FORM L-22
Analytical Ratios : 30.06.2020

| SI.No. | Particulars | For the quarter ended 30th June 2020 | Up to the <br> quarter ended <br> 30th June <br> 2020 | For the quarter ended 30th June 2019 | Up to the quarter ended 30th June 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |
|  | Non-Linked |  |  |  |  |
|  | Life | -14.32\% | -14.32\% | -4.30\% | -4.30\% |
|  | Pension | -7.07\% | -7.07\% | 43.81\% | 43.81\% |
|  | Group | -20.18\% | -20.18\% | 120.52\% | 120.52\% |
|  |  |  |  |  |  |
|  | Linked |  |  |  |  |
|  | Life | 335.41\% | 335.41\% | -7.48\% | -7.48\% |
|  | Pension | N.A. | N.A. | N.A. | N.A. |
|  | Group | N.A. | N.A. | N.A. | N.A. |
|  |  |  |  |  |  |
| 2 | Net Retention Ratio | 99.91\% | 99.91\% | 99.94\% | 99.94\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 14.83\% | 14.83\% | 12.67\% | 12.67\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 4.75\% | 4.75\% | 4.46\% | 4.46\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | - | 4375.39 | - | 4577.68 |
| 6 | Growth rate of shareholders' fund | - | 1.37\% | - | 0.84\% |
| 7 | Ratio of surplus to policy holders' liability | N.A. | N.A. | N.A. | N.A. |
| 8 | Change in net worth( Amount in Rs.'000) | 101564 | 101564 | 57339 | 57339 |
| 9 | Profit after tax/Total Income | 0.00 | 0.00 | 0.00 | 0.00 |
| 10 | (Total real estate + loans)/(Cash \& invested assets) | - | 3.95\% | - | 4.02\% |
| 11 | Total investments/(Capital + Surplus) | - | 4401.49 | - | 4462.18 |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | 72.42 | - | 72.87 |
| 13 | Investment Yield* | 6.92\% | 6.92\% | 7.27\% | 7.27\% |
| 14 | Conservation Ratio | 66.98\% | 66.98\% | 94.39\% | 94.39\% |


| 15 | Persistency Ratio\# |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For 13th month |  |  |  |  |
|  | By no. of policies | 59.00\% | 59.00\% | 62.00\% | 62.00\% |
|  | By annualized premium | 70.00\% | 70.00\% | 72.00\% | 72.00\% |
|  |  |  |  |  |  |
|  | For 25th month |  |  |  |  |
|  | By no. of policies | 54.00\% | 54.00\% | 56.00\% | 56.00\% |
|  | By annualized premium | 65.00\% | 65.00\% | 67.00\% | 67.00\% |
|  |  |  |  |  |  |
|  | For 37th month |  |  |  |  |
|  | By no. of policies | 50.00\% | 50.00\% | 51.00\% | 51.00\% |
|  | By annualized premium | 62.00\% | 62.00\% | 62.00\% | 62.00\% |
|  |  |  |  |  |  |
|  | For 49th Month |  |  |  |  |
|  | By no. of policies | 46.00\% | 46.00\% | 46.00\% | 46.00\% |
|  | By annualized premium | 57.00\% | 57.00\% | 56.00\% | 56.00\% |
|  |  |  |  |  |  |
|  | For 61st month |  |  |  |  |
|  | By no. of policies | 43.00\% | 43.00\% | 43.00\% | 43.00\% |
|  | By annualized premium | 53.00\% | 53.00\% | 52.00\% | 52.00\% |
|  |  |  |  |  |  |
| 16 | NPA Ratio (of debt portfolio) |  |  |  |  |
|  | Gross NPA Ratio | - | 8.19\% | - | 6.39\% |
|  | Net NPA Ratio | - | 0.12\% | - | 0.34\% |
| Equity Holding pattern for Life Insurers |  |  |  |  |  |
| 1 | (a) No of shares | NA | NA | NA | NA |
| 2 | (b) Percentage of shareholding | NA | NA | NA | NA |
| 3 | (c) \% of Government holding | 100\% | 100\% | 100\% | 100\% |
| 4 | (a) basic and diluted EPS before extraordinary items | NA | NA | NA | NA |
| 5 | (b) Basic and diluted EPS after extraordinary items | NA | NA | NA | NA |
| 6 | (iv) Book value per share | NA | NA | NA | NA |

Previous Period's Ratios are worked out on regrouped figures

* Yield is calculated on Mean Policyholders' Fund.

