SN	RFP Document	RFP Document Reference(s)	Clause (in brief) of RFP	Brief details/ Query inreference to the clause	Response
	Page Number	(Section & Page Number)	requiring clarification(s)		
1	General	General	General	Please share the locations addresses where 500Mbps and 100Mbps ILL links are to be provisioned.	Please refer to the revised "Invitation to the Bid"
2	General	General	General	The 2 ILL links at each location will work as active/active or active/passive.	Please be guided by the RFP
3	31	Details of Work – Link commissioning and	This link shall be terminated on DDoS device. The link may be terminated on Ethernet or on	These 2 statements a slightly contradictory, please confirm whether the links needs to be terminated on DDoS Appliance or LIC provided router.	Please be guided by the RFP
4		maintenance:	the Fiber port of the router.		Please be guided by the RFP
5	31	Details of Work – Link commissioning and maintenance:	LIC will provide access to the router for commissioning of links and making configurations for proactive monitoring of the links.	Please share "how the access to the router will be provided."	Please be guided by the RFP
6	30	General	Prepare test-plan, migration plan and rollback strategies.	Please share the details (service provider, bandwidth, IP Pool/segment) of the existing links those are to be considered for DDoS mitigation.	The details shall be shared with the successful bidder
7	30	General	Prepare test-plan, migration plan and rollback strategies.	Please share the details and architecture of the existing DDoS solution from which migration is to be done to the solution proposed as per RFP.	The details shall be shared with the successful bidder
8	32	Details of Work – DDoS solution:	The Bidder should provide backup solution for proposed setup. The backup taken should be SHA-256 encrypted.	Please elaborate on this point.	Please be guided by the RFP
9	32	Details of Work – DDoS solution:	The solution proposed should be integrated seamlessly with the systems like SIEM, SOAR, NMS etc. The vendor will be responsible for integration of the same.	Please provide the make and model of SIEM, SOAR snd NMS deployed.	The details shall be shared with the successful bidder
10	39	Section-G: Service Level Agreement (SLA)	PENALTIES FOR DOWNTIME of LINKS :	The SLA only mentioned links uptime. Please share the SLA expected for DDoS (on-prem and cloud)	Please refer to the revised SLAs and revised Commercials
11	39	Section-G: Service Level Agreement (SLA)	PENALTIES FOR DOWNTIME of LINKS :	The uptime calculated is Monthly and pentaly on qtrly billing. Request to make the penalty on the monthly charges.	Please refer to the revised SLAs and revised Commercials
12	26	Business Continuity beyond contract period		Once the contract period come to end or termination of link, all the support services are ceased	Please be guided by the RFP
13		Scope of work	The ILL setup should be easily scalable	subject to feasibility and upgradation charges will be applicable	Please be guided by the RFP
14		Section-G: Service Level Agreement (SLA)	PENALTIES FOR DOWNTIME of LINKS :	Request to cap the penalty to 10% of quarterly charges	Please be guided by the RFP
15		Section-G: Service Level Agreement (SLA)	PENALTIES FOR DOWNTIME of LINKS :	LIC reserves to terminate the link is down more than 3 times in month. Request to relax the clause as supplier is paying the remedies or SLA penalties or atleast relax the clause to 5 times a month	Please be guided by the RFP
16	36	Remote (offsite) Support	The offsite support has to monitor using the VPN setup at vendor end at vendors cost.	Please elaborate on this point.	Please refer to the revised "Scope of Work"
17	39	Section-G: Service Level Agreement (SLA)	PENALTIES FOR DOWNTIME of LINKS :	As per RFP only standalone device is to be placed at each location and uptime expected is 99.99% Monthly. To cater to this uptime, can the bidder consider a spare unit (1 at Mumbai and 1 at Bangalore)	Please refer to the revised SLAs
18	32	Details of Work – DDoS solution:	LIC is deploying standalone on Premise DDoS Scrubbing solution with inbuilt Fail Open capability on all of the ports (Copper and Fibre). As per Scope of work this on Premise Inline solution will be deployed in Fail Open Mode to pass through traffic in case if there is any S/w and H/w fault. Bidder should ensure to route the traffic in Always on Mode on the ISP Backbone Scrubber, till the time RMA of the on Premise Scrubber come on LIC DC.	In this scenario, when the device fails and bidder is routing traffic through its cloud scrubber then only L3/L4 is available at cloud.	Please be guided by the RFP

		r			-
19			Consequences of Termination of the Selected Bidder:	Bidder suggest that if the termination is done by LIC for convenience or any other reason not attributable to bidder, the Performance Bank Guarantee shall not be invoked by LIC.	Please refer to the revised "Other / General Terms and Conditions"
21			In the event of termination of the selected Bidder due to any cause whatsoever, [whether consequent to the stipulated terms of the RFP or otherwise], LIC shall be entitled to impose any such obligations and conditions and issue any clarifications as may be necessary to ensure an efficient transition and effective business continuity of	Further, we request LIC to include the points no. 1.	Please refer to the revised "Other / General Terms and Conditions"
22	Section D: Clause 13 - 21 Consequences of Termination of the Selected Bidder:	the Service(s) which the terminated Bidder shall be obliged to comply with and take all available steps to minimize loss resulting from that termination/breach, and further allow the next successor Bidder to take over the obligations of the terminated Bidder in relation to the execution/continued execution of the scope of the work defined in RFP. This period of transition shall not exceed six months from the effective date of termination.	 Incase of termination of contract by LIC without cause or for convenience, LIC shall be required to pay exit charges (termination convenience fee) to cover for all losses to Bidder as mutually agreed between LIC and Bidder for terminating the contract for reasons other than mentioned in the RFP. 	Please refer to the revised "Other / General Terms and Conditions"	
23			Nothing herein shall restrict the right of LIC to invoke the Performance Bank Guarantee and take other actions as defined in this RFP and pursue such other rights and/or remedies that may be available under law or otherwise.	2. Under what conditions will the Bidder be able to terminate the contract from their end?	Please refer to the revised "Other / General Terms and Conditions"
24			The termination hereof shall not affect any accrued right or liability of either Party nor affect the operation of the provisions of the RFP that are expressly or by implication intended to come into or continue in force on or after such termination.		Please refer to the revised "Other / General Terms and Conditions"
25			Limitation of liability:	Bidder proposes to replace this clause with the following: Notwithstanding anything contained in the RFP or any other place, the Bidder shall not be liable for any indirect, incidental, consequential, special exemplary or punitive damages or for any loss of profit, loss of data, loss of business /	Please refer to the revised "Other / General Terms and Conditions"
26	21	Section D: Clause 15 - Limitation of Liability	Except in cases of criminal negligence or willful misconduct and in case of infringement of intellectual property rights, both parties shall not be liable, whether in contract, tort or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production or loss of profits or interest costs, provided that this exclusion shall not	primer tange of solution of the provincies of a purchasing replacement services for any reason whatsoever. Further, in case of service related matters the sole liability of the Bidder and sole remedy of Customer shall be the limited to the applicable credit allowance and / or right to terminate the contract as mentioned in the applicable service schedule. For any other loss or damage, the overall liability of the Bidder pursuant to the applicable order giving rise to the said liability. Provided that nothing contained herein shall be construed as limiting the liability of either Party for (a) personal injury or death resulting from the negligence of a Party or its employees, (b) fraud or fraudulent misrepresentation, or (c) wilful misconduct"	Please refer to the revised "Other / General Terms and Conditions"
27			apply to any obligation of supplier/vendor to pay liquidated damages to the Corporation and the aggregate liability of both the parties whether under the Contract, in tort or otherwise, shall not exceed the total Contract price with LIC under this Contract provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.		Please refer to the revised "Other / General Terms and Conditions"

28			Copyright Violation and Patent Rights:	Bidder suggest to limit the liabilities to an amount of twelve (12) months of charges collected by the Bidder pursuant to the applicable order giving rise to the said liability	Please refer to the revised "Other / General Terms and Conditions"
29	22	Section D: Clause 17 - Copyright Violation and Patent Rights:	The Bidder shall undertake to indemnify LIC in respect of all claims arising out of violation of any Patents or Copyrights, for all software supplied by the successful bidder. The Bidder shall indemnify LIC against all third party claims of infringement of patent, trademark or industrial design rights arising from use of the software packages. The Vendor should have back to back agreement with OEM/OSD/OSO to safeguard the Corporation"s interest with regards to IPR. IF THE BIDDER IS NOT ABLE TO COMPLY WITH THIS CONDITION, THE BID WILL BE TREATED AS NON- RESPONSIVE		Please refer to the revised "Other / General Terms and Conditions"
30			17.4 Liabilty of the Successful Bidder	We request the Limitation liability clause to mentioned in RFP capping Bidder liability under the contract.	Please refer to the revised "Other / General Terms and Conditions"
32	22	Section D: Clause 17 - Copyright Violation and Patent Rights:	The successful bidder shall be responsible for all due permissions, authorizations and consents from any third party licensors of software provided by the bidder for this project. The liability of the bidder, regardless of the nature of the action giving rise to such liability and in case of claims against the LIC arising out of misconduct or gross negligence of the bidder, its employees and subcontractors or through infringement of rights, patents, trademarks, copyrights, Intellectual Property Rights or breach of confidentiality obligations shall be unlimited.	Limitation of liability clause. "Notwithstanding any other provision hereof, neither party shall be liable for (a) any indirect, incidental, special, consequential, exemplary or punitive damages or (b) any damages for lost profits, lost revenues, loss of goodwill, loss of anticipated savings, loss of customers, loss of data, interference with business or cost of purchasing replacement services, arising out of the performance or failure to perform under this agreement, whether or not caused by the acts or omissions or negligence (including gross negligence or wilful misconduct) of its employees or agents, and regardless of whether such party has been informed of the possibility or likelihood of such damages. For any liability not excluded by the foregoing, Bidder shall in no event be liable in an amount that exceeds, in the agregate for all such liabilities, the most recent twelve (12) months of charges collected by Bidder pursuant to the applicable order giving rise to the liability. Such limited liability, infringement of Intellectual Property and any indemnification under the Agreement.	Please refer to the revised "Other / General Terms and Conditions"
33			17.6 Remedy for breach of warranty:	Bidder suggests that bidder can only accept for providing remedy stated in (i),	
34			If a third party lays a claim for any partial or full ownership of any software or its components supplied by the bidder, which jeopardize, disrupt or endanger the LIC _s s right of uninterrupted use of the software, the bidder shall at no cost whatsoever to the LIC,	(ii) and (ii) of Clause 17.6. In case Tata Comm is not able to provide or resolve the issue with any of the three options above, it would terminate the agreement without penalty to either party.	"Other / General Terms and Conditions" Please refer to the revised "Other / General Terms and Conditions"
35			(i) regularize the license so that the LIC may continue to use the software in accordance with the terms set out in the RFP and any subsequent Agreement, or (ii) modify the software without affecting the		Please refer to the revised "Other / General Terms and Conditions" Please refer to the revised
36			performance or functional aspects of the software in any manner, to avoid the infringement claim, or		"Other / General Terms and Conditions"
37		Section D: Clause 17 -	(iii) replace the software with an alternate, non-controversial and non-infringing product, without compromising the quality and functionality of the software to be replaced.		Please refer to the revised "Other / General Terms and Conditions"
38	22	Copyright Violation and Patent Rights:			Please refer to the revised "Other / General Terms and Conditions"
39			The Vendor will indemnify LIC against all third-party claims of infringement of patent, Intellectual Property Rights, trademark, copy right or industrial design rights arising from use of the Vendor,s Solution or any part thereof throughout the Offices of LIC, including but not limited to the legal actions by any third party against LIC.		Please refer to the revised "Other / General Terms and Conditions"
40					Please refer to the revised "Other / General Terms and Conditions"
41			The LIC shall not be held liable for and would be absolved of any responsibility or claim/litigation arising out of the use of any third party software or its components or modules supplied by the bidder in terms of requirements of this RFP.		Please refer to the revised "Other / General Terms and Conditions"

42			17.7 Patent Rights and other litigation costs	Bidder suggests that Tata Comm's total liability under this RFP shall be limited to 12 months of charges received by Tata Comm under the applicable PO/COF giving rise to the said liability.	Please refer to the revised "Other / General Terms and Conditions"
43	23	Section D: Clause 17 - Copyright Violation and Patent Rights:	In the event of any claim asserted by a third party of infringement of copyright, patent, trademark or industrial design rights arising from the use of the systems or any parts thereof with relation to the contract deliverables, in LIC _w s country, the Vendor will act expeditiously to extinguish such claim. If the Vendor fails to comply and LIC is required to pay compensation to a third party resulting from such infringement, the Vendor will be responsible for the compensation including all expenses (court costs and lawyer fees). LUC will give notice to the Vendor of such claim, if it is made, without delay as when received.		Please refer to the revised "Other / General Terms and Conditions"
44			In no event shall LIC be liable for any indirect, incidental or consequential damage or liability, under or in connection with or arising out of this RFP, or out of any subsequent agreement relating to any hardware, software and services delivered. For this purpose it would be immaterial how such liability may arise, provided that the claims against customers, users and service providers of LIC are considered as a direct claim	Clasue realted to no liability regarding indirect, incidental and consequential damages or liabilities shall be made mutual for both parties.	Please refer to the revised "Other / General Terms and Conditions"
45	23	Section D: Clause 18 - Fraud and Corrupt Practices:	Fraud and Corrupt Practices:	This should be made mutual	Please refer to the revised "Other / General Terms and Conditions"
<u>46</u> 47	25		22.1 Right to terminate If Vendor fails to comply with the clause 4.8 for Performance Assessment and, if any part of the service does not meet the specifications on three or more occasions, LIC may (in addition to its other remedies) terminate the Contract by giving the Vendor written notice of 15 days.	This should be made mutual	Please refer to the revised "Other / General Terms and Conditions"
48			22.2 Termination and reduction for convenience	Bidder to also have a right to terminate for convenience by giving 30 days notice. Also LIC to pay the early termination charges for the remaning period of the agreement.	Please refer to the revised "Other / General Terms and Conditions"
49			a. LIC may, at any time, by a prior written notice of 30 days, terminate the contract or reduce the scope of the Services.		Please refer to the revised "Other / General Terms and Conditions"
50			b. On receipt of a notice of termination or reduction of scope, the Vendor must stop work as specified in the notice; take all available steps to minimize loss resulting from that termination and to protect LIC Material and Contract Material; and continue work on any part of the Services not affected by the notice.		Please refer to the revised "Other / General Terms and Conditions"
51			 c. If the contract is terminated under the contract, LIC is liable to make payment only for Services rendered before the effective date of termination; 		Please refer to the revised "Other / General Terms and Conditions"
52	25		d. If the scope of the Services is reduced, LIC's liability to pay the Service Charges or to provide LIC Material abates in accordance with the reduction in the Services.		Please refer to the revised "Other / General Terms and Conditions"
53			e. LIC is not liable to pay compensation under clause c) above for an amount which would, in addition to any amounts paid or due, or becoming due, to the Vendor under the contract, exceed the total Service Charges payable under the contract. The Vendor is not entitled to compensation for loss of prospective profits.		Please refer to the revised "Other / General Terms and Conditions"
54		Section D: Clause 22 - Termination	f. The systems that are complete and ready for delivery within 30 days after the Vendor"s receipt of notice of termination shall be accepted by LIC at the Contract terms and prices. For the remaining systems, LIC may choose to have any portion completed and delivered at the Contract terms and prices, and/or to cancel the remainder and pay to the Vendor an amount mutually agreed for partially completed systems and for materials and parts previously procured by the Vendor.		Please refer to the revised "Other / General Terms and Conditions"
55			22.3 Termination by LIC for default	Bidder shall also have a right to terminate for default of LIC	Please refer to the revised "Other / General Terms and Conditions"

56	26		Notwithstanding what has been stated in this RFP LIC may, without prejudice to any other remedy for breach of contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to perform any other obligation(s) under the Contract.		Please refer to the revised "Other / General Terms and Conditions"
57			In the event of LIC terminating the Contract in whole or in part, LIC may procure, upon such terms and in such manner as it deems appropriate, Systems or Services similar to those undelivered, and the Vendor shall be liable to LIC for any excess costs for such similar systems or Services. However, the Vendor shall continue the performance of the Contract to the extent not terminated.		Please refer to the revised "Other / General Terms and Conditions"
58			22.4 Termination for Insolvency	This should be made mutual	Please refer to the revised "Other / General Terms and Conditions"
59	26		LIC may, at any time, terminate the Contract by giving written notice to the Vendor, if the Vendor becomes bankrupt or otherwise insolvent. In this event, the termination will be without compensation to the Vendor, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to LIC.		Please refer to the revised "Other / General Terms and Conditions"
60			In case of termination under this clause LIC is liable to pay for all the services performed by the Vendor till the effective date of termination.		Please refer to the revised "Other / General Terms and Conditions"
61	28	Section D: Clause 29 - Right to Audit	Right to Audit	Per our standard the Audits are carried out once in a year with prior notification of 30 days to Bidder, at the cost of the Customer. Any such inspection shall be for the books and account in relation to the RFP only. Auditors have to be verified by TC and audit shall be conducted by approved in compliance with applicable laws. Remote hands fees are applicable if audits are carrried out 1 for more than 4 hours a day. Any audit conducted by or on behalf of Customer pursuant to this Section [XX], shall be conducted with the utmost integrity, employing an acceptable level of skill and technical knowledge. Customer shall, and shall cause its Auditor to, (i) comply with any rules or requirements of Supplier governing access to an audited Supplier Facility (including any security or safety rules); (ii) take all necessary care to avoid loss or damage to Supplier property; and (iii) prevent unnecessary and excessive consumption of Supplier property. and (iii) prevent unnecessary and indemnify, defend and hold Supplier harmless from any and all costs or expenses arising from any breach. Scripts shall not be alowed to run on shared infristructure.	Please refer to the revised "Other / General Terms and Conditions"
62	29/31	Section E - Scope of Work	Commission two 500Mbps and two 100 Mbps dedicated (1:1; uncompressed, unfiltered and unshared) Premium Internet Bandwidth with dual last mile (for	 Request Customer to provide clarity on Media preference of 100 Mbps, Incase Wireline is not feasible for 100Mbps can we chose to provide RF options. 	The link should be wired .Please refer to the revised technical specifications
64			redundancy). Ø The ISP shall provide dual last mile (from two different service providers)	2. If RF is ok, pls provide the Pole/Mast Height restriction	The link should be wired .Please refer to the revised technical specifications
65	Technical Specs in Excel file	On Prem Device DC-DR and On Prem Device-NDR Point Number 47	Each Individual Anti DDoS appliance should have minimum 8 x 10G + and 4 x 1G SFP+ ports populated (from day 1) with Multi- mode Transceiver. These Populated ports should have either Internal or External bypass capability with software configuration option such as fail-open and fail-close. All transceivers should be provided from day one . The 10 G ports shpuld support 1 G transceivers also . The transceivers should be compatible with other devices present in LICs network. Total number of transceivers required - 8 10 G and 8 1G . It should be field replaceable .	In point # 18 of this sheet its mentioned that system should have in-built software and hardware bypass capability in all ports (copper and fibre), but here its mentioned either Internal or External bypass capability. This is ambiguous and open for interpretation. So we request LIC to clarify that the On Prem device should have in-built hardware and software bypass capability with options to configure both fail- open and fail-close on copper and fibre protection interfaces.	Please refer to the revised technical specifications
66	Technical Specs.xlsx	On Prem Device DC-DR and On Prem Device-NDR Point Number 47	Each Individual Anti DDoS appliance should have minimum 8 x 10G + and 4 x 1G SFP+ ports populated (from day 1) with Multi- mode Transceiver. These Populated ports should have either Internal or External bypass capability with software configuration option such as fail-open and fail-close . All transceivers should be provided from day one . The 10 G ports shpuld support 1 G transceivers also. The transceivers should be compatible with other devices present in LICs network. Total number of transceivers required - 8 10 G and 8 1G . It should be field replaceable .	As per our understanding, at any point device should be populated with 12 protection ports in either of the following configuration: - 8 x 10G and 4 x 1G But considering deployment design requirements, we have to factor our BOQ with 8 x 10G and 8 x 1G protection ports per device. Please confirm if our understanding is correct.	Please be guided by the RFP

67	Technical Specs.xlsx	On Prem Device DC-DR and On Prem Device-NDR Point Number 54	The proposed solution should have inbuilt Management / external management system to manage configure DDoS solution.	In point # 52 of this sheet its mentioned that Centralized management of multiple devices from Day One and in this point its mentioned that solution should have inbuilt/external management. This is ambiguous and open for interpretation.	Please be guided by the RFP
				So we request LIC to clarify whether we should size the solution with In-built or external management system.	
68	Technical	On Prem Device DC-DR and On Prem Device-NDR Point	The Anti DDoS Appliance must have an updated threat feed that describes new malicious traffic (botnets, phishing, etc.), which should be updated every minute to block and protect network against active attacks	Threat Intel Feeds undergo a rigorous curation process to provide customers with an accurate information about DDoS attack actors and vectors. So, typically threat intel feeds are updated on the appliance at a configurable interval like every 15 minutes or more. So, we request LIC to amend this point as follows:	Please refer to the revised technical specifications
	Specs.xlsx	Number 67		"The Anti DDoS Appliance must have an updated threat feed that describes new malicious traffic (botnets, phishing, etc.), which should be updated every 15-minutes to block and protect network against active attacks."	
69				Modern DDoS Protection Solutions should be able to automatically defend against the new attack vectors like Adaptive DDoS Attack, which change vectors based on the defense that is presented.	Please be guided by the RFP
				So we suggest LIC to add the following point under On Prem Device DC-DR and On Prem Device-NDR technical specification:	
				"On-Prem DDoS Protection Solution should give Attack Analysis detection and possible attack traffic should provides recommendations for mitigating any attacks that it detects."	
70	8	Section A Point# 7	Brief on the Scope of Work	Please provide the details on BW required for DDoS Mitigation	Please be guided by the RFP
71	7	Section A Point# 4	EMD Required	Request to please evaluate the EMD amount as currently it is on higher side	Please be guided by the RFP
72			Currently Reverse Auction is TCO wise bidding	Request to please change it to Link wise bidding instead of TCO bidding	Please be guided by the RFP
73	20	Section D Point# 8	PBG is 10% of TCO	Request to please reduce the PBG by linking the percentage to linkwise instead of TCO	Please be guided by the RFP
74	39	Section-G: Service Level Agreement (SLA)	Packet drop incidents also considered for SLA penalty. Rs. 4000 per event in buisness hrs (8AM to 8PM) and Rs. 2000 per event in beyond business hrs.	SLA assessment done basis of link down outages only. Service degraded events link packet drop/flap/latency etc dealt as per standard 4hrs MTTR target to resolve and not included for SLA calculation. Request to provide relaxation on the same	Please refer to the revised SLAs
75	39	Section-G: Service Level Agreement (SLA)	SLA parameters as RFP 99.99% and above.	99.99% as per Dual Last mile and Dual POP. Penalty terms should be as per market standards like - 99.98% to 99.50% (1% of Recurrming charge for period), 99.49% to 99.01% (2% of Recurrning charge for period), 99.00% to 98.76% (3% of Recurring Charges for the period), 98.75% to 98.51% (4% of Recurring Charges for the period), Less than or equal to 98.50% (5% of Recurring Charges for the period). Request to provide relaxation on the same	Please refer to the revised SLAs
76	8	Section-A: #7. Brief on the Scope of Work:	4 locations required 500Mbps & 100Mbps connectivity with dual LM and dual PoP	If the bidder is not feasible at one location, they should be eligible to participate at other locations, kindly provide calrity on the same	Please be guided by the RFP
77	12	Section C Point# 10	Instructions for Bid Submission	Please clarify on the submission format for Technical and Commercial Bid as in below mentioned clause both online and offline submission has been asked, along READ-ONLY CD/DVD/Pen Drive Bid should be submitted Online i.e. through https://www.tenderwizard.com/LIC. Vendor registration required for submission of bid as specified in this document (Annexure-XIII). However, a copy of the bid, along with bid processing fee and EMD has to be submitted in person along READ-ONLY CD/DVD/Pen Drive	READ ONLY CD/DVD/PenDrive are not required to be submitted
78	4	Section A Point# 4	Last Date for Bid Submission	Kindly provide extention for Bid Submission by 15 days, addresses, bandwidth for ILL and DDOS mitigation are not captured in the RFP. Once Received then feasibility will have to be initiated	Please refer to the revised activity schedule
79	9	Section B #1 / 11	The ISP should have its own full-fledged office and Technical support center / NOC in India	Bidder will provide the self declaration. Request you to accept the same	Please be guided by the RFP
80	10	Section B #1 / 15	Integrity Pact duly filled and signed	Is intergrity Pact required on Rs. 500 stamp paper or on plain paper. Kindly clarify	Yes
81	8	Section-A: #7. Brief on the	Brief on the Scope of Work:	clarity Cross connect will be in scope of LIC or of the bidder, kindly clarify	Please refer to the revised
82	60	Scope of Work: Annexure-XIV	Format for Site Note Ready (SNR) certificate	Site not being ready at the time of delivery after receiving the PO, so this document is not required to be submitted along with Technical and Commercial Bid. Kindly clarify on the same.	commercials It is not required at the time of bid submission
83	61	Annexure XV	Format for Short Shipment Form	Short Shipment Form after receiving the PO, so this document is not required to be submitted along with Technical and Commercial Bid. Kindly clarify on the same.	Please be guided by the RFP
84	29	Section-E: SCOPE OF WORK Page No. 29	The proposed solution should seamlessly integrate with existing network/security setup of LIC without requiring purchase of additional equipment/ components/ Software etc.	Request LIC to elaborate & Share all Setup Details which will get integrated with on Prim DDOS. This will help Bidders to build proposal accordingly on the exact Scope.	The details shall be shared with the successful bidder
85	29	Section-E: SCOPE OF WORK Page No. 29	It should also seamlessly integrate with any future standard procurements made by LIC without requirement of downgrading or upgrading of existing equipment/ components / software used by LIC	Request LIC to exclude this Clause as it may require Device Upgrade or Development Scope which is ambiguous in nature & difficult for Bidder to Commit the same.	Please be guided by the RFP

86	30	Section-E: SCOPE OF WORK Page No. 30	The successful bidder shall co-ordinate and co-operate with the other vendors appointed by the LIC, if required so that the work shall proceed smoothly without any delay and to the satisfaction of LIC.	Request LIC to elaborate the scenario for Other Vendor Co-Ordination	Please be guided by the RFP
87	32	Details of Work – DDoS solution: Page 32	Once LIC, makes arrangements for Public IP Addresses and ASN from the APNIC, the successful bidder shall unconditionally have to protect all links from volumetric attacks also in future.	Request LIC to confirm on the On-Prim & Cloud DDoS Mitigation Capacities. Also request LIC to Confirm on On-Prim Capacity Scalability as The Hardware needs to be sized accordingly.	Please be guided by the RFP
88	32	Details of Work – DDoS solution: Page 32	Once LIC, makes arrangements for Public IP Addresses and ASN from the APNIC, the successful bidder shall unconditionally have to protect all links from volumetric attacks also in future.	Request LIC to confirm if OSP Links also may terminate on this On-Prime DDoS Equipments or only Bidders ILL link will continue to terminate on This DDoS throughout the Contract	Please be guided by the RFP
89	32	Details of Work – DDoS solution: Page 32	The proposed service must cover volumetric attack mitigation which can mitigate attack of any size	Request LIC to confirm on Scrubbing Capacities of on Prim DDoS services to Size the BoQ of DDoS Equipments accordingly	Please be guided by the RFP
90	Technical Specs.xlsx	Technical Specs Sheet – Cloud Point No. 4	The Proposed Service Provider must arrange to mitigate attacks locally in India for an infinite capacity	Request LIC to confirm what DDoS scrubbing / Mitigation capacity is LIC looking for on Service Provider's via Cloud infra	Please be guided by the RFP
91	Technical Specs.xlsx	Technical Specs Sheet – Cloud Point No. 5	The Service Provider must have intelligent Scrubbing Capacity of Minimum 200 Gbps deployed.	Request LIC to modify the capacity from 200 Gbps to 100 Gbps as the required Bandwidth is low & also request LIC to Confirm on the Cloud Scrubbing / Mitigation capacity required for the ILL links procured under this RFP.	Please refer to the revised technical specifications
92	Pg. No. 25	Section D: Terms and Conditions Pg. No. 25	2.2.2 Termination and reduction for convenience a. LIC may, at any time, by a prior written notice of 30 days, terminate the contract or reduce the scope of the Services.	Any termination excercised by LIC without proper reasoning would lead to huge cost and loss for the Vendor, since there are strict timelines to be met under this Project.	Please refer to the revised "Other / General Terms and Conditions"
93	Pg. No. 25	Section D: Terms and Conditions Pg. No. 25	22.3 Termination by LIC for default Notwithstanding what has been stated in this RFP LIC may, without prejudice to any other remedy for breach of contract, by written notice of default sent to the Vendor, terminate the Contract in whole or part if the Vendor fails to deliver any or all of the systems within the period(s) specified in Scope of Work of the RFP, or if the Vendor fails to perform any other obligation(s) under the Contract.	Any default identified by LIC of the Vendor would need to be informed in advance before taking any remedy for breach of Contract. If inspite of LIC informing the Vendor of the default and the Vendor not acting with the said timeline mentioned in the intimation of LIC, then only would that act be construed as breach of contract, Thereafter LIC may invoke right to terminate the contract.	Please refer to the revised "Other / General Terms and Conditions"
94	Pg. No. 26	Section D: Terms and Conditions Pg. No. 26	26) Subcontracting The Vendor will not be allowed to subcontract any portions of the scope of this RFP to any other party.	Sub-contracting of routine and monotonus roles is a practise in telecom industry, we understand that Vendor would be liable for the complete work irrespective of the same being done by Vendor.	Please refer to the revised "Other / General Terms and Conditions"
95	Pg. No. 28	Section D: Terms and Conditions Pg. No. 28	27.7 Announcements a. The Vendor announcement. b. If the Vendor is required by law or a regulatory body to make a public announcement in connection with the contract or any transaction contemplated by the contract the Vendor must, to the extent practicable, first consult with and take into account the reasonable requirements of LIC.	In case of any information is being required by law or a regulatory body governing the Vendor, then the same needs to be complied without giving prior intimation to LIC. Vendor is bound by our license conditions, which restricts such disclosure of information.	Please be guided by the RFP
96	Pg. No. 28	Section D: Terms and Conditions Pg. No. 28	29) Right to Audit i. It is agreed by and between the parties that the Service Provider shall get itself annually audited by external empaneled Auditors appointed by LIC/ inspecting official from the IRDAI or any regulatory authority, covering the risk parameters finalized by LIC/ such auditors in the areas of products (IT hardware/ software) and services etc. provided to LIC and the vendor shall submit such certification by such Auditors to LIC. The vendor and or his / their outsourced agents /sub – contractors (If allowed by LIC) shall facilitate the same. LIC can make its expert assessment on the efficiency and effectiveness of the security, control, risk management, governance system and process created by the Service Provider.	Service Provider is restricted by their license conditions and agreement with Government to permit any audit of their premises or network through which the services are being provided. Similarly any third parties who may be outsourced or sub-contracted through would not permit any audit, unless we have taken prior consent from them or are bound by certain law compulsion imposed upon them.	Please refer to the revised "Other / General Terms and Conditions"
97	Pg. No. 29	Section D: Terms and Conditions Pg. No. 29	30) Rights reserved by LIC: (a) If at any future point of time,	Any rejection or non-acceptance of the RFP submitted by the Vendor will lead to doubts of biasness or unjust allocation of tender to an unworthy Vendor. So we understand the LIC is within their right to reject all the bids without assigning any reason, but in case if it is targetted to a certain Vendor then Parties should be given a right to seek for reasoning and clarification.	Please be guided by the RFP

98	Pg. No. 29	Section D: Terms and Conditions Pg. No. 29	30) Rights reserved by LIC: (I) LIC may terminate the agreement if it determines at any time that the vendors or their representatives were engaged in corrupt, fraudulent, collusive or coercive practices during the selection process or the execution of the agreement, even if the concerned Vendors have taken timely and appropriate action satisfactory to the LIC to remedy the situation.	be grounds of termination of agreement by LIC. Whereas the allegations made should be substantiated with proper evidences, before initating termination of agreement.	Please be guided by the RFP
99	Pg. No. 34	Section E: Scope of Work Pg. No. 34	LIC has the right to the following aspects: (I) Access Control (logical, physical, administrative etc.) of all appliances has to be shared with LIC officials, but vendor should implement in such a way that accountability can be fixed,	Vendor cannot given access control to any third party customer, unless otherwise permitted under the telecom law. So in case of any binding obligation being laid on Vendor, then those supersede any agreement terms laid down therein.	Please be guided by the RFP
100	Pg. No. 39	Section F: Payment terms Pg. No. 39	 LIC may cancel the purchase order placed which will be conveyed to the vendor in writing. 	Any termination of purchase order already placed would need to be done only in case of breach by Vendor, since there is a capex involved. Such arbitrary termination would lead to losses to Vendor	Please be guided by the RFP
101	Pg. No. 43	Section H: Annexures (Annexure-I: Covering Letter) Pg. No. 43	 If our bid is accepted, we are to be jointly and severally responsible for the due performance of the contract. 	Each party would need to be responsible and liable only upto their roles mentioned therein. Therefore request removal of 'jointly and severally' from the said clause.	Please be guided by the RFP
102	Pg. No. 51	Section H: Annexures (Annexure-VII: Format for Non- Disclosure Agreement) Pg. No. 51	WHEREAS, Respondent agrees to receive the Proprietary Information or other information from LIC and treat all such information as confidential information and to safeguard LIC's confidential information, property, information systems, network, databases and other data.	We wanted to inform that there is sharing of confidential information between the Parties, whereby confidential informations are also being shared by the Vendor with LIC under this arrangement. So therefore we urge LIC to consider our request and make this NDA as mutual.	Please be guided by the RFP
103	Pg. No. 56	Section H: Annexures (Annexure-XII: Manufacturer's Authorisation Form) Pg. No. 56	Annexure XII – Manufacturer's Authorization Form (MAF)	The said provisions under this annexure is relating to Manufacturer, so we therefore request to modify the same being applicable to Service Provider.	The MAF pertains to the on prem device
104	30	Section-E: SCOPE OF WORK/ Design and Architecture:	Detailed Network Connectivity Diagram (including last mile connectivity, firewall etc.) for the proposed solution is to be provided by the bidder.	Please confirm the Ethernet/fiber port availability in existing Router	The details shall be shared with the successful bidder
105	31	Section-E: SCOPE OF WORK/ Details of Work – Link commissioning and maintenance:	The winning bidder shall provide /24 Public IP addresses (IPv4) and /48 Public IP addresses (IPv6) for the link.	Required /24 Public IP addresses (IPv4) is very big. Request to reduce the same and provide the uses of same.	Please refer to the revised scope of work
106	32	Section-E: SCOPE OF WORK/ Details of Work – DDoS solution:	The bidder will provide telephonic & offsite / onsite support during complex DDoS attack event, if LIC needs assistance, without extra charges. The support would include assistance for attack mitigation, providing assistance for Zero-day DDoS Attacks, fine tuning the appliances if required, trace-back and reports generation etc.	Please confirm if bidder need to provide dedicated resources	Please be guided by the RFP
107	36	Remote (offsite) Support	The offsite support has to report at LICs premises within one hour of the receipt of request from LIC"s designated official.	Due to heavy traffic and other natural clamities one hour may not be fisible so request amend this clause as "The offsite support has to report at LICs premises within four hour of the receipt of request from LIC"s designated official."	Please refer to the revised scope of work
108	38		3) Offsite Support -6 Weeks	Offsite Support will start after Delivery and Installation which is 10 weeks. So offsite Support should start after 10 weeks.	Please refer to the revised "TIME SCHEDULE FOR DELIVERY AND INSTALLATION", revised "Scope of Work" and revised SLAs
		TIME SCHEDULE FOR DELIVERY AND INSTALLATION			
109	36	Remote (offsite) Support	The successful Bidder has to provide throughout the contract period, the services of an offsite support stationed at Mumbai.	Please specify the support time window	Please refer to the revised "Scope of Work"
110	32	Section-E: SCOPE OF WORK Details of Work – DDoS solution: Bullet Point 10 page 32	LIC is deploying standalone on Premise DDoS Scrubbing solution with inbuilt Fail Open capability on all of the ports (Copper and Fibre). As per Scope of work this on Premise Inline solution will be deployed in Fail Open Mode to pass through traffic in case if there is any S/w and H/w fault. Bidder should ensure to route the traffic in Always on Mode on the ISP Backbone Scrubber, till the time RMA of the on Premise Scrubber come on LIC DC.	In asked Clause - it mentioned to have Fail Open Mode to pass traffic incase case of Software/ Hardware Fault This use case is only achievable via External Bypass and not build in Bypass, as for build in bypass if - DDOS Software is being upgraded or - DDOS OS hangs Bypass funtionality will not work Hence request to consider External Bypass only	Please refer to the revised scope of work
111	33	Section-E: SCOPE OF WORK Details of Work – DDoS solution: Bullet Point 24 page 33	The bidder needs to provide training to 2 LIC officials by OEM certified trainer in Mumbai, within three months of installation.	If it recommened to have Training from OEM directly to LIC rather than Bidder for alteast 5 officials	Please refer to the revised scope of work

112			The Proposed system must have built-in	In asked Clause - it mentioned to have Built-in hardware bypass.	Please refer to the revised
			Hardware bypass for all interface types		technical specifications .
				Having Build-in bypass may fail in scenario when	
				- DDoS software is being upgraded or	
		el: Technical Specs		- DDoS OS hangs	
	Shee	et: On Premise device DC-			
	S. No	0.:7		For this external Bypass Switch suits best	
				Hence request to consider External Bypass and revise the clause to	
				below	
				The Proposed system must have External Hardware bypass for all interface	
				types	
113			The second		Please refer to the revised
				Query: Do we need 1G Copper or Fiber Multi-Mode as most of the ISP	technical specifications.
				ternimate 1G link on Copper and not Fiber	
			Mode Transceiver. These Populated Ports		
			should either internal or External Bypass		
			capability with software configuration		
	Exce	el: Technical Specs	option such as fail-open and fail-close. All		
	Shee	et: On Premise device DC-	the transceivers should be provided from		
	DR		day one. the 10G Ports should support 1G		
	S. No	o. : 47	transeivers aslo. The Transceiver should be		
			compatible with other device present in		
			LICs network. Total number of transceivers		
			required - 8 10 G and 8 1G . it should be		
			field replaceble		

114			System should have high perfromance architecture that ensures that attack mitigation does not affect notmal traffic	While calculating Packet Per second (PPS) with smallest packet size possible on IIL i.e. 84 Bytes	Please be guided by the RFP
			processing and should suport DDoS Flood Attack prevention rate upto 35 Million PPS	With 35 Million PPS maximum bandwith that appliance can handle would be ~ 23Gbps	
				For 30Gbps Scalable Legit Throughput PPS would reach to 45MPPS	
		Excel: Technical Specs Sheet: On Premise device DC- DR S. No. : 61		Ideally in any Enterprice network Attack traffic should never go beyond 50% of IIL capacity (i.e. out of 30Gbps 15Gbps will be attack and rest 15Gbps will be Legit) and any traffic above it would lead to redirection of traffic to ISP Scrubbing center and in such case with legit traffic with 400Bytes and attack traffic with 84 Bytes would lead to 30Million PPS value	
				Hence reques to either change the specs to below System should have high perfromance architecture that ensures that attack mitigation does not affect notmal traffic processing and should suport DDoS Flood Attack prevention rate upto 30 Million PPS	
115			OEM Anti-DDoS Solution should be	Request to change the ask of At Least 4 Tier 1 ISP to 2 Tier 1 ISP	Please be guided by the
115		Excel: Technical Specs Sheet: On Premise device DC- DR S. No. : 101	deployed and used by at least 4 Tier 1 (class A) Internet Service Provider (ISPs) in India to protect their own Core infrastructure or offer Clean Pipe Service from DDoS Attacks	And change the spect to below: OEM Anti-DDoS Solution should be deployed and used by at least 2 Tier 1 (class A) Internet Service Provider (ISPs) in India to protect their own Core infrastructure or offer Clean Pipe Service from DDoS Attacks	RFP
116			System should have high perfromance architecture that ensures that attack mitigation does not affect notmal traffic	While calculating Packet Per second (PPS) with smallest packet size possible on IIL i.e. 84 Bytes	Please be guided by the RFP
			processing and should suport DDoS Flood Attack prevention rate upto 35 Million PPS	With 35 Million PPS maximum bandwith that appliance can handle would be ~ 23Gbps	
				For 20Gbps Scalable Legit Throughput PPS would reach to 30MPPS Ideally in any Enterprice network Attack traffic should never go beyond	
		Excel: Technical Specs Sheet: On Premise device NDR S. No. : 61		S0% of III capacity (i.e. out of 20Gbps 10Gbps will be attack and rest 10Gbps will be Legit) and any traffic above it would lead to redirection of traffic to ISP Scrubbing center and in such case with legit traffic with 400Bytes and attack traffic with 84 Bytes would lead to 18Million PPS value	
				Hence reques to either change the specs to below System should have high perfromance architecture that ensures that attack mitigation does not affect notmal traffic processing and should suport DDoS Flood Attack prevention rate upto 18 Million PPS	
117			This link shall be terminated on DDoS	Please confirm whether the link has to be terminated on Bidder	Plassa ha guidad hy tha
11/	31	Details of Work – Link commissioning and maintenance pg 31	This finds shall be terminated on DDos device. The router /switch which will be arranged by the LIC at the Data Centers. Presently the links are terminated on switch and LIC is using Cisco ASR1002- HX router.	proposed DDoS appliance or LIC's switch/router	Please be guided by the RFP
118	31	Details of Work – Link commissioning and maintenance pg 31	LIC will provide access to the router for commissioning of links and making configurations for proactive monitoring of the links.	Please confirm if bidder has to configure the router for monitring via SNMP traps as a one time activity or bidder also has to manage the router configuration during the project tenure.	Please be guided by the RFP
119	32	Details of Work – DDoS	The proposed service must cover volumetric attack mitigation which can mitigate attack of any size.	Please clarify the Bandiwdth protection required against volumetric attack. We can support upto 50 Gbps. However DDOS mitigation will be done only for the Managed DDOS subscibed bandwidth and anything beyond that will be blackholed.	Please be guided by the RFP
120	33	solution:	Creating Out-of-the-box reports and customized reports templates based on the needs of LIC.	Please remove this clause. Bidder shall provide standard reports available in their system	Please be guided by the RFP
121		Reporting and Governance Technical Specs - Table B Cloud		We have our own scurbbing system. We request you to please remove Flowspec compliance points as we can mitigate the DDoS attacks using its own Scrubbing system.	Please be guided by the RFP
122		sheet - Points 6,7,8,9,10, 11 Technical Specs - Table B Cloud sheet - Points 16		Request you to please modify the clause. Kindly Allow Bidder to handover the clean traffic to the customer natively without any tunelling.	Please be guided by the RFP
123		Technical Specs - Table C Cloud sheet - Points 4	Packet Drops	Request you to please modify the clause as packet drop should not exceed 1 out of every 1000 packets	Please be guided by the RFP
124	9	Minimum Eligibility Criteria Sr. no. 5	The ISP should have its own International Internet Gateway (not applicable to Government bodies)	We request you to kindly change this clause as below: Bidder should have own/leased / direct access to International Gateway in India. This industry works on collaboration. It will not impact on any functionality or performance of the Internet leased line link. This clause is restricted for ISP who are having direct access to International gateway. Therefor we request you to please remove or amend the clause for better price discovery.	Please refer to the revised eligiblity citeria

125	-	Excel Technical Specification: Cloud Sr. no. 5	The service provider must have intelligent scrubbing capacity of minimuym 200 Gbps deployed in their network. The scrubbers must be service providers' own mitigation and not from a 3rd party cloud service provider.	We request you to kindly change this clause as below: The service provider / DDOS OEM must have intelligent scrubbing capacity of minimum 200 Gbps deployed in their network. The scrubbers must be service providers' own or OEM owned mitigation. Justification: Very few service provider have own capapcity of DDOS scrubbing. Most of service provider have leased DDOS scrubbing. DDoS scrubbing centres are globally located.	Please be guided by the RFP
126		SCOPE OF WORK	Vendor has to act as technical-advisor to LIC for DDoS related security threats by way of evaluation, demonstration, etc. as and when required by LIC. Vendor has to submit findings/reports to LIC and give suggestions/recommendations. Necessary resources (including Level-3 support) have to be deployed by vendor for technical assistance and submit the detailed documentations etc. No additional cost will be payable by LIC for such things.	We request LIC to confrim number of support resources and what will be their support timings and sitting locations	Please be guided by the RFP
127	30	SCOPE OF WORK	Total solution will cover commissioning, installation of on-premise device, implementation, integration of onpremise device with the cloud/scrubbing center, testing, training & certification, reporting etc.	We request LIC to confirm what kind of certifications are requited.	Please refer to the revised scope of work
128	36	Remote (offsite) Support	The offsite support has to report at LICs premises within one hour of the receipt of request from LIC's designated official. There	We request lic to change this timeline from one hour to 4 hours excluding travel time.	Please refer to the revised scope of work
129		Project Implementation Period:	The comprehensive DDoS solution should be implemented within a period of 10 weeks from the date of issue of the Purchase Order, failing which penalties as per SLA will be imposed.	we request LIC to change this delviery time line from 10 weeks to 14 weeks	Please be guided by the RFP
130	38	Project Implementation Period:	The HLD and LLD is to be submitted within 3 weeks from the date of acceptance of the purchase order.	we request LIC to change this delviery time line from 3 weeks to 4 weeks	Please refer to the revised "Payment Terms"
131	38	TIME SCHEDULE FOR DELIVERY AND INSTALLATION	Offsite Support- 6 Weeks	in this clause the off site suppot time line metion as 6 weeks, but in Remote (offsite) Support clause it metnion as 4 weeks so bidder is considering 6 weeks time line as mention here. Please confrim.	Please refer to the revised "TIME SCHEDULE FOR DELIVERY AND INSTALLATION", revised "Scope of Work" and revised SLAs
132	32	Details of Work – DDoS solution:		LIC is requested to clarify on the scubber BW required for DDOS Solution on all the 500mbps & 100mbps links	Please be guided by the RFP
133	8	Brief on the Scope of Work:	LIC would like procure two dedicated (1:1 uncompressed, unfiltered, burstable and unshared) Premium Internet links of SOOMbps bandwidth with dual last mile (from different POPs for redundancy)	LIC is requested to clarify what is meant by burstable here , if this is Burstable BW rquirement then kindly specify the burstable BW capacity upto how much burstability you are requesting .	Please refer to the revised technical specifications
134	37	Section-F: Payment Terms	No advance payment will be made by LIC	LIC is requested to pay advance payment for Link & DDOS	Please be guided by the RFP
135	39	PENALTIES FOR DOWNTIME of LINKS :	Committed SLA>=99.99 %	Commited SLA NIL penalty to be revised to 99.5% .	RFP Please refer to the revised SLAs
136	19	3) Delivery & Installation schedule and Penalty (in case of a delay):	Delay in delivery, installation and integration beyond 56 days	We request to please increase the delivery timeline 12 weeks given we have third party dependency for secondary lastmile. Cross connect will be LIC responsibility	Please be guided by the RFP
137	8	7. Brief on the Scope of Work:	LIC would like procure two dedicated (1:1 uncompressed, unfiltered, burstable and unshared) Premium Internet links of SOMbps bandwidth with dual last mile (from different POPs for redundancy) with scrubbing facility (Comprehensive DDoS protection) from the Internet Service Providers (ISPs) and two dedicated (1:1 uncompressed, unfiltered, burstable and unshared) Premium Internet links of 100Mbps bandwidth with dual last mile (from different POPs for redundancy) with scrubbing facility (Comprehensive DDoS protection) from the Internet Service Providers (ISPs) at its four Data Centers with Internet outbreak in line with the best practices being followed in the financial institutions across the world today.	Request LIC to kindly specify the DDOS Mitigation Capacity bandwidth at individual location for sizing purpose.	Please be guided by the RFP

138	16	23. Technical Bid Evaluation process:	c) Bidder should quote only those on- premise appliances which can provide protection against all types of DDoS attack for all links (irrespective of the Service Provider) at Vile-Parle The on-premise device provided by the bidder should be able to provide protection against all types of DDoS attacks, for all the existing and future links procured at LICs various Data Centres. Once LIC, makes arrangements for Public IP Addresses and ASN from the APNIC, the successful bidder shall unconditionally have to protect all links from volumetric attacks also in future.	From the given statement, bidder understand that DDOS Mitigation appliance is only required at Vile Parle Location. Kindly confirm on the understanding.	Vile Parle Deleted. The on premise device has to be provided at all locations
139	24	21) Varying the Services	21) Varying the Services 21.1 Variations proposed by LIC LIC reserves the right to initiate any change in the scope of contract. Vendors must factor in a maximum of 10% scope changes within the services cost to be quoted in the commercial bid. Any change in the scope beyond this 10% will be informed to the vendor in writing. If LIC wants to vary the Services:	Request LIC to mention indicative subject scope/deliverable change	Please be guided by the RFP
140	29	Section-E: SCOPE OF WORK	The scope of work includes understanding the requirement, customizing and providing the deployment architecture of proposed solution. Supply, install and commission the respective links along with appliances at LIC data centers.	Does bidder has proposed DDOS Protection appliance for all three DC at Mumbai. Kindly share understanding on the same.	Yes. Total Four including Bengaluru
141	29	Section-E: SCOPE OF WORK	General Vendor has to act as technical-advisor to LIC for DDoS related security threats by way of evaluation, demonstration, etc. as and when required by LIC. Vendor has to submit findings/reports to LIC and give suggestions/recommendations. Necessary resources (including Level-3 support) have to be deployed by vendor for technical assistance and submit the detailed documentations etc. No additional cost will be payable by LIC for such things.	Request LIC to let us know the expectation on this point. Does LIC wants L3 Support during I&C ? Please confirm.	Please be guided by the RFP
142	37	1) Payment to DDoS Solution	 Payment to DDoS Solution Payment Terms will be applicable for DDoS Device o 100 % of the cost shall be paid after delivery, installation, integration, acceptance testing as per scope of work of entire solution (software, hardware and peripherals as per scope) at the specified location mentioned in the PO along with training /knowledge transfer documentation of the entire solution. 	Request LIC to consider 80% of cost to be paid on delivery and 20% on Installation and commissioning	Please refer to the revised commercials and revised Payment Terms
143			Documents to be executed by Customer	The Provision of services by the bidder and use of the same by the Customer will be as per T&C of the unified license , in compliance with	Please be guided by the RFP
	Additional	Additional		 Customer shall execute documents as may be required for subscribing to the services in compliance with regulatory requirement. 	
144		Munimum Eligibility Criteria Sr. no. 5	The ISP should have its own International Internet Gateway (not applicable to Government bodies)	We request you to kindly change this clause as below: Bidder should have own/leased / direct access to International Gateway in India. This industry works on collaboration. It will not impact on any functionality or performance of the Internet leased line link. This clause is restricted for ISP who are having direct access to International gateway. Therefor we request you to please remove or amend the clause for better price discovery. Mention of "Delh" and Bangalore	Please be guided by the RFP Any mention of "Delhi"
145				inclusion of Denir and Bangaore	may be read as "New Delhi" and mention of Bangalore may be read as "Bengaluru"