

Section-B: ELIGIBILITY CRITERIA

1. Minimum Eligibility Criteria (MEC) :

LIC will use the following as the Minimum Eligibility Criteria (MEC) for this RFP and evaluating bidders. The bidder fulfilling the following criteria only should respond to the RFP/Tender:

Sl.No	Eligibility Conditions	Documentary Evidence Required
1.	a) The bidder should be a registered entity in India. or b) A company/statutory body owned by Central/State Govt.	a) Certificate of incorporation/registration b) Valid GST registration certificate Note: For Statutory bodies/Govt. undertakings proof of ownership by Authorized personnel.
2	Bidder should have at least 3 years of experience in supplying, integrating and supporting Network Gateway Security technology solutions. Bidder must have provided heterogeneous (2 or more security technologies in each deployment) Network Gateway Security solutions including firewalls for at least 3 clients globally/India. Out of these, at least 2 orders should be of values greater than Rs.3 Crores (either single or clubbed for the same customer) within last 6 years in India immediately preceding the date of this RFP, involving OEMs figuring in Leaders and Challengers quadrants of Gartner in any of the reports from 2019 onwards (The part of the clause stating "OEMs figuring in Leaders and Challengers quadrants of Gartner in any of the reports from 2019 onwards" is not applicable to bidders quoting products under Make In India).	Documentary proof (purchase order/customers certificates, etc.) should be submitted along with the bid. The bidder should submit details like name of contact person along with his phone number for above projects to be submitted (for verification) as per format under Annexure-V
3	Bidder must have had a minimum turnover of Rs. 25Crore in each of their last three financial years preceding the date of this RFP.	Details to be submitted in Annexure-II and attested copies of Audited Balance Sheet and Profit and Loss account for the relevant years, duly signed by Authorized signatory of the Company along with Name and Seal. Rupees in Crore with 3 decimals.
4	Bidder should have made profit (before tax) in the last three financial years preceding the date of this RFP.	Details to be submitted in Annexure-II and attested copies of Audited Balance Sheet and Profit and Loss account for the relevant years, duly signed by Authorized signatory of the Company along with Name and Seal. Rupees in Crore with 3 decimals.
5	The bidder should have a dedicated security practice in operation for over 3 years and shall have minimum 15 skilled professionals in security domain, out of whom at least 5 each should be certified for each of the Firewall OEMs proposed.	Self-declaration signed by the authorised signatory along with Name and Seal in Annexure-III along with certification details for each of the 5 professionals.
6	The bidder so selected should have the proven capability to perform the entire scope of the assignment without outsourcing the same to any third party other than OEM professional services. Any outsourcing will be done with the approval of LIC. All SLAs, in case of outsourcing, will be applicable to the selected bidder.	Self-declaration signed by the authorised signatory along with Name and Seal in Annexure-III
7	The bidder should have back-to-back support with both the Firewall OEMs. Bidder should not be a mere reseller but a systems integrator. Bidder must have prime and direct (selling, support, upgrade and service) partnership with the solution / technology provider.	Bidder should provide a letter from OEMs, issued to them after the date of this tender and should be valid for 5 years mentioning their back-to-back/direct support agreement with OEM. Refer Annexure-XI (It is clarified that "In addition to what is stated in the specification LIC wants enterprise and direct OEM support/contract. It should be the highest level of support which could come under different names for different OEMS.")

8	The bidder should not have been blacklisted by any Govt./PSU/reputed listed company for corrupt or fraudulent practices or non-delivery, non-performance in the last three years. The bidder must warrant that there is no legal action being taken against it for any cause in any legal jurisdiction. If such an action exists and the bidder considers that it does not affect its ability to deliver the requirements as per the tender, it shall provide details of the action(s).	A certificate in original from the Authorized signatories should be attached as compliance to this condition. Refer Annexure-IV
9	Bidders should have support center with availability of 24x7 onsite, telephonic and remote support.	A certificate in original from the authorized signatory should be attached for compliance.
10	Pre-Contract Integrity Pact	Proforma attached as Annexure XIV
11	Submission of MAF duly filled and signed	Proforma attached as Annexure XI

Note- The bidders are not permitted to authorize their dealers/distributors/partners/ franchisees / subsidiaries / sister concerns etc., (including individuals and third party firms/companies) to either collect or submit the tender-related documents on their behalf. LIC will summarily reject such requests and arrangements.