

**RFP for Supply, Installation, Integration and Support of Network Routers, Switches etc. for LIC of India**  
**Ref: CO/IT-BPR/NW/RFP/2019-20/02 Dated: 4th October 2019**  
**Revised Annexure-II**

2) **Revised Annexure –II:** Company profile and other information

To,

The Executive Director (IT/BPR),  
Life Insurance Corporation of India  
Central Office, IT Dept, 2nd Floor,  
Jeevan Seva Annexe, S.V. Road,  
Santa Cruz (West), Mumbai 400 054

**Application form for the Eligibility of the bidder**

**Ref.: CO/IT-BPR/NW/RFP/2019-20/02 dated 4th October 2019**

**A. Company Details :-**

|                                                                                                                                                                                                                                                      |                                         |                                          |                      |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|------------------------------------------|----------------------|
| <b>Name of the company:</b>                                                                                                                                                                                                                          |                                         |                                          |                      |
| <b>Type of the Company</b><br>[ Govt/PSU/Pub.Ltd/Pvt ltd/JV etc .]                                                                                                                                                                                   |                                         |                                          |                      |
| <b>Address of Corporate Office (HQ)</b>                                                                                                                                                                                                              |                                         |                                          |                      |
| <b>Sales Tax/VAT/GST registration number and date of registration</b>                                                                                                                                                                                |                                         |                                          |                      |
| <b>Service Tax registration No. and date of registration</b>                                                                                                                                                                                         |                                         |                                          |                      |
| <b>Year of Incorporation</b>                                                                                                                                                                                                                         |                                         |                                          |                      |
| <b>In the network integration in India business since</b>                                                                                                                                                                                            |                                         |                                          |                      |
| <b>Turnover and profit of the Company :</b><br><br><b>Indian Financial Years : 2016-2017</b><br><br><b>2017-2018</b><br><br><b>2018-2019</b>                                                                                                         | <b>Turnover<br/>(Rupees<br/>Crores)</b> | <b>Profit earned<br/>(Rupees Crores)</b> |                      |
|                                                                                                                                                                                                                                                      |                                         | <b>Before<br/>Tax</b>                    | <b>After<br/>Tax</b> |
|                                                                                                                                                                                                                                                      |                                         |                                          |                      |
|                                                                                                                                                                                                                                                      |                                         |                                          |                      |
|                                                                                                                                                                                                                                                      |                                         |                                          |                      |
| <b>Address for communication :</b>                                                                                                                                                                                                                   |                                         |                                          |                      |
| <b>Official Web Site (URL) :</b>                                                                                                                                                                                                                     |                                         |                                          |                      |
| <b>Contact persons details :</b><br><ul style="list-style-type: none"> <li>▪ <b>Name:</b></li> <li>▪ <b>Designation:</b></li> <li>▪ <b>Phone (O):</b></li> <li>▪ <b>Fax (O):</b></li> <li>▪ <b>Cell No.:</b></li> <li>▪ <b>E-mail ID:</b></li> </ul> | <u>First Person:</u>                    |                                          |                      |
|                                                                                                                                                                                                                                                      |                                         |                                          |                      |
|                                                                                                                                                                                                                                                      |                                         |                                          |                      |
|                                                                                                                                                                                                                                                      |                                         |                                          |                      |
|                                                                                                                                                                                                                                                      |                                         |                                          |                      |

**RFP for Supply, Installation, Integration and Support of Network Routers, Switches etc. for LIC of India**  
**Ref: CO/IT-BPR/NW/RFP/2019-20/02 Dated: 4th October 2019**  
**Revised Annexure-II**

|                                                                                                                                                                                                                  |                       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|
|                                                                                                                                                                                                                  |                       |
|                                                                                                                                                                                                                  |                       |
| <ul style="list-style-type: none"> <li>▪ <b>Name:</b></li> <li>▪ <b>Designation:</b></li> <li>▪ <b>Phone (O):</b></li> <li>▪ <b>Fax (O):</b></li> <li>▪ <b>Cell No.:</b></li> <li>▪ <b>E-mail ID:</b></li> </ul> | <u>Second Person:</u> |
|                                                                                                                                                                                                                  |                       |
|                                                                                                                                                                                                                  |                       |
|                                                                                                                                                                                                                  |                       |
|                                                                                                                                                                                                                  |                       |
| Any other relevant information bidder would like to submit, which is not covered in the above points :                                                                                                           |                       |

**B. Details of the EMD (Demand Draft and Bank Guarantee) :-**

| Description                    | Rs 30,00,000/- towards EMD |
|--------------------------------|----------------------------|
| Bank Guarantee details :       |                            |
| Name and address of the Bank : |                            |

**C. Other information/Compliance :-**

| Sr. No. | Bid condition / Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Complied (Yes/No) |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| 1.      | a) The bidder should be a registered entity in India.<br>or<br>b) A company/statutory body owned by Central/State Govt.                                                                                                                                                                                                                                                                                                                                                                                              |                   |
| 2.      | The bidder shall be a system integrator (SI) for Networking equipments and supporting similar technologies (Network setup and solutions asked in this tender viz. <i>Routers, managed-switches, IPsec etc.</i> ) operating since last three financial years. Such System integrators should have back-to-back support with the respective OEM and should not be a mere reseller.                                                                                                                                     |                   |
| 3.      | The bidder should <u>not</u> have been de-barred /Black-listed by any State Government in India or any of its agencies or Government of India <u>or</u> any of its agencies or any PSU/BFSI (including LIC of India) in India as on the date of the RFP.                                                                                                                                                                                                                                                             |                   |
| 4.      | The Bidder should have executed two orders of Rs.1 crore each, in any of the last five financial years for any PSUs / Banks / Insurance / Financial Institutions (BFSI)/TSP/Government Departments in India. Purchase Orders along with delivery challan and satisfactory Performance Certificate for supply, installation and maintenance of Networking equipments ( <i>proposed OEM routing/switching products only in the bid</i> ) in the last three financial years immediately preceding the date of this RFP. |                   |
| 5       | Bidder should have successfully implemented the proposed OEMs Routers and Switches in at least 500 locations (excluding the ATM kind of deployments) in any PSU /Private Bank/Insurance/BFSI/Financial institution/TSP/Government Departments (taken together) in India during the past two financial year immediately preceding the date of this RFP                                                                                                                                                                |                   |

**RFP for Supply, Installation, Integration and Support of Network Routers, Switches etc. for LIC of India****Ref: CO/IT-BPR/NW/RFP/2019-20/02 Dated: 4th October 2019****Revised Annexure-II**

|           |                                                                                                                                                                                                                                                                                                                        |  |
|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>6</b>  | Bidder should have minimum annual turnover of Rs.20 Crores in each of the last three Financial Years immediately preceding the date of this RFP.                                                                                                                                                                       |  |
| <b>7</b>  | Bidder should have been making profit after taxes during at least two out of the three years immediately preceding the date of this RFP.                                                                                                                                                                               |  |
| <b>8</b>  | The Bidder should be able to support the equipments procured directly or through their franchise/Authorized Support Partners (ASP) having minimum 25 support centers with at least one support center in each state across India ( other than North East Region) and at least one support center in North East Region. |  |
| <b>9</b>  | The bidder should submit an Authorization for the signatory nominated for signing of all the documents submitted in response to this RFP.                                                                                                                                                                              |  |
| <b>10</b> | The bidder has to provide details of Top 3 customers being serviced by them for Networking.                                                                                                                                                                                                                            |  |
| <b>11</b> | Integrity Pact duly filled and signed                                                                                                                                                                                                                                                                                  |  |
| <b>12</b> | MAF dully filled and signed                                                                                                                                                                                                                                                                                            |  |

**(Note : Any wrong or incorrect information or suppression of facts will lead to disqualification.)**

I certify that the above mentioned information and the relevant annexure and enclosures are true and correct.

SIGNATURE

Authorized signatory

Name:

Designation:

Mobile No. :

E-mail ID :

FAX No.

Date :

Official Seal of the company