| SI.No. | Particulars | 2007-2008 | 2006-2007 |
| :---: | :---: | :---: | :---: |
| 1 | New Business premium income growth |  |  |
|  | (\% increase) |  |  |
|  | First Year Premium |  |  |
|  | Life Business | -35.68 | 36.42 |
|  | Annuity Business | -64.01 | 10.41 |
|  | Pension Business | 638.10 | -24.18 |
|  | Single Premium |  |  |
|  | Life Business | 17.50 | 13.89 |
|  | Annuity Business | -12.17 | 13.35 |
|  | Pension Business | 151.48 | 113.69 |
| 2 | Net retention ratio (\%) |  |  |
|  | First Year Premium | 99.99 | 100.00 |
|  | Renewal Premium | 99.91 | 100.00 |
|  | Single Premium | 100.00 | 100.00 |
|  | Total Premium | 100.00 | 100.00 |
| 3 | Ratio of expenses of management | 11.93 | 12.71 |
| 4 | Commission ratio |  |  |
|  | First Year Premium | 17.01 | 15.14 |
|  | Renewal Premium | 5.18 | 5.54 |
|  | Single Premium | 1.49 | 1.56 |
|  | Total Premium | 6.42 | 7.18 |
| 5 | Ratio of policyholders' liabilities to shareholders' |  |  |
|  | funds |  |  |
| 5 | Ratio of policyholder's liabilities to sahreholders funds | 2522.68 | 2136.76 |
| 6 | Growth rate of shareholders' funds (\% increase) | 5.14 | 65.43 |
| 7 | Ratio of surplus to policy holders' liability (\% increase) | 2.40 | 2.92 |
| 8 | Change in net worth (Rs. in lacs) | 30784.60 | 29280.99 |
| 9 | Profit after tax to Total Income | 1.00 | 1.00 |
| 10 | (Total Real Estate+ loans) to cash \& invested assets | 10.94 | 11.59 |
| 11 | Total Investments to (Capital+ surplus) |  |  |



