

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 31.12.2025

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.10.2025 to 31.12.2025)			Same Quarter Previous year (01.10.2024 to 31.12.2024)			Up to the period 31.12.2025			Same period of the previous year		
		No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	550	132230	286.97	1153	836722	766.81	1653	725602	5692.10	3448	2450997	2426.85
2	Corporate Agents-Banks	17	10006	14.63	40	87702	45.66	83	36932	177.11	229	248724	99.20
3	Corporate Agents -Others	80	357879	44.35	308	459895	7.58	160	537408	49.50	1042	853764	19.33
4	Brokers	85	94991	108.12	188	745547	135.10	339	8455795	1044.86	882	4757183	349.23
5	Micro Agents	0	0	0.00	0	0	0.00			0.00	0	0	0.00
6	Direct Business	4453	9031056	39570.79	5917	5585340	28565.67	9926	35068229	125647.71	18906	26419328	112684.36
	<b>Total(A)</b>	<b>5185</b>	<b>9626162</b>	<b>40024.86</b>	<b>7606</b>	<b>7715206</b>	<b>29520.82</b>	<b>12161</b>	<b>44823966</b>	<b>132611.27</b>	<b>24507</b>	<b>34729996</b>	<b>115578.97</b>
1	Referral (B)				0	0	0.00				0	0	0.00
	<b>Grand Total (A+B)</b>	<b>5185</b>	<b>9626162</b>	<b>40024.86</b>	<b>7606</b>	<b>7715206</b>	<b>29520.82</b>	<b>12161</b>	<b>44823966</b>	<b>132611.27</b>	<b>24507</b>	<b>34729996</b>	<b>115578.97</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold