

### Annexure D: Technical Scoring

#	Criteria	Sub-Criteria	Marks	Max Marks	Bidder's Response	Reference
1	The Bidder should have relevant years of experience & expertise related to Information and Cyber Security Audits as per regulatory requirements, guidelines, and mandate of IRDAI / SEBI / RBI / NIST (CSF) audit / ISO 27001 audits / Government / Regulatory body in India.	10 years and above	15	15		Appendix 1 <Note: Kindly hyperlink to the respective Appendix>
		5 years and above	10			
2	The Bidder should have relevant instances of work carried out related to Information and Cyber Security Audits in PSU/Private Sector Firms with a market cap of 500 crores or BFSI Sector, as per regulatory requirements, guidelines, and mandate of IRDAI / SEBI / RBI / NCIIPC / Cert-In / Government / Regulatory body / NIST (CSF) audit / ISO 27001 audit during the last 05(five) years from the date of this RFP.					Appendix 2 <Note: Kindly hyperlink to the respective Appendix>
2.a	Comprehensive Information and Cyber Security Regulatory Audit - as per IRDAI guidelines	3 or more	15	15		Appendix 2 <Note: Kindly hyperlink to the respective Appendix>
		1-2 instances	10			
2.b	Information and Cyber Security Audits - as per SEBI/NCIIPC/Cert-In guidelines	3 or more	10	10		Appendix 2 <Note: Kindly hyperlink to the respective Appendix>
		1-2 instances	5			
2.c	NIST (CSF) audit or ISO 27001 audit or Testing of information security policies to assess the effectiveness of information systems in terms of confidentiality, integrity, availability, compliance, and overall risk management	3 or more	10	10		Appendix 2 <Note: Kindly hyperlink to the respective Appendix>
		1-2 instances	5			
2.d	Information and Cyber Security Audits as per RBI guidelines	3 or more	10	10		Appendix 2 <Note: Kindly hyperlink to the respective Appendix>
		1-2 instances	5			
3	The Bidder should have permanent professionals with any of CISA / CISSP / CISM / ISO 27001 LA/LI / CEH / DISA employed with them. (Multiple certificate holders shall be counted once only)	20 resources and above	20	20		Appendix 3 <Note: Kindly hyperlink to the respective Appendix>
		10 resources and above	10			
4.a	The Bidder must have an average annual turnover of	Turnover > 10 crores	10	10		Appendix 4

#	Criteria	Sub-Criteria	Marks	Max Marks	Bidder's Response	Reference
	in crores per annum during any of the 02 (two) years out of last 03(three) financial year(s) i.e., FY2022-2023, FY2021-2022 and FY2020-2021.	Turnover > 5 crores	5			<Note: Kindly hyperlink to the respective Appendix>
4.b	For start-ups/MSMEs, the Bidder must have an average annual turnover in crores per annum during any of the 02 (two) years out of last 03(three) financial year(s) i.e., FY2022-2023, FY2021-2022 and FY2020-2021.	Turnover > 2 crores	10			
		Turnover > 50 Lakh	5			
5	Presentation - The bidder shall provide a technical presentation related to the in-scope services showcasing the following: Approach for conducting the services, Relevant Experience, Relevant skillsets.			10		Appendix 5 <Note: Kindly hyperlink to the respective Appendix>

**Note:**

- Evidence to be submitted for each criterion should be part of the same response document. Proper naming and indexing should be done to avoid any ambiguity.
- The minimum score for successful qualification of the bidder in the Technical Scoring will be **70% (seventy percent)**.
- The bidders who qualify the technical evaluation will have to provide a Technical Presentation on the in-scope services to LIC. The schedule and venue of the same will be conveyed accordingly.
- Bidders have to use the response format/template for filling up the required information (Please note that, if not done, the bid may not be considered for evaluation).
- All the pages shall be duly signed by the authorized signatory of the bidder.

Authorized Signatory of the bidder

Name:

Designation:

Date:

Place:

Seal of the company

## Appendices

**1. Appendix 1:**

Copies of the Letter of acceptance (LoA)/work order/ purchase order/ contract/ completion certificate/ confirming relevant experience. (To be shared in format mentioned below)

#	Name of Organization	Date of P.O/Contract	Project Duration (in years)	Value of P.O (INR)	Scope	Evidence	Pg. No. in current document
1	ABC	DD-MM-YYYY				E1	
2	DEF	DD-MM-YYYY				E2	
3							

- E1: Kindly hyperlink the respective Evidence in above table
- E2: Kindly hyperlink the respective Evidence in above table
- ...

**2. Appendix 2:**

Copies of the Letter of acceptance (LoA)/work order/ purchase order/ contract/ completion certificate/ confirming relevant experience.

**a. Comprehensive Information and Cyber Security Regulatory Audit - as per IRDAI guidelines**

#	Name of Organization	Date of P.O/Contract	Project Duration (in years)	Value of P.O (INR)	Scope	Evidence	Pg. No. in current document
1	ABC	DD-MM-YYYY				2a.1	
2	DEF	DD-MM-YYYY				2a.2	
3							

- 2a.1: Kindly hyperlink the respective Evidence in above table
- 2a.2: Kindly hyperlink the respective Evidence in above table
- ...

**b. Information and Cyber Security Audits - as per SEBI/NCIIPC/Cert-In guidelines**

#	Name of Organization	Date of P.O/Contract	Project Duration (in years)	Value of P.O (INR)	Scope	Evidence	Pg. No. in current document
1	ABC	DD-MM-YYYY				2b.1	
2	DEF	DD-MM-YYYY				2b.2	
3							

- 2b.1: Kindly hyperlink the respective Evidence in above table
- 2b.2: Kindly hyperlink the respective Evidence in above table
- ...

**c. NIST (CSF) audit or ISO 27001 audit or Testing of information security policies to assess the effectiveness of information systems in terms of confidentiality, integrity, availability, compliance, and overall risk management**

#	Name of Organization	Date of P.O/Contract	Project Duration (in years)	Value of P.O (INR)	Scope	Evidence	Pg. No. in current document
1	ABC	DD-MM-YYYY				2c.1	

2	DEF	DD-MM-YYYY				2c.2	
3							

- 2c.1: Kindly hyperlink the respective Evidence in above table
- 2c.2: Kindly hyperlink the respective Evidence in above table
- ...

**d. Information and Cyber Security Audits as per RBI guidelines**

#	Name of Organization	Date of P.O/Contract	Project Duration (in years)	Value of P.O (INR)	Scope	Evidence	Pg. No. in current document
1	ABC	DD-MM-YYYY				2d.1	
2	DEF	DD-MM-YYYY				2d.2	
3							

- 2d.1: Kindly hyperlink the respective Evidence in above table
- 2d.2: Kindly hyperlink the respective Evidence in above table
- ...

**3. Appendix 3:**

The Bidder should have permanent professionals with any of CISA / CISSP / CISM / ISO 27001 LA/LI / CEH / DISA employed with them. (Multiple certificate holders shall be counted once only).

#	Resource Name	Certification Name	Certification Number /ID	Certificate Issuance Date	Certificate Renewal Date	Evidence	Pg. No. in current document
1						E1	
2						E2	
3							

- E1: Kindly hyperlink the respective Evidence in above table
- E2: Kindly hyperlink the respective Evidence in above table
- ...

**4. Appendix 4:**

Annual audited balance sheet to be provided.

#	Financial Year	Total turnover (INR)	EBITA	Evidence	Pg. No. in current document
1	YYYY-YYYY			E1	
2	YYYY-YYYY			E2	
3					

- E1: Kindly hyperlink the respective Evidence in above table
- E2: Kindly hyperlink the respective Evidence in above table
- ...

**Note:** Bidders registered with NSIC/MSME, to provide valid NSIC/MSME Certificate.

**5. Appendix 5:**

The bidder shall provide a technical presentation related to the in-scope services: (Signed hardcopy along with pdf document to be shared post the presentation.)