

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.06.2016

Business Acquisition through different channels (Group) ***													
Sl.No.	Channels	Current Quarter (01.04.2016 to 30.06.2016)			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	609	328514	424.06	831	533397	273.88	609	328514	424.06	831	533397	273.88
2	Corporate Agents-Banks	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
3	Corporate Agents -Others	0	45	0.04	0	0	0.00	0	45	0.04	0	0	0.00
4	Brokers	17	4288	0.67	0	0	0.00	17	4288	0.67	0	0	0.00
5	Micro Agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	5156	12429467	14917.56	4994	8215730	10657.70	5156	12429467	14917.56	4994	8215730	10657.70
	Total(A)	5782	12762314	15342.33	5825	8749127.00	10931.58	5782	12762314	15342.33	5825	8749127	10931.58
1	Referral (B)	0	0	0.00	0	0	0	0	0	0.00	0	0	0.00
	Grand Total (A+B)	5782	12762314	15342.33	5825	8749127	10931.58	5782	12762314	15342.33	5825	8749127	10931.58

- Note:
1. Premium means amount of premium received from business acquired by the source
 2. No of Policies stand for no. of policies sold