

Annexure C: Eligibility Criteria

SN	Eligibility Criteria	Documents to be Submitted
1	The bidder must be a registered legal entity in India.	Copy of the Certificate of Incorporation issued by Registrar of Companies and full address of the registered office.
2	The Bidder must have an annual turnover of minimum Rs. 30 Crores per annum during the last 03 (three) years preceding the date of this RFP	Annual audited balance sheet for last three financial years
3	The Bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) in any 2 years out of 03 (three) years preceding the date of this RFP.	Audited Balance sheet, Profit/Loss statement of the firm of last three financial years.
4	The Bidder should have minimum of 2 years of experience in implementing any Digital Rights Management (DRM) Solution to organisations in PSU/Government/Private/BFSI Sector with multiple branches across different locations in India.	The bidder should submit details as per format under Annexure E along copies of the Letter of acceptance (LoA)/work order/ contract and completion certificate confirming relevant experience. The project completion date should be earlier than 3 years as on the date of this RFP.
5	The Bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the proposed Digital Rights Management (DRM) OEM to at least 01 (one) client in PSU/Government/Private/BFSI Sector in India with at least 500 endpoints.	Deployment Certificate issued by client to the bidder
6	The proposed OEM product for Digital Rights Management (DRM) should have been successfully running in minimum three organizations for minimum 500 users in each organization during the last 3 years preceding to the date of the RFP.	Deployment Certificate issued by client to the bidder
7	Bidders and the proposed OEM should have support centres in India with availability of 8 x 5 onsite, telephonic and remote support.	Declaration on company letter head duly signed by the authorized signatory of the bidder.
8	The bidder must have a minimum of 10 IT Security permanent professionals with relevant internationally recognised certifications and experience in DRM Solution on their payroll. Minimum 3 resources must have OEM Level Certification (preferably of the proposed OEM).	List of resources with following details to be provided on company letter head: Name Designation Years of experience Certification name Certification number Certification copies to be attached.
9	The bidder shall submit duly filled and signed Manufacturer Authorization form (MAF) and declaration about back-to-back support from respective OEMs proposed as part of their bid.	Annexure H on company letter head of OEM duly filled and signed by the authorized signatory of the bidder.

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10	<p>The Bidder should not have been blacklisted by Government of India / RBI / SEBI / IRDAI valid as on the date of this RFP.</p> <p>However, such blacklisting will be null and void for the purpose of bidding in this RFP, if the bidder has obtained stay order in any court of India.</p>	<p>Declaration on company letter head duly signed by the authorized signatory of the bidder.</p>
11	<p>The bidder should have the following valid certificates: ISO 9001/ CMMI Level 3 (or higher)</p>	<p>Latest valid certificates to be provided</p>
12	<p>Power of Attorney/Board resolution or Authorization, duly authorizing the authorized signatory to act on behalf of the Bidder for all legal and financial matters pertaining to this Bid and the resulting contract, if any.</p>	<p>Declaration on company letter head duly signed by the authorized signatory of the bidder.</p>

Note:

- Bidder must comply with the above-mentioned criteria. Non-compliance to any of the criteria may entail rejection of the bid. LIC reserves the right to verify/evaluate the claims made by the bidder independently. Any misrepresentation will entail rejection of the offer.
- Evidence to be submitted for each eligibility criteria should be part of the same response document. Proper naming and indexing should be done to avoid any ambiguity.
- The bidder who successfully qualifies in the eligibility criteria, only their technical bids will be subsequently opened for further evaluation.

Authorized Signatory of the bidder

Name:

Designation:

Date:

Place:

Seal of the company