

RFP for Supply, Installation, Integration and Support of Network Routers, Switches etc. for LIC of India
Ref: CO/IT-BPR/NW/RFP/2019-20/02 Dated: 4th October 2019
Revised Eligibility Criteria

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Sl. No	Eligibility Conditions	Documentary Evidence Required
1.	a) The bidder should be a registered entity in India. or b) A company/statutory body owned by Central/State Govt.	a) Certificate of incorporation/registration b) Valid GST registration certificate c) Service Tax registration certificate Note: For Statutory bodies/Govt. undertakings proof of Govt. ownership.
2	The bidder shall be a system integrator (SI) for Networking equipments and supporting similar technologies (Network setup and solutions asked in this tender viz. <i>Routers, managed-switches, IPsec etc.</i>) operating since last three financial years. Such System integrators should have back-to-back support with the respective OEM and should not be a mere reseller.	Bidder should submit Company Profile as per Annexure-II .
3	The bidder should <u>not</u> have been de-barred /Black-listed by any State Government in India or any of its agencies or Government of India <u>or</u> any of its agencies or any PSU/BFSI (including LIC of India) in India as on the date of the RFP.	An undertaking as per Annexure-IV is to be signed by the authorised signatory of the respective Company along with Name and Seal.
Experience		
4.	The Bidder should have executed at least one single order of Rs.1 crore each, in any two of the last five financial years for any PSUs / Banks / Insurance / Financial Institutions (BFSI)/TSP/Government Departments in India. Purchase Orders along with delivery challan and satisfactory Performance Certificate for supply, installation and maintenance of Networking equipments (<i>proposed OEM routing/switching products only in the bid</i>) in the last five financial years immediately preceding the date of this RFP.	Details to be submitted in Annexure-V along with the documentary evidence like copy of the purchase order(s) <u>or</u> certificate from the customers etc.
5.	Bidder should have successfully implemented delivery and installation of Routers and Switches in at least 500 locations (excluding the ATM kind of deployments) in any PSU /Private Bank/Insurance/ BFSI/ Financial institution/ TSP/Government Departments (taken together) in India during the past two financial year immediately preceding the date of this RFP	
Financial Strength of the Bidder		
6.	Bidder should have minimum annual turnover of Rs.20 Crores in each of the last three Financial Years immediately preceding the date of this RFP.	Details to be submitted in Annexure-II and copies of Audited Balance Sheet and Profit and Loss account for the relevant years, duly signed by authorised signatory of the Company along with Name and Seal. In case the final audit for the financial year 2018-19 is not completed, the provisional audited financial statements for the year 2018-19, duly signed by the authorised signatory of the company along with the name and the seal will be accepted.

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7.	Bidder should have been making profit after taxes during at least two out of the three Financial years immediately preceding the date of this RFP.	The details should be submitted in Annexure-II duly signed by authorised signatory. The copies of Profit and Loss Statements for the relevant years, duly attested by the Authorized Signatory of the Company <u>or</u> Certificate from the authorised signatory of the company should be submitted along with Name and Seal. . In case the final audit for the financial year 2018-19 is not completed, the provisional audited financial statements for the year 2018-19, duly signed by the authorised signatory of the company along with the name and the seal will be accepted.
Presence of Bidder for Support		
8.	The Bidder should be able to support the equipments procured directly or through their franchise/ Authorized Support Partners (ASP) having minimum 25 support centers with at least one support center in each state across India (other than North East Region) and at least one support center in North East Region.	Details to be submitted in Annexure-VI signed by the authorised signatory along with Name and Seal.
Other Documents Requirements		
9.	The bidder should submit an Authorization for the signatory nominated for signing of all the documents submitted in response to this RFP.	Power of Attorney <u>or</u> the copy of Board resolution appointing the authorized signatory.
10.	The bidder has to provide details of Top 3 customers being serviced by them for Networking.	The details should be submitted in Annexure-II . LIC may verify the facts and bidder has to facilitate the meetings.
11	Integrity Pact duly filled and signed	Proforma attached as Annexure XIII
12	Submission of MAF duly filled and signed	Proforma attached as Annexure III