

## RFP For Installation , Commissioning and Maintenance of Managed Video Conferencing Solution

Name of the Bidder:									
COMMERCIAL BID (Annexure-IX)									
Item	Desc	Qty	1st Year	2nd Year	3rd Year	4th Year	5th Year	Total(Rs)	PV(Rs)
	Discount Factor @10%		0.90909	0.82645	0.75131	0.68301	0.62092		
1	Rental for Links as per technical Specification	162	10	10	10	10	10	8100	6141
2	Rentals for room based End Points as per technical specification for completely Integrated Units (including codec , camera , microphone and all other accessories including cables)	24	10	10	10	10	10	1200	910
3	Rental for Interactive Collaboration Devices	24	10	10	10	10	10	1200	910
4	Rentals for room based end points as per technical specifications for Divisional Office (including codec,camera, microphone and all other accessories including cables)	130	10	10	10	10	10	6500	4928
5	Rentals for Collaboration Client for Computer/laptop/Mobile device for Virtual meeting room for Cloud Video Bridge as per technical specification	As per requirement	10	10	10	10	10	50	38
6	Rental for room based VC with existing screens as per technical specifications	60	10	10	10	10	10	3000	2274
7	Rentals for 75 inch display as per technical specification	270	10	10	10	10	10	13500	10235
8	Rentals for 85 inch display as per technical specification	48	10	10	10	10	10	2400	1820
9	* Rentals for 103 inch display as per technical specification	2	10	10	10	10	10	100	76
10	Rentals for networking devices such as routers, swithes, LAN cables etc .	162	10	10	10	10	10	8100	6141
11	Rentals for on-prem Video Bridge as per technical specification	1	10	10	10	10	10	50	38
12	Rentals for cloud Video Bridge as per technical specification	1	10	10	10	10	10	50	38
13	Rentals for Virtual Meeting Rooms for On-Prem Video Bridge with maximum of 240 participants with recording facility as per technical specifications	10	10	10	10	10	10	500	379
14	Rentals for Virtual Meeting Rooms for Cloud Video Bridge with 1000 participants in each session with recording facility as per technical specifications	300	10	10	10	10	10	15000	11372
15	Streaming solution as per technical specifications	1	10	10	10	10	10	50	38
16	* Stands, along with accessories for installing single/dual displays wherever wall mounting is not possible	50	10	10	10	10	10	2500	1895
17	* Extra Microphones with extension cords	60	10	10	10	10	10	3000	2274
18	Extra PTZ Camera as per technical specifications	72	10	10	10	10	10	3600	2729
19	* Link Shifting within same premise	100	10	10	10	10	10	5000	3791
20	* VC Shifting within same premise	100	10	10	10	10	10	5000	3791

21	* Link Shifting in different premise	20	10	10	10	10	10	1000	758
22	* VC Shifting in different premise	20	10	10	10	10	10	1000	758
23	* Splitters for providing additional displays including HDMI Cables upto 25m	60	10	10	10	10	10	3000	2274
24	SSL Certificate	As per requirement	10	10	10	10	10	50	38
25	On-site Support of L1 personnel	1	10	10	10	10	10	50	38
26	On-site Support of L2 personnel	1	10	10	10	10	10	50	38
<b>Grand Indicative Cost</b>								84050	63723
<b>Grand Indicative Cost (NPV) - Figure to be Quoted in Online Reverse Auction</b>									<b>63723</b>

Refer Business Rules for Online Reverse Auction

Bidder to Check the Correctness of the Grand Indicative Cost and NPV Computation, the provided template and formulae are only suggestive /facilitators for computation.

\* Separate PO will be placed for the line items as per LIC requirement throughout the contract period.

Shifting Charges will be one time charges.

Place :

Authorized Signatory

Name :

Date :

Designation :