

07/02/2025 PANINDIA

PRESS RELEASE

7th February, 2025

PERFORMANCE UPDATE for Nine months Ended December 31st 2024 (9M - FY25)

- Profit After Tax increased by 8.27% to Rs. 29,138 crore
- Individual Business Non Par APE increased by 106.52% to Rs 6,813 crore
- Non Par APE share within Individual business at 27.68% for 9MFY25 as compared to 14.04% for 9MFY24
- Value of New Business (VNB) increased by 9.08% to Rs 6,477 crore
- VNB Margin (Net) increased by 50 bps to 17.1%
- New Business Premium Income (Individual) increased by 9.73% to Rs. 42,441 crore
- Total Premium Income increased by 5.51% to Rs. 3,40,563 crore
- AUM increased by 10.29% to Rs 54,77,651 crore
- Overall APE increases by 6.11% to Rs. 37,975 crore
- Individual Business APE increased by 4.72% to 24,612 crore and Group Business APE increased by 8.76% to Rs. 13,363 crore
- Solvency Ratio increased to 2.02 from 1.93
- Expense ratio reduced by 231 bps to 12.97% for 9MFY25 from 15.28% for 9MFY24

Mumbai, February 7th, 2025: The Board of Directors of Life Insurance Corporation of India ("LIC") approved and adopted the standalone and consolidated financial results for the nine months ending December 31st, 2024. Below are the key highlights of our standalone results.

The Profit after Tax (PAT) for the nine months ended December 31st, 2024 was Rs. 29,138 crore as compared to Rs. 26,913 crore for the nine months ended December 31st, 2023, registering a growth of 8.27%.

In terms of market share measured by First Year Premium Income (FYPI) (as per IRDAI), LIC continues to be the market leader in Indian life insurance business with overall market share of 57.42% for nine months ended December 31st 2024 as compared to 58.90% for nine months ended December 31st 2023. For the nine months ended December 31st, 2024, LIC had a market share of 37.21% in Individual business and 71.70% in the Group business.

The Total Premium Income for nine months period ended December 31st, 2024 was Rs. 3,40,563 crore as compared to Rs. 3,22,776 crore for the nine months period ended December 31st 2023, registering a growth of 5.51%.

Individual New Business premium income for nine months period ended December 31st, 2024 was Rs. 42,441 crores as compared to Rs 38,679 crore for the nine months period ended December 31st 2023, registering an increase of 9.73%. The Individual Renewal premium income for nine months period ended December 31st, 2024 was Rs. 1,78,975 crores as compared to Rs 1,71,040 crore for the nine months period ended December 31st 2023, registering an increase of 4.64%. The Total Individual Business Premium for the nine months period ended December 31st, 2024 increased to Rs. 2,21,416 crore from Rs. 2,09,719 crore for the comparable period of previous year, registering an increase of 5.58%. The Group Business total premium income for nine months period ended December 31st, 2024 was Rs. 1,19,147 crores as compared to Rs 1,13,057 crore for the nine months period ended

December 31st 2023, registering an increase of 5.39%.

A total of 1,17,10,505 policies were sold in the individual segment during the nine months period ended December 31st, 2024 as compared to 1,25,56,046 policies sold during the nine months period ended December 31st, 2023, registering a decrease of 6.73%.

On an Annualized Premium Equivalent (APE) basis, the total premium was Rs. 37,975 crore for the nine months period ended December 31st, 2024. Of this 64.81% (Rs. 24,612 crore) was accounted for by the Individual Business and 35.19% (Rs. 13,363 crore) by the Group Business. Within the Individual Business, the share of Par products on APE basis was 72.32% (Rs. 17,799 crore) and balance 27.68% (Rs. 6,813 crore) was due to Non Par products. The Individual Non Par APE has increased to Rs. 6,813 crore for the nine months period ended December 31st, 2024 from Rs. 3,299 crore for the nine months period ended December 31st, 2023 registering a growth of 106.52%. Therefore on APE basis, our Non Par share of Individual business has increased to 27.68% for the nine months period ended December 31st, 2024, as compared to 14.04% for the nine months period ended December 31st, 2023.

The Value of New Business (VNB) for the nine months period ended December 31st, 2024 was Rs. 6,477 crore as compared to Rs. 5,938 crore for the nine months period ended December 31st, 2023, registering a growth of 9.08%. The Net VNB margin for the nine months period ended December 31st, 2024 increased by 50 bps to 17.1% as compared to 16.6% for the nine months period ended December 31st, 2023.

The Solvency Ratio as on December 31st, 2024 increased to 2.02 as against 1.93 on December 31st, 2023.

For the nine months period ended December 31st, 2024, the persistency ratios on premium basis for the 13th month and 61st month were 76.66% and 61.84%, respectively. The comparable persistency ratios for the corresponding period ended December 31st, 2023 were 78% and 62.40%, respectively.

For the nine months period ended December 31st, 2024, the persistency ratios on number of policies basis for the 13th month and 61st month were 66.47% and 49.22%, respectively. The comparable persistency ratios for the corresponding period ended December 31st, 2023 were 67.22% and 50.23%, respectively.

The Assets Under Management (AUM) increased to Rs. 54,77,651 crore as on December 31st, 2024 as compared to Rs. 49,66,371 crore on December 31st, 2023 registering an increase of 10.29% year on year.

The Overall Expense Ratio for the nine months period ended December 31st, 2024 decreased by 231 bps to 12.97% as compared to 15.28% for the nine months period ended December 31st 2023.

The Yield on Investments on policyholders funds excluding unrealized gains was 8.82% for the nine months period ended December 31st, 2024 as against 9.14% for nine months period ended December 31st, 2023.

Shri Siddhartha Mohanty, CEO & MD, LIC said :-

“Our focus and strategy remains consistent towards changing our product and channel mix to serve the needs of our customers, in a dynamic environment. For the nine months period ended December 31st 2024, the Non Par share within the individual business increased to 27.68%, on an APE basis, as compared to 14.04% for the same period last year. Further, the VNB margin has also improved to 17.1% for the nine months period ended December 31st 2024, as compared to 16.6% for the same period last year. LIC continues to be committed to serving the society through higher insurance coverage in the country. LIC’s Bima Sakhi Yojana, for empowerment of women by offering them career in insurance sales as an agent, was launched by Hon’ble Prime Minister on 9th December 2024. Till date more than 1.25 lakh women have been registered and more than 70,000 have been appointed as Bima Sakhis. In coming months, the outcomes of our digital transformation initiatives will be visible. We remain thankful to all our stakeholders for their support as we adapt, reimagine and realign our business to a fast changing industry scenario.”

Key Operational and Financial metrics:

Sr. No.	Particulars	Nine months period ended Dec 31 st , 2023 (Rs in crore)	Nine months period ended Dec 31 st , 2024 (Rs in crore)	YoY Growth %age
1	Profit after Tax (PAT)	26,913	29,138	8.27%
2	New Business Premium Income (Individual)	38,679	42,441	9.73%
3	Renewal Premium (Individual)	1,71,040	1,78,975	4.64%
4	Total Premium (Individual)	2,09,719	2,21,416	5.58%
5	Total Group Business Premium	1,13,057	1,19,147	5.39%
6	Total Premium Income	3,22,776	3,40,563	5.51%
7	Number of Policies sold (Individual)	1,25,56,046	1,17,10,505	(6.73%)
8	Value of New Business (Net)	5,938	6,477	9.08%
9	VNB Margin (Net)	16.6%	17.1%	Increase by 50 bps
10	Overall Expense Ratio	15.28%	12.97%	Decrease by 231 bps
11	Solvency Ratio	1.93	2.02	
12	13 M/ 61 M Persistency (Premium Basis)	78.00% / 62.40%	76.66% / 61.84%	
13	13 M/ 61 M Persistency (Number of Policies Basis)	67.22% / 50.23%	66.47% / 49.22%	
14	Individual Business APE	23,503	24,612	4.72%
15	Group Business APE	12,287	13,363	8.76%
16	Total APE (Ind + Group)	35,790	37,975	6.11%
17	Ind APE Product Mix (%) (Par/ Non Par incl Linked)	85.96% / 14.04%	72.32% / 27.68%	
18	Assets Under Management	49,66,371	54,77,651	10.29%

Notes:-

For detailed information on financials, please refer standalone Financial Results for the nine months period ended December 31st 2024 and accompanying Notes which are uploaded on the Stock Exchanges and the Corporation's websites.

Dated at Mumbai on February 7th, 2025

For Further Information please contact: Executive Director (CC)
LIC of India, Central Office, Mumbai.
Email id: ed_cc@licindia.com
Visit us at www.licindia.in

We believe that the news contained in this release is of value to your readers. While we would thank you to publish it as soon as possible, we also readily recognize that the decision to do so rests entirely with you.