

Life Insurance Corporation of India
I.T. Dept., Central Office, Mumbai
RFP for Supply, Installation, Integration and Support of Network Routers etc. for LIC of India
Ref: CO/IT-BPR/NW/RFP/2019-20/03 Dated: 04.02.2020
Revised Annexure-II

Annexure –II: Company profile and other information

To,

The Executive Director (IT/BPR),
Life Insurance Corporation of India
Central Office, IT Dept, 2nd Floor,
Jeevan Seva Annexe, S.V. Road,
Santacruz (West), Mumbai 400 054

Application form for the Eligibility of the bidder

Ref.: CO/IT-BPR/NW/RFP/2019-20/03 dated: 4th February 2020

A. Company Details :-

Name of the company:			
Type of the Company [Govt/PSU/Pub.Ltd/Pvt ltd/JVetc .]			
Address of Corporate Office (HQ)			
GST registration number and date of registration			
Year of Incorporation			
In the network integration in India business since			
Turnover and profit of the Company : Indian Financial Years : 2016-2017 2017-2018 2018- 2019	Turnover (Rupees Crores)	Profit earned (Rupees Crores)	
		Before Tax	After Tax
Address for communication :			
Official Web Site (URL) :			
Contact persons details :	<u>First Person:</u>		

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▪ Name: ▪ Designation: ▪ Phone (O): ▪ Fax (O): ▪ Mobile No.: ▪ E-mail ID:	
▪ Name: ▪ Designation: ▪ Phone (O): ▪ Fax (O): ▪ Mobile No.: ▪ E-mail ID:	<u>Second Person:</u>
Any other relevant information bidder would like to submit, which is not covered in the above points :	

B. Details of the EMD (Demand Draft and Bank Guarantee) :-

Description	Rs 20,00,000/- towards EMD
Bank Guarantee details :	
Name and address of the Bank :	

C. Other information/Compliance :-

Sl. No	Eligibility Conditions	Documentary Evidence Required
1.	a) The bidder should be a registered entity in India. or b) A company/statutory body owned by Central/State Govt.	a) Certificate of incorporation/registration b) Valid GST registration certificate Note: For Statutory bodies/Govt. undertakings proof of Govt. ownership.
2	The bidder shall be a system integrator (SI) for Networking equipments and supporting similar technologies (Network setup and solutions asked in this tender viz. Routers, IPsec etc.) operating since last three financial years. Such System integrators should have back-to-back support with the respective OEM and should not be a mere reseller.	Bidder should submit Company Profile as per Annexure-II .
3	The bidder should <u>not</u> have been de-barred /Black-listed by any State Government in India or any of its agencies or Government of India <u>or</u> any of its agencies or any	An undertaking as per Annexure-IV is to be signed by the authorised signatory of the respective Company along with Name and Seal.

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	PSU/BFSI (including LIC of India) in India as on the date of the RFP.	
Experience		
4.	The Bidder should have executed at least one single order of Rs.1 crore each, in any two of the last five financial years for any PSUs / Banks / Insurance / Financial Institutions (BFSI)/TSP/Government Departments in India for supply and installation of Routers / Network Switches or The Bidder should have executed at least one single order of Rs.2 crores, in last five financial years for any PSUs / Banks / Insurance / Financial Institutions (BFSI)/TSP/Government Departments in India for supply and installation of Routers/Switches.	Details to be submitted in Annexure-V along with the documentary evidence like copy of the purchase order(s) <u>or</u> certificate from the customers etc.
5.	Bidder should have successfully implemented delivery and installation of Routers / Network Switches in at least 500 locations (excluding the ATM kind of deployments) in any PSU /Private Bank/Insurance/ BFSI/ Financial institution/ TSP/Government Departments (taken together) in India during the past five financial years immediately preceding the date of this RFP .	
Financial Strength of the Bidder		
6.	Bidder should have minimum annual turnover of Rs.10 Crores in each of the last three Financial Years immediately preceding the date of this RFP.	Details to be submitted in Annexure-II and copies of Audited Balance Sheet and Profit and Loss account for the relevant years, duly signed by authorised signatory of the Company along with Name and Seal.
7.	Bidder should have been making profit after taxes during at least two out of the three Financial years immediately preceding the date of this RFP.	The details should be submitted in Annexure-II duly signed by authorised signatory. The copies of Profit and Loss Statements for the relevant years, duly attested by the Authorized Signatory of the Company <u>or</u> Certificate from the authorised signatory of the company should be submitted along with Name and Seal. .
Presence of Bidder for Support		
8.	The Bidder should be able to support the equipments procured directly or through their franchise/Authorized Support Partners (ASP) having minimum 25 support centers or Engineers at 25 locations with at least one support center or Engineer in each state across India (other than North East Region) and at least one support center or Engineer in North East Region.	Details to be submitted in Annexure-VI signed by the authorised signatory along with Name and Seal.
Other Documents Requirements		

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9.	The bidder should submit an Authorization for the signatory nominated for signing of all the documents submitted in response to this RFP.	Power of Attorney <u>or</u> the copy of Board resolution appointing the authorized signatory.
10.	The bidder has to provide details of Top 3 customers being serviced by them for Networking.	The details should be submitted in Annexure-II . LIC may verify the facts and bidder has to facilitate the meetings.
11	Integrity Pact duly filled and signed	Proforma attached as Annexure XII
12	Submission of MAF duly filled and signed	Proforma attached as Annexure III

(Note : Any wrong or incorrect information or suppression of facts will lead to disqualification.)

I certify that the above mentioned information and the relevant annexure and enclosures are true and correct.

SIGNATURE

Authorized signatory

Name:
Designation:
Mobile No. :
E-mail ID :
FAX No.

Date :

Official Seal of the company