FORM L-22
Analytical Ratios :31.12.2019

| SI.No. | Particulars | FOR THE QUARTER ENDED ON $3{ }^{\text {st }}$ DECEMBER, 2019 | UP TO THE QUARTER ENDED ON 31 ${ }^{\text {st }}$ DECEMBER, 2019 | FOR THE QUARTER ENDED ON $31^{\text {st }}$ DECEMBER, 2018 | UP TO THE QUARTER ENDED ON 31 ${ }^{\text {st }}$ DECEMBER, 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |
|  | Non-Linked |  |  |  |  |
|  | Life | 41.80\% | 12.46\% | -0.49\% | 5.95\% |
|  | Pension | -56.34\% | 17.78\% | -32.61\% | -29.36\% |
|  | Group | 91.74\% | 62.84\% | 10.93\% | -3.70\% |
|  |  |  |  |  |  |
|  | Linked |  |  |  |  |
|  | Life | 70.34\% | 42.96\% | -43.39\% | -36.55\% |
|  | Pension | N.A. | N.A. | N.A. | N.A. |
|  | Group | N.A. | N.A. | N.A. | N.A. |
|  |  |  |  |  |  |
| 2 | Net Retention Ratio | 99.88\% | 99.92\% | 99.91\% | 99.93\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 13.48\% | 13.39\% | 15.22\% | 15.02\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 5.83\% | 5.14\% | 5.95\% | 5.66\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | - | 4299.55 | - | 4427.32 |
| 6 | Growth rate of shareholders' fund | - | 11.53\% | - | 3.05\% |
| 7 | Ratio of surplus to policy holders' liability | N.A. | N.A. | N.A. | N.A. |
| 8 | Change in net worth( Amount in Rs.'000) | 686101 | 782752 | -29720 | 198156 |
| 9 | Profit after tax/Total Income | 0.00 | 0 | 0.00 | 0.00 |
| 10 | (Total real estate + loans)/(Cash \& invested assets) | - | 3.93\% | - | 4.20\% |
| 11 | Total investments/(Capital + Surplus) | - | 4344.41 | - | 4420.82 |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | 71.81 | - | 70.39 |
| 13 | Investment Yield* | 7.13\% | 7.39\% | 7.26\% | 7.46\% |
| 14 | Conservation Ratio | 94.20\% | 93.09\% | 91.19\% | 92.74\% |


| 15 | Persistency Ratio** |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For 13th month |  |  |  |  |
|  | By no. of policies | 58\% | 65\% | 58.00\% | 66.00\% |
|  | By annualized premium | 69\% | 76\% | 69.00\% | 76.00\% |
|  |  |  |  |  |  |
|  | For 25th month |  |  |  |  |
|  | By no. of policies | 53\% | 60\% | 54.00\% | 60.00\% |
|  | By annualized premium | 64\% | 71\% | 65.00\% | 70.00\% |
|  |  |  |  |  |  |
|  | For 37th month |  |  |  |  |
|  | By no. of policies | 51\% | 56\% | 46.00\% | 53.00\% |
|  | By annualized premium | 62\% | 67\% | 57.00\% | 64.00\% |
|  |  |  |  |  |  |
|  | For 49th Month |  |  |  |  |
|  | By no. of policies | 43\% | 50\% | 43.00\% | 49.00\% |
|  | By annualized premium | 54\% | 60\% | 53.00\% | 58.00\% |
|  |  |  |  |  |  |
|  | For 61st month |  |  |  |  |
|  | By no. of policies | 42\% | 47\% | 42.00\% | 48.00\% |
|  | By annualized premium | 52\% | 56\% | 54.00\% | 60.00\% |
|  |  |  |  |  |  |
| 16 | NPA Ratio (of debt portfolio) |  |  |  |  |
|  | Gross NPA Ratio | \# | 7.49\% | \# | 6.06\% |
|  | Net NPA Ratio | \# | 0.36\% | \# | 0.35\% |
| Equity Holding pattern for Life Insurers |  |  |  |  |  |
| 1 | (a) No of shares | NA | NA | NA | NA |
| 2 | (b) Percentage of shareholding | NA | NA | NA | NA |
| 3 | (c) \% of Government holding | 100\% | 100\% | 100\% | 100\% |
| 4 | (a) Basic and diluted EPS before extraordinary items | NA | NA | NA | NA |
| 5 | (b) Basic and diluted EPS after extraordinary items | NA | NA | NA | NA |
| 6 | (iv) Book value per share | NA | NA | NA | NA |

\# cannot be worked out

* Yield is calculated on Mean Policyholders' Fund.
** Persistency Ratios have been calculated as per revised IRDAI guidelines

