Life Insurance Corporation of India
Central Office, Mumbai

Modification – 3 dated 09 February 2024

Life Insurance Corporation of India – RFP for Onboarding System Integrator (SI) to Implement Endpoint Data Protection Tools, LIC-CO/IT-BPR/RFP/2023-2024/DPS dated 17 November 2023

This is with reference to the RFP released by the Life Insurance Corporation of India captioned above. Modifications to this RFP are given below:

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
1	Section A: Introduction	3. Activity Schedule	11	Last date & time for submission of bids: 21st February 2024, latest by 03:00 PM	Last date & time for submission of bids: 1st March 2024, latest by 03:00 PM
2	Section A: Introduction	3. Activity Schedule	11	Bid opening date, time & venue (Eligibility & Technical): 21st February 2024, 03:30 PM	Bid opening date, time & venue (Eligibility & Technical): 1st March 2024, 03:30 PM
3	Section B: Invitation for Request for Proposal	5. Eligibility Criteria	14 & 15	The Bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the proposed Data Loss Prevention and Data Classification OEM to at least 01 (one) client in PSU/Government/Private/BFSI Sector in India with at least 1000 endpoints. **Documents to be submitted**: PO / Deployment Certificate / issued by client to the bidder	The Bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the proposed Data Loss Prevention and Data Classification OEM to at least 01 (one) client in PSU/Government/Private/BFSI Sector in India with **at least 1000 licenses for DLP and 1000 endpoints for Data Classification.** **Documents to be submitted:** PO / Deployment Certificate / issued by client to the bidder Please refer Revised - Annexure C - Eligibility Criteria for the same.
4	Annexure C	Eligibility Criteria	88 & 89		
5	Section B: Invitation for Request for Proposal	6. Eligibility Criteria	14 & 15	The proposed OEM product for Data Classification Solution should have been successfully running in minimum three organizations for minimum 1000 endpoints in each organization during the last 3 years preceding to the date of the RFP.	The proposed OEM product for Data Classification Solution should have been successfully running in minimum **two organizations** for minimum 1000 endpoints in each organization during the last 3 years preceding to the date of
6	Annexure C	Eligibility Criteria	88 & 89		

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
					the RFP. Documents to be submitted: PO / Deployment Certificate / issued by client to the bidder. Please refer Revised - Annexure C - Eligibility Criteria for the same.
7	Section B: Invitation for Request for Proposal	6. Eligibility Criteria	14 & 15	The bidder must have a minimum of 30 IT Security permanent professionals with experience in DLP & DC Solution on their payroll with relevant certifications. Minimum 5 resources must have OEM Level Certification (preferably of the proposed OEM).	The bidder must have a minimum of **20 Cyber Security** practitioners / professionals with internationally recognized certifications in Information Security domain and relevant experience in DLP & DC Solution on their payroll. **Minimum 3 resources** must have OEM Level Certification (preferably of the proposed OEM). Please refer Revised - Annexure C - Eligibility Criteria for the same.
8	Annexure C	Eligibility Criteria	88 & 89		
9	Section B: Invitation for Request for Proposal	6. Eligibility Criteria	14 & 15	The Bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during the last 03 (three) years preceding the date of this RFP	The Bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) in any **03 (three) years out of 05 (five) years** preceding the date of this RFP. Please refer Revised - Annexure C - Eligibility Criteria for the same.
10	Annexure C	Eligibility Criteria	88 & 89		
11	Annexure D	Technical Scoring	90 & 91	The Bidder should have minimum of 5 years of experience in supplying, implementing, and supporting any of the DLP OEM solution related to this RFP to organizations in PSU / Government / Private Sector Firms in India with similar size of LIC. • 4 References and above -> 15 Marks • 2 references -> 10 Marks (Supporting Document: Bidder (SI) should provide Copy of the	The Bidder **during the last 5 years from the date of RFP** should have experience in supplying, implementing, and supporting any of the DLP OEM solution related to this RFP to organizations in PSU / Government / Private Sector Firms in India with similar size of LIC. 4 References and above -> 15 Marks 2 references -> 10 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
				Purchase order / Work order / engagement letter along with invoices and/or Certificate of completion of the work)	order/engagement letter along with invoices and/or Certificate of completion of the work) Please refer Revised - Annexure D - Technical Scoring for the same.
12	Annexure D	Technical Scoring	90 & 91	The Bidder should have minimum of 5 years of experience in supplying, implementing, and supporting any of the DC OEM solution related to this RFP to organizations in PSU / Government / Private Sector Firms in India with similar size of LIC. • 4 References and above -> 15 Marks • 2 references -> 10 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order / Work order / engagement letter along with invoices and/or Certificate of completion of the work)	The Bidder **during the last 5 years from the date of RFP** should have experience in supplying, implementing, and supporting any of the DC OEM solution related to this RFP to organizations in PSU/Government/Private Sector Firms in India with similar size of LIC. 4 References and above -> 15 Marks 2 references -> 10 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order / Work order / engagement letter along with invoices and/or Certificate of completion of the work) Please refer Revised - Annexure D - Technical Scoring for the same.
13	Annexure D	Technical Scoring	90 & 91	During the last 5 years preceding to the date of this RFP, the proposed DLP OEM should have been implemented for a minimum of 10000 web and email users and 1000 endpoints at PSU/Government/Private/BFSI Sector Firms with multiple branches across different locations in India. • 4 References and above -> 15 Marks • 2 References -> 10 Marks (Supporting Document: Bidder (SI)/OEM should provide Copy of the Purchase order / Work order / engagement letter along with invoices and/or Certificate of	During the last 5 years preceding to the date of this RFP, the proposed DLP OEM should have been implemented for a minimum of 10000 web and email users and 1000 endpoints at PSU/Government/Private/BFSI Sector Firms with multiple branches across different locations in India. • **Every additional reference -> 3 Marks each subject to maximum of 15 marks** • 2 References -> 10 Marks (Supporting Document: Bidder (SI)/OEM should provide Copy of the Purchase order/Work

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				completion of the work)	order/engagement letter along with invoices and/or Certificate of completion of the work) Please refer Revised - Annexure D - Technical Scoring for the same.
14	Annexure D	Technical Scoring	90 & 91	During the last 5 years preceding to the date of this RFP, the proposed Data Classification OEM should have been implemented for a minimum of 1000 endpoints at PSU/Government/Private/BFSI Sector Firms with multiple branches across different locations in India. • 4 References and above -> 15 Marks • 2 References -> 10 Marks (Supporting Document: Bidder (SI)/OEM should provide Copy of the Purchase order/Work order/engagement)	During the last 5 years preceding to the date of this RFP, the proposed Data Classification OEM should have been implemented for a minimum of 1000 endpoints at PSU/Government/Private/BFSI Sector Firms with multiple branches across different locations in India. • **Every additional reference -> 3 Marks each subject to maximum of 15 marks** • 2 References -> 10 Marks (Supporting Document: Bidder (SI)/OEM should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)
15	Annexure D	Technical Scoring	90 & 91	The bidder/OEM must have IT Security permanent professionals with minimum 5 resources with experience on DLP & DC Solution on their payroll with relevant certifications. • Every Additional Resource -> 2 Marks subject to maximum of 20 marks • 30 Resources -> 10 Marks (Supporting Document: Undertaking on bidder letter head needs to submit along with certification details and relevant evidence)	The bidder must have a Cyber Security practitioners / professional with Internationally recognized certifications in Information Security domain and relevant experience in DLP & DC Solution on their payroll. • Every Additional Resource -> 2 Marks subject to maximum of 20 marks • **20 Resources -> 10 Marks** (Supporting Document: Undertaking on bidder letter head needs to submit along with certification details and relevant evidence)

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
					Please refer Revised - Annexure D - Technical Scoring for the same.
16	Annexure D	Technical Scoring	90 & 91	The bidder should have relevant implementation and operational experience for in scope tools in PSU/Government/BFSI within India from the date of issuance of RFP. • Above 5 years -> 10 Marks • 3 - 5 years -> 5 Marks (Supporting Document: Bidder (SI) should provide Copy of the Purchase order / Work order / engagement letter along with invoices and/or Certificate of completion of the work)	The bidder should have relevant implementation and operational experience for in scope tools in PSU / Government / BFSI within India from the date of issuance of RFP. • **Above 3 years -> 10 Marks,** • **1 - 3 years -> 5 Marks** (Supporting Document: Bidder (SI) should provide Copy of the Purchase order / Work order / engagement letter along with invoices and/or Certificate of completion of the work) Please refer Revised - Annexure D - Technical Scoring for the same.
17	Detailed Scope of Work	General Requirements	57	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution for detection of threats for enhanced protection of LIC's infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design and implementation, maintenance / Technical Support of the solution of in-scope solution during the tenure of this project.
18	Detailed Scope of Work	General Requirements	57	Bidder has to quote for highest/ premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code, features, etc. for all the OEMs.	Bidder has to quote for highest or premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code, features, etc. for all the OEMs.
19	Detailed Scope of Work	Data Loss Prevention (DLP), Data Classification	58, 59	The vendor should assess the existing endpoint security infrastructure and identify any gaps or vulnerabilities	The clause stands deleted.
20	Detailed Scope of Work	Data Loss Prevention (DLP)	59	The solution should have the capability of Threat intelligence and User behavior analytics.	The clause stands deleted.
21	47. Cancellation	e	43	e) LIC may, at any time, by a prior written notice of one	e) LIC may, at any time, by a prior written notice of 30 days,

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
	of Contract and Compensation			week, terminate the successful bidder and / or reduce the scope of the Services.	terminate the successful bidder and / or reduce the scope of the Services.
22	Technical Compliance	Data Leakage Prevention (DLP)	93	The solution should have the capability of Anomaly detection and predictive analytics.	The clause stands deleted.
23	Technical Compliance	Data Leakage Prevention (DLP)	93	The solution should have the capability of Threat intelligence and User behavior analytics.	The clause stands deleted.
24	Technical Compliance	Data Leakage Prevention (DLP)	95	The solution should have more than 50 pre-defined applications and multiple application groups and allow each application/application group to monitor operations like Cut/Copy, Paste, File Access and Screen Capture or Download. Also, solution should have the capability to define the third-party application.	The solution should have support of multiple pre-defined applications and multiple application groups and allow each application/application group to monitor operations like Cut/Copy, Paste, File Access and Screen Capture or Download. Also, solution should have the capability to define the third-party application.
25	Technical Compliance	Data Leakage Prevention (DLP)	95	The solution will allow scheduled scanning of local drives and Network locations	The solution will allow scheduled data discovery scanning of local drives and Network locations
26	Technical Compliance	Data Leakage Prevention (DLP)	95	The solution will leverage AI/ML and behavior analytics to identify data leakage and apply preventive Controls.	The solution will leverage advanced mechanism, latest techniques and rules to identify data leakage and apply preventive Controls.
27	Technical Compliance	Data Leakage Prevention (DLP)	96	The solution should Provide "Cloud Storage Applications" group which monitor sensitive content accessed by these cloud storage application on the endpoint and prevent sensitive data from uploading to the cloud. For Example (Should support from day 1(Windows 11, 10) -Amazon Cloud Drive, Box, Dropbox, Google Drive, SkyDrive, iCloud.	The solution should Provide "Cloud Storage Applications" group which monitor sensitive content accessed by these cloud storage application on the endpoint and prevent sensitive data from uploading to the cloud.
28	Technical Compliance	Data Leakage Prevention (DLP)	96	The Endpoint DLP Solution must be able to encrypt data when business classified data is sent to removable media drives. The encryption solution should be inbuilt with DLP component and not dependent upon any 3rd party solution to meet the requirement. Solution should be providing certified installation of the 3rd party clouds like AWS, Azure and GPC.	The Endpoint DLP Solution must be able to encrypt data when business classified data is sent to removable media drives. The encryption solution should be inbuilt with DLP component and not dependent upon any 3rd party solution to meet the requirement.

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
29	Technical Compliance	Data Leakage Prevention (DLP)	96	The solution should have a comprehensive list of pre-defined policies and templates with over 1700+ patterns to identify and classify information pertaining to different industry like Energy, Petroleum industry vertical etc. and India IT Act.	The solution should have a comprehensive list of pre-defined policies and templates with over support of multiple patterns to identify and classify information pertaining to different industry like Energy, Petroleum industry vertical etc. and India IT Act.
30	Technical Compliance	Data Leakage Prevention (DLP)	96	The solution should be able to identify and block malicious activity like data thefts through files encrypted using non-standard algorithms.	The solution should be able to identify and block activities like data thefts, encrypted file formats based on policies and non-standard algorithms.
31	Technical Compliance	Data Leakage Prevention (DLP)	97	The solution should have a dashboard view designed for use by executives that can combine information from data in motion (network), data at rest (storage), and data at the endpoint (endpoint) in a single view along with Single management for managing policies for DLP channels like endpoint, Web, Email and removable media encryption. DLP and Data Classification should have single OEM support	The solution should have a dashboard view designed for use by executives that can combine information from data in motion (network), data at rest (storage), and data at the endpoint (endpoint) in a single view along with Single management for managing policies for DLP channels like endpoint, Web, Email and removable media encryption. DLP and Data Classification should have single or multiple OEM support.
32	Technical Compliance	Data Leakage Prevention (DLP)	98	The proposed solution should provide Incident Workflow capabilities where user/Business Manager can remediate the DLP policy violations actions from handsets/emails without logging into the Management Console	The proposed solution should provide Incident Workflow capabilities where user/Business Manager can remediate the DLP policy violations actions from handsets/emails with or without logging into the Management Console
33	Technical Compliance	Data Classification (DC)	103	The solution should be capable for centralized deployment of the solution components on all network systems and it should be capable to get machine inventory from AD to perform deployment.	The clause stands deleted.
34	Technical Compliance	Data Classification (DC)	103	The solution should have a capability to deploy, upgrade, uninstall the component without the use of any 3rd party software	The solution should have a capability to deploy, upgrade, uninstall the component with or without the use of any 3rd party software.
35	Technical Compliance	Data Classification (DC)	103	The solution should provide Minimal impact for end points . User should be able to choose low, medium and high usage for agents	The clause stands deleted.

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
36	Technical Compliance	Data Classification (DC)	103	The solution should provide Auto update features for agents. User should be able to push the agents automatically after every release.	The clause stands deleted.
37	Technical Compliance	Data Classification (DC)	103	The solution shall deploy the client in the background and shall have no interface with the end user on whose PC the solution is being deployed. Same shall be applicable for upgrades, updates and uninstallation.	The clause stands deleted.
38	Technical Compliance	Data Classification (DC)	104	The solution should have Self Trained AI Model where user can upload any kind of images and discover and classify similar kind of images	The solution should have latest and advanced techniques where user can upload any kind of images and discover and classify similar kind of images
39	Technical Compliance	Data Classification (DC)	104	The solution should have Ability to identify sensitive data in data bases -which tables , which columns contains sensitive data	The clause stands deleted.
40	Technical Compliance	Data Classification (DC)	105	The solution should be capable for centralized deployment of the solution components on all network systems and it should be capable to get machine inventory from AD to perform deployment.	The clause stands deleted.
41	Technical Compliance	Data Classification (DC)	105	The solution should have a capability to deploy, upgrade, uninstall the component without the use of any 3rd party software	The clause stands deleted.
42	Technical Compliance	Data Classification (DC)	105	The solution should provide Minimal impact for end points . User should be able to choose low, medium and high usage for agents	The clause stands deleted.
43	Technical Compliance	Data Classification (DC)	105	The solution should provide Auto update features for agents. User should be able to push the agents automatically after every release.	The solution should provide Auto update features for agents. Admin should be able to push to the agents automatically after every release.
44	1. Brief Scope of Work	Designing	51	SI and OEM should give minimum 3 days professional training once per year on their respective product	SI/OEM to provide training once every year for a batch of about 20-30 attendees. Trainings shall be conducted at LIC premises in Mumbai location.
45	1. Brief Scope of Work	Implementing	51	Supply of software for in-scope solutions (DC, DR, Far DR). The setup should be in HA mode for DC and DR.	Supply of software for in-scope solutions (DC and DR). The setup should be in HA mode for DC and DR.

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
46	2. Detailed Scope of Work	II. Data Loss Prevention	58	The vendor should assess the existing endpoint security infrastructure and identify any gaps or vulnerabilities.	The clause stands deleted.
47	6. Project Timelines	DLP	64	Implementation of the DLP solution - T+20 weeks	Implementation of the DLP solution - T+22 weeks
48	6. Project Timelines	DC	64	Implementation of the DC solution - T+18 weeks	Implementation of the DC solution - T+22 weeks
49	Section G	Payment Terms & Conditions	80	Delivery of software and appliances - 30 % of cost of the software licenses	Delivery of software and appliances - 75% of cost of third-party Software licenses after delivery and installation+ 50% of cost of OEM software licenses after delivery and installation
50	Section G	Payment Terms & Conditions	80	Installation and integration, initial OEM audit and acceptance testing as per scope of work - 40 % of cost of the software licenses	Installation and integration, initial OEM audit and acceptance testing as per scope of work - 70 % of cost of the implementation after UAT
51	Section G	Payment Terms & Conditions	80	After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 25 % of cost of the software licenses + 80% of Implementation charges.	After Go Live i.e., after acceptance test and audit, validation and certification by all the respective OEM/s - 50 % of cost of OEM software licenses + 25% of Implementation charges+ 25% of Third-Party software licenses
52	Section G	Payment Terms & Conditions	81	Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work. - 5 % of cost of the software licenses + 20% of Implementation charges	Training/knowledge transfer, documentation of entire solution at specified locations as per the scope of work. - 5% of Implementation charges
53	Detailed Scope of Work	General Requirements	57	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution for detection of threats for enhanced protection of LIC's infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design and implementation, maintenance / Technical Support of the solution of in-scope solution during the tenure of this project.
54	Detailed Scope of Work	General Requirements	57	Bidder has to quote for highest/ premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code, features, etc. for all the OEMs.	Bidder has to quote for highest or premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code, features, etc. for all the OEMs.

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55	Detailed Scope of Work	Data Loss Prevention (DLP), Data Classification	58, 59	The vendor should assess the existing endpoint security infrastructure and identify any gaps or vulnerabilities	The clause stands deleted.
56	Detailed Scope of Work	General Requirements	57	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution for detection of threats for enhanced protection of LIC's infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design and implementation, maintenance/Technical Support of the solution of in-scope solution during the tenure of this project.
57	Detailed Scope of Work	General Requirements	57	Bidder has to quote for highest/ premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code, features, etc. for all the OEMs.	Bidder has to quote for highest or premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code, features, etc. for all the OEMs.
58	Detailed Scope of Work	Data Loss Prevention (DLP), Data Classification	58, 59	The vendor should assess the existing endpoint security infrastructure and identify any gaps or vulnerabilities	The clause stands deleted.
59	Annexure F: Technical Compliance	Technical Specification	93	Solution must use provide modern and easy remote deployment/installation/uninstallation methods (Including script support)	Solution must use provide modern and easy remote deployment/installation/uninstallation methods (Including script support) by GPO or SCCM.
60	Annexure F: Technical Compliance	Technical Specification	93	Agent must be lightweight. Present evidence of average CPU, memory and disk use during different activities with the capabilities below enabled	Agent must be lightweight. Present evidence of average CPU memory/disk use during different activities with the capabilities below enabled
61	Annexure F: Technical Compliance	Technical Specification	93	Solution is configurable for minimal system resource utilization	The clause stands deleted.
62	Annexure F: Technical Compliance	Technical Specification	93	The solution should have the capability of Threat intelligence and User behavior analytics.	The clause stands deleted.
63	Annexure F: Technical Compliance	Technical Specification	94	The endpoint solution must be compatible with both 32-bit and 64-bit Windows operating systems, including Windows 8, Windows 8.1, and 10, as well as Windows Server 2012 R2, Windows Server 2016, and Windows Server 2019. It should also have the capability to support Email DLP in Microsoft	The endpoint solution must be compatible with both 32-bit and 64-bit Windows operating systems, including Windows 8, Windows 8.1, and 10, 11 as well as Windows Server 2016, and Windows Server 2019. It should also have the capability to support Email DLP in Microsoft Azure or on-

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				Azure or on-premises for Office 365/Exchange in the future, ensuring a seamless upgrade process. Additionally, management for Endpoint, Email, and Web DLP should be centralized and unified within the same management platform.	premises for Office 365/Exchange in the future, ensuring a seamless upgrade process. Additionally, management for Endpoint, Email, and Web DLP should be centralized and unified within the same management platform
64	Annexure F: Technical Compliance	Technical Specification	94	When performing upgrades, the solution will download only the accumulated changes from the installed version	The clause stands deleted.
65	Annexure F: Technical Compliance	Data Classification	100	Server-Windows Server 2012 and above	Server-Windows Server 2016 and above
66	Detailed Scope of Work	General Requirements	57	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design, implementation, maintenance and adoption of the total solution leveraging the behavior modelling and predictive analysis capabilities of the solution for detection of threats for enhanced protection of LIC's infrastructure during the tenure of this project.	The bidder shall ensure that the OEM(s) has end to end responsibility for plan, design and implementation, maintenance/Technical Support of the solution of in-scope solution during the tenure of this project.
67	Detailed Scope of Work	General Requirements	57	Bidder has to quote for highest features, etc. for all the OEMs.t/ premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code,	Bidder has to quote for highest or premium support available from the OEM along with the documentation/ datasheet specifying the details of all the deliverables like service part code, features, etc. for all the OEMs.
68	Detailed Scope of Work	Data Loss Prevention (DLP), Data Classification	58, 59	The vendor should assess the existing endpoint security infrastructure and identify any gaps or vulnerabilities	The clause stands deleted.
69	Annexure F: Technical Compliance	Technical Specification	93	Solution must use provide modern and easy remote deployment/installation/uninstallation methods (Including script support)	Solution must use provide modern and easy remote deployment/installation/uninstallation methods (Including script support) by GPO or SCCM.
70	Annexure F: Technical Compliance	Technical Specification	93	Agent must be lightweight. Present evidence of average CPU, memory and disk use during different activities with the capabilities below enabled	Agent must be lightweight. Present evidence of average CPU memory/disk use during different activities with the capabilities below enabled
71	Annexure F: Technical Compliance	Technical Specification	93	Solution is configurable for minimal system resource utilization	The clause stands deleted.
72	Annexure F:	Technical	94	The solution should have the	The solution should have the

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	Technical Compliance	Specification		capability of Intelligent data discovery by using AI techniques.	capability of Intelligent data discovery by using latest techniques.
73	Annexure F: Technical Compliance	Technical Specification	94	When performing upgrades, the solution will download only the accumulated changes from the installed version	The clause stands deleted.
74	Annexure F: Technical Compliance	Data Classification	100	Server-Windows Server 2012 and above	Server-Windows Server 2016 and above
75	Annexure F	DLP - 22	93	The solution allows upgrade to newer versions without performing a reboot.	The solution allows upgrade to newer versions with/without performing a reboot.
76	Annexure F	DLP-48	95	The solution should have more than 50 pre-defined applications and multiple application groups and allow each application/application group to monitor operations like Cut/Copy, Paste, File Access and Screen Capture or Download. Also solution should have the capability to define the third-party application.	The solution should have support of multiple pre-defined applications and multiple application groups and allow each application/application group to monitor operations like Cut/Copy, Paste, File Access and Screen Capture or Download. Also, solution should have the capability to define the third-party application.
77	Annexure F	DLP-66	96	The solution should Provide "Cloud Storage Applications" group which monitor sensitive content accessed by these cloud storage application on the endpoint and prevent sensitive data from uploading to the cloud. For Example (Should support from day 1(Windows 11, 10) -Amazon Cloud Drive, Box, Dropbox, Google Drive, SkyDrive, iCloud.	The solution should Provide "Cloud Storage Applications" group which monitor sensitive content accessed by these cloud storage application on the endpoint and prevent sensitive data from uploading to the cloud.
78	Annexure F	DLP-85	98	The solution should have a dashboard view designed for use by executives that can combine information from data in motion (network), data at rest (storage), and data at the endpoint (endpoint) in a single view along with Single management for managing policies for DLP channels like endpoint, Web, Email and removable media encryption. DLP and Data Classification should have single OEM support	The solution should have a dashboard view designed for use by executives that can combine information from data in motion (network), data at rest (storage), and data at the endpoint (endpoint) in a single view along with Single management for managing policies for DLP channels like endpoint, Web, Email and removable media encryption. DLP and Data Classification should have single or multiple OEM support.
79	Section E: Scope of	2. Detailed scope of	58	The bidder is required to undertake the migration of	The clause stands deleted.

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	Services	Work		historical logs spanning a one-year duration from all existing solutions to new setup. This action is intended to enhance the security posture and to comply with the audit requirements	
80	Section E: Scope of Services	1. Brief Scope of Work	50	**NOTE: Need to check the compatibility of PIM/PAM tool with Data Security tools for integration or we need a Jump Server for governing the access.	This clause stands deleted.
81	Technical Compliance	Data Leakage Prevention (DLP)	95	The endpoint solution should have capabilities to monitor applications and ensure unauthorized applications do not have access to sensitive files.	The DLP solution should have capabilities to monitor and block sensitive data content for unauthorized applications
82	Technical Compliance	Data Leakage Prevention (DLP)	95	The solution will be able to Whitelist\Blacklist applications.	The clause stands deleted.
83	Technical Compliance	Data Leakage Prevention (DLP)	93	Console access should support using 3rd party systems authentication (Two Factor Authentication)	Console access should support using 3rd party authentication systems.
84	Technical Compliance	Data Leakage Prevention (DLP)	95	The solution should have more than 50 pre-defined applications and multiple application groups and allow each application/application group to monitor operations like Cut/Copy, Paste, File Access and Screen Capture or Download. Also solution should have the capability to define the third party application.	The solution should have support of multiple pre-defined applications and multiple application groups and allow each application/application group to monitor operations like Cut/Copy, Paste, File Access and Screen Capture or Download. Also solution should have the capability to define the third party application.
85	Technical Compliance	Data Leakage Prevention (DLP)	96	The solution should have a comprehensive list of pre-defined policies and templates with over 1700+ patterns to identify and classify information pertaining to different industry like Energy, Petroleum industry vertical etc. and India IT Act.	The solution should have a comprehensive list of pre-defined policies and templates with over support of multiple patterns to identify and classify information pertaining to different industry like Energy, Petroleum industry vertical etc. and India IT Act.
86	Technical Compliance	Data Leakage Prevention (DLP)	96	The solution should support the templates for detecting the Deep Web URLs- .i2P and .Onion , Encrypted attachments to competitors , Password Dissemination , User Traffic over time , Unknown Encrypted File Formats Detection. The solution should support detection of	The clause stands deleted.

#	RFP Section	Sub-Section	Pg. No.	RFP Clause	Revised Clause
				PKCS #12 files (.p12, .pfx) that are commonly used to bundle a private key with its X.509 certificate.	
87	Technical Compliance	Data Leakage Prevention (DLP)	98	The DLP dashboard must display the number of cases in the designated period that fall above the risk score threshold that you've selected. Risk score thresholds must be customizable and instantly produce an report to prioritize the cases from high-to-low risk levels by leveraging analytics or machine learning technologies. Solution must support Rest API for policy management along import and export of policies as well	The DLP dashboard must display the number of cases in the designated period that fall above the risk score threshold that you've selected. Risk score thresholds must be customizable and instantly produce an report to prioritize the cases from high-to-low risk levels by leveraging latest techniques and technologies. Solution must support Rest API for policy management along import and export of policies as well
88	Annexure F	Technical Compliance	93 to 106	135 Technical Specifications pertaining to Data Loss Prevention Solution and 142 Technical Specifications pertaining to Data Classification.	All the Technical Specifications have been categorized as Mandatory (M) and Non-Mandatory (NM). Total of 117 Technical Specifications pertaining to Data Loss Prevention and 114 Technical Specifications. Please refer Revised - Annexure F – Technical Compliance for the same.
89	Section C	24.Performance Bank Guarantee (PBG)	34	After finalization of the RFP process, the selected bidder should submit an unconditional and irrevocable Performance Bank Guarantee (from a scheduled/ nationalized Public Sector Bank acceptable to LIC and having Branches in Mumbai) equal to 10% of the total Contract Value.	After finalization of the RFP process, the selected bidder should submit an unconditional and irrevocable Performance Bank Guarantee (from a scheduled/ nationalized Public Sector Bank acceptable to LIC and having Branches in Mumbai) equal to **5% of the total Contract Value.**

These amendments will form a part of the RFP/Tender for Onboarding System Integrator (SI) to Implement Endpoint Data Protection Tools, LIC-CO/IT-BPR/RFP/2023-2024/DPS dated 17 November 2023. All the bidders are requested to take note of the amendments and respond accordingly.

Executive Director IT (SD / BPR/ Insurtech) and CTO