

S.No	RFP Document Reference(s) (Section & Page Number)	Clause (in brief) of RFP requiring clarification(s)	Brief details/ Query in reference to the clause	Response
1	RFP / Tender Doc.; Pg.No.10 Pt.No.9	Earnest Money Deposit of Rs.2,50,000/- should be submitted in form of a Bank Guarantee.	Please accept EMD in form of DD as well in favour of LIC Of India.	Earnest Money Deposit of Rs.2,50,000/- should be submitted in form of a Bank Guarantee or in the form of a Demand Draft drawn on Nationalized/ Scheduled Bank in favour of LIC of India" payable at Mumbai . Please refer to the revised Annexure-II . All references in the RFP mentioning EMD in the form of BG is revised as EMD in the form of BG/DD . Please refer to revised RFP points with respect to EMD (REVRFP-EMD.doc).
2	RFP / Tender Doc.; Pg.No.16 Pt.No.3	Performance Bank Guarantee (PBG) shall be valid for the period of 63 months.	If we are the selected vendor please allow us to submit PBG with 36 months validity. The same will be extend every year for required period of time after 36 months. i.e for 63 months.	Please be guided by the RFP
3	Technical Spec Doc.; B 1	Wall plate type for HDMI and USB 3.2	Why We Require USB 3.2? Is there any specific reason?	Please be guided by the RFP
4	Technical Spec Doc.; C 10	1x IR, bidirectional, pass-through	Why we require IR control protocol in wall plate ?	Please be guided by the RFP
5	Technical Spec Doc.; E 8	HDCP 2.3 Compliant or better	Why we require HDCP-2.3 in HDBT Transmitter? Is there any specific reason kindly explain the same?	Please refer to the revised technical specifications.
6	Technical Spec Doc.; E 16	Transmitter should support both local power supply and	As per your requirement if you require your transmitter should support local power then why we require PoE?	Please be guided by the RFP

		direct remote powering from receiver		
7	Technical Spec Doc.; F 8	HDCP 2.3 Compliant or better	Why we require HDCP-2.3 in HDBT Receiver? Is there any specific reason kindly explain the same?	Please refer to the revised technical specifications.
8	Technical Spec Doc.; G 1	4K HDMI Matrix Switcher with Audio De-embedding and CEC control capability	Why CEC control require in switcher since we have control system.	Please be guided by the RFP
9	Technical Spec Doc.; H 7	Support 2xInput rotation by 90 degrees	Why we require 90 degree rotation in Input side of the MultiViewer?	Clause Deleted. Please refer to the revised technical specifications
10	Technical Spec Doc.; H 8	Support output signal rotation by 90 degrees	Why we require 90 degree rotation in output side of the MultiViewer?	Clause Deleted. Please refer to the revised technical specifications
11	Technical Spec Doc.; H 11	32 Logos, upto 4096x2160	Is there any specific reason where do you require 32 logos to be used? And what type of logo do you require?	Please refer to the revised technical specifications.
12	Technical Spec Doc.; H	-	The technical specifications, which you have given, is one OEM specific so others could not comply fully.	Please refer to the revised technical specifications.
13	Technical Spec Doc.	-	Can we have a schematic / Diagram for the proposed BOQ?	Please be guided by the RFP

14	Technical Spec Doc.	-	What are the devices in the BOQ which are HDCP-2.3 ?	Please refer to the technical specification sheets.
15	Technical Spec Doc.	-	Why we require 16x8 Matrix switcher as there are how many inputs and outputs which have been considered.	Please be guided by the RFP
16	Commercial BID - Item No.2	Video Contoller	Specification of Video Controller is not mentioned in technical specification BOM.	Please be guided by the RFP
17	RFP / Tender Doc.; Pg.No.21 Pt.No.k	Provide 24x7x365 basis post implementation comprehensive support	Kindly elaborate on 'Comprehensive Support' asked for post implementation. Is vendor need to deploy man power at site for 24X7?	Please be guided by the RFP
18	Technical Spec Doc. C to I	HDBaseT based solution design in technical Specification document from C To I	The solution designed is on a legacy technlogy called as HDBaseT. The latest technology available for video transmissio, braodcast and distribution is AV over IP. The same technology has numerous advantages over the legacy HDBaseT technology like, Scalability, Seamless Switching, Streaming, Manangment of sources, maintenance and service and the commercial benefit. The number hardware components can also be reduced e.g. Window wall controller, Streaming server etc.	Please be guided by the RFP
19	Commercial Format	Sheet 1 (Buy-back)	We want to know the make of following items : 1). Item-1 - Projection White Screen Motorized Screen. 2). Item 5- Amplifier (Make). 3).Item-17- 65"Plasma (required Make & Model)	Please be guided by the RFP
20	Commercial Format	Sheet 1 (Buy-back)	How old are this AV equipment . Date of Purchase by LIC	2012
21	Commercial Format	Part-A (Item 30)	Bidder request LIC to share brief on the commercial bid format as we are unable to punch figures in Item 30 (Onsite Support) of Commerical Bid as it is password protected	The details have been discussed in the pre-bid meeting.
22	Commercial Format	Part-A	The bidder need to understand the calculation of Grand Indicative Cost (NPV) as the values are not mataching compared to "Total (Rs) and PV (RS)" --- Kindly advise	It excludes the buy-back amount and computes the NPV for the onsite support

23	Annexure-VIII: Technical Bid Format		Bidder request LIC to share the approved Make for the items mentioned in Annexure - V111 - Technical Specifications	Please be guided by the RFP
	Q1	Full HD 1080p, minimum 20X Optical Zoom, min 100 Presets, 60 Frames per Second, Ethernet Out, HDMI Out, 3G-SDI Out, Audio In, RS232/422 Controls, -170° ~ +170° Panning angle, -30° ~ +90° Tilting angle, Should support PoE for capturing presenter and students.	Full HD 1080p, minimum 20x Optical zoom, min 35 Presets, 60 frames per second, ethernet out, HDMI Out, -170 to +170 panning angle, -20 to +20 Tilting angle with FOV as 70 degree. Two or more cameras should perform active speaker tracking and zoom on the person who is talking. It should work atleast 32 feet.	Please be guided by the RFP
25	Page No.29	Buy back equipments	We would like to do the existing system health check	Please be guided by the RFP
26			Remove DD Clause for the MSME vendor.	Please be guided by the RFP
27	Page no. - 7 Section-B: ELIGIBILITYCRITERIA 1. Minimum Eligibility Criteria (MEC)	3 Bidder must have supplied, integrated and supported at least three clients globally/India for Board Room Audio Video Solution which should contain delivery and installation of active LED components with diagonal size of 130 inches or more with minimum 500 nits brightness . Out of these, at least two orders should be of values greater than INR 1.5 crores for Board Room AV Solution including installation of active LED components with diagonal size of 130 inches or	Sir,(i) As we do only government projects for their conference room/Meeting room/seminar hall etc. they don't use boardroom word in their tender but product is same what you are asking. So request you to incorporate Boardroom/conference room/meeting room/seminar hall for application so that we could also qualify in the tender. (ii) As per CVC notification no. 12-02-1-CTE-6, Dated - 17th Dec, 2002 for the Pre-Qualification criteria of the tender, they have notified that experience criteria should be One similar work order of 80% of the total contract value, Two similar work order of 50% of the total contract value and three similar work order of 40% of the total contract value. Mentioning restrictive condition in the tender documents is not allowed as per that notification. So request you to kindly do the needful and amend the same as requested.	Please be guided by the RFP

		more with minimum 500 nits brightness.		
28	Page no. - 7 Section-B: ELIGIBILITYCRITERIA 1. Minimum Eligibility Criteria (MEC)	4 The bidder should have at least one CTS certified engineer on its rolls who will be earmarked for implementation of the project. The certification should be valid at least up to one year from the date of bid submission.	As per government of India , DPIIT notification for Make in India notification no. P-45021/2/2017-P (BE-II) Dated 16 Sep, 2020, Specifying foreign certification in the tender is restrictive and discriminatory prattice against local supplier. So request you to kindly delete this clause.	Please be guided by the RFP
29	Page no. - 8 Section-B: ELIGIBILITYCRITERIA 1. Minimum Eligibility Criteria (MEC)	9 The OEM should have office and service center in India for more than five years.	Sir, There are some other reputed OEMs which are not based in India but we have supplied their products in many government organisations and giving services to them for some product mentioned in the tender. There are many OEMs which is not registered in India but they provide good support on their products. So requeust you to kindly delete this clause so that we can provide their product and services to you.	Please be guided by the RFP
30	Page no. - 23 Section-E: SCOPE OF WORK 1.5. Deploying, Management, Reporting and Fine Tuning of the Video Conferencing Solution Components.	If the equipment is not under warranty, a functional standby has to be provided as per the SLA conditions. Any functional standby has to be of an equivalent or higher configuration failing which penalties as per SLA would be applicable.	After ending the warranty, how any firm can provide standby product for the services. You have to take AMC for that period for providing standy product support.	Please be guided by the RFP

31	Page no. - 24 Section-E: SCOPE OF WORK 1.7. Training	The bidder and OEM are required to provide ad-hoc trainings to the LIC staff as required by LIC, to acquaint them with the functionalities of the solutions and the latest features for minimum of one day. LIC has the right to exercise this training option at its discretion.	As bidder participate in any tender and provide OEMs product, so all the training and support only is provided by bidder. So request you to kindly make it bidder/OEM are required to provide ad-hoc training.	Please be guided by the RFP
32	Technical Specification of LED Display System	A4: LED Bonding Wire- Gold, Brightness - 600 nits, Contrast ratio: 10000:1, OEM Certification: CE, FCC, LED Output: 20 ethernet or more, Temperature range : 0 to 50 degree	As per required brightness, Gold wire not required. Gold wire is used only for higher brightness above 1000 nits, so kindly change accordingly. Contrast ratio seems specific to OEM, Kindly make it 5000:1 or better to qualify more OEM. CE, FCC is not required for Make in India product, only BIS certificate will be applicable under Make in India. LED Output Ethernet port is specific to OEM, it should be as per OEM Standards but should operate the LED Video Wall. As it is used in indoor application and air conditions environment so mentioning 50 degree is not ok as per application. To qualify all other OEMs, Kindly make it 0 to 40 degree.	Please be guided by the RFP
33	Certification	CE, FCC for Two input multiformat wall plate twisted pair transmitter type I, type II, Twisted pair 4k transmitter, Twisterd pair 4k receiver, 16 x 8 matrix switcher with audio de-embedding, Multi windows processor, Streaming and recording processor, AV Control Processor, Four Channel Amplifier, Full range	Request you to delete the certification CE, UL, c-UL for Make in India product. As it is not required in the tender documents. So that Indian Manufacturer can also qualify.	Please be guided by the RFP

		ceiling speaker, Twisted pair extender for USB 3.2		
34	Activity Schedule	Bid Processing Fees -10000	For MSME bidder, please allow to exempt with Bid Processing fees and EMD	Please be guided by the RFP
35	Pre Qualification Section B Eligibility Criteria	Bidder must have supplied, integrated and supported at least three clients globally/India for Board Room Audio Video Solution which should contain delivery and installation of active LED components with diagonal size of 130 inches or more with minimum 500 nits brightness . Out of these, at least two orders should be of values greater than INR 1 crores for Board Room AV Solution including installation of active LED components with diagonal size of 130 inches or more with minimum 500 nits brightness.	We request you to make Out of the 2 orders of 1 cr atleast 1 order should be for Board Room AV Solution including installation of active LED components with diagonal size of 130 inches or more with minimum 500 nits brightness.	Please refer to the revised eligibility criteria
36	Technical Specs - H	MultiWindow Processor	Request to change points	
		Description	Video Processor to combine 2 video inpputs	Please refer to the revised technical specifications.
		Input	2x HDMI 2.0 or more	Please refer to the revised technical specifications.
		Output	2x HDMI 2.0 or more	Please refer to the revised technical specifications.

		Input resolution support	Upto 4096x2160 @ 60 Hz with 4:4:4 color	Please be guided by the RFP
		Scaled output resolution	Upto 4096x2160 @ 60 Hz	Please be guided by the RFP
		Data Rate	18 Gbps or better	Please be guided by the RFP
		Automatic Format Correction	Automatically reformat HDMI source signal for DVI sink device	Please be guided by the RFP and the revised technical specifications
		Parallel output	Built-in distribution amplifier for same output to separate displays	Please be guided by the RFP
		Picture-By-Picture	Support positioning side by side to form a 4K image	Please be guided by the RFP and the revised technical specifications
		LED Indicators	Front panels indicating signal status	Please be guided by the RFP
		Front panel buttons	Support lockable front panel buttons for switching control for audio and video	Please refer to the revised technical specifications.
		HDCP compliance	HDCP 2.3 or better	Please refer to the revised technical specifications.
		HDCP management	Should support built in HDCP management for devices to manage HDCP encryption enable/ disable	Please be guided by the RFP
		HDCP Authentication	Authenticate and maintain HDCP encryption for simultaneous distribution of single source to multiple displays through speedy and reliable switching	Please refer to the revised technical specifications.
		HDCP status	Provide real-time verification of HDCP status for each port	Please be guided by the RFP
		Picture Control	Adjustable brightness, contrast, sizing, overscan and position	Please be guided by the RFP
		Setup support	Internal test pattern, USB, on-screen menu, front panel LEDs	Please be guided by the RFP
		Audio Embedding	Should support audio embedding and de-embedding or necessary accessories should be provided	Please be guided by the RFP
		Analog audio control	Gain and mute control, independent from embedded HDMI audio	Please be guided by the RFP
		EDID Management	Should be able to automatically manage the EDID communication between connected devices	Please be guided by the RFP

		Input cable equalization	Automatic active conditioning of HDMI input to compensate for signal loss over long HDMI cables	Please be guided by the RFP
		Standby	Power saving through low power consuming standby mode	Please refer to the revised technical specifications.
		Logo	Store 16 Logos, upto 4096x2160	Please refer to the revised technical specifications.
		Logo format	BMP, JPG, PNG formats	Please refer to the revised technical specifications.
		Logo Effects	Transparency, level key, alpha key	Please refer to the revised technical specifications.
		Processing	Deinterlacing of all interlaced signals up to 1080i	Please refer to the revised technical specifications.
		Control Options	RS232, Ethernet, USB	Please be guided by the RFP
		Compliance	CE, UL, c-UL	Please be guided by the RFP
		RoHS	Adhere to RoHS directive to prevent the risks posed to human health and the environment from hazardous substances	Please be guided by the RFP
		Operating Temperature	Should be operational upto 45 °C temperature	Please be guided by the RFP

Date – 26.11.2021

Chief (IT/BPR)