FORM L-22

Analytical Ratios :31.3.2013

Sl.No.	Particulars	For the period	UP TO THE QUARTER ENDED ON 31st MARCH 2013	For the period	UP TO THE QUARTER ENDED ON 31st MARCH 2012
1	New business premium income growth rate - segment wise				
	Non-Linked				
	Life	-20.31%	8.71%	15.12%	15.79%
	Pension	7.25%	-7.13%	-8.25%	-10.45%
	Group	0.97%	-11.52%	8.02%	11.98%
	Linked				
	Life	-83.16%	-95.25%	-60.20%	-46.40%
	Pension	-100.00%	-96.94%	-37.60%	-84.27%
	Group	N.A.	N.A.	-71.83%	-51.91%
2	Net Retention Ratio	99.78%	99.90%	99.88%	99.96%
3	Expense of Management to Gross Direct Premium Ratio	17.13%	15.07%	15.16%	14.27%
4	Commission Ratio (Gross commission paid to Gross Premium)	8.12%	7.08%	8.36%	6.93%
5	Ratio of policy holder's liabilities to shareholder's funds	-	2953.72	-	2600.21
6	Growth rate of shareholders' fund	=	-2.85%	=	31.41%
7	Ratio of surplus to policy holders' liability	-	2.00%	-	2.00%
8	Change in net worth(Amount in ₹.'000)	-428622	-150973	958016	1268319
9	Profit after tax/Total Income	0.013	0.004	0.011	0.005
10	(Total real estate + loans)/(Cash & invested assets)	-	0.07	-	0.07
11	Total investments/(Capital + Surplus)	-	2560.14	-	2311.01
12	Total affiliated investments/(Capital+ Surplus)	-	29.00	-	23.42
13	Investment Yield	8.10	7.95	8.14	7.70
14	Conservation Ratio	86.57%	81.99%	77.53%	79.24%

Sl.No.	Particulars	For the period	UP TO THE QUARTER ENDED ON 31st MARCH 2013	For the period	UP TO THE QUARTER ENDED ON 31st MARCH 2012
15	Persistency Ratio				
	For 13th month				
	By no. of policies	64.00%	70.00%	59.00%	67.00%
	By annualized premium	73.00%	78.00%	87.00%	83.00%
	For 25th month				
	By no. of policies	59.00%	63.00%	53.00%	61.00%
	By annualized premium	68.00%	73.00%	63.00%	70.00%
	For 37th month				
	By no. of policies	52.00%	58.00%	47.00%	53.00%
	By annualized premium	60.00%	67.00%	57.00%	62.00%
	For 49th Month				
	By no. of policies	50.00%	53.00%	43.00%	46.00%
	By annualized premium	60.00%	63.00%	50.00%	49.00%
	For 61st month				
	By no. of policies	42.00%	43.00%	40.00%	51.00%
	By annualized premium	46.00%	45.00%	45.00%	58.00%
16	NPA Ratio (of debt portfolio)				
	Gross NPA Ratio	-	2.15%	-	1.25%
	Net NPA Ratio	-	1.11%	-	0.60%
Equity Holdi	ng pattern for Life Insurers				
1	(a) No of shares	NA	NA	NA	NA
2	(b) Percentage of shareholding	NA	NA	NA	NA
3	(c) % of Government holding	100%	100%	100%	100%
4	(a) basic and diluted EPS before extraordinary items	NA	NA	NA	NA
5	(b) Basic and diluted EPS after extraordinary items	NA	NA	NA	NA
6	(iv) Book value per share	NA	NA	NA	NA