FORM L-22

Analytical Ratios : 31.3.2016

| Sl.No. | Particulars | For the period | UP TO THE QUARTER ENDED ON 31st MARCH 2016 | For the period | UP TO THE QUARTER ENDED ON 31st MARCH 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |
|  | Non-Linked |  |  |  |  |
|  | Life | 24.63\% | -9.98\% | -1.94\% | -22.43\% |
|  | Pension | 416.52\% | 206.83\% | 19.87\% | 13.50\% |
|  | Group | 43.58\% | 42.62\% | 12.69\% | -6.82\% |
|  |  |  |  |  |  |
|  | Linked |  |  |  |  |
|  | Life | - | 1389.67\% | -100.04\% | -95.34\% |
|  | Pension | -100.00\% | 0.00\% | 15.79\% | -100.00\% |
|  | Group | N.A. | N.A. | N.A. | N.A. |
|  |  |  |  |  |  |
| 2 | Net Retention Ratio | 99.89\% | 99.92\% | 99.85\% | 99.92\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 14.08\% | 14.33\% | 13.38\% | 15.65\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 5.89\% | 5.82\% | 6.54\% | 6.31\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | - | 3722.55 | - | 3539.79 |
| 6 | Growth rate of shareholders' fund | - | 3.63\% | - | 4.45\% |
| 7 | Ratio of surplus to policy holders' liability | \# | 2.40\% | \# | 1.90\% |
| 8 | Change in net worth( Amount in ₹.'000) | 14724 | 203987 | 53691 | 239489 |
| 9 | Profit after tax/Total Income | 0.019 | 0.006 | 0.015 | 0.004 |
| 10 | (Total real estate + loans)/(Cash \& invested assets) | - | 5.76 | - | 6.10 |
| 11 | Total investments/(Capital + Surplus) | - | 3630.28 | - | 3426.74 |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | 38.09 | - | 31.82 |
| 13 | Investment Yield * | 7.96 | 8.11 | 7.66 | 8.22 |
| 14 | Conservation Ratio | 86.25\% | 91.47\% | 86.61\% | 90.52\% |



Previous Period's Ratios are worked out on regrouped figures
\# cannot be worked out

* Yield is calculated on Mean Policyholders' Fund.
** Persistency Ratios have been calculated as per revised IRDAI guidelines.

