

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-4-PREMIUM SCHEDULE  
PREMIUM : 30.09.12

(₹' 000)

	Particulars	FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2012	UP TO THE QUARTER ENDED ON 30th SEPTEMBER, 2012	FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2011	UP TO THE QUARTER ENDED ON 30th SEPTEMBER,2011
1	First year premiums	73251779	141076332	94310787	161552467
2	Renewal Premiums	251979159	523847546	242236668	511917875
3	Single Premiums	135967375	212883261	139619144	205908694
	<b>TOTAL</b>	<b>461198313</b>	<b>877807139</b>	<b>476166599</b>	<b>879379036</b>

FORM L-5 - COMMISSION SCHEDULE  
COMMISSION EXPENSES : 30.09.12

(₹' 000)

	Particulars	FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2012	UP TO THE QUARTER ENDED ON 30th SEPTEMBER, 2012	FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2011	UP TO THE QUARTER ENDED ON 30th SEPTEMBER,2011
1	Commission paid				
	Direct – First year premiums	13613400	27478416	14707199	26920049
	- Renewal premiums	11487048	23298331	9049031	19315263
	- Single premiums	314898	933276	364730	1081865
2	Add: Commission on Re-insurance Accepted	0	0	0	0
3	Less: Commission on Re-insurance Ceded	0	0	0	0
	<b>Net Commission</b>	<b>25415346</b>	<b>51710023</b>	<b>24120960</b>	<b>47317177</b>
	<b>Break-up of the expenses (Gross) incurred to procure business :</b>				
1	Agents	25168536	51356814	23926293	47065493
2	Brokers	7423	12653	8921	12911
3	Corporate Agency	53781	91973	72601	100875
4	Referral	0	0	0	0
5	Others: Banks	185606	248583	113145	137898
	<b>TOTAL</b>	<b>25415346</b>	<b>51710023</b>	<b>24120960</b>	<b>47317177</b>