|          | L-22  |                  |                  |
|----------|---|------------------|------------------|
|          | ANALYTICAL RATIOS FOR 200                                 | 6-2007           |                  |
|          |   | Current year     | Previous year    |
| SI No.   | Particulars   | 2006-07          | 2005-06          |
| 1        | New Business premium income growth                        |                  |                  |
|          | (% increase)  |                  |                  |
|          | First Year Premium Life Business                          | 26.42            | 17.05            |
|          | Annuity Business  | 36.42<br>10.41   | 17.05<br>-84.14  |
|          | Pension Business  | -24.18           | -80.10           |
|          | Single Premium  |                  |                  |
|          | Life Business   | 13.89            | 41.54            |
|          | Annuity Business Pension Business                         | 13.35<br>113.69  | -10.21<br>-43.51 |
| 2        | Net retention ratio (%)                                   |                  |                  |
|          | First Year Premium  | 100.00           | 99.99            |
|          | Renewal Premium   | 100.00           |                  |
|          | Single Premium  Total Premium                             | 100.00<br>100.00 | 100.00<br>99.96  |
|          | Datin of auropa of  | 40.74            | 44.4             |
| 3        | Ratio of expenses of management                           | 12.71            | 14.47            |
| 4        | Commission ratio  |                  |                  |
|          | First Year Premium  | 15.14            | 25.26            |
|          | Renewal Premium   | 5.54             | 5.57             |
|          | Single Premium  Total Premium                             | 1.56<br>7.18     | 1.10<br>7.82     |
|          |   |                  |                  |
| 5        | Ratio of policyholder's liabilities to sahreholders funds | 2136.76          | 3001.23          |
| 6        | Growth rate of shareholders' funds (% increase)           | 65.43            | 29.02            |
| 7        | Ratio of surplus to policy holders' liability             | 2.92             | 2.67             |
| 8        | (% increase)  Change in net worth (Rs. in lacs)           | 29280.99         | 17699.85         |
|          |   |                  |                  |
| 9        | Profit after tax to Total Income                          | 1.00             | 1.00             |
| 10       | (Total Real Estate+ loans) to                             | 11.59            | 12.14            |
|          | cash & invested assets                                    |                  |                  |
| 11       | Total Investments to (Capital+                            |                  |                  |
|          | a) Investments to Policy holders' funds                   | 87.20            | 87.52            |
|          | b) Investments to Shareholders' funds                     | 95.44            |                  |
| 12       | Total affiliated Investments to (Capital + surplus)       | 0.89             | 2.65             |
|          |   |                  |                  |
| 13       | Investment Yield  | 8.21             | 8.72             |
| 14       | Conservation ratio  | 04.04            | 20.00            |
|          | Life Business Linked Business                             | 94.31<br>43.23   | 93.89<br>99.74   |
|          | Total   | 93.69            | 93.85            |
| 15       | Pareistancy Patio   |                  |                  |
| 15       | Persistency Ratio For 13th month                          |                  |                  |
|          | By no. of policies  | 64%              | 59%              |
|          | By annualized premium For 25th month                      | 73%              | 69%              |
|          | By no. of policies  | 59%              | 55%              |
|          | By annualized premium                                     | 69%              | 67%              |
|          | For 37th month  By no. of policies                        | 55%              | 53%              |
|          | By annualized premium                                     | 66%              | 65%              |
|          | For 49th Month  By no. of policies                        | 53%              | 54%              |
|          | By annualized premium                                     | 65%              | 70%              |
|          | For 61st month  | E 40/            | E10/             |
|          | By no. of policies By annualized premium                  | 54%<br>70%       | 51%<br>63%       |
| 16       | NPA Ratio   |                  |                  |
|          | Gross NPA Ratio Net NPA Ratio                             |                  |                  |
| Equity F | Holding pattern for Life Insurers                         |                  |                  |
|          |   |                  | k                |
| 2        | (a) No of shares (b) Percentage of shareholding           | NA<br>NA         | NA<br>NA         |
| 3        | (c) % of Government holding                               | 100%             | 100%             |
| 4        | (a) basic and diluted EPS before                          | NA               | NA               |
| 5        | extraordinary items (b) Basic and diluted EPS after       | NA               | NA               |
|          | extraordinary items                                       | <b>.</b>         | h                |
| 6        | (iv) Book value per share                                 | NA               | NA               |