



**Central Office, Marketing Department:**

3<sup>rd</sup> Floor, Yogakshema Building, West Wing, Jeevan Bima Marg, Nariman Point, Mumbai 400 021.

Ref: Mktg./Oprns/Pre\_Bid\_31.10.23

Date: 31.10.2023

**Minutes of Pre- Bid Meeting with Tenderers for Cambodia Tour held on 31.10.2023 at DTC Hall, LIC of India, Mumbai Division –I, Yogakshema, Nariman Point, Mumbai 400021**

**Participants :-**

Shri. R. Sudhakar	Executive Director (Mktg/PD) & CMO
Shri T. R. Sahoo	Chief (Marketing)
Shri Nikhil Jain	Secretary (Mktg/Oprns)
Shri. Ravindra Khonde	Asst. Secretary (Mktg/Oprns)
Shri T. P. Rao	Asst. Secretary (Mktg/MRC)
Shri Ganesh Poojary	Asst. Secretary (Mktg/PD)
Ms. Suyasha Akre	AO (Mktg/Oprns)
Ms. Jyothi Hariharan	AO (Mktg/Oprns)
Shri Shubham Chavan	Representative From MACH Conferences
Shri Mahendra Ingale	Representative From Kesari MICE D/O Kesari Tours
Shri Sadan Chaturvedi /Shri Amit Rane	Representative From Neem Holidays
Shri Abhinav Gupta	Representative From IRCTC
Shri Ajay Ghag/ Shri Pritam Gotpagar	Representative From Veena World
Shri Nilotpal Mukherjee	Representative From Neptune Holidays Pvt. Ltd.
Shri Vivek Shrivastava	Representative From Zenith Holidays Pvt. Ltd.
Ms Shweta M. / Ms Usha Rathod/ Shri Mohammed Sajjad	Representative From Akbar Holidays Pvt. Ltd.
Shri Gagan Sinhal	Representative From Adiona Travels

**Points Discussed :**

**Travel Dates and Hubs** - Tour Operators informed that there are no direct flights from India to Cambodia. All flights from India go via Bangkok or Singapore and it is not possible to get flight seats for all the participants on the same day as there are not sufficient number of flights coupled with high demand and no room in Singapore airlines flight. Tour Operators were unanimous in suggesting to split the participants in two groups on two dates and further stagger them in more number of departure hubs within India.

We noted the suggestions.



भारतीय जीवन बीमा निगम  
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**It was informed that their concern will be considered and Clarifications/Modifications, on the above point will be provided on our website [www.licindia.in/tenders](http://www.licindia.in/tenders) and <http://www.tenderwizard.com/LIC>**

Except for above, the tour operators did not raise any point on the other contents of the Tender document of Cambodia.