

## Section-B: REVISED ELIGIBILITY CRITERIA

### 1. Minimum Eligibility Criteria (MEC) :

LIC will use the following as the Minimum Eligibility Criteria (MEC) for this RFP and evaluating bidders. The Network System Integrators (NSI) fulfilling the following criteria only should respond to the RFP/Tender:

| Sl. No                           | Eligibility Conditions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Documentary Evidence Required                                                                                                                                                                                             |
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| 1.                               | a) The bidder should be a registered entity in India.<br>or<br>b) A company/statutory body owned by Central/State Govt.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | a) Certificate of incorporation/registration<br>b) Valid sales tax/VAT/GST registration certificate<br>c) Service Tax registration certificate<br>Note: For Statutory bodies/Govt. undertakings proof of Govt. ownership. |
| 2                                | The bidder shall be a system integrator (SI) for Networking equipments and supporting similar technologies (Network solutions asked in this tender viz. Network Modems ,Routers, managed-switches) operating since last three financial years. The system integrators should have back-to-back support with the OEM for the product proposed and should not be a mere reseller. Bidder must have prime and direct (selling, support, upgrade and service) partnership with the solution / technology provider.                                                                                                                                                                     | Bidder should submit Company Profile as per <b>Annexure-II</b> .                                                                                                                                                          |
| 3                                | <p>The bidder should <u>not</u> have been de-barred /Black-listed(for last 3 years from the date of floating of this RFP) by any State Government in India or any of its agencies or Government of India <u>or</u> any of its agencies or any PSU/BFSI (including LIC of India) in India .</p> <p>The bidder must warrant that there is no legal action being taken against it for any cause in any legal jurisdiction which would materially affect the performance of the Bidder's services. If such an action exists and the bidder considers that it does not affect its ability to deliver the requirements as per the tender, it shall provide details of the action(s).</p> | An undertaking as per <b>Annexure-IV</b> is to be signed by the authorised signatory of the respective Company along with Name and Seal.                                                                                  |
| Experience                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                           |
| 4.                               | The Bidder should have executed at least one order (either single or clubbed) of Rs. Eight Lakhs in any two of the last three financial years for any PSUs / Banks / Insurance / Financial Institutions (BFSI)/TSP/Government Departments in India. In case the order is for multiple items/equipments the value of order for modems should explicitly be Rs. Eight lakhs.                                                                                                                                                                                                                                                                                                         | Details to be submitted in <b>Annexure-V</b> along with any documentary evidence like copy of the purchase order(s) <u>or</u> certificate from the customers etc.                                                         |
| 5.                               | Bidder should have successfully implemented one similar project (involving routers, switches, modems, networking equipments) in at least 50 locations ( <i>excluding the ATM kind of deployments</i> ) in any PSU /Private Bank/ Insurance/BFSI/Financial institution/TSP/Government Departments (taken together) in India within the last three financial years immediately preceding the date of this RFP.                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                           |
| Financial Strength of the Bidder |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                           |

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| 6.                                    | Bidder should have minimum annual turnover of Rs.2 Crores in each of the last three Financial Years immediately preceding the date of this RFP.                                                                                                                                                           | Details to be submitted in <b>Annexure-II</b> and copies of Audited Balance Sheet and Profit and Loss account for the relevant years, duly signed by authorised signatory of the Company along with Name and Seal.                                                                                                                    |
| 7.                                    | Bidder should have been making profit before taxes during at least one out of the three years immediately preceding the date of this RFP.                                                                                                                                                                 | The details should be submitted in <b>Annexure-II</b> duly signed by authorised signatory. The copies of Profit and Loss Statements for the relevant years, duly attested by the Authorized Signatory of the Company <u>or</u> Certificate from the authorised signatory of the company should be submitted along with Name and Seal. |
| <b>Presence of Bidder for Support</b> |                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                       |
| 8.                                    | The Bidder should be able to support the equipments procured directly or through their franchise/Authorized Support Partners (ASP) have support centers with at least one support center in each state across India ( other than North East Region) and at least one support center in North East Region. | Details to be submitted in <b>Annexure-VI</b> signed by the authorised signatory along with Name and Seal.                                                                                                                                                                                                                            |
| <b>Other Documents Requirements</b>   |                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                       |
| 9.                                    | The bidder should submit an Authorization for the signatory nominated for signing of all the documents submitted in response to this RFP.                                                                                                                                                                 | Power of Attorney <u>or</u> the copy of Board resolution appointing the authorized signatory.                                                                                                                                                                                                                                         |
| 10.                                   | The bidder has to provide details of Top 3 customers being serviced by them for Networking.                                                                                                                                                                                                               | The details should be submitted in <b>Annexure-II</b> . LIC may verify the facts and bidder has to facilitate the meetings.                                                                                                                                                                                                           |
| 11.                                   | Pre-Contract Integrity Pact duly filled and signed                                                                                                                                                                                                                                                        | Proforma attached as <b>Annexure XII</b>                                                                                                                                                                                                                                                                                              |

LIC will use the following as the Minimum Eligibility Criteria (MEC) for this RFP and evaluating bidders. The bidder fulfilling the following criteria only should respond to the RFP/Tender:

**Note- The bidders are not permitted to authorize their dealers/distributors/partners/ franchisees / subsidiaries / sister concerns etc., (including individuals and third party firms/companies) to either collect or submit the tender-related documents on their behalf. LIC will summarily reject such requests and arrangements.**