

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)

Sl.No.	Channels	Current Quarter (01.04.2020 to 30.06.2020)			Same Quarter Previous year(01.04.2019 to 30.06.2019)			Up to the period 30.06.2020			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
		169	56519	241.58	575	126072	948.82	169	56519	241.58	575	126072	948.82
1	Individual agents							22	9049	0.53	15	10972	0.50
2	Corporate Agents-Banks	22	9049	0.53	15	10972	0.50	10	814	0.98	11	2196	3.16
3	Corporate Agents -Others	10	814	0.98	11	2196	3.16	2	720	7.49	6	936	4.45
4	Brokers	2	720	7.49	6	936	4.45			0.00	0	0	0.00
5	Micro Agents				0	0	0.00						
6	Direct Business	2827	2376413	28202.63	4233	4618501	34689.58	2827	2376413	28202.63	4233	4618501	34689.58
	Total(A)	3030	2443515	28453.21	4840	4758677	35646.50	3030	2443515	28453.21	4840	4758677	35646.50
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	3030	2443515	28453.21	4840	4758677	35646.50	3030	2443515	28453.21	4840	4758677	35646.50

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Date: 10.09.2020



Executive Director (P&GS)