

Section-B: ELIGIBILITY CRITERIA

1. Minimum Eligibility Criteria (MEC):

LIC will use the following as the Minimum Eligibility Criteria (MEC) for this RFP and evaluating bidders. The bidder fulfilling the following criteria only should respond to the RFP/Tender:

SL.No	Eligibility Conditions	Documentary Evidence Required
1.	a) The bidder should be a registered entity in India. or b) A company/statutory body owned by Central/State Govt.	a) Certificate of incorporation/registration b) Valid GST registration certificate Note: For Statutory bodies/Govt. undertakings proof of ownership by Authorized personnel.
2.	Bidder must have had a minimum turnover of Rs. 90 Crores in each of the last three financial years preceding the date of this RFP.	Details to be submitted in Annexure-II and attested copies of Audited Balance Sheet and Profit and Loss account for the relevant years, duly signed by Authorized signatory of the Company along with Name and Seal. Rs. in Crores with 3 decimals.
3.	The Bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during any 2 out of last 3 audited financial years preceding the date of this RFP. Further, the bidder should also have positive net worth for the last 3 audited financial years preceding to the date of this RFP.	Audited Balance Sheet AND Audited Profit/Loss statement of the firm for the last three financial years.
4.	Bidder / fully owned subsidiary must have installed, commissioned maintained and supported at least 2 clients globally/India for Managed Video Conferencing Solution or similar project in the last 7 financial years preceding the date of the RFP. Out of these two clients at least one order should be of providing managed video services for 100 different sites (in different geographical locations) Out of these clients, at least 1 orders should be of values greater than INR 5 Crore (either single or clubbed for the same customer). *Similar project means the implementation of Room based Video Conferencing solution and associated central infrastructure Multi point Control Unit (MCU) / Installation and integration of Audio-Video Solutions Comprising Microphones, Camera, Switches, Control processors, Digital Signal Processor (DSP), speakers, Display Screens, Codec etc.	Documentary proof (purchase order/customers certificates, etc.) should be submitted along with the bid. The bidder should submit details like name of contact person along with his phone number for above projects to be submitted (for verification) as per format under Annexure-V
5	The Bidder / fully owned subsidiary should have minimum 5 years of experience in supplying, implementing, and supporting managed Video Conferencing Solution for IRDAI / RBI / SEBI regulated entity/ Government /PSU organization in India.	The bidder should submit details (including in-scope module implemented) as per format under Annexure- V along copies of the Letter of acceptance (LoA)/work order/ contract/engagement letters (EL) And Completion certificate / Sign off on client's letter head confirming relevant experience.
6	The bidder Must possess certification such as ISO 27001 / ISO-9001 / TL9110 valid on the date of the RFP.	Copies of the certificate to be provided along with self-attestation by the authorized signatory with company seal.

7	The bidder must be a Category-A (class-A from DoT, Government of India) Telecom service provider with pan India licenses.	Copies of the license to be provided along with self-attestation by the authorized signatory with company seal/any other document supporting the Condition.
8	The bidder should be a Telecom Service Provider and should have a valid Indian Government License to provide National Long Distance services in India.	Copies of the license to be provided along with self-attestation by the authorized signatory with company seal.
9	Proposed OEM should have depots in metro cities in India to provide replacement units in case of failures.	The list of locations must be submitted by the OEM (Supporting Document: letter from OEM)
10	The bidder should have a dedicated NOC in operation for over 3 years.	Self-declaration signed by the authorised signatory along with Name and Seal in Annexure-III
11	The bidder so selected should have the proven capability to perform the entire scope of the assignment.	Self-declaration signed by the authorised signatory along with Name and Seal in Annexure-III
12	The bidder shall submit duly filled and signed Manufacturer Authorization form (MAF) and declaration about back-to-back support from respective OEMs proposed as part of their bid.	Annexure-XI on company letter head duly filled and signed by the authorized signatory of the bidder.
13	The bidder should not have been de-barred / Black-listed by any State Government in India or any of its agencies or Government of India or any of its agencies or any PSU/Private/BFSI sector firms (including LIC of India) in India as on the date of the RFP for corrupt or fraudulent practices or non-delivery, non-performance in the last three years preceding the date of this RFP. The bidder must also warrant that there is no legal action being taken against it for any cause in any legal jurisdiction. If such an action exists and the bidder considers that it does not affect its ability to deliver the requirements as per the tender, it shall provide details of the action(s). However, such blacklisting will be null and void for the purpose of bidding in this RFP, if the bidder has obtained stay order in any court of India.	A certificate in original from the Authorized signatories should be attached as compliance to this condition. Refer Annexure-IV
14	Land Border Agreement	Annexure XV
15	Integrity Pact duly filled and signed	Annexure XVI

Note- The bidders are not permitted to authorize their dealers/distributors/partners/ franchisees / subsidiaries / sister concerns etc., (including individuals and third party firms/companies) to either collect or submit the tender-related documents on their behalf. LIC will summarily reject such requests and arrangements.

2. List of enclosures with Eligibility bid :

The Eligibility bid document should contain the following:

- Bid processing fee of Rs.11,800/- inclusive of GST *through online mode* in Account No- LIC9NETW , IFSC- UBIN0996335, A/C Holder Name-“Life Insurance Corporation of India”.
- Letter for Authorized Signatory.
- Covering letter, application form and details asked as per Annexure-I and II.
- Copy of Certificate of registration/incorporation.
- Copy of GST registration certificate (central/state).
- Attested & authenticated copies of audited Balance sheet and Profit and Loss account for the last three financial years preceding the date of this RFP. *(Please do not attach annual report booklets).*
- Self-declarations as per Annexure-III

- h) Annexure XV Land Border Clause (LBC)
- i) Manufacturer Authorized Form (MAF) and declaration about back-to-back support from respective OEMs as per Annexure-XI.
- j) Declaration about non-blacklisting as per Annexure-IV
- k) Documentary evidence like certificate from customers or copies of Purchase Orders etc. or certificate as per Annexure-V
- l) EMD: Rs.89,00,000/- (Rupees Eighty Nine Lakhs only) in form of a Bank Guarantee as per Annexure-VI.
- m) Pre-contract Integrity Pact as per enclosed Annexure XVI.
- n) This list is not exhaustive but only indicative. The bidder should refer to the bid document for all requirements to be submitted with the eligibility bid. The annexures should be as per format only. The bid may be rejected in case of non-adherence to above instructions.
- o) Bid may be rejected if bids are not signed by the Authorized signatory and designated official(s), as asked in the respective clauses/annexure of the RFP or if instructions are not followed.