

**Corrigenda to RFP For Installation , Commissioning and Maintenance of Managed Video Conferencing Solution,
Ref : LIC-CO/IT-DT/NW/RFP/2025-26/01 Dated: 06/10/2025**

Sr. No.	RFP Document Reference(s) (Section & Page Number)	Clause (in brief) of RFP requiring clarification(s)	Brief details/ Query in reference to the clause	LIC Remark
1			We kindly request an extension for the submission date of the RFP. Given the large-scale nature of this service RFP, it necessitates a considerable amount of effort and time to prepare a comprehensive and thorough proposal. Therefore, we request you to extend the submission date to December 11th. Thank you for your understanding and support.	Kindly refer to revised corrigendum- III.
2			Request you to share the unprotected list of locations. Also total 144 locations mentioned, need additional details : BW for each location/Media/Local Contact 1 & 2. This information is required for carrying out feasibility activity.	Kindly refer to revised Annexure- XIII
3			We intend to participate in LIC RFP LIC-CO/IT-DT/NW/RFP/2025-26/01 dated: 06/10/2025 for Installation, Commissioning and Maintenance of Managed Video Conferencing Solution. The scope of solution deliverables is vast and heavily OEM dependent. In addition to this, the deal structure is OPEX in nature and hence there are multiple levels of internal finance approvals required. Considering these challenges, meeting the current submission date (26th November) is very difficult. We request LIC to extend the submission date at least by 10 business days.	Kindly refer to revised corrigendum- III.
4			We request you to share unprotected location list.	Kindly refer to revised Annexure- XIII
5	Integrated codec camera	1920 x 1080 pixels progressive @ 60fps	Request to change as UHD 2160p (4K) as in earlier clause 4k camera being asked	Kindly refer to revised Technical Specification.
6	Completely Integrated Unit	The video endpoint should be accompanied with Power Cable, LAN Cable, DVI to VGA Cable, Power adaptors if any, DVI to HDMI cables , HDMI to HDMI Cables	Request to change as (DVI / VGA as outdated port) The video endpoint should be accompanied with Power Cable, LAN Cable, Power adaptors if any, , HDMI to HDMI Cables	Already done in Corrigendum - II
7	White Board	The system should deliver 1080p@60fps in motion and in sharpness video mode from day one.	Request to change the clause as below - The system should deliver 1080p@30fps in motion and in sharpness video mode from day one.	Kindly refer to revised Technical Specification.
8	White Board	System should support SIP and upto 6 Mbps of bandwidth for point-to-point	Since this device will work in conjunction with the main room device , the SIP calling capability of this device is of no use. Hence requesting to remove this clause.	Kindly refer to revised Technical Specification.

9	White Board	Must support Miracast and Apple Airplay natively.	Request to remove this clause. All cloud video platforms have their own mechanism to share content wirelessly	Kindly refer to revised Technical Specification.
10	White Board	System should have H.323 and SIP capability	Since this device will work in conjunction with the main room device, the SIP calling capability of this device is of no use. Hence requesting to remove this clause.	Kindly refer to revised Technical Specification.
11	White Board	System should have features such as TCP/IP, DHCP, Auto gatekeeper discovery, Date and Time support via NTP and URI Dialing.	Request to change the clause as below - System should have features such as TCP/IP, DHCP, Date and Time support via NTP and URI Dialing.	Kindly refer to revised Technical Specification.
12	White Board	Standards-based: H.235 v3 and Advanced Encryption Standard (AES-128 or 256)	Request to change the clause as below - Advanced Encryption Standard (AES-128 or 256)	Kindly refer to revised Technical Specification.
13	VC with existing screen	Should support at least 110 degrees horizontal field of view and 70 Degrees Vertical FOV	Request to change the clause as below - Should support at least 95 degrees horizontal field of view and 55 Degrees Vertical FOV	Kindly refer to revised Technical Specification.
14	On Prem Video Bridge	There should be provision of defining password aging, one time passwords. Provision shall be available to bar unauthorized user to connect to the system. The system should monitor and report the following types of security\ violation login Violations, authorization code violation Station security code violations etc.	Request to change as There should be provision of defining password aging, one time passwords either inbuilt or by integration with external Active directory/LDAP/SSO . Provision shall be available to bar unauthorized user to connect to the system. The system should monitor and report the following types of security\ violation login Violations, authorization code violation Station security code violations etc.	Kindly refer to revised Technical Specification.
15	On Prem Video Bridge	The Call Control solution must have Firewall Traversal capabilities to support at least 100 calls. All registered VC devices must be able to make SIP calls to the internet traversing through the Firewalls using H.460.18 and H.460.19 protocols.	H.460.18 & H.460.19 is part of H.323 stack & doesn't work for SIP. Request to change as The Call Control solution must have Firewall Traversal capabilities to support at least 100 calls. All registered VC devices must be able to make SIP calls to the internet traversing through the Firewalls.	Kindly refer to revised Technical Specification.
16	Cloud Video Bridge	Only devices that are configured and allowed to register by the administrator must be able to register using a secure verification methodology with secure certificates pushed onto the device for encryption.	As different cloud providers may have different methods of ensuring package security. Request to change as Only devices that are configured and allowed to register by the administrator must be able to register using a secure verification methodology.	Kindly refer to revised Technical Specification.
17	Cloud Video Bridge	Once registered, the Collaboration Platform must allow SIP calls and Conference calls to be joined by the VC device. Every VC device must have a unique SIP URI which can be resolved over the internet. Thus B2B call must be provided by the platform.	Request to change as Once registered, the Collaboration Platform must allow SIP calls and Conference calls to be joined by the VC device. B2B call must be provided by the Cloud Meeting platform.	Kindly refer to revised Technical Specification.

18	Annexure VIII- Revised Technical Specs- Integrated Codec camera-PTZ Camera	An additional PTZ camera must be provided to zoom onto the chairperson and should have a resolution of at least 4K.	The PTZ camera quantity is already specified in the commercial sheet as 72 units. However, the technical specification section mentions an additional PTZ camera for each Integrated Codec Camera device, which may cause confusion. Please confirm whether the total quantity remains 72 units only for submission by the bidder, or if additional cameras are required.	Kindly refer to revised Technical Specification.
19	Annexure VIII- Revised Technical Specs- Completely Integrated Unit-General Specifications - line 3 & 4	The unit must be wall mountable and should be supplied with all the accessories to mount on the wall.	The bidder has requested to update the specification to allow Floor Mount / Wall Mount options. This is because most existing LIC VC rooms have Wooden partitions, and wall mounting may not be able to support the weight of the device. Additionally, the weight of dual 85-inch displays along with the frame exceeds 300 kg, which may cause damage to LIC walls/wooden partitions or make wall mounting infeasible. Bidder request: Please confirm whether floor mounting will be acceptable in such cases to ensure safe installation and compliance with structural limitations.	Kindly refer to revised Technical Specification.
20	Annexure VIII- Revised Technical Specs- Completely Integrated Unit-SIP Features	The endpoint must register with any standard SIP server.	Please clarify the SIP registration mode for this category of device. One clause states: "The endpoint must register with any standard SIP server," while another states: "Should be provided with a Cloud Registration license to register the device and to manage the device. Must support secure connection using HTTPS and SSH to the device." This appears contradictory and may confuse bidders. Kindly confirm whether the device should support both on-premises and cloud registration, and specify which mode (cloud or on-prem) should be used on Day 1 so that bidders can factor the appropriate device registration licenses accordingly.	260 endpoints have to be register on Cloud. 100 endpoints have to be register on premises.
21	Annexure VIII- Revised Technical Specs- Cloud Video Bridge- Sr. No. 23	The Collaboration platform must be a OEM offered solution to register, manage, control all the Video Conferencing endpoints.	The clause "The Collaboration platform must be an OEM-offered solution to register, manage, and control all the Video Conferencing endpoints" suggests that all VC endpoints should be registered under the Cloud Video Bridge. This seems to conflict with other clauses mentioning SIP registration with on-prem servers. Please confirm whether: All endpoints must be registered only on the cloud platform, Or they should support both on-prem and cloud registration, and specify which mode is required on Day 1. This clarification will help bidders correctly factor the necessary registration licenses.	260 endpoints have to be register on Cloud. 100 endpoints have to be register on premises.

22	Annexure VIII- Revised Technical Specs- Joining on Move-	Confidential and important meetings need to be hosted only on the on-premise MCU node such that no media is sent to the cloud. This is required for meeting marked as confidential.	<p>The clause states: “Confidential and important meetings need to be hosted only on the on-premise MCU node such that no media is sent to the cloud.” For such meetings, if they are scheduled on the cloud with cloud-registered VC devices and marked as confidential, a separate VMN-MCU setup may be required. In this case, bidders need clarity on the port capacity(e.g. 40 or 60 ports) for this additional VMN-MCU setup.</p> <p>As per the RFP, both on-prem MCU and cloud MCU solutions are already required, but this requirement for confidential meetings seems to introduce a third MCU type (VMN) dedicated to confidential meetings, which could significantly impact design and cost.</p> <p>Please confirm:</p> <p>Will confidential meetings always be hosted on the on-prem MCU with on-prem registered VC devices?</p> <p>Or is cloud scheduling with VMN-MCU expected? If yes, please provide details on port capacity and confirm whether an additional third MCU type is required.</p> <p>This clarification is critical for bidders to accurately factor the solution.</p>	Kindly refer to revised Technical Specification.
23	Annexure VIII- Revised Technical Specs- Splitter-Sr. No. 1	Min. 1 Input and 4 - Output (HDMI Splitter)	<p>The clause states: “Min. 1 Input and 4 - Output (HDMI Splitter).” Bidder request: Please confirm the intended use case:</p> <p>Is the requirement to have a single input from the VC codec distributed to multiple displays (e.g., presentations shown to the Chairperson and physical participants in large meeting rooms such as 30–40 seater rooms)?</p> <p>Or is the requirement to provide multiple device feeds into a single display (e.g., Senior Executives viewing VC meetings, TV cable, and local presentations on one screen, with the ability to switch modes as needed)?</p> <p>Additionally, please clarify if extra HDMI cables need to be factored in for this scenario. If yes, kindly specify the required length (in meters) and quantity of such HDMI cables.</p>	Kindly refer to revised Technical Specification.

24	Annexure- IX _Revised Commercial_NPV_VC - Item 4	Rentals for room based end points as per technical specifications for Divisional Office (including codec,camera, microphone and all other accessories including cables)	<p>The commercial clause states: “Rentals for room-based end points as per technical specifications for Divisional Office (including codec, camera, microphone and all other accessories including cables).”</p> <p>In Annexure VIII – Revised Technical Specifications, there is no separate section titled “Divisional Office.” This seems to correspond to the “Integrated Codec Camera” section.</p> <p>Bidder request: Please confirm whether this item indeed refers to the specifications under the Integrated Codec Camera section so that bidders can align their solution and pricing accordingly.</p>	Kindly refer to revised Technical Specification.
25	Annexure- IX _Revised Commercial_NPV_VC - Item 11	Rentals for on-prem Video Bridge as per technical specification	<p>The commercial clause states: “Rentals for on-prem Video Bridge as per technical specification.”</p> <p>Bidder request: Please confirm whether this cost should:</p> <p>Include the Confidential Meeting MCU (third type) mentioned in the technical specifications, Or only cover the on-prem MCU with 240-port capacity as originally specified with 100 Firewall traversal licenses and other components.</p> <p>This clarification is essential for bidders to accurately factor the solution and avoid duplication of costs.</p>	Kindly refer to revised Technical Specification.
26	Annexure- IX _Revised Commercial_NPV_VC - Item 16	Stands, along with accessories for installing single/dual displays wherever wall mounting is not possible	<p>The commercial clause states: “Stands, along with accessories for installing single/dual displays wherever wall mounting is not possible.”</p> <p>Bidder request: Please confirm the assumption for costing:</p> <p>Should bidders consider 50% single-screen stands and 50% dual-screen stands, Or assume all stands will be for dual screens?</p> <p>Additionally, please confirm whether trolley-based stands are required or if fixed stands without trolleys will suffice.</p> <p>This clarification is essential for accurate cost estimation.</p>	Dual Screen stand.

27	Annexure- IX _Revised Commercial_NPV_VC - Item 17	Extra Microphones with extension cords	<p>The commercial clause states: “Extra Microphones with extension cords.” Bidder request: Please confirm:</p> <p>Are these microphones intended to be analog input port microphones, or should they be the same type as specified for the Completely Integrated Unit?</p> <p>Are these microphones additional to the 4 microphones already mentioned in Annexure VIII – Revised Technical Specs under the sections for Completely Integrated Unit, Integrated Codec Camera, and Existing VC Room?</p> <p>This clarification is essential to ensure accurate costing and compliance with technical requirements.</p>	These are additional microphones for Completely Integrated Unit and Integrated Codec camera.
28	Annexure- IX _Revised Commercial_NPV_VC - Item 18	Extra PTZ Camera as per technical specifications	<p>The commercial clause states: “Extra PTZ Camera as per technical specifications.” Bidder request: Please confirm whether these PTZ cameras are:</p> <p>Additional to the PTZ cameras already mentioned in Annexure VIII – Revised Technical Specs under the sections for Completely Integrated Unit and Integrated Codec Camera, Or if they are part of the same requirement and should not be considered separately.</p>	Part of same requirement.
29	Annexure- IX _Revised Commercial_NPV_VC - Item 24	SSL Certificate	<p>The commercial clause states: “SSL Certificate.” Bidder request as Bidders will consider the cost of public SSL certificates, but the LIC domain details must be provided as per their registration since this has a dependency for meeting scheduling from outlook.</p>	SSL Certificate will be in LIC name and LIC will provide the details. However, the cost has to be borne by the bidder.

30	SECTION-E: Revised SCOPE OF WORK - 1. General- s) & t)	s) The vendor need to provide the necessary DNS Services as required for the RFP. t) The vendor need to provide the necessary SSL Certificate as required for the RFP.	<p>Bidder request: Please provide LIC's existing internal and external domain details to enable smooth integration for: URI dialing of VC devices (internal and external) Outlook integration for meeting scheduling</p> <p>Alternative approach if above is not feasible: The bidder will provide a Private DNS (e.g., video-lic.com) for the complete video setup along with a Private Enterprise CA authority for private certificate signing. For Public DNS, the bidder requests LIC to provide the public domain or by creating a sub-domain to be used. This is critical because it impacts:</p> <p>VC devices URI setup Meeting scheduling Outlook integration External URI dialing for individual VC devices or conference meeting rooms</p> <p>Please confirm whether LIC will provide the public domain and sub-domain details for these integrations.</p>	LIC will provide the details.
31	SECTION-E: Revised SCOPE OF WORK - 1.1. Details of Work	Integration of the 10 to 15 standalone VC systems with the proposed solution.	<p>The clause mentions: "Integration of the 10 to 15 standalone VC systems with the proposed solution."</p> <p>Bidder request: Please confirm: For these standalone VC devices, should on-prem or cloud registration licenses be considered as per Price Sheet items 11 and 12? Or will these devices only be used for point-to-point calling or joining meetings without registering to the new video solution platform?</p>	It has to be integrated with new video solutions as one of the endpoints and end to end responsibility lies with the bidder.
32	SECTION-E: Revised SCOPE OF WORK - 1.5. Deploying, Manag...	For training centers the bidder has to specifically ensure that the VC experience of the viewers is that of a live training session, with the presenters back not visible to the viewer. Additional cameras (if any) required for this purpose has to be provisioned and installed.	<p>Bidder request: Please confirm:</p> <p>Should the cost of these additional cameras be considered under Commercial Item 18 (Extra PTZ Camera)? Or should they be factored separately under a different price sheet item? If separate, please specify the item reference and quantity required.</p>	Yes already included.

33	Revised SLA sheet- Section-G: Service Level Agreement (SLA)- 1. Delay in delivery of services: SN-7	The bidder is expected to continuously monitor the endpoint availability. In case of a breakdown of any part of the entire solution/complete breakdown at Category-A sites, the relevant defect should be attended immediately and rectified within 2 hours of the receipt/notice/identification of the complaint/identification of the fault through VNOC.	Bidder Request for Clarification: Considering the practical challenges involved—such as dual 85"/75" display-based VC device components, their weight, mounting/unmounting requirements, shipping from the nearest OEM depot, re-installation, and complete testing it is not feasible to complete all activities within 2 hours. Bidder requests the customer to consider a relaxation of the 2-hour rectification timeline for hardware-related issues, and instead allow a more practical SLA as follows: Fault identification and remote troubleshooting: within 2 hours & Physical replacement within 24-48 hrs	Kindly refer to revised SLA.
34	Generic	Generic	For all VC device components, please confirm whether a specific color (e.g., white only) is mandatory, or if black or other standard OEM colors will also be acceptable. This clarification is important because color restrictions may impact OEM manufacturing timelines and delivery schedules.	White
35			As the RFP is a very Comprehensive bid, we require minimum 1 week's time for Bid Submission from the current Bid Submission date so we request you to kindly extend the bid submission timeline by 1 week till 3rd December 2025 so that we can submit the best possible Techno-Commercial Offer.	Kindly refer to revised corrigendum- III.