

Brief Description of Procurement:	Integrated cloud based Enterprise CDN (Content Delivery Network), WAF (Web Application Firewall) and DDoS, DNS Services
Bid Ref:	Ref: CO/IT-SD/CDN/RFP dated 30.09.2022
Date and Time of Pre-ORA Meeting	30 th January, 2023 at 15.00 Hrs.
Venue of Pre-ORA Meeting	Hosted virtually at LIC of India, Central Office, IT/SD Department, 2 nd Floor, South Wing, Jeevan Seva Annexe Building, S. V. Road, Santacruz (W), Mumbai, Maharashtra – 400054.

The following officials of LIC of India were present in the pre-ORA meeting:

1. Mr. Pramod Kumar, Deputy Secretary (IT/SD)
2. Mr. Nitin S. Biniwale, AO (IT/SD)
3. Mr. Saurav Ganguli, AO (IT/SD)

Proceeding of the pre-Online Reverse Auction (ORA) meeting is as follows:

- a. At the outset, Dy. Secretary (IT/SD), made a briefing about the Business Rules and terms & conditions of the pre-ORA meeting. Details pertaining to ORA training by the tendering agency, ORA process, last minute hustle and other precautionary measures were explained. The Bidders were advised to get their training completed and get familiar with the ORA Process .
- b. Thereafter, RFP document Section 5.9 H1 Elimination & Online Reverse Auction, clause no. xxii (Preference to Make in India), sub clauses i, ii & iii, and all its sub-sub clauses (pg. 26 & 27) were explained in detail.
- c. It was also categorically mentioned that in the ORA the commercial figure quoted will be all inclusive cost per GB (Pay as you Go) excluding GST.
- d. Thereafter, prospective bidders were requested to put up their queries, if any, related to the ORA Business Rules and terms and conditions given in the ORA Business Rules Document.
- e. The queries asked by the bidders have been clarified in the meeting.

The Bidders' following representatives have attended the pre-bid meeting:

#	Name of Prospective Bidder / Firm	Name of the Representatives
1.	M/s SISL Infotech Pvt. Ltd.	Mr. Aman Chadha
2.	M/s Locuz Enterprise Solutions	Mr. Kiran Thombare
3.	M/s Tata Communications Ltd.	Ms. Sweta Patankar, Mr. Gaurav Saxena, Mr. Sandeep & Mr. Biswajyoti Bandyopadhyay.

Dy. Secretary (IT/SD)