

Corrigendum - RFP for Supply, Installation, Integration and Support of Network Routers etc. for LIC of India

Ref: CO/IT-BPR/NW/RFP/2020-21/01 Dated: 5th September 2020

Sr.No	Row No.	RFP Document Reference(s) (Page Number)	RFP Document Reference(s) (Section)	Clause (in brief) of RFP requiring clarification(s)	Response
1	9	5) Activity Schedule	Bid Processing Fee:Non-refundable Rs.10, 000/- (Rupees Ten Thousand Only) by way of Demand Draft drawn on any nationalized Bank/scheduled bank, in favour of "Life Insurance Corporation of India", payable at Mumbai.	As per MSME rules and MSME exemptions granted NSIC,MSME/start up are exempted from Bid Processing Fee	Bid processing fee exemption will be given for Micro and Small Enterprises as defined in MSE Procurement Policy issued by the Department of MSME or are registered with the Central Purchase Organization or the concerned Ministry or Department. Bidders should submit relevant valid MSME/NSIC certificate in the envelope as mentioned at 13 (J) in the RFP
2	29	7) End-of-Support / Life case (EoL) items:	LIC may place repeat orders for additional hardware/components as and when required by LIC as per the rates available in the "Contract/Rate-contract" and approved by LIC. With respect to such orders, if any equipment/component, quoted by vendor in the technical/commercial bid, is declared as End-of-Sale (EoS)/Life (EoL) by the OEMs,vendor has to supply a suitable substitute of the equivalent/component with similar or higher specifications supporting all the required interfaces and feature sets at the same cost to LIC in place of the original product given in the bid document submitted by the vendor.	End of sale period will not be applicable through out the contract period. End of support / End of Life period will be applicable for for the product for the contract period. Request LIC to do the changes accordigly	Page 29 , End-of-Support / Life case (EoL) items Clause Deleted

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3	43	9) SCOPE OF WORK	The vendor will be responsible for ensuring end-to-end maintenance of Network/equipments and also undertake all the post failure repair/replacement of all equipments/components supplied & installed by him or previous suppliers.	Vendor should be responsible for the those equipments which are supplied & installed by him. Request to remove the mention of previous suppliers.	Clause modified to "The vendor will be responsible for ensuring end-to-end maintenance of Network/equipments and also undertake all the post failure repair/replacement of all equipments/components supplied & installed by him under this RFP ."
4	43	scope of work 1) 9)	The vendor will be responsible for ensuring end-to-end maintenance of Network/equipments and also undertake all the post failure repair/replacement of all equipments/components supplied & installed by him or previous suppliers.	Please revise the clause as: The vendor will be responsible for ensuring end-to-end maintenance of Network/equipments and also undertake all the post failure repair/replacement of all equipments/components supplied & installed by him only under this RFP.	Clause modified to "The vendor will be responsible for ensuring end-to-end maintenance of Network/equipments and also undertake all the post failure repair/replacement of all equipments/components supplied & installed by him under this RFP ."

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5	44	Section-E: Scope of Work 21	LIC will also have periodic review of technology and may consider an alternate model in consultation with the OEM in case of need. In case a product or part of the product (component) which has been quoted for a certain cost/free of cost, is rendered End-of-Sale (EoS) / End-of-Life or Support (EoL) during the contract period, a substitute of equivalent or higher capacity should be provided at the same cost/free of cost to LIC in place of the original product given in the bidding document submitted by the vendor. The replacement model specifications have to be validated by OEM as the same or higher. Such equipments should support all the existing components and should not have any adverse effect on functioning or restrictions in functionalities on LIC's Network as a result of supply of such equipments.	Please delete this clause, as Vendor do not have any control on OEMs strategy of announcement of End of Sale / End of Life for any Product.	Clause 21, Page 44 deleted
6	44	1) 35)	The vendor may have to do a POC, at LICs request, in Mumbai for all models of equipment supplied, before the supply of the Network equipments.	POC time frame, Before or After the PO please clarify locations, POC scope, etc.	The vendor may have to do a POC, at LICs request, in Mumbai for all models of equipment supplied, before placing the purchase order .
7	45	2. Service-Delivery and Project Management	The onsite Service-Delivery Manager will be required to be posted for the entire contract period and has to sit on site at LIC-CO-IT, Mumbai office.	Details missing in commercial bid. Please include the line item for service delivery manager costing in commercial bid.	The onsite Service-Delivery Manager will be required to be posted for the entire project implementation period i.e.delivery and installation of the routers.

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8	45	Service-Delivery and Project Management:	The onsite Service-Delivery Manager will be required to be posted for the entire contract period and has to sit on site at LIC-CO-IT, Mumbai office.	Commercial NPV files doesn't have line item for SDM. Request to please add.	The onsite Service-Delivery Manager will be required to be posted for the entire project implementation period i.e.delivery and installation of the routers.
9	45	2. Service-Delivery and Project Management:	The selected vendor will have to post a full time onsite Service-Delivery Manager (SDM) immediately after the signing of the Contract. The detail of SDM should be conveyed in writing to LIC within 2 weeks of receipt of purchase order. The onsite Service-Delivery Manager will be required to be posted for the entire contract period and has to sit on site at LIC-CO-IT, Mumbai office.	Please revise the clause as: The selected vendor will have to post a full time onsite Service-Delivery Manager (SDM) immediately after the signing of the Contract. The detail of SDM should be conveyed in writing to LIC within 2 weeks of receipt of purchase order. The onsite Service-Delivery Manager will be required to be posted for the entire implementation period and has to sit on site at LIC-CO-IT, Mumbai office.	The selected vendor will have to post a full time onsite Service-Delivery Manager (SDM) immediately after the signing of the Contract. The detail of SDM should be conveyed in writing to LIC within 2 weeks of receipt of purchase order. The onsite Service-Delivery Manager will be required to be posted for the entire project implementation period i.e.delivery and installation of the routers and has to be on site at LIC CO-IT, Mumbai office.

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10	45	2. Service-Delivery and Project Management:	The vendor has to nominate a zonal account manager at zonal headquarters during the project implementation phase. The Zonal Account Manager will be required to meet the respective Regional Managers (IT) on a weekly basis for the during the project implementation phase at the Zonal headquarters on a mutually convenient date to sort out the regional service issues. The first such meeting with the Regional Manager (IT) should be held within 2 weeks from the date of receipt of the first Purchase Order by the vendor. The vendor should submit the name & the latest contact details of service engineers and escalation matrix during each such meeting. The minutes of the meeting shall be signed by RM (IT) and the above Zonal Account Manager.	AS SDM is already deployed please remove this clause.	Clause Deleted
11	48	Section-F: Payment Terms Payment terms for Purchase orders:	(a) For 90% Payment against delivery and installation For balance 2 % Payment each year:	payment for On-site engineer (FMS)support is not mentioned	Kindly refer to the revised payment terms
12	48	Section F: Payment Terms	Proof of warranty.	Please clarify what kind of warranty support required from OEM and the product carries 3 months of warranty for dead on arrival equipments.	The warranty will include back-lining with OEM along with highest level of OEM support

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13	49	Section G Sr.5	In case a call remains unresolved more than 7- days then LIC reserves the right to get it repaired or hire such equipments.	Please clarify if there is operational dependancy from LIC, how to justify?	Delay due to dependancy from LICs side will not be penalised . However the same should be well documented. The onus of documentation lies with the vendor.
14	1	DC DR Router	The router should have a minimum of 16 GB active DRAM from day one . In case a distributed DRAM for the control processor and the forwarding processor is being proposed the router should have a minimum of 4 GB of active DRAM for the control processor and minimum of 12 GB of the active DRAM for the forwarding processor . This should be available from day one .	Please do clarify w.r.t the " 12GB of active DRAM for the forwarding processor to be available from day 1". In a modular router, in addition to the control plane, there are multiple cards/modules that form a part of the data plane (configured as per the port requirement) which means the active DRAM mentioned (12GB) should be present on each forwarding data card/ processor?	The router should have a minimum of 16 GB active DRAM from day one . In case a distributed DRAM for the control processor and the forwarding processor is being proposed, the router should have a minimum of 4 GB of active DRAM for the control processor and minimum of total of 12 GB of the active DRAM for all the forwarding processors put together . This should be available from day one . Please refer to the revised technical specifications .
15	12	DCDR-Router	The router should be supplied with 8 *10/100/1000 Base T interface+ 8 10GE SFP interface from day 1. The SFP module for 1G and 10G ports needs to be provisioned from Day 1.	Please confirm the type of SFP module for 1G and 10G interfaces to be considered (single mode or multimode). Also the quantities for the 1G and 10G SFP is missing from commerical sheet. Request you to specify the quantities of SFPs .	Provision for both Single and multimode SFP module has to be made . Please refer to the revised technical specifications.

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16	15	DCDR-Router	The router should have a minimum of 16 GB active DRAM from day one . In case a distributed DRAM for the control processor and the forwarding processor is being proposed the router should have a minimum of 4 GB of active DRAM for the control processor and minimum of 12 GB of the active DRAM for the forwarding processor . This should be available from day one .	Please change to " The router should have a minimum of 16 GB active DRAM from day one . In case a distributed DRAM for the control processor and the forwarding processor is being proposed the router should have a minimum of 4 GB of active DRAM for the control processor and minimum of 12 GB of the active DRAM across the forwarding processor/processores . This should be available from day one "	The router should have a minimum of 16 GB active DRAM from day one . In case a distributed DRAM for the control processor and the forwarding processor is being proposed, the router should have a minimum of 4 GB of active DRAM for the control processor and minimum of total of 12 GB of the active DRAM for all the forwarding processors put together . This should be available from day one . Please refer to the revised technical specifications .
17	17	DO Router	The first release date of the router model should not precede eight quarters from the date of the RFP.	Please change to "The latest release date of the router model/ router firmware release should not precede eight quarters from the date of the RFP. "For supporting new features in the router, new firmware updates will be released by OEMs to support new features with the same router hardware.	The router model proposed should have the latest IOS installed . In case of any reported issues on the latest IOS the n-1 version should be provided . Please refer to the revised technical specifications.

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18	17	BO router specifications	The first release date of the router model should not precede eight quarters from the date of the RFP.	Please change to "The latest release date of the router model/ router firmware release should not precede eight quarters from the date of the RFP. " For supporting new features in the router, new firmware updates will be released by OEMs to support new features with the same router hardware.	The router model proposed should have the latest IOS installed . In case of any reported issues on the latest IOS the n-1 version should be provided . Please refer to the revised technical specifications.
19	20	DCCR-Router	The first release date of the router model should not precede eight quarters from the date of the RFP.	Please change to "The latest release date of the router model/ router firmware release should not precede eight quarters from the date of the RFP. "For supporting new features in the router, new firmware updates will be released by OEMs to support new features with the same router hardware.	The router model proposed should have the latest IOS installed . In case of any reported issues on the latest IOS the n-1 version should be provided . Please refer to the revised technical specifications.
20	20	BO Router	The first release date of the router model should not precede eight quarters from the date of the RFP.	The models being proposed are older and hence request you to remove this clause	The router model proposed should have the latest IOS installed . In case of any reported issues on the latest IOS the n-1 version should be provided . Please refer to the revised technical specifications.
21	20	DC DR Router	The first release date of the router model should not precede eight quarters from the date of the RFP.	The models being proposed are older and hence request you to remove this clause	The router model proposed should have the latest IOS installed . In case of any reported issues on the latest IOS the n-1 version should be provided .Please refer to the revised technical specifications.

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22	20	DO Router	The first release date of the router model should not precede eight quarters from the date of the RFP.	The models being proposed are older and hence request you to remove this clause	The router model proposed should have the latest IOS installed . In case of any reported issues on the latest IOS the n-1 version should be provided .Please refer to the revised technical specifications.
23	110	DCDR router specifications	AC Power Supply 60 Watt AC version platforms	Please change to 100 - 240 Volt AC Power supply. 60 Watt AC version platforms is very specific and power supply watt requirement varies from OEM to OEM.In our case router Powersupply is min 650 Watt	Clause Deleted. Please refer to the revised technical specifications .

Revised Activity Schedule is as follows:

RFP Reference	CO/IT-BPR/NW/RFP/2020-21/01 Dated: 5th September 2020
Last Date for Bid Submission	1st October 2020 latest by 3.30 pm
Eligibility and Technical Bid opening date & time	1st October 2020 at 4.00 pm
Commercial Bid opening date & time	Will be intimated to the Technically qualified Bidders at a later date.