

Central Office, Marketing Department:

3rd Floor, Yogakshema Building, West Wing, Jeevan Bima Marg, Nariman Point, Mumbai 400 021.

Ref: Mktg./Oprns/Pre_Bid Date: 15.09.2023

Minutes of Pre- Bid Meeting with the participating Tour Operators for Dubai Tour, held on 15.09.2023 at Conference Hall, Mumbai Division-IV, $3^{\rm rd}$ floor, East Wing Yogakshema, Mumbai.

Participants:-

Shri. R. Sudhakar	Executive Director (Mktg/PD) & CMO
Shri T. R Sahoo	Chief (Marketing)
Shri Nikhil Jain	Secretary (Mktg/Oprns)
Shri. Ravindra Khonde	Asst. Secretary (Mktg/Oprns)
Shri T. Prakash Rao	Asst. Secretary (Mktg/MRC)
Shri Vibhu Ranjan Awasthi	Asst. Secretary (Mktg/MRC)
Shri Sachin Bodas	AO (Mktg/Oprns)
Shri Mustaquim	Representative from Akbar Holidays
Shri Ganesh Ekkaldevi	Representative from Akbar Travels
Shri Vipin Das	Representative from Akbar Hodidays
Shri Nilotpal Mukharjee	Representative from Neptune Holidays
Shri Pritam Gotpagar	Representative from Veena World
Shri Ajay Ghag	Representative from Veena World
Shri Mahendra Ingale	Representative from Kesari tours
Shri Pradipto Barua	Representative from Zenith Holidays
Ms Honey Thakur	Representative from Mach conferences & events
Shri Shubham	Representative from Mach conferences & events
Shri Gopal Agarwal	Representative from Neem Holidays Pvt Ltd

Points Discussed:

1. **Dubai Itinerary** - As per discussions regarding Dubai tour,

It has been decided to revise the Dubai Itinerary as suggested by tour operators as under:

Day 1: Conference, 124th Floor Burj Khalifa, Global Village

Day 2 : Ski Dubai, Miracle Garden, Marina Dhow Cruise

Day 3: City tour, Desert Safari with Dune Bashing, Tanura Show

Day 4: Shopping

2. It has been decided in the said meeting with all tour operators that there will be total Four Tour Managers for the entire tour. The tour managers should also be available at Mumbai, Delhi, Kolkata and Chennai Hubs.

3. Ski Dubai locker facility to be arranged by the tour operators for a period of Two hours and cost of Locker to be included in the Bid Cost.