Oprns)
Shri Jayaviknesh	AO (Mktg/Oprns)
Shri Vivek Shrivastava	Zenith Leisure Holidays Ltd.
Smt Vipula Todankar	Zenith Leisure Holidays Ltd
Shri Amit Chaudhary	Axplore Travel Plus
Shri Mahendra Ingale	Kesari MICE D/O Kesari Tours
Smt Harshada Bedekar	Kesari MICE D/O Kesari Tours
Shri Sriram Sundaram	Mach Conferences & Events Ltd.
Shri Pritam Gotpagar	Eventrip Priority
Smt Asmita Jha	Eventrip Priority
Shri Sourav Naik	Balmer Lawrie & Co Ltd Travel & Vacations
Shri Kunal Rangare	Balmer Lawrie & Co Ltd Travel & Vacations
Shri Aseem Singh	Tefla's Experiences
Shri Akshay Bhutda	Desired Destinations
Shri Dharmendra	VGS Holidays
Shri Vijay Navaney	Travel Plus
Shri Soheli Manasiya	Akbar Travel
Shri Abdul Aziz	Akbar Travel
Shri Mustaqim	Akbar Travel

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**Points Discussed :**

1) It is informed by the our Operators that Genting Theme park & Sunway Lagoon Theme park are closed on Tuesday and hence it is suggested to revise the itinerary for Malaysia as under :

	Old Itinerary	Revised Itinerary
Day 1	Arrive at Kuala Lumpur Airport, Early check in the Hotel and Breakfast, City Tour covering Putrajaya, Batu Caves, Lunch at Indian Restaurant and proceed to view King's Palace, National Mosque, Chocolate Factory, photo stop at Independence Square, Petronas Twin Tower, Dinner at Indian Restaurant and overnight stay at Hotel.	Arrive at Kuala Lumpur Airport, Early check in the Hotel and Breakfast at Hotel, Proceed to Sunway Lagoon Theme Park with rides (entry fee), Lunch Coupons, Enroute shopping at China Market, Back to the Hotel and Dinner at Indian Restaurant.
Day 2	Breakfast at Hotel, Proceed to Genting Highland covering Outdoor & Indoor Theme Park with Rides (entry fee) , 2 Way Cable Car (entry fee) , Lunch at Indian Restaurant, Return to the Hotel for conference in evening, Dinner at Indian Restaurant and overnight stay at Hotel.	Breakfast at Hotel, Proceed to Genting Highland covering Outdoor & Indoor Theme Park with Rides (entry fee) , enroute Batu Caves, 2 Way Cable Car (entry fee) , Lunch at Indian Restaurant, Return to the Hotel and Dinner at Indian Restaurant and overnight stay at Hotel.
Day 3	Breakfast at Hotel, Proceed to Sunway Lagoon Theme Park with rides (entry fee), Lunch Coupons, Enroute shopping at China Market, Back to the Hotel and Dinner at Indian Restaurant.	After Breakfast at hotel, <b>Conference in the morning</b> & proceed to City Tour covering Putrajaya, Lunch at Indian Restaurant and proceed to view King's Palace, National Mosque, Chocolate Factory, photo stop at Independence Square, Petronas Twin Tower, Dinner at Indian Restaurant and overnight stay at Hotel.
Day 4	After Breakfast Check out from the Hotel, Shopping at Sungie Wang Palza,/Time Square, Lunch at Indian Restaurant and transfer to the Airport	After Breakfast Check out from the Hotel, Shopping at Sungie Wang Palza,/Time Square, Lunch at Indian Restaurant and transfer to the Airport

2) It was informed to tour operators that the no. of passengers would now be **165 paxs (+/-20% variation)**

The Hub wise distribution of the passengers

Chennai-42, Delhi-31, Hyderabad-11, Kolkata-24, Mumbai-45, Bangalore-12

- Flight Class : Business (1 pax), Economy (164 pax)
- Room Occupancy – Single Occupancy ( No 10) & Twin sharing (No 80)

Except for all the above, the tour operators did not raised any points on other contents of the Tender document of Malaysia.