FORM L-22
Analytical Ratios : 31.12.2017

| Sl.No. | Particulars | FOR THE QUARTER ENDED ON 31 DECEMBER, 2017 | UP TO THE QUARTER ENDED ON 31 ${ }^{\text {st }}$ DECEMBER, 2017 | FOR THE QUARTER ENDED ON 31 ${ }^{\text {st }}$ DECEMBER, 2016 | UP TO THE QUARTER ENDED ON 31 ${ }^{\text {st }}$ DECEMBER, 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |
|  | Non-Linked |  |  |  |  |
|  | Life | 26.20\% | 14.61\% | 5.14\% | 9.89\% |
|  | Pension | -6.60\% | 13.80\% | 446.60\% | 457.77\% |
|  | Group | 15.29\% | 22.61\% | 5.53\% | 27.47\% |
|  |  |  |  |  |  |
|  | Linked |  |  |  |  |
|  | Life | 230.65\% | 187.64\% | -47.59\% | -32.95\% |
|  | Pension | Nil | Nil | Nil | Nil |
|  | Group | Nil | Nil | Nil | Nil |
|  |  |  |  |  |  |
| 2 | Net Retention Ratio | 99.88\% | 99.88\% | 99.94\% | 99.94\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 16.34\% | 14.19\% | 13.98\% | 15.48\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 6.25\% | 5.39\% | 5.46\% | 5.12\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | - | 4296.07 | - | 3964.41 |
| 6 | Growth rate of shareholders' fund | - | 7.18\% | - | 3.60\% |
| 7 | Ratio of surplus to policy holders' liability | N.A. | N.A. | N.A. | N.A. |
| 8 | Change in net worth( Amount in Rs.'000) | 56824 | 435290 | 169870 | 209642 |
| 9 | Profit after tax/Total Income | 0.00 | 0.00 | 0.00 | 0.00 |
| 10 | (Total real estate + loans)/(Cash \& invested assets) | - | 4.44\% | - | 5.15\% |
| 11 | Total investments/(Capital + Surplus) | - | 4372.38 | - | 3886.99 |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | 39.65 | - | 36.02 |
| 13 | Investment Yield * | 7.09\% | 7.50\% | 7.35\% | 7.61\% |
| 14 | Conservation Ratio | 96.61\% | 92.59\% | 85.70\% | 91.40\% |


| 15 | Persistency Ratio ** |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For 13th month |  |  |  |  |
|  | By no. of policies | 60\% | 66\% | 49\% | 60\% |
|  | By annualized premium | 70\% | 76\% | 61\% | 70\% |
|  |  |  |  |  |  |
|  | For 25th month |  |  |  |  |
|  | By no. of policies | 50\% | 57\% | 45\% | 53\% |
|  | By annualized premium | 61\% | 68\% | 55\% | 63\% |
|  |  |  |  |  |  |
|  | For 37th month |  |  |  |  |
|  | By no. of policies | 47\% | 52\% | 41\% | 50\% |
|  | By annualized premium | 57\% | 62\% | 54\% | 63\% |
|  |  |  |  |  |  |
|  | For 49th Month |  |  |  |  |
|  | By no. of policies | 45\% | 51\% | 35\% | 44\% |
|  | By annualized premium | 57\% | 63\% | 51\% | 60\% |
|  |  |  |  |  |  |
|  | For 61st month |  |  |  |  |
|  | By no. of policies | 37\% | 43\% | 35\% | 42\% |
|  | By annualized premium | 53\% | 59\% | 49\% | 56\% |
|  |  |  |  |  |  |
| 16 | NPA Ratio (of debt portfolio) |  |  |  |  |
|  | Gross NPA Ratio | - | 5.74\% | - | 5.19\% |
|  | Net NPA Ratio | - | 1.67\% | - | 2.58\% |
| Equity Holding pattern for Life Insurers |  |  |  |  |  |
| 1 | (a) No of shares | NA | NA | NA | NA |
| 2 | (b) Percentage of shareholding | NA | NA | NA | NA |
| 3 | (c) \% of Government holding | 100\% | 100\% | 100\% | 100\% |
| 4 | (a) basic and diluted EPS before extraordinary items | NA | NA | NA | NA |
| 5 | (b) Basic and diluted EPS after extraordinary items | NA | NA | NA | NA |
| 6 | (iv) Book value per share | NA | NA | NA | NA |

## Previous Period's Ratios are worked out on regrouped figures

* Yield is calculated on Mean Policyholders' Fund.
** The persistency rates has been calculated as per revised IRDAI guidelines

