## FORM L-22

Analytical Ratios : 31.3.2013

| Sl.No. | Particulars | For the period | UP TO THE QUARTER ENDED ON 31st MARCH 2013 | For the period | UP TO THE QUARTER ENDED ON 31st MARCH 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New business premium income growth rate - segment wise |  |  |  |  |
|  | Non-Linked |  |  |  |  |
|  | Life | -20.31\% | 8.71\% | 15.12\% | 15.79\% |
|  | Pension | 7.25\% | -7.13\% | -8.25\% | -10.45\% |
|  | Group | 0.97\% | -11.52\% | 8.02\% | 11.98\% |
|  |  |  |  |  |  |
|  | Linked |  |  |  |  |
|  | Life | -83.16\% | -95.25\% | -60.20\% | -46.40\% |
|  | Pension | -100.00\% | -96.94\% | -37.60\% | -84.27\% |
|  | Group | N.A. | N.A. | -71.83\% | -51.91\% |
|  |  |  |  |  |  |
| 2 | Net Retention Ratio | 99.78\% | 99.90\% | 99.88\% | 99.96\% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 17.13\% | 15.07\% | 15.16\% | 14.27\% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 8.12\% | 7.08\% | 8.36\% | 6.93\% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | - | 2953.72 | - | 2600.21 |
| 6 | Growth rate of shareholders' fund | - | -2.85\% | - | 31.41\% |
| 7 | Ratio of surplus to policy holders' liability | - | 2.00\% | - | 2.00\% |
| 8 | Change in net worth( Amount in ₹.'000) | -428622 | -150973 | 958016 | 1268319 |
| 9 | Profit after tax/Total Income | 0.013 | 0.004 | 0.011 | 0.005 |
| 10 | (Total real estate + loans)/(Cash \& invested assets) | - | 0.07 | - | 0.07 |
| 11 | Total investments/(Capital + Surplus) | - | 2560.14 | - | 2311.01 |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | 29.00 | - | 23.42 |
| 13 | Investment Yield | 8.10 | 7.95 | 8.14 | 7.70 |
| 14 | Conservation Ratio | 86.57\% | 81.99\% | 77.53\% | 79.24\% |


| SI.No. | Particulars | For the period | UP TO THE QUARTER ENDED ON 31st MARCH 2013 | For the period | UP TO THE QUARTER ENDED ON 31st MARCH 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 15 | Persistency Ratio |  |  |  |  |
|  | For 13th month |  |  |  |  |
|  | By no. of policies | 64.00\% | 70.00\% | 59.00\% | 67.00\% |
|  | By annualized premium | 73.00\% | 78.00\% | 87.00\% | 83.00\% |
|  |  |  |  |  |  |
|  | For 25th month |  |  |  |  |
|  | By no. of policies | 59.00\% | 63.00\% | 53.00\% | 61.00\% |
|  | By annualized premium | 68.00\% | 73.00\% | 63.00\% | 70.00\% |
|  |  |  |  |  |  |
|  | For 37th month |  |  |  |  |
|  | By no. of policies | 52.00\% | 58.00\% | 47.00\% | 53.00\% |
|  | By annualized premium | 60.00\% | 67.00\% | 57.00\% | 62.00\% |
|  |  |  |  |  |  |
|  | For 49th Month |  |  |  |  |
|  | By no. of policies | 50.00\% | 53.00\% | 43.00\% | 46.00\% |
|  | By annualized premium | 60.00\% | 63.00\% | 50.00\% | 49.00\% |
|  |  |  |  |  |  |
|  | For 61st month |  |  |  |  |
|  | By no. of policies | 42.00\% | 43.00\% | 40.00\% | 51.00\% |
|  | By annualized premium | 46.00\% | 45.00\% | 45.00\% | 58.00\% |
|  |  |  |  |  |  |
| 16 | NPA Ratio (of debt portfolio) |  |  |  |  |
|  | Gross NPA Ratio | - | 2.15\% | - | 1.25\% |
|  | Net NPA Ratio | - | 1.11\% | - | 0.60\% |
| Equity Holding pattern for Life Insurers |  |  |  |  |  |
| 1 | (a) No of shares | NA | NA | NA | NA |
| 2 | (b) Percentage of shareholding | NA | NA | NA | NA |
| 3 | (c) \% of Government holding | 100\% | 100\% | 100\% | 100\% |
| 4 | (a) basic and diluted EPS before extraordinary items | NA | NA | NA | NA |
| 5 | (b) Basic and diluted EPS after extraordinary items | NA | NA | NA | NA |
| 6 | (iv) Book value per share | NA | NA | NA | NA |

