

Ref. No.: LIC/SE/2025-26/64 Date: August 11, 2025

To,
The Manager
Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai-400001

The Manager Listing Department, National Stock Exchange of India Ltd., Exchange Plaza, 5th Floor, Plot C/1, G Block, Bandra Kurla Complex, Mumbai-400051

Scrip Code: 543526 Scrip Code: NSE - LICI

Dear Sir/Madam,

<u>Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements)</u> Regulations, 2015 ("Listing Regulations") – Corporation Presentation

In continuation to our earlier filing vide Ref. no:LIC/2025-26/61 dated August 07, 2025, we enclose herewith the Presentation for Investors/Analysts Meet scheduled to be held on August 12, 2025. The said Presentation is also available on website of the Life Insurance Corporation of India ("the Corporation") at https://licindia.in/fy-2025-26.

Please take the above information on record and arrange for dissemination. A copy of this intimation is also being made available on the website of the Corporation at www.licindia.in.

Yours faithfully,

For Life Insurance Corporation of India

(Anshul Kumar Singh)
Company Secretary & Compliance Officer

Encl: a/a

केंद्रीय कार्यालय, ''योगक्षेम'', जीवन बीमा मार्ग, मुंबई - 400 021.





CORPORATE PRESENTATION Q1 FY 2026

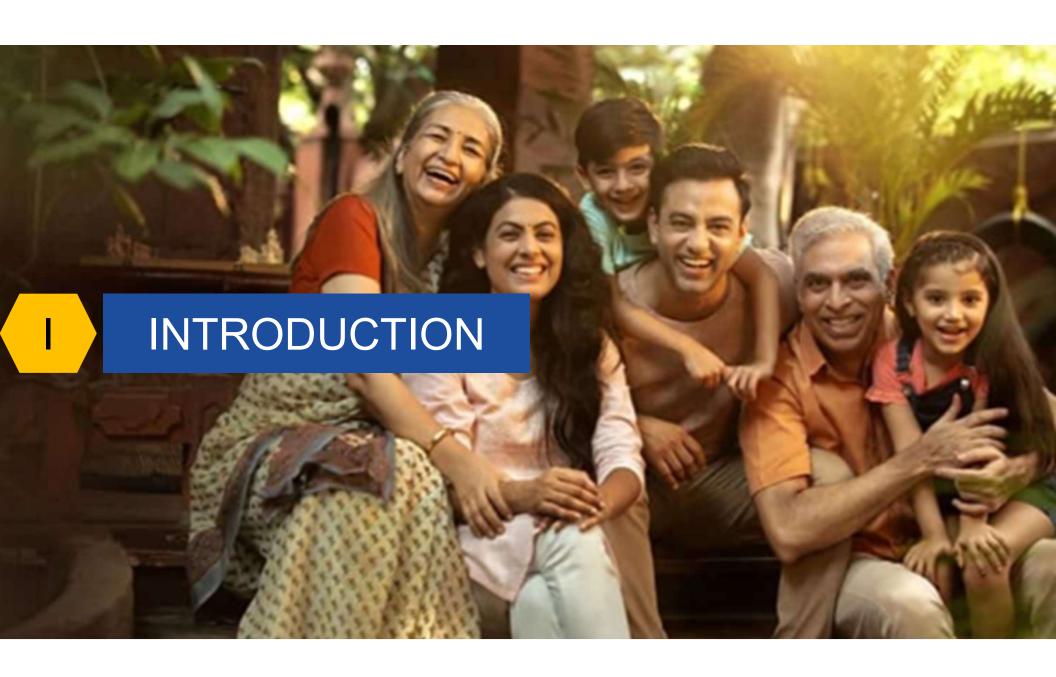
11th August, 2025



Agenda

- INTRODUCTION
- FINANCIAL AND BUSINESS HIGHLIGHTS
- PRODUCT, CUSTOMER FRANCHISE AND DISTRIBUTION REACH
- ACTUARIAL METRICS
- TECHNOLOGICAL AND DIGITAL INITIATIVES
- VI ESG INITIATIVES
- WAY FORWARD
- (a) INDIAN INDUSTRY LANDSCAPE
 (b) FINANCIALS



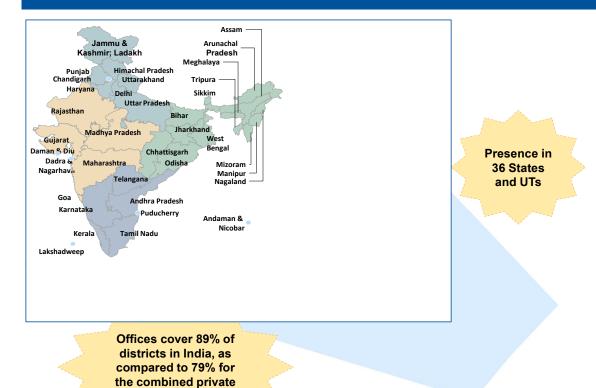


Deeply entrenched into Bharat

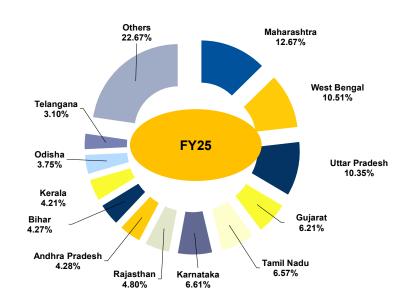
sector1



Extensive domestic distribution network...



Breakup of our Business State wise²



Unmatched Scale - Largest Life Insurer in India







#3

LIC of India is the WORLD's 3rd strongest Insurance Brand.¹

Scale



~1.78 crore
FY25 Individual policies sold

8.07x of 2nd largest life insurer³ INR 35.092

FY25 Average ticket size (NBP/per individual policy)

~ 2,26,757 crore
FY25 NBP

57.05% FY25 Market share

6.37x
of 2nd largest life insurer³



~ 7,76,876 crore

March-25 Embedded value

11.06x

of 2nd largest life insurer3

~ **54,52,297 crore**March- 25 AUM

12.17x

of 2nd largest life insurer3

Distribution & Customer



~14.87 lakhs

Agents (Mar-25)

47.61%

Mkt. share by agents (Mar-25)

6.10x

of 2nd largest life insurer⁴



11.68

Policies sold per agent for FY25

Significantly higher than the

9.17

policies sold per agent for the 2nd largest life insurer³



63.12% / 60.88%

61st month persistency ratio by individual regular premium

Mar-25 / Mar-24



99.41%

FY25 Individual death claim settlement ratio

~24,420 crore

FY25 Individual total death claims paid

Source: Corporation data; Standalone data for FY25 unless otherwise mentioned; Note 1 As per Brand Finance Global 500 2025 Report; 3. Relative to the 2nd largest life insurer by FY25 NBP, AUM; 4. Relative to the 2nd largest life insurer by number of individual agents as of 31 Mar, 2025

Highly Experienced Management, Distinguished Board and Strong Corporate Governance framework







Shri R DoraiswamyChief Executive Officer &
Managing Director



Dr. Parshant Kumar GoyalGovernment Nominee
Director





Shri Dinesh Pant Managing Director





Shri Ratnakar Patnaik Managing Director



Dr. Ranjan Sharma *Independent Director*



Shri Vinod Kumar Verma Independent Director





Shri Anil Kumar Independent Director



Smt. Anjuly Chib Duggal Independent Director



Shri Gurumoorthy Mahalingam Independent Director







Shri Vankipuram Srinivasa Parthasarathy Independent Director



Shri Vijay Kumar Muthu Raju Paravasa Raju Independent Director

Eminent board of directors and management team, with extensive experience in the life insurance industry, leading to a strong governance framework.

LIC – Group Structure



Foreign branches¹ **Subsidiaries Associates** Country Country **Entity Entity** Stake held (%) **Country Entity** Stake held (%) 7 LIC Pension Fund Ltd. Fiji Branch (1) 100.00% 45.24%³ **Mauritius Branch** (1) 100.00% 5.38%³ **United Kingdom Branch** 99.66%² (i) IDBI BANK 49.24%4 **Equity Participation** 100.00% Stake held (%) Country **Entity** (1) 29.84%4 **IDBI Trusteeship Services Ltd** 14.46% 97.22% KENINDIA (1) 44.61% LIC MUTUAL FUND وف اللتامير 4.98% *55.00%* **LIC Mutual Fund** 49.00% **X%** - Shareholding purchased using shareholders' funds 83.33% Trustee Company Ltd **Y%** - Shareholding purchased using policyholders' funds

Source: Corporation data; Note: All data as of 30th June., 2025; 1 Foreign branches were set up by the Corporation and are not separate legal entities; 2 The Corporation's 99.66% shareholding in Life Insurance Corporation (International) B.S.C. Bahrain was purchased using a combination of shareholders' (94.40%) and policyholders' funds (5.60%); 3 LIC Housing Finance holds a 94.62% stake in LIC HFL Asset Management Company; 4 IDBI Bank holds a 54.70% stake in IDBI Bank Trusteeship Services

Awards & Accolades







Business performance parameters – Q1FY26



Amount INR Crore

Total Premium Income

Q1FY26 INR 1,19,200 Cr

Q1FY25 INR 1,13,770 Cr

+ 4.77%

Total Group Business Premium Q1FY26 INR 47,726 Cr

Q1FY25 INR 46,578 Cr

+2.46%

Individual New Business Premium Q1FY26 INR 12,536 Cr

Q1FY25 INR 11,892 Cr

+5.42%

Market Share in Premium¹

Q1FY26 63.51%

Q1FY25 64.02%

- 0.51% (Absolute)

Renewal Premium (Individual)

Q1FY26 INR 58,938 Cr

Q1FY25 INR 55,300 Cr

+6.58%

Market Share in Policies¹

Q1FY26 63.07%

Q1FY25 66.54%

- 3.47% (Absolute)

Business performance parameters – Q1FY26



Amount INR Crore

Weighted Received Premium

Q1FY26 INR 6,824 Cr Q1FY25 INR 6871 Cr

-0.68%

Total Individual New Business Sum Assured

Q1FY26 INR 1,04,534Cr

Q1FY25 INR 1,06,649Cr

-1.98%

Total Number of Death Claims (Individual)

Q1FY26 1,98,053

Q1FY25 1,86,667

+6.10 %

Total Death Claim Paid

Q1FY26 5,877Cr

Q1FY25 5,467Cr

+7.50%

Total Number of Maturity Claims (Individual)

Q1FY26 39,70,156

Q1FY25 38,68,253

+2.63%

Total Maturity Claim
Paid

Q1FY26 50,584Cr

Q1FY25 41,954Cr

+20.57%

Financial performance parameters – Q1FY26



Amount INR Crore

Profit After Tax

Q1FY26 INR 10,986 Cr

Q1FY25 INR 10,461 Cr

+5.02%

Claim Settlement Ratio
Death¹

Q1FY26 94.59%

Q1FY25 96.32%

-1.73% (Absolute)

Solvency

Q1FY26 2.17

Q1FY25 1.99

+ 0.18 (Absolute) Number of Policies sold (Individual)

Q1FY26 30,39,709

Q1FY25 35,65,519

-14.75%

Assets Under Management Q1FY26 INR 57,05,341 Cr

Q1FY25 INR 53,58,781 Cr

+6.47%

Number of Policies sold by Bancassurance & Alternate Channel² Q1FY26 38,462

Q1FY25 94,052

-59.11%

Performance ratios – Q1FY26



Yield on Investment (Policyholders Fund)²

Q1FY26 8.45%

Q1FY25 8.54%

-0.09% (Absolute)

Yield on Investment (Shareholders Fund)²

Q1FY26 6.14%

Q1FY25 6.30%

-0.16% (Absolute)

Total Gross NPA Ratio¹

Q1FY26 1.42%

Q1FY25 1.95%

-0.53% (Absolute)

Conservation Ratio

Q1FY26 93.72%

Q1FY25 93.35%

+0.37% (Absolute)

Overall Expense Ratio

Q1FY26 10.47 %

Q1FY25 11.87%

-1.4% (Absolute)

Commission Ratio

Q1FY26 4.15%

Q1FY25 4.47%

- 0.32% (Absolute)

Business performance parameters – FY25



Amount INR Crore

Total Premium Income

FY25 INR 4,88,148 Cr

FY24 INR 4,75,070 Cr

+ 2.75%

Total Group Business Premium FY25 INR 1,69,112 Cr

FY24 INR 1,71,302 Cr

- 1.28%

Individual New Business
Premium

FY25 INR 62,495 Cr

FY24 INR 57,716 Cr

+ 8.28%

Market Share in Premium¹

FY25 57.05%

FY24 58.87%

- 1.82% (Absolute)

Renewal Premium (Individual)

FY25 INR 2,56,541 Cr

FY24 INR 2,46,052 Cr

+ 4.26%

Market Share in Policies¹

FY25 65.83%

FY24 69.91%

- 4.08% (Absolute)

Business performance parameters – FY25



Amount INR Crore

Weighted Received Premium

FY25 INR 35,294 Cr

FY24 INR 35,099 Cr

+ 0.56%

Total Individual New Business Sum Assured FY25 INR 5,88,604 Cr

FY24 INR 6,30,114 Cr

- 6.59%

Total Number of Death Claims (Individual)

FY25 8,48,123

FY24 8,29,318

+ 2.27%

Total Death Claim Paid

FY25 24,420 Cr

FY24 22,625 Cr

+ 7.93%

Total Number of Maturity Claims (Individual)

FY25 2,16,69,980

FY24 2,09,33,667

+ 3.52%

Total Maturity Claim
Paid

FY25 2,37,313 Cr

FY24 2,08,136 Cr

+ 14.02%

Financial performance parameters – FY25



Amount INR Crore

Profit After Tax

FY25 INR 48,151 Cr

FY24 INR 40,676 Cr

+ 18.38%

Claim Settlement Ratio Death¹ FY25 99.41%

FY24 99.90%

- 0.49% (Absolute)

Solvency

FY25 2.11

FY24 1.98

+ 0.13 (Absolute) Number of Policies sold (Individual)

FY25 1,77,82,975

FY24 2,03,92,973

- 12.80%

Assets Under Management FY25 INR 54,52,297 Cr

FY24 INR 51,21,887 Cr

+ 6.45%

Number of Policies sold by Bancaassurance & Alternate Channel

FY25 4,15,504

FY24 5,70,980

- 27.23%

Performance ratios – FY25



Yield on Investment (Policyholders Fund)²

FY25 8.65%

FY24 8.93%

- 0.28% (Absolute)

Yield on Investment (Shareholders Fund)²

FY25 6.93%

FY24 8.02%

- 1.09% (Absolute)

Total Gross NPA Ratio¹

FY25 1.46%

FY24 2.01%

- 0.55% (Absolute)

Conservation Ratio

FY25 89.71%

FY24 89.84%

- 0.13% (Absolute)

Overall Expense Ratio

FY25 12.42%

FY24 15.57%

- 3.15% (Absolute)

Commission Ratio

FY25 5.18%

FY24 5.46%

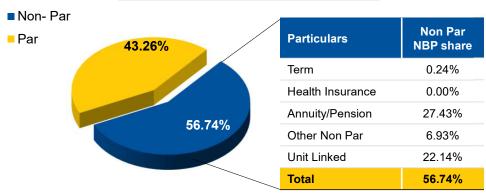
- 0.28% (Absolute)

Focus on Increasing Share of Non-Par Products

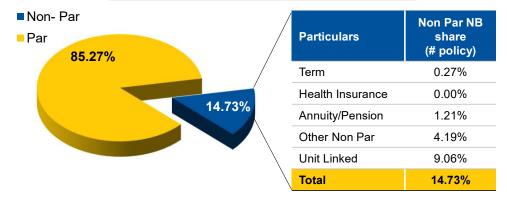


Breakup of Individual New Business

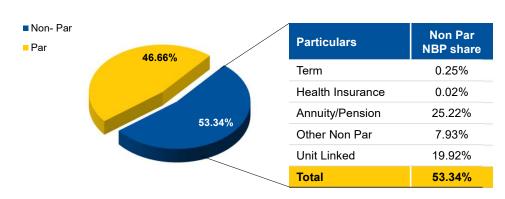
Breakup by premium (Q1FY26)



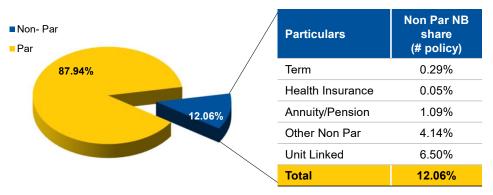
Breakup by no. of policies (Q1FY26)



Breakup by premium (FY25)



Breakup by no. of policies (FY25)

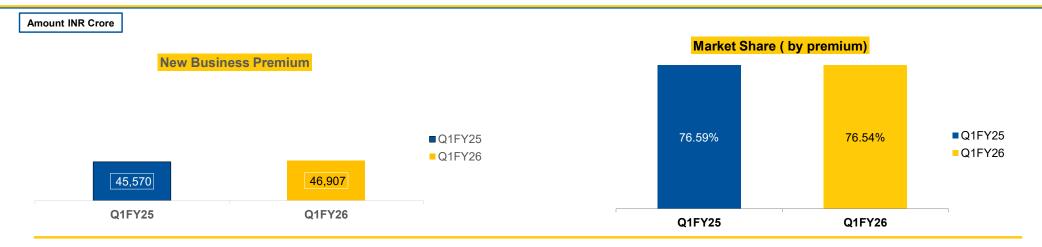


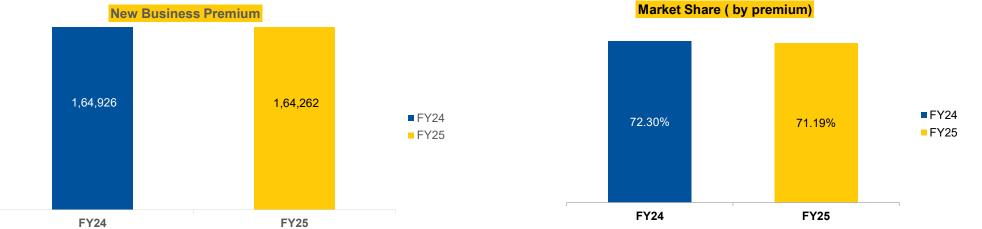
Source: Corporation data; . Figures may not add up to total due to rounding off.

Group Business Segment



19





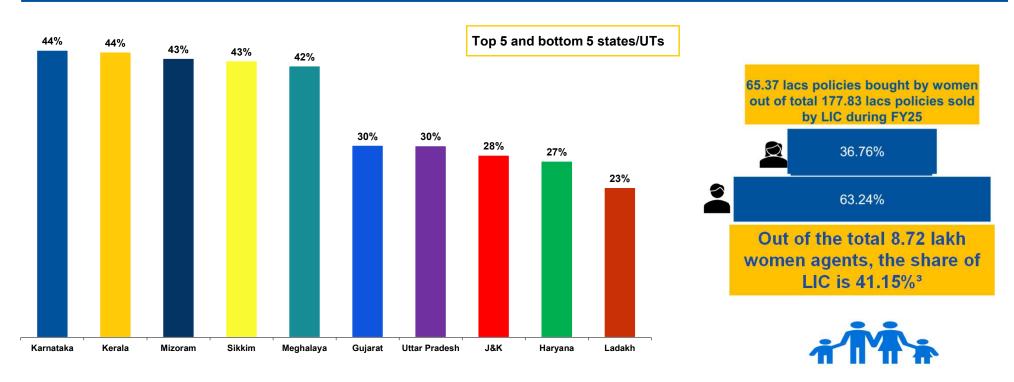
Source: Corporation data.

Share of women in policies issued



Rising Share of women in policies sold¹

In 15 States/UTs, the share in number of policies bought by women to the total policies sold was higher than the all-India average of 34.2%²



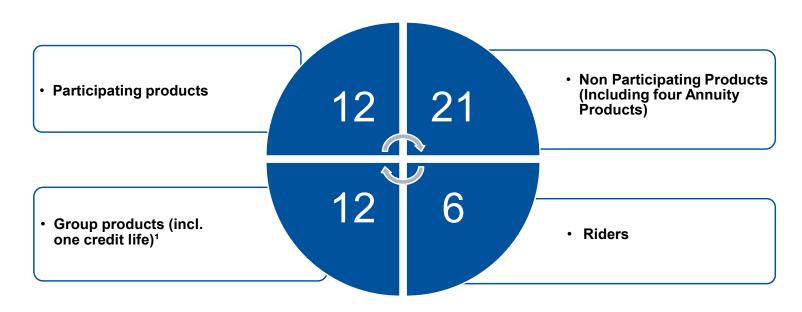
Source Corporation data; Note 1. Data represents new business premium in India; 2As per IRDAI Annual Report 2022-2023; 3As per IRDAI Annual Report 2023-2024.



Cross cyclical and comprehensive life insurance solutions



Comprehensive Product Portfolio



In line with the provisions of the IRDAI (Insurance Products) Regulations, 2024, and the IRDAI Master Circular, LIC has launched products compliant with these regulations from October 1st, 2024. As part of this initiative, our product portfolio now includes a total of 51 products, which encompasses 33 individual products, 12 group products, 5 individual riders, and 1 group rider.

Our products designed to suit customer life cycle



Participating Products



















Non-participating Products

























Source: Corporation data, Product list indicative and not exhaustive.

Enhancing focus on building Omni-channel distribution network



Snapshot of LIC's vast distribution capabilities			
14.87¹ lacs	Agents exclusive to LIC	39,622 ³	Premium points +2,711 MICRO Insurance Premium Points
183 ²	Corporate Agents	301	Brokers
162	Insurance Marketing Firms	36 States & UTs	Covering 89% districts vs 79% combined for sector (ex-LIC) ⁴
18,655	Total Micro-insurance agents	3,636	Branch and satellite offices⁵
95	Bancassurance partnerships	13%	Single state concentration → geographically diversified

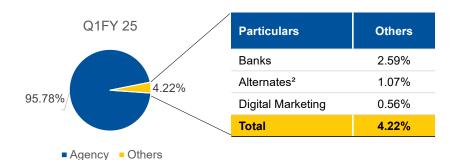
Massive Distribution Network spread across India capable of delivering multi-fold growth

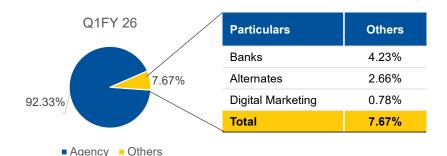
Enhancing focus on building Omni-channel distribution network Q1FY26



Snapshot of vast distribution capabilities of LIC

Distribution mix by Individual NBP (%)





Individual NBP sourced in India via the Bancassurance and Alt channels (INR Crore)¹



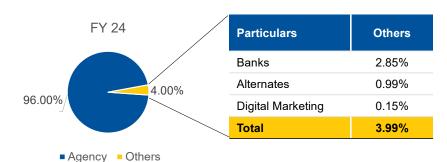
The agency channel is considered the bedrock of distribution for most life insurers globally

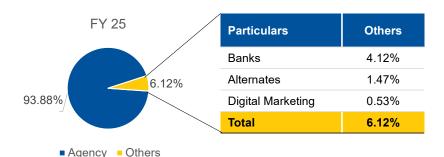
Enhancing focus on building Omni-channel distribution network FY25



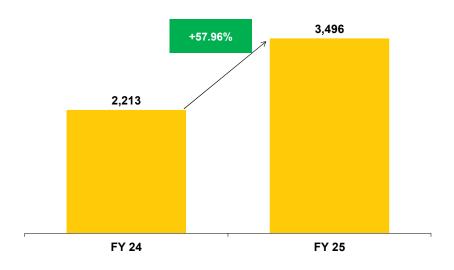
Snapshot of vast distribution capabilities of LIC

Distribution mix by Individual NBP (%)





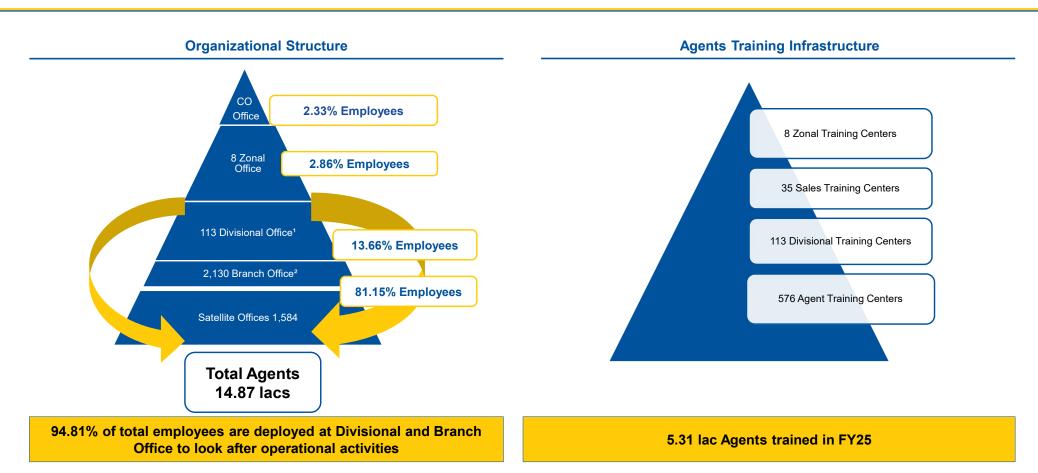
Individual NBP sourced in India via the Bancassurance and Alt channels (INR Crore)¹



The agency channel is considered the bedrock of distribution for most life insurers globally

Feet on Street – LIC's Core Distribution Strength





Source: Corporation data as on 31.03.2025; Note Figures may not add up due to rounding.1. Total Divisional Offices includes one SSS Division. 2 Total Branch Offices includes 78 P&GS units and 4 SSS units.

Agents' training



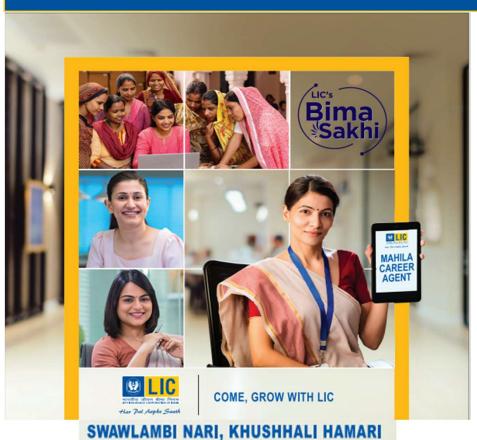


Producing highest number of MDRTs through recruitment of millennial generation & massive training

Bima Sakhi Yojana – Women Empowerment



LIC's Bima Sakhi Yojana launched by Hon'ble Prime Minister on 9th Dec 2024.



LIC's Bima Sakhi Yojana is a Mahila Career Agent (MCA)
Scheme with following features

- Aim to provide employment opportunities to 2 lakh women
- · Stipendiary scheme for three years
- Stipendiary scheme based on achievement of specified norms

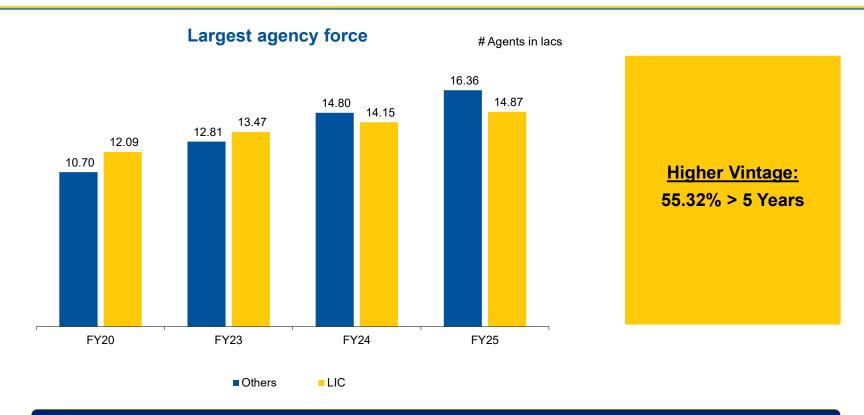
Performance Highlights of Bima Sakhi				
Key Statistics	Up to 31.03.2025			
Total Number of MCAs Appointed	1,48,888			
Total Number of Policies Sold	4,71,120			
Total NBP Procured (INR in lacs)	60,457.27			

64.72% of policies and 60.13% of premium procured by Bima Sakhis from Rural areas

Source : Corporation data.

Robust agency force





LIC has dominant agency force – 47.61% of life insurance Industry.

Source: Corporation data and life council data as on 31.03.2025;

Exclusive agency network well trained leading to highest productivity

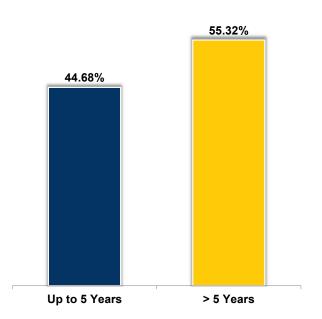


Loyal agency network with a mix of youth and experienced professionals

Mix of agents by age group

Above 60 yrs 13% 51-60 yrs 19% 41-50 yrs 25%

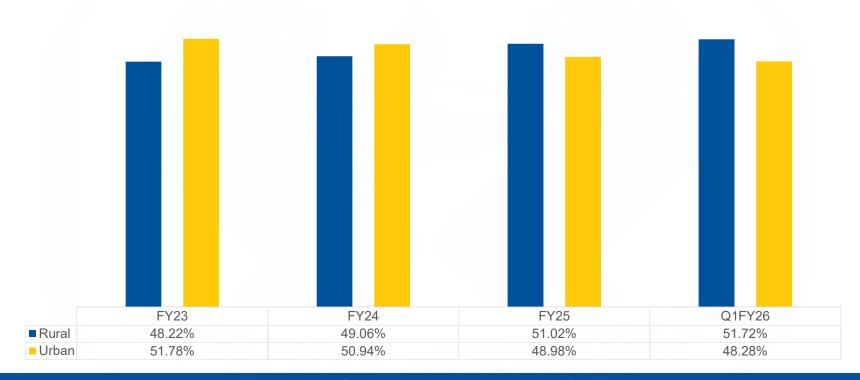
Mix of agents by tenure



Differentiated business model with deep competitive moats



Geographic Distribution of Individual Agents (%)



Pan India presence of Agents which shows our feet on street

Source Corporation data

Customer care – at our core philosophy



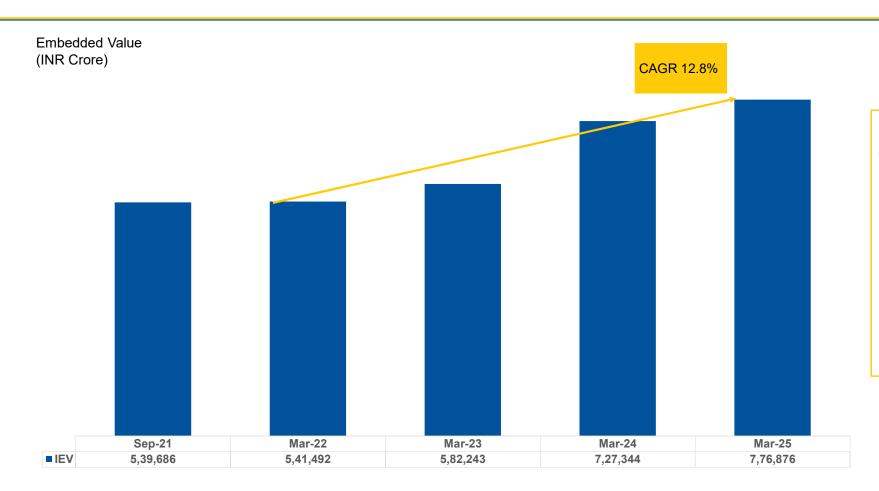
- Settled total death claims of Rs. 24,420 crore in FY25 as against Rs. 22,625 crore in FY24.
- Claim settlement ratio (Death) in FY25 is 99.41% by number as against 99.90% in FY24.
- The number of policyholders complaints per 10,000 policies sold in FY25 is 41.70.
- Repudiated claim ratio for FY25 is 1.85%¹.
- More than 53 lacs queries resolved through call center/IVRS in FY25.

Trust of customers gained by consistently high delivery standard.



Indian Embedded Value (IEV)



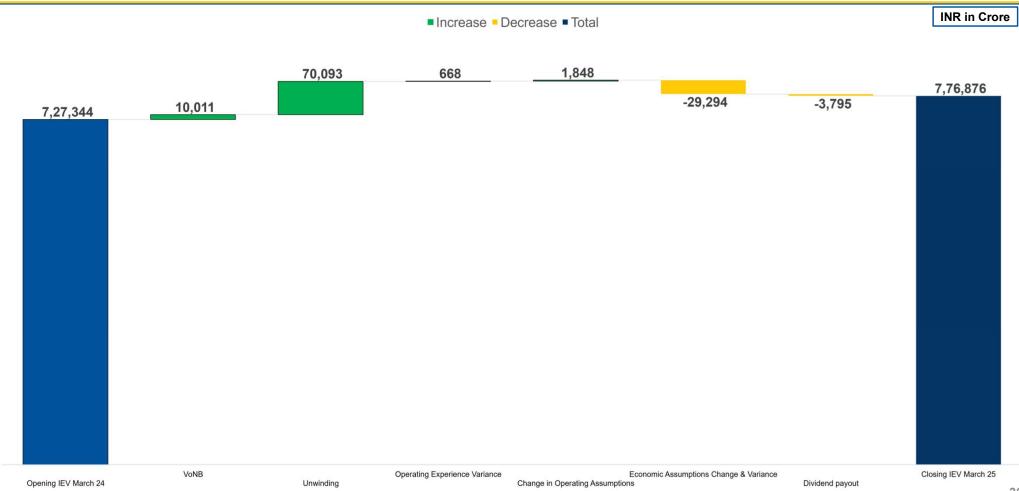


The IEV has increased by INR 49,532 Crore from March 2024 to March 2025, highlighting a growth of 6.81%.

Source: Corporation data, .

Indian Embedded Value (IEV) walk - March 2024 to March 2025





Source: Corporation Data, Figures may not add up to total due to rounding off.

Build up of Indian Embedded Value



		INR in Crore
Components	FY24	FY25
A. Adjusted Net Worth (ANW)	69,443	1,20,258
B. Value of in-force (VIF) Business	6,57,902	6,56,617
C. Indian embedded value (IEV) (C=A+B)	7,27,344	7,76,876

Analysis of movement in IEV



Components	FY 2025 (INR in Crore)
Opening IEV	7,27,344
Expected return on Existing Business	
At Reference Rate	51,946
At Expected 'real – world' return in excess of Reference rate	18,146
Operating assumptions change	1,848
VoNB added during the period	10,011
Operating Experience Variance- Persistency	(1,081)
Operating Experience Variance- Expenses	664
Operating Experience Variance- Mortality and Morbidity	(26)
Operating Experience Variance- Others	1,111
IEV Operating Earnings (EVOP)	82,620
Economic Assumptions Changes and economic variances	(29,294)
IEV Total Earnings	53,326
Capital Contributions/dividends paid out	(3,795)
Closing IEV	7,76,876

Sensitivity analysis



Sensitivity – Scen	arios	Change in Indian Embedded Value	Change in New Business Margin (Percent Points)
For the Year End		3/2025	3/2025
Base results (INR	in Crore)	7,76,876	17.6%
Defenence votes	An increase of 100 bps in the reference rates	(1.0%)	4.7%
Reference rates	A decrease of 100 bps in the reference rates	0.5%	(8.0%)
Acquisition	10% increase in acquisition expenses	Not applicable	(0.5%)
expenses	10% decrease in acquisition expenses	Not applicable	0.5%
Maintenance	10% increase in maintenance expenses	(0.5%)	(0.8%)
expenses	10% decrease in maintenance expenses	0.5%	0.8%
Damietera	10% increase (multiplicative) in the policy/ premium discontinuance rates and partial withdrawal rates		(0.6%)
Persistency	10% decrease (multiplicative) in the policy/premium discontinuance rates and partial withdrawal rates	0.1%	0.7%
Mortality/	5% increase (multiplicative) in the mortality/ morbidity rates	0.0%	(0.1%)
Morbidity	5% decrease (multiplicative) in the mortality/ morbidity rates	(0.0%)	0.1%
Taxation	Assumed tax rate increased to 25%	(10.3%)	(2.4%)
Equity	Equity values decrease by 10%	(6.7%)	(0.6%)

Annualized Premium Equivalent (APE)/VNB/VNB Margin



Amount INR Crore

	Line of Business	FY24	FY25	Year on Year Growth	Q1FY25	Q1FY26	Year on Year Growth
Α	Individual Par	31,392	27,636	(11.96)%	5,132	4,919	(4.15)%
В	Individual Non Par	7,041	10,581	50.28%	1,615	2,142	32.63%
1	Individual Saving	3,812	4,792	25.71%	788	812	3.05%
2	Protection	236	231	(2.12)%	38	39	2.63%
3	Annuity	1,582	1,797	13.59%	359	364	1.39%
4	ULIP	1,412	3,762	166.43%	431	927	115.08%
С	Total Individual (A+B)	38,433	38,218	(0.56)%	6,747	7,061	4.65%
D	Group	18,537	18,610	0.39%	4,813	5,590	16.14%
E	Total APE (C+D)	56,970	56,828	(0.25)%	11,560	12,652	9.45%
F	Net VNB	9,583	10,011	4.47%	1,610	1,944	20.75%
G	Net VNB Margin(F/E)	16.8%	17.6%	0.8%(Abs)	13.9%	15.4%	1.5%(Abs)

Focus on Increasing Share of Non-Par Products

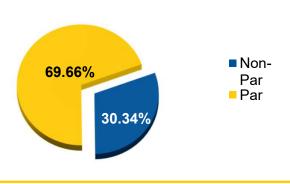


Rising share of Non-Par in Individual APE¹

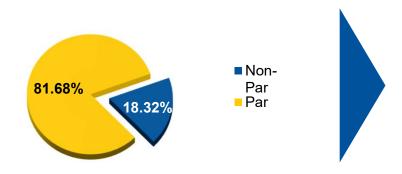
Breakup of Individual APE (Q1FY25)

76.06% • Non-Par • Par

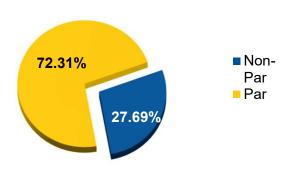
Breakup of Individual APE (Q1FY26)



Breakup of Individual APE (FY24)



Breakup of Individual APE (FY25)



Source: Corporation data; 1. Within India Business

VNB Walk



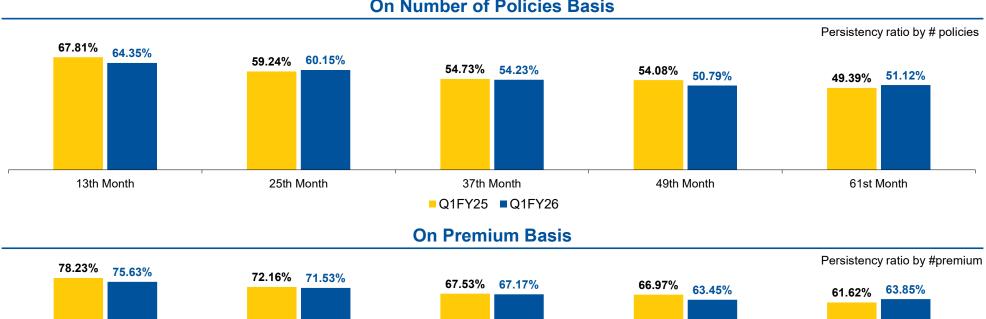


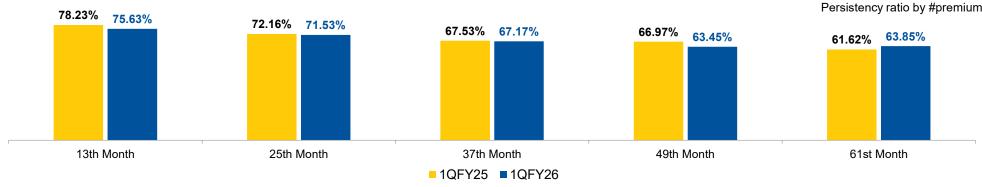
Source: Corporation Data

Improvement in Persistency Ratios – Q1FY26



On Number of Policies Basis





Source Corporation data as per IRDAI guidelines

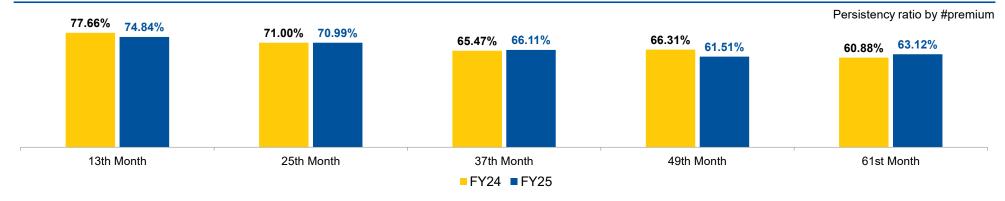
Improvement in Persistency Ratios – FY25



On Number of Policies Basis



On Premium Basis



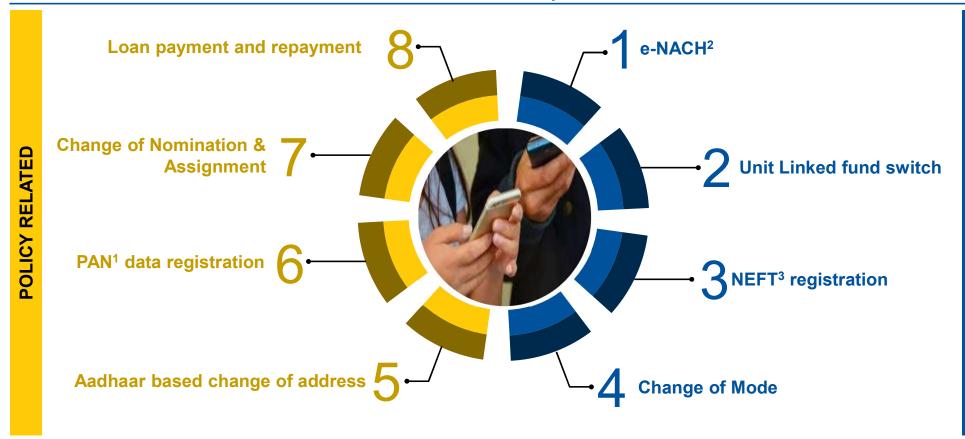
Source Corporation data as per IRDAI guidelines



Strengthening Digital Process – Customer Service



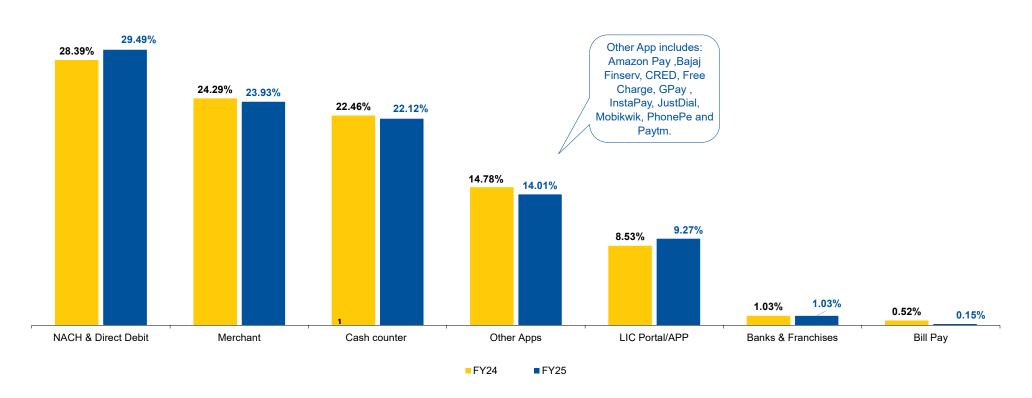
Online service requests



Strengthening Digital Process – Driving Operational Efficiency



Increasing digital collection across channels (percentage to total transaction)



Source Corporation data.

Strengthening Digital Process – Customer Service



Services offered Verified **Automated** conversation messages WhatsApp services started in Dec-22 and 2.19 crore customers WhatsApp opted/enabled until **Streamlined** March-25 Ease of customer interaction services

Uptrend in LIC customer APP users

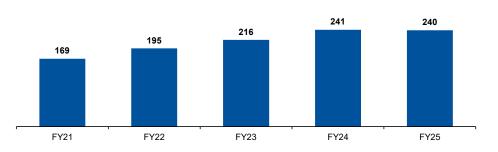
83.95 72.91 61.23 57.5 45.4 FY23

FY24

FY25

Rising website registered customers

No. of Customers (# in lakh)



Source Corporation data; Note 1. App Rating as on 31st March, 2025

FY22

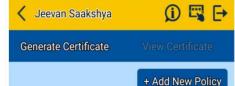
FY21

App rating 2.89/ 5.01 (# users in lakh)

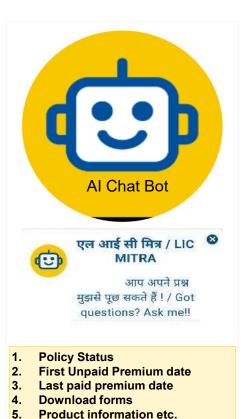
Strengthening Digital Process – Empowering Policyholders







Application to facilitate submission of Digital existence certificate for individual pension plan and staff pensioners of LIC







Empowering policyholders and agents in a digital world



Buy Policy Online













A Non-Linked, Non Participating, Individual, Savings, Life Insurance Plan









An Immediate Annuity plan to ensure life-long gauranteed income.



A Non-linked, Non-participating, Individual, Pure Risk Premium Life Insurance Plan

LIC Micro Bachat Insurance Plan



(A Unit Linked, Non-Participating, Individual Pension Plan)



A Single Premium ULIP with control over Risk Cover along with market-linked investment.



A Regular Premium ULIP that provides life Insurance cover and growth of Investment.



A Non-Linked Plan to pile up your gains with Guaranteed Additions on Basic Sum Assured.



A low-cost non-linked Pure Risk Plan to provide financial security to your family.



Micro Bachat



LIC's Bima Ratna



LIC's Saral Pension



LIC's Smart Pension

Click here to buy



Source Corporation data

50

Technological innovations at LIC



Solutions designed to enhance operational efficiency and respond with speed to specific situations

Ananda APP – launched during COVID to enable Agents to do business without meeting customers face to face







Digital App for Agents to process New Business digitally

Key stats (in '000)	FY23	FY24	FY25
Total policies completed under ANANDA	811	1,159	1,474
Number of agents activated in ANANDA	156	222	294
Share of ANANDA Policies	4.10%	5.85%	8.49%

Designed for Ease of on-boarding of Customers by Agency force. Integrated with WhatsApp

Source Corporation data.



Embedding ESG in our business - building a sustainable future for the communities



LIC has integrated the SDGs with key areas of their business operations. LIC initiatives have ensured a positive contribution to at least 14 of the 17 SDGs



- √51.02% agents in India reside in rural areas
- √ "Bima Gram" initiative to drive insurance awareness in rural India
- ✓ LIC GJF supports projects for the economically weaker sections of the society, aligned with its objectives relief of poverty or distress, education, medical relief any other object of general public utility, across the country.



GOOD HEALTH

- √The LIC GJ,F has partnered with the Akshaya Patra Foundation (NGO) for funding for Food distribution vehicle for providing food for children and also for kitchen equipment like dough making machine and roti makers for providing food to the underpriviledged
- √ 4,682 medical camps & 5,893 cleaning activities organized in FY25 under the "Swastha Bharat" initiative
- ✓ Annual "Insurance Week" initiative to promote insurance awareness
- √ Impact investing strategy focused on improving access to healthcare and financing healthcare infrastructure
- ✓ LIC GJF has funded for projects providing medical equipments, ambulance, medical vans, construction of hospitals, providing for treatment for cancer patients, heart surgery and cochlear implant surgery.



- ✓ Scholarships offered to 30,835 deserving students worth Rs. 80.62 crore by LIC GJF to students from EW for higher education.
- √"Bima School" initiative to drive insurance awareness among schoolchildren
- ✓ Support to educational and research institutes
- ✓ Contributions by the LIC GJF for education infrastructure such as hostels, school buildings, computer labs, libraries, School Bus, vocational training centre, occupational therapy tools & audio visual equipments for specially abled children. Contribution by LIC GJF for literacy campaign in Govindpur village for 100 % literacy etc.



- ✓ 23.87% women in workforce, 33.38% female agents and 36.76% female policyholders
- ✓ Committees at the central, zonal, & divisional levels for prevention of sexual harassment
- ✓ Active contribution towards women welfare projects for women empowerment., special scholarships for girl child by LIC GJF, constructions of class rooms, hostel building, vocational training center, library, setting of infertility clinic, female patient ward, construction of mother and child center, solar power plant in schools, residential school for under privileged girls.

Embedding ESG in our business - building a sustainable future for the communities



LIC has integrated the SDGs with key areas of their business operations. LIC initiatives have ensured a positive contribution to at least 14 of the 17 SDGs



- ✓ Support to various other sanitation projects by LIC GJF.
- ✓ Contributions by LIC GJF for renovation of water bodies at Hari Thirtham, Kanyakumari and enabling availability of fresh water for communities. Providing water vending machines for clean drinking water to visitors of Badrinath, Kedarnath, Rishikesh and Haridwar.
- ✓ Contribution towards construction of toilets under 'One Home One Toilet Scheme' in slums of Kolhapur. Funded for 169 toilets in 113 schools across the country, toilet blocks in school.
- ✓ Contribution by LIC GJF towards construction of two community toilets at LIC's adopted village of Govindpur in Sonbhadra district of Uttar Pradesh to make the village free from open defecation.
- ✓ Contribution towards construction of E-Toilets at Badri Dham.
- ✓ Contribution towards Clean Ganga fund to rejuvenate river Ganga and its ecosystem.
- ✓ Continuous investments towards skill development of employees and agents
- √ Comprehensive in-house infrastructure
- ✓ LIC GJF has funded for skill development training to the underprivileged youth and for the specially abled for providing technical skills for their livelihood generation.



- √ Equal opportunities policy in place
- ✓ Reservations for PWDs, EWS, under-privileged sections of society
- ✓ Contribution by LIC GJF towards medical and education facilities to tribal communities, relief to communities affected by natural calamities etc.
- ✓ Contribution by LIC GJF for COVID relief.
- ✓ Contribution by LIC GJF towards Armed Forces Flag Day Fund for welfare of veterans, widows and rehabilitation of exservicemen.







Source: Corporation data Note: Data as on 31.03.2025 unless otherwise mentioned; LIC GJF - LIC Golden Jubilee Foundation; SDG - Sustainable Development Goals; PWD - Persons with benchmark disabilities; EW - Economically weaker sections of society

Embedding ESG in our business - building a sustainable future for the communities



LIC has integrated the SDGs with key areas of their business operations. LIC initiatives have ensured a positive contribution to at least 14 of the 17 SDGs



✓ Outstanding investments worth INR 14.1bn¹ in renewable energy

✓ INR 36.7bn invested in the housing sector in India in FY21

✓ Multi-faceted initiatives for upliftment of poor communities.

Funded for E-toilets at Badrinath Dham for providing sanitation for the pilgrims visiting Badrinath Dham.



√ Installation of solar plant at Life Time Animal sanctuary which is shelter home for animal rescue and rehabilitation. Funded for solar power plants at hostel buildings, orphanage, etc.



√8.10 MW rooftop solar capacity installed, resulting in reduction of ~9,218 tons of carbon emissions per annum.

✓ Three Green rated buildings constructed.

√Contribution by LIC GJF for installation of solar power plant at school hostel building, Vrudhashram, electric crematorium, Eeco vehicles and Eeco Ambulance etc.



✓ Funded for Clean Ganga project to rejuvenate river Ganga and its ecosystem.



✓ Proactive identification of relevant environment and ecosystem issues

✓ Other initiatives including tree plantation drives, adoption of public gardens for their upkeep etc.

✓ Contribution towards purchase of Ambulance for transportation and rescue of wild animals in Kanpur Zoo.

√installation of solar power plant for Elephant Conservation and Care Centre at Mathura, Uttar Pradesh and at Life Time Animal Sanctuary in Village Gopal Khera, Gurgaon which is shelter home for animal rescue and rehabilitation.

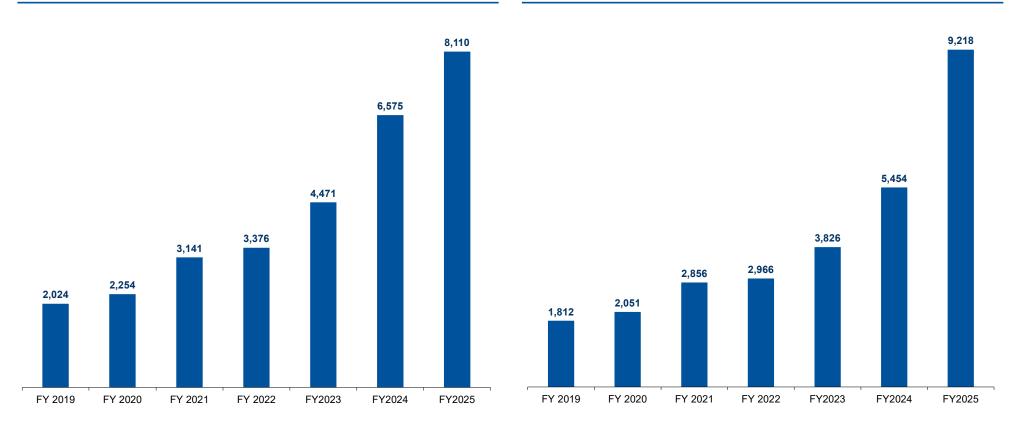
Source: Corporation data Note: Data as on 31.03.2025 unless otherwise mentioned; LIC GJF - LIC Golden Jubilee Foundation; SDG - Sustainable Development Goals; PWD - Persons with benchmark disabilities; EW - Economically weaker sections of society 'as on Dec. 2021

Committed to ESG initiatives across the organization



Roof top solar capacity installed (KW)

Total Reduction of carbon emissions (in tons)



Source: Corporation data



Strategy – Key Focus Areas

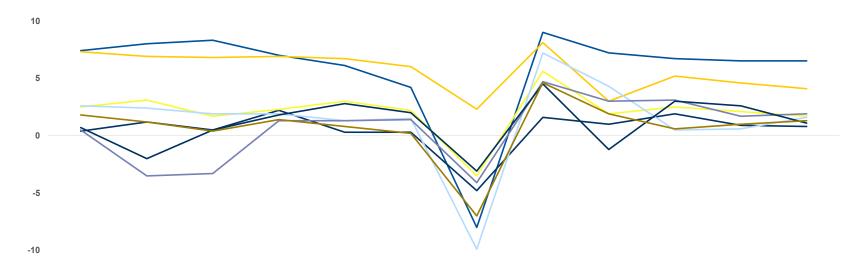


- #1 Focus on digital transformation.
- #2 Consolidate gain achieved in enhancing share of Non Par products within individual business.
- #3 Consolidate the distribution gains achieved via Bancassurance and Alternate Channels.
- #4 Focus on Agency transformation project.
- #5 Developed strategy to regain/ enhance market share in certain categories and geographies.
- #6 Focus on investment yield maximization while balancing risk.
- #7 Human Resource strategy to effectively align with new skills and emerging market demands.



India is one of the fastest growing major economy (GDP Growth, Percentage year-on-year)



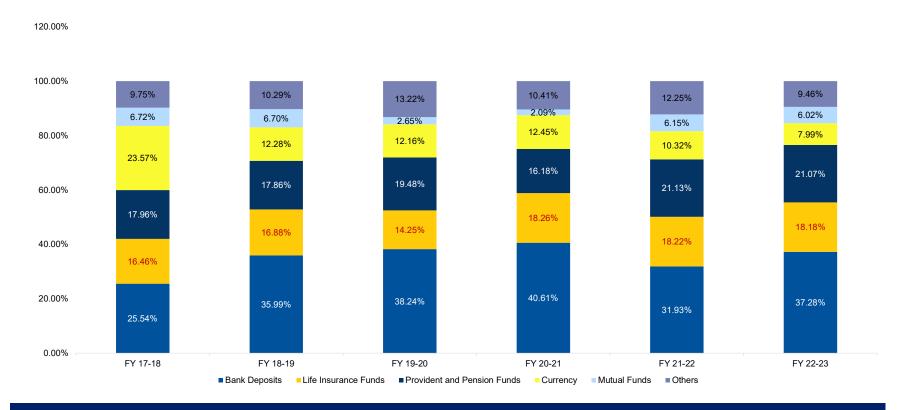


-15	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024P	2025P
India	7.4	8	8.3	7	6.1	4.2	-8	9	7.2	6.7	6.5	6.5
China	7.3	6.9	6.8	6.9	6.7	6	2.3	8.1	3.0	5.2	4.6	4.1
—Japan	0.4	1.2	0.5	2.2	0.3	0.3	-4.8	1.6	1.0	1.9	0.9	0.8
-United States	2.5	3.1	1.7	2.3	3	2.2	-3.5	5.6	1.9	2.5	2.1	1.7
United Kingdom	2.6	2.4	1.9	1.9	1.3	1.5	-9.9	7.2	4.3	0.5	0.6	1.6
—Brazil	0.5	-3.5	-3.3	1.3	1.3	1.4	-4.1	4.7	3.0	3.1	1.7	1.9
Russia	0.7	-2	0.5	1.8	2.8	2	-3.1	4.5	-1.2	3.0	2.6	1.1
-South Africa	1.8	1.2	0.4	1.4	0.8	0.2	-7	4.6	1.9	0.6	1.0	1.3



Share of life insurance in incremental household financial saving



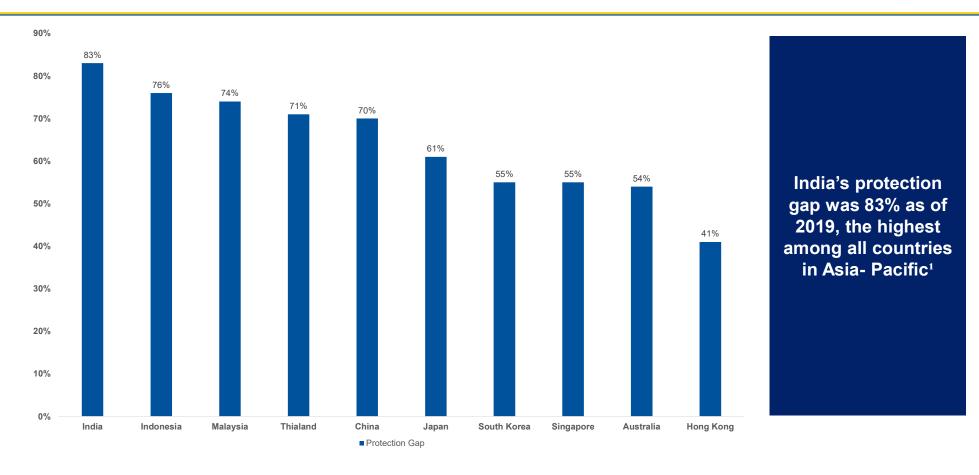


Households are more inclined towards saving and purchasing in long term products, which will likely to increase demand for life insurance in India.

Source: Ministry of Statistics and Programme Implementation (MOSPI)

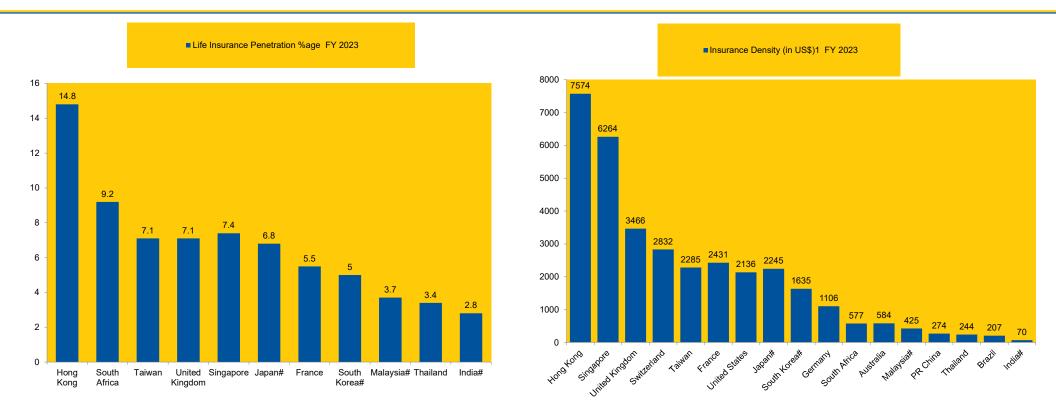
Protection gap for different countries





Low life insurance penetration and insurance density² in India

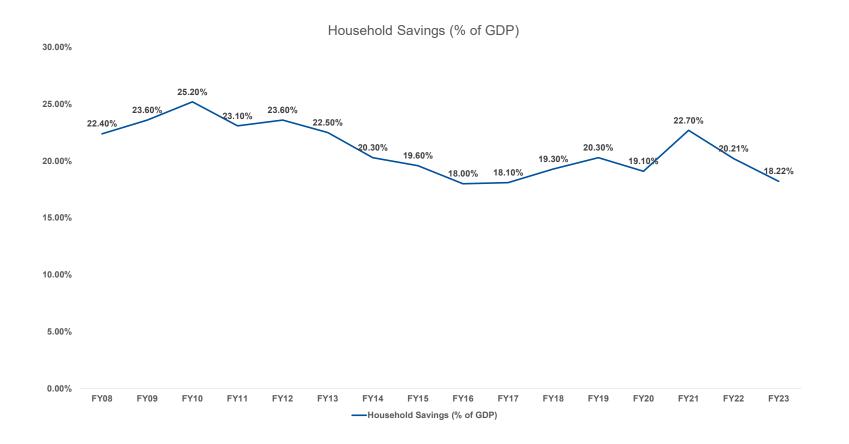




WELL POSITIONED TO RIDE THE GROWTH IN A HIGHLY UNDERINSURED MARKET BOTH IN TERMS OF
PENETRATION AND DENSITY

Household savings to increase

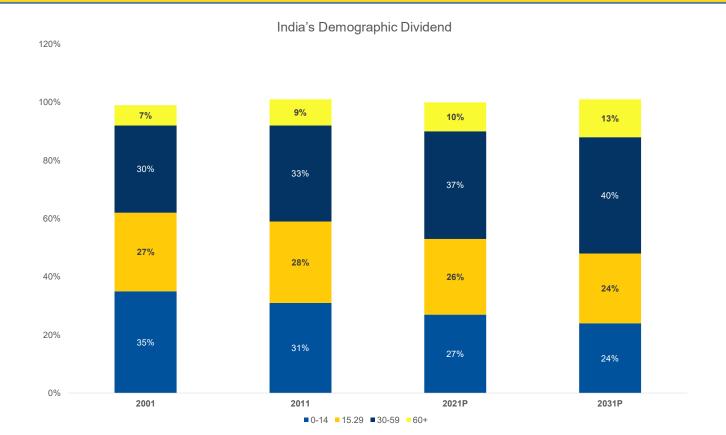




Household saving as percentage of GDP is 18.22% in fiscal year 2023

Increasing insurable population to fuel industry growth

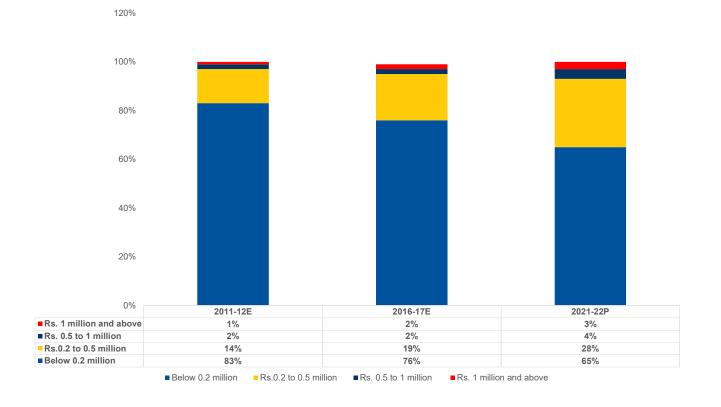




For 2021, India has largest share of young population in the world, with a medium age of 28 Years. About 90% of Indians will still be below the age of 60 years.¹

Income demographics

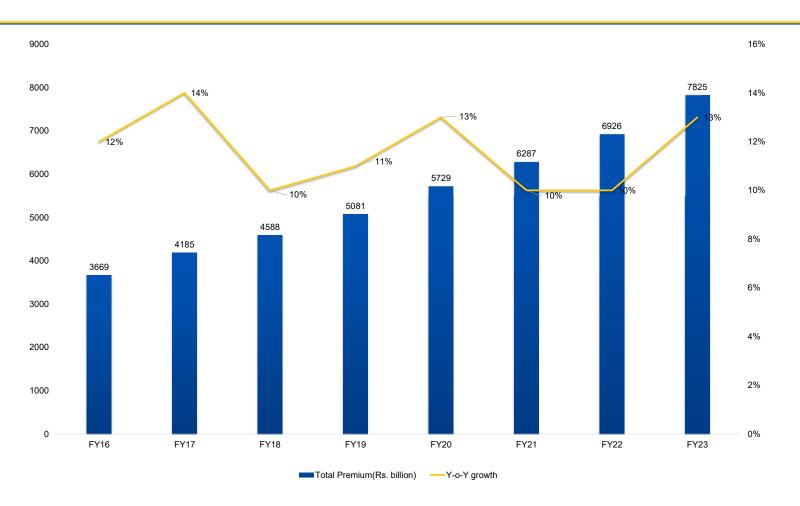




Rising Income level to make insurance products more affordable.

Strong growth in total premium for life insurance industry

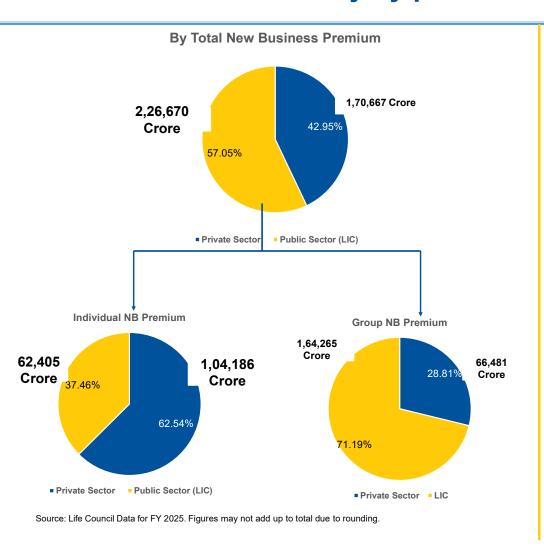


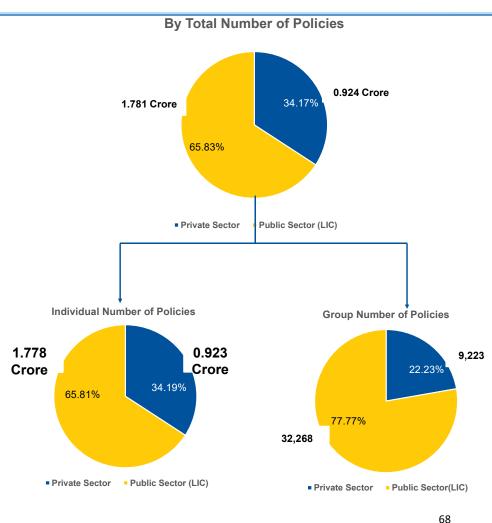


Total premium has grown in the range of 10% to 14% in last eight years. Amongst the different player groups, LIC, which holds the maximum 58.87% (FY24) share in total life insurance premium.

Indian Insurance Industry by premium and policies breakup – FY25









Financials - Standalone Balance Sheet



(INR In Crore)

	For the Year en	ded	For the three months	ended
Particulars	March 31st 2024	March 31st 2025	June 30 th 2024	June 30 th 2025
Sources of funds				
Shareholders' funds:				
Share capital	6,325.00	6,325.00	6,325.00	6,325.00
Reserves and surplus	75,740.08	1,20,095.76	86,201.13	1,31,082.27
Credit/(debit) fair value change account	(126.92)	(233.02)	36.08	916.63
Sub-total	81,938.16	1,26,187.74	92,562.21	1,38,323.90
Borrowings	0.00	0.00	0.00	0.00
Policyholders' funds	50,88,007.40	53,83,130.85	53,00,651.63	55,85,603.03
Funds for discontinued policies	407.86	804.80	498.15	982.60
Insurance reserves	15,594.06	15,669.68	15,684.48	15,955.56
Provision for linked liabilities	34,876.09	47,533.11	38,207.86	52,766.00
Sub-total	51,38,885.41	54,47,138.42	53,55,042.13	56,55,307.19
Funds for future appropriations	1,214.71	1,828.40	1,322.23	1972.62
Total	52,22,038.27	55,75,154.56	54,48,926.56	57,95,603.71
Investments				
Shareholders'	63,743.97	1,04,025.81	70,286.13	1,23,558.50
Policyholders'	48,76,512.40	51,36,278.80	50,79,688.70	53,54,407.93
Assets held to cover linked liabilities	35,257.82	48,311.99	38,680.04	53,722.73
Loans	1,20,258.28	1,27,479.89	1,22,288.22	1,29,228.43
Fixed assets	4,056.97	4,461.16	4,094.83	4,398.49
(a) Current assets	1,85,703.30	2,03,286.59	1,91,936.27	1,79,748.81
(b) Current liabilities	63,494.46	48,689.69	58,047.62	49,461.18
Net current assets(a-b)	1,22,208.84	1,54,596.90	1,33,888.64	1,30,287.63
Total	52,22,038.27	55,75,154.56	54,48,926.56	57,95,603.71

Source Corporation data. Figures may not add up due to rounding. For detailed information on financials, please refer standalone Financial Results for quarter ended June 30th, 2025 and accompanying Notes which are uploaded on the Stock exchanges and the Corporation's websites

Financials - Standalone Statement of Revenue (Policyholders' Account)



(INR In Crore)

	For the Year e	nded	For the three month	s ended
Particulars	March 31 st 2024	March 31 st 2025	June 30 th 2024	June 30 th 2025
Premiums earned - net				
(a) Premium	4,75,751.92	4,88,848.92	1,13,900.24	1,19,333.04
(b) Reinsurance ceded	(682.34)	(700.76)	(130.10)	(132.65)
Sub-total	4,75,069.58	4,88,148.16	1,13,770.13	1,19,200.39
Income from investments ¹	3,63,943.93	3,92,623.37	96,182.56	1,02,930.20
Other income	14,648.36	662.53	145.50	130.09
Contribution from Shareholders' A/Cs towards others	12.98	2,642.09	809.88	602.49
Total (A)	8,53,674.85	8,84,076.16	2,10,908.07	2,22,863.17
Commission	25,959.13	25,308.76	5,090.08	4,949.57
Operating expenses related to insurance business	48,121.68	35,415.20	8,431.23	7,549.00
Provision for tax (Policyholders)²	4,948.07	6,450.03	1,450.26	1,601.30
Provisions (other than taxation)	(1,973.72)	(626.78)	35.11	(385.92)
Total (B)	77,120.91	66,547.22	15,006.68	13,713.95
Benefits paid (net)	3,85,949.15	4,13,278.89	81,135.20	96,180.86
Interim bonuses paid	2,860.18	3,075.80	729.10	875.26
Change in valuation of liability in respect of life policies³	3,53,036.08	3,53,334.29	1,03,151.48	1,01,157.65
Total (C)	7,41,845.41	7,69,688.99	1,85,015.79	1,98,213.77
Surplus/(deficit) (D) = (A - B - C)	34,708.53	47,839.95	10,885.60	10,935.45

Source: Corporation data. Figures may not add up due to rounding. For detailed information on financials, please refer standalone Financial Results for quarter ended June 30th, 2025 and accompanying Notes which are uploaded on the Stock exchanges and the Corporation's websites. 1. Net of amortisation and losses (including capital gain); 2. Includes provision for doubtful debts, GST on charges; 3. Includes fund reserve for linked policies and discontinued policies.

Financials – Standalone Statement of Profit & Loss (Shareholders' Account)



(INR In Crore)

	For the Year	ended	For the three months ended			
Particulars	March 31st 2024	March 31 st 2025	June 30 th 2024	June 30 th 2025		
Amounts transferred from/to the Policyholders account (Technical Account)	40,021.96	49,506.72	10,995.59	10,871.28		
Income from Investments						
(a) Interest, Dividends & Rent - Gross	3,564.77	5,649.96	1,160.92	1,785.01		
(b) Profit on sale/redemption of investments	147.82	380.33	20.25	10.54		
(c) (Loss) on sale/redemption of investments	(17.96)	(9.07)	(0.76)	(0.05)		
(d) Amortisation of Premium/Discount on Investments	0.00	(29.51)	(3.70)	(8.77)		
Total (A)	43,716.60	55,498.44	12,172.30	12,658.01		
Expense other than those directly related to the Insurance business	246.28	642.21	227.83	515.61		
Penalties	0	0.03	0.00	0.01		
Contribution to Policyholders' Account towards others	12.98	4,467.78	1,266.30	1,058.92		
Amount transferred to policyholders A/C	2,598.45	2,255.42	217.50	80.05		
Provisions (Other than taxation)	71.68	(18.19)	(0.38)	(2.72)		
Total (B)	2,929.39	7,347.27	1,711.25	1,651.87		
Profit/(Loss) before tax	40,787.20	48,151.17	10,461.05	11,006.14		
Provision for Taxation	111.43	0.00	0.00	19.63		
Profit/Loss after tax	40,675.79	48,151.17	10,461.05	10,986.51		

Source Corporation data. Figures may not add up due to rounding. For detailed information on financials, please refer standalone Financial Results for quarter ended June 30th, 2025 and accompanying Notes which are uploaded on the Stock exchanges and the Corporation's websites

Glossary



- New Business APE: The sum annualized first year premiums on regular premium policies, and 10.00% of single premiums, written by the Company during the fiscal year from both retail and group customers.
- New Business Premium NBP: Insurance premium that is due in the first policy year of a life insurance contract or a single lump sum payment from the policyholder.
- ❖Individual Rated Premium IRP: New business premiums written by the Company under individual products and weighted at the rate of 10.00% for single premiums.
- Renewal Premium: Life Insurance Premiums falling due in the years subsequent to the first year of the policy.
- ❖Embedded Value EV: Embedded Value is the measure of the consolidated value of shareholders' interest in the covered life insurance business, which is all life insurance business written by the Company since inception and in-force as on the valuation date (including lapsed business which have the potential of getting revived). The Embedded Value of the Company has been determined on the basis of the Indian Embedded Value (IEV) Methodology calculated as per APS 10 set forth by the Institute of Actuaries of India (IAI).
- ❖Gross Written Premium GWP: The total premium written by the Company before deductions for reinsurance ceded.

 Value of New Business VoNB: Value of New Business is the present value of expected future earnings from new policies written during a specified period and it reflects the additional value to shareholders expected to be generated through the activity of writing new policies during a specified period.
- ❖VoNB Margin: VoNB Margin is the ratio of VoNB to New Business Annualized Premium Equivalent for a specified period and is a measure of the expected profitability of new business.
- ❖Solvency Ratio: Solvency ratio means ratio of the amount of Available Solvency Margin to the amount of Required Solvency Margin as specified in form-KT-3 of IRDAI Actuarial Report and Abstracts for Life Insurance Business Regulations.

Abbreviation



Term	Description	Term	Description
GWP	Gross Written Premium	Opex	Operating Expenses (excluding commission
NBP	New Business Premium	CAGR	Compounded Annual Growth Rate
NOP	Number of Policies	GDP	Gross Domestic Product
APE	Annualized Premium Equivalent	INR (Rs.)	Indian Rupees
IRP	Individual Rated Premium	USD (\$)	United State's Currency
AUM	Assets Under Management	TAT	Turn Around Time
Banca	Bancassurance	Traditional Segment	Other than Unit Linked Insurance Pllan
ULIP	Unit Linked Insurance Plan	Traditional Channel	Bancassurance + Agency
PAR	Participating	VNB	Value of New Business
NON PAR	Non-Participating	VoNB Margin	Value of New Business Margin
SDGs	Sustainable Development Goals		

Disclaimer



Except for the historical information contained herein, statements in this presentation which contain words or phrases such as 'will', 'would', 'indicating', 'expected to' etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements.

These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion in business, the impact of any acquisitions, technological implementation and changes, the actual growth in demand for insurance products and services, investment income, cash flow projections, our exposure to market risks, policies and actions of regulatory authorities; impact of competition; experience with regard to mortality and morbidity trends, lapse rates and policy renewal rates; the impact of changes in capital solvency or accounting standards, tax and other legislations and regulations in the jurisdictions as well as other risks detailed in the reports filed L.I.C. of India, out holding company. We undertake no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

The assumptions, estimates and judgments used in the calculations are evaluated internally where applicable and have been externally reviewed. They represent the best estimate based on the Corporation's experience and knowledge of relevant facts and circumstances. While the management believes that such assumptions, estimates and judgments to be reasonable; the actual experience could differ from those assumed whereby the results may be materially different from those shown herein.



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