

**FORM L-36(2) : First Year Premium and number of lives covered by policy type(Life)**

**For the Quarter Ended :Q2, 2010**

| PRODUCT CLASS    | Single - Non-single | Annual Premium Band | For the Quarter : Q2, 2010-11 (in Curr. Year) |                 |                |                      | For the Quarter : Q2, 2009-10 (in Prev. Year) |                 |                |                      | Up To the Quarter : Q2, 2010-11 (in Curr. Year) |                   |                   |                      | Up To the Quarter : Q2, 2009-10 (in Prev. Year) |                   |                   |                      |
|------------------|---------------------|---------------------|---|-----------------|----------------|----------------------|---|-----------------|----------------|----------------------|---|-------------------|-------------------|----------------------|---|-------------------|-------------------|----------------------|
|                  |                     |                     | Annualised Premium (in Lacs)                  | No. of Policies | No. of Lives   | Sum Assured (in Crs) | Annualised Premium (in Lacs)                  | No. of Policies | No. of Lives   | Sum Assured (in Crs) | Annualised Premium (in Lacs)                    | No. of Policies   | No. of Lives      | Sum Assured (in Crs) | Annualised Premium (in Lacs)                    | No. of Policies   | No. of Lives      | Sum Assured (in Crs) |
| INDIVIDUAL PLANS | Single              | 0 - 10000           | 52.29   | 824             | 804            | 39.86                | 49.69   | 776             | 764            | 36.92                | 68.46   | 1,086             | 1,066             | 52.57                | 71.33   | 1,156             | 1,140             | 53.20                |
|                  |                     | 10000 - 25000       | 6,711.46                                      | 39017           | 38021          | 130.34               | 4,804.83                                      | 22450           | 21356          | 119.10               | 9,222.50  | 53,357            | 51,954            | 171.45               | 8,913.68  | 41,553            | 39,585            | 198.23               |
|                  |                     | 1 Lac - 1.25 Lac    | 5,111.61                                      | 4742            | 4544           | 71.63                | 2,419.21                                      | 2252            | 2145           | 35.72                | 9,170.61  | 8,349             | 8,007             | 129.81               | 3,866.70  | 3,596             | 3,445             | 58.70                |
|                  |                     | 25000 - 50000       | 75,571.59                                     | 156146          | 127128         | 515.26               | 13,158.66                                     | 30931           | 27032          | 209.70               | 240,639.33                                      | 530,087           | 475,184           | 2,718.80             | 23,078.87                                       | 54,312            | 47,822            | 367.18               |
|                  |                     | 50000 - 75000       | 24,327.68                                     | 19787           | 18182          | 167.44               | 4,725.93                                      | 7588            | 6891           | 70.39                | 41,129.70                                       | 46,391            | 43,734            | 404.54               | 7,416.93  | 11,939            | 11,040            | 112.57               |
|                  |                     | 75000 - 1 Lac       | 15,358.46                                     | 13391           | 12292          | 147.05               | 5,075.74                                      | 5587            | 5219           | 72.16                | 51,544.78                                       | 51,161            | 48,008            | 640.26               | 8,220.01  | 9,011             | 8,419             | 117.42               |
|                  |                     | Above 1.25 Lac      | 44,613.94                                     | 14067           | 12691          | 593.74               | 24,482.02                                     | 7365            | 6505           | 356.81               | 99,080.42                                       | 32,698            | 30,139            | 1,390.13             | 42,261.55                                       | 11,425            | 10,048            | 817.74               |
| INDIVIDUAL PLANS | Single              |                     | 171,747.03                                    | 247,974.00      | 213,682.00     | 1,665.33             | 54,716.08                                     | 76,949.00       | 69,912.00      | 900.80               | 450,855.80                                      | 723,129.00        | 658,092.00        | 5,507.56             | 93,829.05                                       | 132,992.00        | 121,499.00        | 1,725.03             |
| ANNUITY PLANS    | Single              | 0 - 50000           | 293,501.81                                    | 942363          | 846390         | 5.02                 | 271,646.93                                    | 1050280         | 872706         | 3.57                 | 545,113.46                                      | 1,594,168         | 1,419,582         | 6.31                 | 409,479.06                                      | 1,614,675         | 1,348,560         | 5.48                 |
|                  |                     | 1.00 Lac - 1.50 Lac | 39,854.96                                     | 29100           | 27075          | 10.40                | 17,712.75                                     | 13181           | 12003          | 6.18                 | 60,665.31                                       | 44,791            | 41,587            | 15.68                | 23,525.69                                       | 17,459            | 15,937            | 9.15                 |
|                  |                     | 1.50 Lac - 2.00 Lac | 47,212.75                                     | 24771           | 22609          | 22.21                | 25,286.71                                     | 13202           | 11878          | 13.87                | 77,482.25                                       | 40,650            | 36,993            | 33.41                | 34,015.32                                       | 17,692            | 15,882            | 19.05                |
|                  |                     | 2.00 Lac - 2.50 Lac | 26,161.71                                     | 6884            | 6175           | 9.25                 | 8,445.98                                      | 3517            | 3096           | 5.83                 | 36,061.56                                       | 11,035            | 9,901             | 12.70                | 11,401.88                                       | 4,738             | 4,153             | 8.24                 |
|                  |                     | 2.50 Lac - 3.00 Lac | 31,492.44                                     | 7377            | 6922           | 25.27                | 12,926.80                                     | 4381            | 4073           | 15.71                | 46,998.63                                       | 12,652            | 11,851            | 39.15                | 17,680.03                                       | 5,984             | 5,560             | 22.15                |
|                  |                     | 50000 - 1.00 Lac    | 174,872.83                                    | 195281          | 172933         | 18.09                | 75,175.69                                     | 87449           | 74643          | 12.61                | 267,750.88                                      | 306,354           | 270,162           | 27.56                | 100,187.74                                      | 115,908           | 99,155            | 17.93                |
|                  |                     | Above 3.00 Lac      | 120,338.66                                    | 18060           | 16017          | 288.15               | 68,875.94                                     | 9631            | 8372           | 154.18               | 206,542.16                                      | 30,726            | 27,057            | 444.82               | 92,124.48                                       | 12,941            | 11,268            | 211.38               |
| ANNUITY PLANS    | Single              |                     | 733,435.17                                    | 1,223,836.00    | 1,098,121.00   | 378.38               | 480,070.80                                    | 1,181,641.00    | 986,771.00     | 211.97               | 1,240,614.25                                    | 2,040,376.00      | 1,817,133.00      | 579.62               | 688,414.20                                      | 1,789,397.00      | 1,500,515.00      | 293.39               |
| INDIVIDUAL PLANS | Non-Single          | 0 - 10000           | 15,835.02                                     | 4019384         | 3557110        | 12,139.29            | 13,227.84                                     | 4670320         | 3956083        | 11,317.77            | 41,325.22                                       | 7,052,627         | 5,182,289         | 20,789.53            | 44,214.75                                       | 8,276,016         | 7,113,313         | 20,840.06            |
|                  |                     | 10000 - 25000       | 248,119.13                                    | 1638167         | 1560596        | 43,525.30            | 242,094.88                                    | 1640784         | 1575546        | 41,833.22            | 507,755.50                                      | 3,175,543         | 3,035,658         | 76,445.41            | 419,946.63                                      | 2,849,158         | 2,736,853         | 72,290.68            |
|                  |                     | 1 Lac - 1.25 Lac    | 12,529.91                                     | 10966           | 10485          | 2,015.70             | 8,804.27                                      | 7751            | 7422           | 1,412.03             | 19,970.79                                       | 19,182            | 18,305            | 3,526.43             | 15,258.51                                       | 13,430            | 12,833            | 2,427.66             |
|                  |                     | 25000 - 50000       | 97,621.88                                     | 283989          | 281749         | 16,187.24            | 89,389.96                                     | 262362          | 251825         | 14,949.09            | 171,955.40                                      | 576,913           | 564,128           | 31,738.54            | 154,118.55                                      | 452,425           | 434,561           | 25,681.70            |
|                  |                     | 50000 - 75000       | 44,895.58                                     | 73809           | 71590          | 7,593.59             | 32,563.97                                     | 53781           | 52014          | 5,487.05             | 79,273.53                                       | 130,159           | 126,293           | 13,309.88            | 56,398.36                                       | 93,158            | 90,075            | 9,467.13             |
|                  |                     | 75000 - 1 Lac       | 13,138.17                                     | 14967           | 14412          | 1,707.11             | 10,403.67                                     | 11983           | 11565          | 1,359.83             | 28,217.78                                       | 31,400            | 30,355            | 3,234.19             | 18,185.35                                       | 20,887            | 20,123            | 2,344.89             |
|                  |                     | Above 1.25 Lac      | 24,403.24                                     | 9539            | 8701           | 3,744.83             | 19,112.23                                     | 7512            | 6811           | 2,885.00             | 47,300.93                                       | 18,198            | 16,600            | 6,811.15             | 34,284.68                                       | 13,059            | 11,823            | 5,118.58             |
| INDIVIDUAL PLANS | Non-Single          |                     | 456,542.93                                    | 6,050,821.00    | 5,504,643.00   | 86,913.06            | 415,596.63                                    | 6,654,493.00    | 5,861,266.00   | 79,243.99            | 895,799.15                                      | 11,004,022.00     | 8,973,628.00      | 155,855.12           | 742,406.83                                      | 11,718,133.00     | 10,419,581.00     | 138,170.69           |
| ANNUITY PLANS    | Non-Single          | 0 - 50000           | 37,252.70                                     | 351326          | 348494         | 73.34                | 26,528.58                                     | 239643          | 231363         | 50.03                | 82,648.55                                       | 711,322           | 698,903           | 131.89               | 44,434.44                                       | 413,371           | 399,535           | 85.33                |
|                  |                     | 1.00 Lac - 1.50 Lac | 2,521.97                                      | 2051            | 1978           | 14.14                | 950.59  | 769             | 745            | 9.28                 | 4,507.68  | 3,659             | 3,533             | 24.57                | 1,457.24  | 1,185             | 1,151             | 16.28                |
|                  |                     | 1.50 Lac - 2.00 Lac | 1,735.36                                      | 906             | 844            | 5.41                 | 1,056.66                                      | 549             | 511            | 7.85                 | 3,182.88  | 1,658             | 1,533             | 10.80                | 1,523.64  | 796               | 738               | 13.70                |
|                  |                     | 2.00 Lac - 2.50 Lac | 568.62  | 240             | 225            | 5.02                 | 246.21  | 103             | 95             | 1.73                 | 1,077.17  | 451               | 417               | 7.32                 | 387.78  | 163               | 153               | 4.49                 |
|                  |                     | 2.50 Lac - 3.00 Lac | 663.14  | 224             | 219            | 2.20                 | 293.19  | 99              | 93             | 1.13                 | 1,200.59  | 405               | 390               | 3.09                 | 438.82  | 148               | 139               | 2.71                 |
|                  |                     | 50000 - 1.00 Lac    | 8,871.36                                      | 11514           | 10946          | 30.25                | 4,201.44                                      | 5246            | 4977           | 21.75                | 16,551.74                                       | 21,397            | 20,447            | 54.31                | 6,433.04  | 8,137             | 7,761             | 36.43                |
|                  |                     | Above 3.00 Lac      | 3,491.46                                      | 481             | 447            | 11.63                | 1,645.83                                      | 247             | 219            | 10.99                | 7,602.68  | 925               | 861               | 24.97                | 2,345.03  | 356               | 314               | 175.76               |
| ANNUITY PLANS    | Non-Single          |                     | 55,104.61                                     | 366,742.00      | 363,153.00     | 142.00               | 34,922.49                                     | 246,656.00      | 238,003.00     | 102.76               | 116,771.29                                      | 739,817.00        | 726,084.00        | 256.95               | 57,019.99                                       | 424,156.00        | 409,791.00        | 175.76               |
| ANNUITY PLANS    |                     |                     | 788539.7811                                   | 1590578         | 1461274        | 520,385.44           | 514993.2957                                   | 1428297         | 1224774        | 314,7311771          | 1357385.548                                     | 2780193           | 2543217           | 836,5736695          | 745434.192                                      | 221356.00         | 1910306           | 469,1458946          |
| INDIVIDUAL PLANS |                     |                     | 628,289.96                                    | 6,298,795       | 5,718,305      | 88,578.39            | 470,312.70                                    | 6,731,442       | 5,931,178      | 80,144.79            | 1,346,654.96                                    | 11,727,151.00     | 9,631,720.00      | 161,362.69           | 836,235.89                                      | 11,851,125.00     | 10,541,080.00     | 139,895.73           |
| <b>Total</b>     |                     |                     | <b>1416829.74</b>                             | <b>7889373</b>  | <b>7179579</b> | <b>89098.78</b>      | <b>985306.00</b>                              | <b>8159739</b>  | <b>7155952</b> | <b>80459.52</b>      | <b>2704040.51</b>                               | <b>14,507,344</b> | <b>12,174,937</b> | <b>162199.26</b>     | <b>1581670.08</b>                               | <b>14,064,678</b> | <b>12,451,386</b> | <b>140364.87</b>     |