FORM L-22
ANALYTICAL RATIOS : 31.12.2015

| Sl.No. | Particulars | FOR THE QUARTER ENDED ON $31^{\text {st }}$ DECEMBER, 2015 | $\begin{gathered} \hline \text { UP TO THE } \\ \text { QUARTER } \\ \text { ENDED ON } \\ 31^{\text {st }} \\ \text { DECEMBER, } \\ 2015 \\ \hline \end{gathered}$ | FOR THE QUARTER ENDED ON $31^{\text {st }}$ DECEMBER, 2014 | $\begin{gathered} \hline \text { UP TO THE } \\ \text { QUARTER } \\ \text { ENDED ON } \\ \text { 31st } \\ \text { DECEMBER, } \\ 2014 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |
|  | Non-Linked |  |  |  |  |
|  | Life | -21.38\% | -24.16\% | -46.69\% | -28.55\% |
|  | Pension | 446.16\% | 126.28\% | -10.20\% | 11.24\% |
|  | Group | 61.41\% | 42.04\% | -40.12\% | -15.66\% |
|  |  |  |  |  |  |
|  | Linked |  |  |  |  |
|  | Life | 5740.71\% | 977.73\% | -98.98\% | -95.10\% |
|  | Pension | nil | -100.00\% | -100.00\% | -106.81\% |
|  | Group | nil | nil | nil | nil |
|  |  |  |  |  |  |
| 2 | Net Retention Ratio | 99.92\% | 99.93\% | 99.94\% | 99.96\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 14.53\% | 14.47\% | 16.92\% | 16.85\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 6.05\% | 5.78\% | 6.32\% | 6.19\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | - | 3651.38 | - | 3488.58 |
| 6 | Growth rate of shareholders' fund | - | 3.36\% | - | 3.45\% |
| 7 | Ratio of surplus to policy holders' liability | N.A. | N.A. | N.A. | N.A. |
| 8 | Change in net worth( Amount in Rs.'000) | 20306 | 189263 | 27439 | 185798 |
| 9 | Profit after tax/Total Income | 0.00 | 0.00 | 0.00 | 0.00 |
| 10 | (Total real estate + loans)/(Cash \& invested assets) | - | 5.81\% | - | 6.11\% |
| 11 | Total investments/(Capital + Surplus) | - | 3585.80 | - | 3350.40 |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | 36.93 | - | 27.41 |
| 13 | Investment Yield * | 7.83\% | 8.02\% | 7.94\% | 8.29\% |
| 14 | Conservation Ratio | 96.93\% | 94.23\% | 94.66\% | 92.75\% |


| 15 | Persistency Ratio ** |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For 13th month |  |  |  |  |
|  | By no. of policies | 54.00\% | 61.00\% | 54.00\% | 62.00\% |
|  | By annualized premium | 63.00\% | 70.00\% | 66.00\% | 74.00\% |
|  | For 25th month |  |  |  |  |
|  | By no. of policies | 48.00\% | 55.00\% | 44.00\% | 52.00\% |
|  | By annualized premium | 60.00\% | 68.00\% | 60.00\% | 68.00\% |
|  |  |  |  |  |  |
|  | For 37th month |  |  |  |  |
|  | By no. of policies | 40.00\% | 47.00\% | 43.00\% | 50.00\% |
|  | By annualized premium | 56.00\% | 64.00\% | 58.00\% | 65.00\% |
|  |  |  |  |  |  |
|  | For 49th Month |  |  |  |  |
|  | By no. of policies | 40.00\% | 46.00\% | 44.00\% | 48.00\% |
|  | By annualized premium | 55.00\% | 62.00\% | 57.00\% | 58.00\% |
|  |  |  |  |  |  |
|  | For 61st month |  |  |  |  |
|  | By no. of policies | 40.00\% | 44.00\% | 40.00\% | 45.00\% |
|  | By annualized premium | 52.00\% | 54.00\% | 48.00\% | 54.00\% |
|  |  |  |  |  |  |
| 16 | NPA Ratio (of debt portfolio) |  |  |  |  |
|  | Gross NPA Ratio | - | 4.23\% | 3.98\% | 3.98\% |
|  | Net NPA Ratio | - | 2.17\% | 1.77\% | 1.77\% |
| Equity Holding pattern for Life Insurers |  |  |  |  |  |
| 1 | (a) No of shares | NA | NA | NA | NA |
| 2 | (b) Percentage of shareholding | NA | NA | NA | NA |
| 3 | (c) \% of Government holding | 100\% | 100\% | 100\% | 100\% |
| 4 | (a) basic and diluted EPS before extraordinary items | NA | NA | NA | NA |
| 5 | (b) Basic and diluted EPS after extraordinary items | NA | NA | NA | NA |
| 6 | (iv) Book value per share | NA | NA | NA | NA |

Previous Period's Ratios are worked out on regrouped figures

* Yield is calculated on Mean Policyholders' Fund.
** The persistency rates has been calculated as per revised IRDA guidelines

