

**FORM L-5 - COMMISSION SCHEDULE  
COMMISSION EXPENSES**

(Amount in Rs. Lakhs)

PARTICULARS	For the Quarter ended 31.12.2021 (Audited)	Up to the Quarter ended 31.12.2021 (Audited)	For the Corresponding Quarter of the Previous Year (Unaudited)	Up to the Corresponding Quarter of the Previous Year (Unaudited)
Commission				
Direct – First year premiums	2,39,853.41	6,19,281.70	2,22,013.34	5,67,646.35
- Renewal premiums	3,03,692.17	8,21,102.43	2,96,486.77	7,87,997.05
- Single premiums	13,816.82	32,756.16	16,170.81	44,890.09
<b>Gross Commission</b>	<b>5,57,362.40</b>	<b>14,73,140.29</b>	<b>5,34,670.93</b>	<b>14,00,533.49</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	15.65	15.65
<b>Net Commission</b>				
<b>Rewards</b>	10,705.75	69,749.27	23,681.67	68,869.78
<b>TOTAL</b>	<b>5,68,068.15</b>	<b>15,42,889.56</b>	<b>5,58,336.94</b>	<b>14,69,387.62</b>
<b>Channel wise break-up of Commission and Rewards (Excluding Reinsurance commission):</b>				
Individual agents	5,62,122.89	15,29,560.56	5,53,061.23	14,56,453.53
Corporate Agents -Others	401.76	1,095.94	411.84	1,062.98
Brokers	98.10	206.20	69.98	201.09
Micro Agents	-	-	-	-
Direct Business - Online <sup>1</sup>	-	-	-	-
Direct Business - Others	-	-	-	-
Common Service Centre (CSC)	-	-	-	-
Web Aggregators	-	-	-	-
IMF	945.51	1,176.66	202.00	471.16
Others (Please Specify, for e.g. POS)				
Banks	4,498.89	10,850.20	4,607.54	11,214.51
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>	<b>5,68,068.15</b>	<b>15,42,889.56</b>	<b>5,58,352.59</b>	<b>14,69,403.27</b>
In India	5,67,585.65	15,41,427.15	5,57,894.75	14,67,974.63
Outside India	482.50	1,462.41	457.84	1,428.64

<sup>1</sup> Commission on Business procured through Company website Profit Commission should be adjusted with the Reinsurance ceded/ accepted and should not be shown in the Schedule of Commission Expenses