

S.No	RFP Document Reference(s) (Section & Page Number)	Clause (in brief) of RFP requiring clarification(s)	Brief details/ Query in reference to the clause	Response
1	10. Instructions for Bid Submission & Page no. 11	The technical specifications sheets and commercial-bid format/sheet in the spreadsheets will be password protected by LIC. The password used on the spread sheets will be validated by LIC for checking the authenticity of the file. If the password does not match, EMD OR A PART THEREOF MAY BEFORFEITED and BID MAY BE REJECTED.	Bidder request LIC to share brief on the commercial bid format as we are unable to understand the format in which bid prices needs to be submitted. Brief in terms of password mgmt. (If LIC will provide this), the filling of bid format etc.	Please refer to the revised commercial format. Some of the cells which were protected earlier have been unprotected
2	12. Commercial Bid (Indicative Price) & Page no. 12	The Bidder should have the capability to implement and maintain the project during the contract period of 5 years. The vendor should also be able to carry out any changes, if necessitated by LIC during the contract period of 5 years.	Any additional requirement apart from initial solution will be based on feasibility and extra cost will be levied for the changes	Please be guided by the RFP and the clarification issued in this regard in the corrigendum
3	Section-G: Service Level Agreement (SLA)	0.2 % of the total PO value per day from the 57th day till the date of installation/integration subject to a maximum of 10% of the PO value.	Maximum penalty to be capped at 5 % of PO value	Please refer to the revised SLAs
4	Commercial Bid Format		Bidder request LIC to share brief on the commercial bid format as we are unable to punch figures in some of the filed which are required for commercial bid quotation	Please refer to the revised commercial format . Some of the cells which were protected earlier

				have been unprotected
5	page no. 221.4. Basic Installation of the AV Solution	Dismounting and de-commissioning of the complete existing setup (includes plasma, codec, microphones cameras etc.), wherever required.	You are requested to kindly provide complete location details along with bill of material.	Please refer to the buyback section under the revised commercial format for the bill of material . The location details will be shared with the winning bidder.
6	Page no. - 24 Section-E: SCOPE OF WORK 1.7. Training	The bidder and OEM are required to provide ad-hoc trainings to the LIC staff as required by LIC, to acquaint them with the functionalities of the solutions and the latest features for minimum of one day. LIC has the right to exercise this training option at its discretion.	As bidder participate in any tender and provide OEMs product, so all the training and support only is provided by bidder. So request you to kindly make it bidder/OEM are required to provide ad-hoc training.	The clause is modified as "The bidder/OEM are required to provide ad-hoc trainings to the LIC staff as required by LIC, to acquaint them with the functionalities of the solutions and the latest features for minimum of one day . LIC has the right to exercise this training option at its discretion."

7	Activity Schedule	EMD-250000	Our Organisation come under MSME, so we request for EMD exemption	EMD exemption will be given for Micro and Small Enterprises as defined in MSE Procurement Policy issued by the Department of MSME or are registered with the Central Purchase Organisation or the concerned Ministry or Department. Bidders should submit relevant MSME/NSIC certificate in the envelope as mentioned at 10 (I) in the RFP document .
8	Technical Specs	Active LED tech specs	Cabinet Aspect Ratio – 16:9(Technical Specs)	Please refer to the revised technical specifications
9	Technical Specs	Active LED tech specs	We request you to add that LED & Controller should be from Same OEM(Make, Model, BIS Certificate, Brochures & Software screenshots to program the controller required	Please refer to the revised technical specifications
10	Instruction to Bidders		all the equipments i.e. Active and Passive Wall plates, Switcher, Controller, Multimedia Processor and Streaming Recorder Devices shall be of same OEM.	Please refer to the revised technical specifications

11	Technical Specs		Touch Panel of VC system should be able to work with Control System to control the third Party AV products	Please refer to the revised technical specifications
12	Deilivery Timelines		we request for 9weeks of Product delivery and 2 weeks for Installations(Delay is experiened because of shortage of Chip and Semi-conductors)	Please refer to the revised "TIME SCHEDULE FOR DELIVERY AND INSTALLATION "and the revised SLAs
13	Technical Specs	Speakers	We request to change the qty of speakers from 8 to 12. To achieve better Voice Lift from Tile mic and keeping the LIC Boardroom size in mind. We also need to change certain Tech specs of Speaker which are as follows " Effective frequency range 65 Hz to 20 kHz Rated noise power / voltage 30 watts / 15.5 volts (rms) Broad-band sensitivity 89 dB SPL Coverage angle (-6 dB) 110° (500 Hz to 5 kHz) Maximum continuous SPL 104 dB Maximum peak SPL 110 dB Rated impedance 8 ohms Transformer taps: 70 V: 30, 15, 7.5, 3.7, 1.9 watts and 8-ohm bypass 100V: 30, 15, 7.5, 3.8, watts and 8-ohm bypass HF Transducer .86-inch silk dome tweeter, coaxially mounted LF Transducer 6.5-inch Polypropylene cone with butyl rubber surround"	Please refer to the revised technical specifications
14	BOQ		Since all the Products are with 5 years warranty from Oem, So In BOQ why it is mentioned Cost for Seprate years	Separate years is mentioned only for onsite support

15	P3-VC Codec - Content Standards and Resolutions	It should support wireless content sharing using Airplay and Miracast either native or through 3rd party devices. Wireless Content Sharing for Guests should be available using their Smartphones and Tablets (Android and iOS)	Ammendment to be made as - It should Support wireless content sharing using Airplay OR Airplay OR OEM provided app either native or through 3rd party devices. Wireless Content sharing for Guests should be available using their smartphones and Tablets(Android and iOS)	Please refer to the revised technical specifications
16	P4-VC Codec -Audio Standards and Features	It should support G.711, G.729A, G.722, G.722.1, G.719, AAC-LD or better	Please do remove G.719 and it is not supported on our devices.	Please refer to the revised technical specifications
17	P5-VC Codec -Video and Audio Inputs	3 x Microphone Inputs or more with support for minimum 3 mics. The bidder needs to quote 2 microphone with 360 degree coverage from day one with mute/unmute soft touch button on the microphone.	For the size of board room at least 4 microphones inputs would be needed. Request you to please increase the ports to at least 4.	Please refer to the revised technical specifications . However , We are asking for ceiling tile type microphones for voice lifting and video conferencing facility .
18	P9-VC Codec -USB Device Mode	2) AEC reference output to ensure echo-free conferencing for far-end participants	This is not needed since the cloud conferencing software does this. Having dual AEC is never recommended.	We are asking for USB device mode to use external camera and microphones when connected to a laptop/PC to join cloud based video calls .AEC reference output is used to ensure echo free conferencing for far end participants
19	P9-VC Codec -USB Device Mode	3) HDCP-compliant HDMI input and loop-through, without degrading the camera resolution.	Please remove since converters do not provide this feature	Please refer to the revised technical specifications

20	P10-VC Codec - Security	Media Encryption (H.323, SIP): AES 128 OR AES 256, H.235.6 support	For better clarity request for ammendment as Media Encryption (H.323,SIP);AES 128 or 256, H.235.6 or H.235v3	Please refer to the revsed technical specifications
21	P14-VC Codec - General	4) All the components should have back to back OEM service for 5 years, with spares and replacement. Bidders needs to submit letter from OEM, confirming the same.	5 years or 3 years ?	Please refer to the revised technical specifications
22	P14-VC Codec - General	All the components should have back to back OEM warranty for 3 years. Bidders needs to submit letter from OEM, confirming the same.	5 years or 3 years ?	Please refer to the revised technical specifications
23			As per RFP, the existing setup dismantling is vender scope so kindly share the existing equipment and solution details.	Please refer to the buyback section under the revised commercial format for the bill of material .
24			Kindly share the new setup concept schematics and layout drawings for understanding the concept, connectivity, and cables length.	The details will be shared with the winning bidder
25			Request to kindly provide the permission for the site visit.	The permission will be arranged for the winning bidder
26	B1	Wall plate type for HDMI and USB 3.2	What is going to get connected at USB 3.2 Port	USB Controls of Laptop/Desktop
27	B5	VGA connectors: USB-A 3.2 female to USB-B female on 10" pigtail	What exactly port you are expecting; is it VGA or USB Port?	Please refer to the revised technical specifications
28			Output Port/Connection not mentioned here. (Will it be HDBaseT or HDMI)	For Active wall plates output will be HDBaseT and for passive wall plates

				output will be HDMI
29	C2	1x HDMI, 1x DP with audio on 3.5 mm jack		
30			Switching, Control, streaming & Recording System from Same OEM so that integration would be seamless.	Please refer to the revised technical specifications "General" for all components required from the same OEM
31			VC Touch interface Interface should communicate with 3rd party control system for Room AV control.	Please refer to the revised technical specifications
33	A25	20 x Ethernet or More	Out put of a LED controller depends on howmuch resolution can be carried. With Samsung we can achieve 4k in 4 Outputs so it is completely OEM Specific.	Please refer to the revised technical specification for resolution
34	A28	0 ~60	Please change it to 0-40. as these are indoor LEDs and are designed to be used in AC environments.	This temperature is for the video wall controller
35		Full HD 1080p, minimum 20X Optical Zoom, min 100 Presets, 60 Frames per Second, Ethernet Out, HDMI Out, 3G-SDI Out, Audio In, RS232/422 Controls, -170° ~ +170° Panning angle, -30° ~ +90° Tilting angle , Should support PoE for capturing presenter and students.	3G SDI not required for Board Room Application	Please refer to the revised technical specifications
36	Page 21, Clause 1.1	The complete AV solution, implementation, integration of various components, integration with the LICs existing video bridge and cloud platforms , testing, training & certification, supporting the AV solution etc	All details of Existing Setup required.	Please refer to the buyback section under the revised commercial format.

37	Page 30 Clause G.3	Delivery, Installation, commissioning and implementation: 8 Weeks	please change it to the 12-18 weeks	Please refer to the revised "TIME SCHEDULE FOR DELIVERY AND INSTALLATION "and the revised SLAs
Additional Points-				
Varying the goods and Services-		LIC reserves the right to initiate any change in the scope of contract. Vendors must factor in a maximum of 25% scope changes within the goods and services cost to be quoted in the commercial bid. Any change in the scope beyond this 25% will be informed to the vendor in writing. If LIC wants to vary the Services: a. LIC will request the Vendor in writing setting out the proposed variations; b. within 15 days after receiving LIC's request or within another period mutually agreed, the Vendor must respond in writing to LIC specifying what impact those variations will have on: i. the Service Charges ;the Services or Deliverables, including any particular Deliverable; ii. the Vendor's ability to perform its obligations under current Contract (including its ability to meet Milestones) and with respect to the change of scope proposed; c. Within 15 days after receiving the Vendor's response, or within another period mutually agreed, LIC will give the Vendor a written notice accepting or rejecting the response. d. The contract may be varied only in writing signed by each part		

Date – 29.10.2021

Chief (IT/BPR)