FORM L-22
Analytical Ratios : 30.09.2020

| SI.No. | Particulars | For the quarter ended $30^{\text {th }}$ Sept. 2020 | Up to the quarter ended $\mathbf{3 0}^{\text {th }}$ Sept. 2020 | For the quarter ended 30th Sept. 2019 | ```Up to the quarter ended 30th Sept. 2019``` |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |
|  | Non-Linked |  |  |  |  |
|  | Life | 7.42\% | -2.14\% | -2.07\% | -3.06\% |
|  | Pension | 18.81\% | 11.77\% | 111.74\% | 87.64\% |
|  | Group | 14.23\% | -4.61\% | 9.38\% | 51.06\% |
|  |  |  |  |  |  |
|  | Linked |  |  |  |  |
|  | Life | 423.50\% | 394.76\% | 87.19\% | 40.34\% |
|  | Pension | N.A. | N.A. | N.A. | N.A. |
|  | Group | N.A. | N.A. | N.A. | N.A. |
|  |  |  |  |  |  |
| 2 | Net Retention Ratio | 99.95\% | 99.93\% | 99.94\% | 99.94\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 12.39\% | 13.41\% | 13.96\% | 13.34\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 4.92\% | 4.85\% | 5.06\% | 4.77\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | - | 4519.21 | - | 4596.27 |
| 6 | Growth rate of shareholders' fund | - | 1.89\% | - | 1.42\% |
| 7 | Ratio of surplus to policy holders' liability | N.A. | N.A. | N.A. | N.A. |
| 8 | Change in net worth( Amount in Rs.'000) | 38257 | 139821 | 39312 | 96651 |
| 9 | Profit after tax/Total Income | 0.00 | 0.00 | 0.00 | 0.00 |
| 10 | (Total real estate + loans)/(Cash \& invested assets) | - | 3.82\% | - | 4.04\% |
| 11 | Total investments/(Capital + Surplus) | - | 4548.65 | - | 4639.69 |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | 71.12 | - | 71.71 |
| 13 | Investment Yield* | 7.45\% | 7.24\% | 7.33\% | 7.37\% |
| 14 | Conservation Ratio | 90.75\% | 78.93\% | 90.91\% | 92.49\% |
| 15 | Persistency Ratio\# |  |  |  |  |
|  | For 13th month |  |  |  |  |
|  | By no. of policies | 55.00\% | 61.00\% | 57.00\% | 63.00\% |
|  | By annualized premium | 69.00\% | 73.00\% | 69.00\% | 74.00\% |
|  |  |  |  |  |  |
|  | For 25th month |  |  |  |  |
|  | By no. of policies | 50.00\% | 56.00\% | 53.00\% | 58.00\% |
|  | By annualized premium | 63.00\% | 68.00\% | 65.00\% | 69.00\% |
|  |  |  |  |  |  |
|  | For 37th month |  |  |  |  |
|  | By no. of policies | 49.00\% | 53.00\% | 48.00\% | 53.00\% |
|  | By annualized premium | 61.00\% | 65.00\% | 60.00\% | 64.00\% |
|  |  |  |  |  |  |
|  | For 49th Month |  |  |  |  |
|  | By no. of policies | 45.00\% | 49.00\% | 44.00\% | 48.00\% |
|  | By annualized premium | 57.00\% | 60.00\% | 55.00\% | 59.00\% |
|  |  |  |  |  |  |
|  | For 61st month |  |  |  |  |
|  | By no. of policies | 42.00\% | 45.00\% | 42.00\% | 45.00\% |
|  | By annualized premium | 53.00\% | 56.00\% | 51.00\% | 54.00\% |


|  |  |  |  |  |  |
| :---: | :--- | :---: | :---: | :---: | :---: |
| 16 | NPA Ratio (of debt portfolio) |  |  |  |  |
|  | Gross NPA Ratio | $\#$ | $7.96 \%$ | $\#$ | $6.10 \%$ |
|  | Net NPA Ratio | $\#$ | $0.27 \%$ | $\#$ | $0.33 \%$ |
|  |  |  |  |  |  |
| Equity Holding pattern for Life Insurers |  |  |  |  |  |
| 1 | (a) No of shares |  |  |  |  |
| 2 | (b) Percentage of shareholding | NA | NA | NA | NA |
| 3 | (c) \% of Government holding | NA | NA | NA | NA |
| 4 | (a) Basic and diluted EPS before extraordinary items | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ |
| 5 | (b) Basic and diluted EPS after extraordinary items | NA | NA | NA | NA |
| 6 | (iv) Book value per share | NA | NA | NA | NA |

Previous Period's Ratios are worked out on regrouped figures.

* Yield is calculated on Mean Policyholders' Fund.

