#### CONSENT AND AUTHORISATION FROM THE SELLING SHAREHOLDER

#### Date: April 26, 2022

#### To,

The Board of Directors Life Insurance Corporation of India 'Yogakshema' Jeevan Bima Marg Nariman Point Mumbai, 400 021 Maharashtra, India

### Kotak Mahindra Capital Company Limited

1st Floor, 27 BKC, Plot No. C- 27 'G' Block, Bandra Kurla Complex Bandra (East), Mumbai 400 051 Maharashtra, India

#### **Axis Capital Limited**

l<sup>st</sup> Floor, Axis House, C-2 Wadia International Centre P.B. Marg, Worli Mumbai 400 025 Maharashtra, India

#### **BofA Securities India Limited**

Ground Floor, "A" Wing One BKC, "G" Block Bandra Kurla Complex, Bandra (East) Mumbai 400 051 Maharashtra, India

#### **Citigroup Global Markets India Private Limited**

1202, 12th Floor, First International Financial Centre G-Block, Bandra Kurla Complex Bandra (East), Mumbai 400 098 Maharashtra, India

Goldman Sachs (India) Securities Private Limited 951-A, Rational House Appasaheb Marathe Marg Prabhadevi, Mumbai, 400 025 Maharashtra, India

#### **ICICI Securities Limited**

ICICI Venture House, Appasaheb Marathe Marg Prabhadevi, Mumbai 400 025 Maharashtra, India

#### J.P. Morgan India Private Limited

J.P. Morgan Tower Off C.S.T. Road Kalina Santacruz (East), Mumbai 400 098 Maharashtra, India **JM Financial Limited** 7th Floor, Cnergy Appasaheb Marathe Marg

Prabhadevi, Mumbai 400 025 Maharashtra, India

#### Nomura Financial Advisory and Securities (India) Private Limited

Ceejay House, Level 11 Plot F Shivsagar Estate, Dr. Annie Besant Road Worli, Mumbai 400 018 Maharashtra, India

## SBI Capital Markets Limited

202, Maker Tower 'E' Cuffe Parade, Mumbai 400 005 Maharashtra, India

(Kotak Mahindra Capital Company Limited, Axis Capital Limited, BofA Securities India Limited, Citigroup Global Markets India Private Limited, Goldman Sachs (India) Securities Private Limited, ICICI Securities Limited, J.P. Morgan India Private Limited, JM Financial Limited, Nomura Financial Advisory and Securities (India) Private Limited and SBI Capital Markets Limited appointed as book running lead managers in relation to the Offer are collectively referred to as the "Book Running Lead Managers")

Ladies and Gentlemen,

# Sub: Proposed initial public offering of equity shares (the "Equity Shares", and such offering, the "Offer") of Life Insurance Corporation of India (the "Corporation")

We hereby give our consent to the inclusion of up to 221,374,920 Equity Shares held by us in the Corporation, equivalent to up to 3.5% of the issued, subscribed and paid up Equity Share capital of the Corporation as part of the offer for sale (the "Offered Shares"), subject to consent of the Securities and Exchange Board of India ("SEBI"), and of any other regulatory authority, if required, for cash at such premium per Equity Share as may be fixed and determined by us with the Corporation in consultation with the Book Running Lead Managers, to such category of persons in accordance with the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended, or other provisions of law as may be prevailing at that time and in such manner as may be determined by us and the Corporation (by means of the book building process as prescribed by the SEBI) in consultation with the Book Running Lead Managers. We may, in consultation with the Corporation and the BRLMs, increase the number of Offered Shares to up to 5% of the post-Offer paid-up Equity Share capital of the Corporation.

We hereby consent to the inclusion of our name, details with respect to ourselves and information with respect to the Equity Shares held and offered by us pursuant to the Offer as a Selling Shareholder as required under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations") and other applicable laws in the red herring prospectus ("RHP") to be filed by the Corporation with the Securities and Exchange Board of India (SEBI") and any relevant stock exchange(s) where the Equity Shares are proposed to be listed (the "Stock Exchanges") and any other relevant regulatory authority and the Prospectus which the Corporation intends to file with SEBI ,the Stock Exchanges and any other regulatory authority.

We also hereby give our consent to (a) the inclusion of up to 22,137,492 Equity Shares, equivalent to 0.35% of the paid-up Equity Share capital of the Corporation, as permitted under applicable law for allocation and allotment to eligible policyholders of the Corporation under the Policyholder Reservation Portion, and (b) for inclusion of up to 1,581,249 Equity Shares, equivalent to 0.025% of the paid up Equity Share capital of the Corporation, as permitted under applicable law for allocation and allotment to eligible employees of the Corporation under the Employee Reservation Portion, held by the President of India, acting through the Ministry of Finance, Government of India in the Offer, subject to the consent of SEBI, and of any other competent or regulatory authority, if required, for cash at such price per share as may be fixed and determined by the Corporation and the Selling Shareholder, in consultation with the Book Running Lead Managers, to such category of persons in accordance with the SEBI ICDR Regulations, the Life Insurance Corporation Act, 1956, or other provisions of law as may be prevailing at

that time and in such manner as may be determined by the board of directors of the Corporation (including by means of the book building process as prescribed by SEBI).

We have authorized Smt. Mandakini Balodhi, Director (Insurance) and Shri Joy Saxena, Under Secretary (Insurance-II) to take all necessary actions on behalf of the President of India, acting through the Ministry of Finance, Government of India in relation to the Offer, including but not limited to execution and signing the DRHP, RHP, Prospectus, other Offer related agreements (including the 'Offer Agreement', 'Registrar Agreement', 'Share Escrow Agreement', 'Escrow and Sponsor Bank Agreement', 'Syndicate Agreement', 'Underwriting Agreement', Depository Agreements, and such other agreements required in connection with the Offer), undertakings and certificates, clarifications/response to be filed before any statutory or regulatory authorities and such other documents as may be required and to do all such acts, deeds, matters or things, required for the purpose of the Offer.

We confirm that we will immediately communicate any changes in writing in the above information to the Corporation and the book running lead managers (the "BRLMs") until the date when the Equity Shares sold pursuant to the Offer are listed and commence trading on the Stock Exchanges. In the absence of any such communication it may be assumed that there is no change to the above information until the Equity Shares sold pursuant to the Offer commence trading on the Stock Exchanges.

This consent letter may be relied upon by the Corporation, BRLMs and the legal advisors to each of the Corporation and the BRLMs in respect of the Offer. We also authorise the Corporation to deliver a copy of this letter of consent to the stock exchanges and any other regulatory authority as may be required.

The terms capitalized but not defined herein, shall have the meaning ascribed to them in the Offer Documents.

Yours faithfully,

Signed by For and on behalf of **President of India** acting through the Ministry of Finance, Government of India

Authorised Signatory

Name:

Designation:

निवेशम्ङ/Director रेगरं विभाग/Depti. of Financial Services वित मंत्राराय/Ministry of Finance धारक्ष सरकार/Govt. of India नई विस्ती/New Dethi

MANDAKINI BALO

Cc:

Domestic Legal Counsel to the Book Running Lead Managers

Shardul Amarchand Mangaldas & Co. Amarchand Towers, 216 Okhla Industrial Estate, Phase III, New Delhi 110 020

24th Floor, Express Towers Nariman Point Mumbai 4000 021, Maharashtra, India

International Legal Counsel to the Book Running Lead Managers

Linklaters Singapore Pte. Ltd One George Street, #17-01 Singapore 049145

**Domestic Legal Counsel to the Corporation** 

REPART FRITLANDAKINI BALODHI

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**Cyril Amarchand Mangaldas** 5th floor, Peninsula Chambers Peninsula Corporate Park GK Marg, Lower Parel Mumbai 400 013 Maharashtra, India

International Legal Counsel to the Corporation

Duane Morris & Selvam LLP 16 Collyer Quay, #17-00 Singapore 049 318