

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.06.2023

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.04.2023 to 30.06.2023)			Same Quarter Previous year (01.04.2022 to 30.06.2022)			Up to the period 30.06.2023			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	1066	357526	1206.84	846	213798	1233.09	1066	357526	1206.84	846	213798	1233.09
2	Corporate Agents-Banks	110	68416	411.55	45	11601	10.04	110	68416	411.55	45	11601	10.04
3	Corporate Agents -Others	65	178477	2.50	63	214221	2.62	65	178477	2.50	63	214221	2.62
4	Brokers	77	79878	9.70	95	118593	27.55	77	79878	9.70	95	118593	27.55
5	Micro Agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	4938	6228029	32767.44	4573	4392629	36011.03	4938	6228029	32767.44	4573	4392629	36011.03
	Total(A)	6256	6912326	34398.02	5622	4950842	37284.33	6256	6912326	34398.02	5622	4950842	37284.33
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	6256	6912326	34398.02	5622	4950842	37284.33	6256	6912326	34398.02	5622	4950842	37284.33

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Date: 10.08.2023

Executive Director (P&GS)