

Central Office, Marketing Department:

3rd Floor, Yogakshema Building, West Wing, Jeevan Bima Marg, Nariman Point, Mumbai 400 021.

Ref: Mktg./Oprns/Pre_Bid_17.09.2025

Date: 17.09.2025

Minutes of Pre- Bid Meeting and Clarification based on discussions with the Tour Operators for Hongkong Tour, held on 17.09.2025 at 4th Floor, East Wing, LIC of India, Yogakshema, Nariman Point, Mumbai 400021.

Participants :-

Shri A. Chatterjee	Chief (Marketing)
Shri Sujay Dutta	Secretary (Mktg/FP)
Smt Bindhu Robert	Secretary (Mktg/Oprn)
Shri. Ravindra Khonde	Asst. Secretary (Mktg/Oprns)
Smt Rohini Shetty	AO (Mktg./FP)
Smt Anjali Kshirsagar	AO (Mktg./FP)
Shri Sachin Bodas	AO (Mktg/Oprns)
Shri Jayaviknesh	AO (Mktg/Oprns)
Shri Vivek Shrivastava	Zenith Holidays Pvt. Ltd.
Smt Vipula Todankar	Zenith Holidays Pvt. Ltd
Shri Amit Chaudhary	Axplore Travel Plus
Shri Mahendra Ingale	Kesari MICE
Smt Harshada Bedekar	Kesari MICE
Shri Sriram Sundaram	Mach Conferences & events
Shri Pritam Gotpagar	Eventrip Priority
Smt Asmita Jha	Eventrip Priority
Shri Sourav Naik	Balmer Lawrie & Co Ltd Travel & Vacations
Shri Kunal Rangare	Balmer Lawrie & Co Ltd Travel & Vacations
Shri Aseem Singh	Tefla's Experiences
Shri Akshay Bhutda	Desired Destinations
Shri Dharmendra	VGS Holidays
Shri Vijay Navaney	Travel Plus
Shri Sohel Manasiya	Akbar Travel
Shri Abdul Aziz	Akbar Travel
Shri Mustaqim	Akbar Travel

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Points Discussed :

1) Based on discussions with the representatives of Tour Operators, it was decided that the flights should be made available on **Cathay Pacific Airlines** as these Airlines have flights with suitable timings which will enable passengers to reach and depart as per the RFP conditions.

2)Based on discussion with the Tour Operators, the Revised itinerary is made and mentioned hereunder :

	Old Itinerary	Revised Itinerary
Day 1	Arrive at Honkong International Airport, Enroute Indian Breakfast, Transfer to the Hotel, Freshen up and Lunch at Indian Restaurant, Hongkong City Tour covering one-way peak Tram and Madam Tussaud's Old Clock Tower & Symphony Light Show (with entry fee), Proceed to Victoria Harbour Cruise, Dinner at Indian Restaurant & Overnight stay at the Hotel	No change
Day 2	Breakfast at Hotel, proceed to Disneyland Park (with entry fee wherever applicable) with Lunch, Return to the Hotel and Conference in evening followed by Dinner at Indian Restaurant.	Breakfast at Hotel, proceed to Disneyland Park (with entry fee wherever applicable) with Lunch, Return to the Hotel and Dinner at Indian Restaurant.
Day 3	After Breakfast proceed for a day trip to Beong Ping 360 by Cable Car, Lunch at Indian Restaurant, Half day tour to Ocean World and return to the Hotel after dinner	After Breakfast, Conference at hotel & then proceed for a day trip to Beong Ping 360 by Cable Car with entry fee, Lunch at Indian Restaurant, visit to Observatory Deck Sky 100 and return to the Hotel after dinner
Day 4	Breakfast at Hotel, Check out form the hotel, Shopping at Mong Kok/City Gate Mall/Tsim Sha Shui, Lunch at Indian Restaurant and then proceed to Airport	No change

2) It was informed to tour operators that the no. of passengers would now be **80 paxs (+/-20% variation)**

- The Hub wise distribution of the passengers
- Delhi-28, Mumbai-52,
- Flight Class : Business (1 pax), Economy (79 pax)
- Room Occupancy – Single Occupancy (No 3) & Twin sharing (No 39)

Except for all the above, the tour operators did not raised any points on other contents of the Tender document of Hongkong.